

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2020**  
**or**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from to**  
**Commission file number: 000-53964**

**Hines Global REIT, Inc.**

*(Exact name of registrant as specified in its charter)*

**Maryland**

*(State or other jurisdiction of incorporation or organization)*

**26-3999995**

*(I.R.S. Employer Identification No.)*

**2800 Post Oak Boulevard**

**Suite 5000**

**Houston, Texas**

*(Address of principal executive offices)*

**77056-6118**

*(Zip code)*

**(888) 220-6121**

*(Registrant's telephone number, including area code)*

Securities registered pursuant to Section 12(b) of the Exchange Act: None.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☒

Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13 (a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of May 5, 2020, approximately 262.6 million shares of the registrant's common stock were outstanding.

## TABLE OF CONTENTS

### PART I – FINANCIAL INFORMATION

Item 1.	Condensed Consolidated Financial Statements (Unaudited):	
	Condensed Consolidated Balance Sheets	1
	Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)	2
	Condensed Consolidated Statements of Equity	3
	Condensed Consolidated Statements of Cash Flows	5
	Notes to the Condensed Consolidated Financial Statements	6
Item 2.	Management’s Discussion and Analysis of Financial Condition and Results of Operations	22
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	37
Item 4.	Controls and Procedures	38

### PART II – OTHER INFORMATION

Item 1.	Legal Proceedings	39
Item 1A.	Risk Factors	39
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	39
Item 3.	Defaults Upon Senior Securities	40
Item 4.	Mine Safety Disclosures	40
Item 5.	Other Information	40
Item 6.	Exhibits	41

**PART I - FINANCIAL INFORMATION****Item 1. Condensed Consolidated Financial Statements**

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**

	March 31, 2020	December 31, 2019
	(In thousands, except per share amounts)	
ASSETS		
Cash and cash equivalents	\$ 386,788	\$ 373,179
Derivative instruments	16,421	—
Tenant and other receivables	213	114
Other assets	389	574
Assets held for sale	1,261,289	1,551,858
Total assets	<u>\$ 1,665,100</u>	<u>\$ 1,925,725</u>
LIABILITIES AND EQUITY		
Liabilities:		
Accounts payable and accrued expenses	\$ 2,370	\$ 1,419
Due to affiliates	2,711	11,159
Derivative instruments	—	3,684
Liabilities associated with assets held for sale	315,928	653,900
Total liabilities	<u>321,009</u>	<u>670,162</u>
Commitments and contingencies (Note 10)		
	—	—
Equity:		
Stockholders' equity:		
Preferred shares, \$.001 par value; 500,000 preferred shares authorized, none issued or outstanding as of March 31, 2020 and December 31, 2019	—	—
Common stock, \$.001 par value; 1,500,000 shares authorized, 262,924 and 263,373 issued and outstanding as of March 31, 2020 and December 31, 2019, respectively	263	263
Additional paid-in capital	2,382,838	2,386,673
Accumulated distributions in excess of earnings	(948,012)	(1,049,332)
Accumulated other comprehensive income (loss)	(91,499)	(82,571)
Total stockholders' equity	<u>1,343,590</u>	<u>1,255,033</u>
Noncontrolling interests	<u>501</u>	<u>530</u>
Total equity	<u>1,344,091</u>	<u>1,255,563</u>
Total liabilities and equity	<u>\$ 1,665,100</u>	<u>\$ 1,925,725</u>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
**For the Three Months Ended March 31, 2020 and 2019**  
**(UNAUDITED)**

	<b>Three Months Ended March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<b>(In thousands, except per share amounts)</b>	
<b>Revenues:</b>		
Rental revenue	\$ 34,120	\$ 45,856
Other revenue	514	2,377
Total revenues	<u>34,634</u>	<u>48,233</u>
<b>Expenses:</b>		
Property operating expenses	11,669	12,738
Real property taxes	4,589	6,789
Property management fees	826	1,148
Depreciation and amortization	—	13,444
Asset management fees	5,712	6,780
General and administrative expenses	2,073	2,595
Total expenses	<u>24,869</u>	<u>43,494</u>
<b>Other income (expenses):</b>		
Gain (loss) on derivative instruments	20,598	(126)
Gain (loss) on sale of real estate investments	80,186	192,189
Foreign currency gains (losses)	(6,166)	399
Interest expense	(2,386)	(7,347)
Other income (expenses)	1,009	1,283
<b>Income (loss) before benefit (provision) for income taxes</b>	<u>103,006</u>	<u>191,137</u>
Benefit (provision) for income taxes	(1,700)	273
<b>Net income (loss)</b>	<u>101,306</u>	<u>191,410</u>
Net (income) loss attributable to noncontrolling interests	14	(9)
<b>Net income (loss) attributable to common stockholders</b>	<u>\$ 101,320</u>	<u>\$ 191,401</u>
<b>Basic and diluted income (loss) per common share</b>	<u>\$ 0.38</u>	<u>\$ 0.72</u>
Weighted average number of common shares outstanding	<u>264,131</u>	<u>265,029</u>
<b>Net comprehensive income (loss):</b>		
Net income (loss)	\$ 101,306	\$ 191,410
Other comprehensive income (loss):		
Foreign currency translation adjustment	(8,943)	5,675
<b>Net comprehensive income (loss)</b>	<u>92,363</u>	<u>197,085</u>
Net comprehensive (income) loss attributable to noncontrolling interests	29	(13)
<b>Net comprehensive income (loss) attributable to common stockholders</b>	<u>\$ 92,392</u>	<u>\$ 197,072</u>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Three Months Ended March 31, 2020**  
**(UNAUDITED)**  
**(In thousands)**

	<b>Common Shares</b>	<b>Amount</b>	<b>Additional Paid-in Capital</b>	<b>Accumulated Distributions in Excess of Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Stockholders' Equity</b>	<b>Noncontrolling Interests</b>
<b>Balance as of January 1, 2020</b>	263,373	\$ 263	\$ 2,386,673	\$ (1,049,332)	\$ (82,571)	\$ 1,255,033	\$ 530
Issuance of common shares	—	—	30	—	—	30	—
Redemption of common shares	(449)	—	(3,859)	—	—	(3,859)	—
Issuer costs	—	—	(6)	—	—	(6)	—
Net income (loss)	—	—	—	101,320	—	101,320	(14)
Foreign currency translation adjustment	—	—	—	—	(17,940)	(17,940)	(15)
Foreign currency translation adjustment reclassified into earnings	—	—	—	—	9,012	9,012	—
<b>Balance as of March 31, 2020</b>	<u>262,924</u>	<u>\$ 263</u>	<u>\$ 2,382,838</u>	<u>\$ (948,012)</u>	<u>\$ (91,499)</u>	<u>\$ 1,343,590</u>	<u>\$ 501</u>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Three Months Ended March 31, 2019**  
**(UNAUDITED)**  
**(In thousands)**

	<b>Common Shares</b>	<b>Amount</b>	<b>Additional Paid-in Capital</b>	<b>Accumulated Distributions in Excess of Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Stockholders' Equity</b>	<b>Noncontrolling Interests</b>
<b>Balance as of January 1, 2019</b>	267,073	\$ 267	\$ 2,409,529	\$ (688,475)	\$ (128,927)	\$ 1,592,394	\$ 468
Contribution from noncontrolling interest	—	—	—	—	—	—	97
Distributions declared	—	—	—	(661,238)	—	(661,238)	(53)
Redemption of common shares	(2,648)	(3)	(16,298)	—	—	(16,301)	—
Issuer costs	—	—	(8)	—	—	(8)	—
Net income (loss)	—	—	—	191,401	—	191,401	9
Foreign currency translation adjustment	—	—	—	—	5,671	5,671	4
<b>Balance as of March 31, 2019</b>	<u>264,425</u>	<u>\$ 264</u>	<u>\$ 2,393,223</u>	<u>\$ (1,158,312)</u>	<u>\$ (123,256)</u>	<u>\$ 1,111,919</u>	<u>\$ 525</u>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Three Months Ended March 31, 2020 and 2019**  
**(UNAUDITED)**

	<b>2020</b>	<b>2019</b>
	<b>(In thousands)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 101,306	\$ 191,410
Adjustments to reconcile net income (loss) to net cash from operating activities:		
Depreciation and amortization	481	16,939
Foreign currency (gains) losses	6,166	(399)
(Gain) on the sale of real estate investments	(80,186)	(192,189)
(Gain) loss on derivative instruments	(20,598)	126
Changes in assets and liabilities:		
Change in other assets	1,664	(1,072)
Change in tenant and other receivables	(4,644)	732
Change in deferred leasing costs	(2,222)	(3,347)
Change in accounts payable and accrued expenses	(4,506)	(7,407)
Change in other liabilities	(4,929)	(4,970)
Change in due to affiliates	(3,215)	(2,217)
Net cash used in operating activities	<u>(10,683)</u>	<u>(2,394)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from the sale of real estate investments	248,009	455,220
Capital expenditures at operating properties and developments	(4,437)	(21,979)
Net cash from investing activities	<u>243,572</u>	<u>433,241</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Contribution from noncontrolling interest	—	97
Redemption of common shares	(2,772)	(23,736)
Payments of issuer costs	(6)	(11)
Distributions paid to stockholders and noncontrolling interests	—	(675,758)
Proceeds from notes payable	—	169,000
Payments on notes payable	(225,535)	(75,553)
Change in security deposit liability	320	179
Deferred financing costs paid	(396)	(1,761)
Net cash used in financing activities	<u>(228,389)</u>	<u>(607,543)</u>
<b>Effect of exchange rate changes on cash, cash equivalents, and restricted cash</b>	<u>(499)</u>	<u>313</u>
<b>Net change in cash, cash equivalents, and restricted cash</b>	4,001	(176,383)
<b>Cash, cash equivalents, and restricted cash, beginning of period</b>	385,959	261,017
<b>Cash, cash equivalents, and restricted cash, end of period</b>	<u><u>\$ 389,960</u></u>	<u><u>\$ 84,634</u></u>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Three Months Ended March 31, 2020 and 2019**

**1. ORGANIZATION**

*The accompanying interim unaudited condensed consolidated financial information has been prepared according to the rules and regulations of the United States Securities and Exchange Commission (“SEC”). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) have been condensed or omitted according to such rules and regulations. For further information, refer to the financial statements and footnotes for the year ended December 31, 2019 included in Hines Global REIT, Inc.’s Annual Report on Form 10-K for the year ended December 31, 2019. In the opinion of management, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly and in conformity with GAAP the financial position of Hines Global REIT, Inc. as of March 31, 2020, the results of operations for the three months ended March 31, 2020 and 2019 and cash flows for the three months ended March 31, 2020 and 2019 have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year.*

Hines Global REIT, Inc. (the “Company”) was formed as a Maryland corporation on December 10, 2008, under the General Corporation Law of the state of Maryland for the purpose of engaging in the business of investing in and owning commercial real estate properties and other real estate investments. The Company conducts substantially all of its operations through Hines Global REIT Properties, LP (the “Operating Partnership”) and subsidiaries of the Operating Partnership. The Company operates in a manner to qualify as a real estate investment trust (“REIT”) for federal income tax purposes. The day-to-day business of the Company is managed by Hines Global REIT Advisors LP (the “Advisor”), an affiliate of Hines Interests Limited Partnership (“Hines”), pursuant to the Advisory Agreement between the Company, the Advisor and the Operating Partnership (the “Advisory Agreement”).

The Company raised the equity capital for its real estate investments through two public offerings from August 5, 2009 through April 11, 2014, which included primary offering shares as well as shares issued through its distribution reinvestment plan. The Company terminated its offering of primary offering shares in April 2014, but continued to issue shares through its distribution reinvestment plan (the “DRP Offering”) from April 24, 2014 to August 2018. Collectively, through its public offerings, the Company received gross offering proceeds of \$3.1 billion from the sale of 313.3 million shares, which was invested in the Company’s real estate portfolio.

In recent years, the Company has concentrated its efforts on actively managing its assets and exploring a variety of strategic opportunities focused on enhancing the composition of its portfolio and its total return potential for its stockholders. On April 23, 2018, in connection with its review of potential strategic alternatives available to the Company, the Company’s board of directors determined that it is in the best interest of the Company and its stockholders to sell all or substantially all of the Company’s properties and assets and for the Company to liquidate and dissolve pursuant to a Plan of Liquidation and Dissolution (the “Plan of Liquidation”). The principal purpose of the Plan of Liquidation is to provide liquidity to the Company’s stockholders by selling the Company’s assets, paying its debts and distributing the net proceeds from liquidation to the Company’s stockholders.

As required by Maryland law and the Company’s charter, the Plan of Liquidation was approved by the affirmative vote of the holders of at least a majority of the shares of the Company’s common stock outstanding and entitled to vote thereon at the Company’s annual meeting of stockholders held on July 17, 2018. In accordance with Maryland law, the Plan of Liquidation provides the Company’s board of directors with the authority to modify or amend the Plan of Liquidation without further action by the Company’s stockholders to the extent permitted by then-current law and to terminate the Plan of Liquidation for any reason, provided that the board of directors may not terminate the Plan of Liquidation after Articles of Dissolution have been filed with and accepted for record by the State Department of Assessments and Taxation of Maryland. The Company’s original goal was to complete the liquidation of its assets and make final distributions to its stockholders by July 17, 2020 (24 months after stockholder approval of the Plan of Liquidation). While the Company has been actively marketing the remaining assets for disposition, the recent spread of the COVID-19 (more commonly referred to as the Coronavirus) pandemic and its impact on the global economic environment has had, and is expected to continue to have, an adverse impact on overall market conditions and the Company’s disposition process. As a result, the Company believes it is unlikely that it will be able to complete the liquidation of its assets and make final cash distributions to its stockholders by July 17, 2020. Accordingly, any remaining assets and liabilities of the Company will be transferred into a liquidating trust as described in the Plan of Liquidation approved by the Company’s stockholders in July 2018. At that time, the Company’s stockholders will receive shares of beneficial interest in the liquidating trust and the Company will be dissolved. The liquidating trust will operate substantially in the same manner as the Company operates today and will continue to pursue the liquidation of the remaining assets with the goal of distributing the net proceeds of the liquidation to the Company’s stockholders. There can be no assurances regarding the timing or amounts of any additional liquidating distributions.

Through May 15, 2020, the Company has paid aggregate return of capital distributions of approximately \$4.00 per share to its stockholders, which included \$2.83 per share of liquidating distributions pursuant to the Plan of Liquidation.

Because the Plan of Liquidation follows the Company's initial business plan, these financial statements have not been prepared on the liquidation basis of accounting.

The Company sold its interests in six properties for an aggregate sales price of \$1.0 billion during 2017, 20 properties in 2018 for an aggregate sales price of \$1.7 billion, four properties in 2019 for an aggregate sales price of \$1.3 billion, and two properties in the first quarter of 2020 for an aggregate sales price of \$379.9 million. As of March 31, 2020, the Company owned interests in eight real estate investments, consisting of the following types of investments:

- Domestic office investments (1 investments)
- Domestic other investments (4 investments)
- International office investments (3 investments)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Described below are certain of the Company's significant accounting policies. The disclosures regarding several of the policies have been condensed or omitted in accordance with interim reporting regulations specified in the instructions for Form 10-Q. Please see the Company's Annual Report on Form 10-K for the year ended December 31, 2019 for a complete listing of all of its significant accounting policies.

### *Coronavirus Outbreak*

The preparation of financial statements in conformity with GAAP requires the Company's management to make estimates and assumptions that affect the amounts reported in the financial statements. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, actual results may differ from these estimates. In particular, the Coronavirus pandemic has adversely impacted and is likely to further adversely impact the Company's business, the businesses of the Company's tenants and the real estate market generally. The full extent to which the pandemic will directly or indirectly impact the Company's business, results of operations and financial condition, including fair value measurements, and asset impairment charges, will depend on future developments that are highly uncertain and difficult to predict. These developments include, but are not limited to, the duration and spread of the outbreak, its severity, the actions to contain the virus or address its impact, governmental actions to contain the spread of the pandemic and respond to the reduction in global economic activity, and how quickly and to what extent normal economic and operating conditions can resume.

The ongoing global outbreak of the Coronavirus pandemic continues to adversely impact global commercial activity and has contributed to significant volatility in financial markets. It has disrupted global travel and supply chains, adversely impacted global commercial activity, and its long-term economic impact remains uncertain. Considerable uncertainty still surrounds the Coronavirus and its potential effects on the population, as well as the effectiveness of any responses taken on a national and local level by government authorities and businesses. The travel restrictions, limits on hours of operations and/or closures of non-essential businesses and other efforts to curb the spread of the Coronavirus have significantly disrupted business activity globally, including in the markets where the Company's remaining assets are located, and the Company expects them to have an adverse impact on the performance of its investments. Many of the Company's tenants are subject to shelter in place and other quarantine restrictions, and the restrictions could be in place for an extended period of time. These restrictions are particularly adversely impacting many of the Company's retail tenants (other than grocery tenants), as government instructions regarding social distancing and mandated closures have reduced and, in some cases, eliminated customer foot traffic, causing many of the Company's retail tenants to temporarily close their brick and mortar stores. As of March 31, 2020, the Company owned four retail properties in the U.S., which comprised nearly 51% of total revenues recognized by the Company during the three months ended March 31, 2020. Further, while the Company collected approximately 94% of March rents at its retail properties, collections in April dropped to around 33%. The Company is in preliminary discussions with these tenants and currently expects to grant relief to some of its tenants to defer rent payments as a result of their estimated lost revenues from the current Coronavirus pandemic; however, there can be no assurance the Company will reach an agreement with any tenant or if an agreement is reached, that any such tenant will be able to repay any such deferred rent in the future. Excluding retail properties, the Company collected approximately 97% of March rents and approximately 87% of April rents.

The outbreak will likely have a continued adverse impact on economic and market conditions and trigger a period of global economic slowdown. In addition, the rapidly evolving nature of the pandemic makes it difficult to ascertain the long-term impact it will have on commercial real estate markets and the Company's investments. Nevertheless, the Coronavirus presents material uncertainty and risk with respect to the performance of the Company's real estate investments, its financial results, such as rent concessions or reduced rental rates, and ability to complete the disposition of its remaining properties pursuant to the Plan of

Liquidation, such as the potential negative impact to occupancy at the Company's properties, the potential closure of certain of its assets for an extended period, the potential for adverse impacts with respect to financing arrangements, increased costs of operations, decrease in values of the Company's real estate investments, changes in law and/or regulation, and uncertainty regarding government and regulatory policy. The Company is unable to estimate the impact the Coronavirus will have on its financial results at this time. See Note 1 — Organization for a description of the delays it has caused with respect to the Company's completion of its Plan of Liquidation, which will cause the Company to transfer its assets and liabilities to a liquidating trust in the third quarter of this year.

Due to the business disruptions and challenges severely affecting the global economy caused by the Coronavirus pandemic, many lessors may be required to provide rent deferrals and other lease concessions to lessees. While the lease modification guidance in Accounting Standards Codification ("ASC") Topic 842 ("Topic 842") addresses routine changes to lease terms resulting from negotiations between the lessee and the lessor, this guidance did not contemplate concessions being so rapidly executed to address the sudden liquidity constraints of some lessees arising from the Coronavirus pandemic. In April 2020, the Financial Accounting Standards Board ("FASB") staff issued a question and answer document (the "Lease Modification Q&A") focused on the application of lease accounting guidance to lease concessions provided as a result of the Coronavirus pandemic. Under existing lease guidance, the Company would have to determine, on a lease by lease basis, if a lease concession was the result of a new arrangement reached with the tenant (treated within the lease modification accounting framework) or if a lease concession was under the enforceable rights and obligations within the existing lease agreement (precluded from applying the lease modification accounting framework). The Lease Modification Q&A allows the Company, if certain criteria have been met, to bypass the lease by lease analysis, and instead elect to either apply the lease modification accounting framework or not, with such election applied consistently to leases with similar characteristics and similar circumstances. The Company has elected to apply such relief and will avail itself of the election to avoid performing a lease by lease analysis for the lease concessions that 1) were granted as relief due to the Coronavirus pandemic and 2) result in the cash flows remaining substantially the same or less. The Lease Modification Q&A has no material impact on the Company's consolidated financial statements as of and for the three months ended March 31, 2020, however, its future impact to the Company is dependent upon the extent of lease concessions granted to tenants as a result of the Coronavirus pandemic in future periods and the elections made by the Company at the time of entering into such concessions.

#### *Assets and Liabilities Held for Sale*

As described previously, in connection with the execution of the Plan of Liquidation, the Company is actively working to sell its remaining properties by July 2020. Accordingly, in July 2019, the Company determined that all of its real estate properties and their related assets and associated liabilities should be classified as held for sale in accordance with the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 360-10. ASC 360-10 requires amounts related to assets held for sale to be recorded at the lower of their current carrying value or their estimated net realizable value (i.e. fair value less costs to sell).

As ASC 360-10 requires the separate presentation of assets and liabilities classified as held for sale, the Company has aggregated and presented these assets and liabilities each as one line on the Condensed Consolidated Balance Sheet ("assets held for sale" and "liabilities associated with assets held for sale", respectively), which are described further in the tables below. Further, as a result of the held for sale designation, no depreciation or amortization related to the properties was recorded after July 2019. These assets did not qualify to be classified as discontinued operations, because the sale of these assets does not represent a strategic shift in the Company's operations. As of March 31, 2020 and December 31, 2019, assets held for sale consisted of the following (in thousands):

	<b>March 31, 2020</b>	<b>December 31, 2019</b>
Investment property, net	\$ 893,834	\$ 1,179,770
Restricted cash	3,172	12,780
Tenant and other receivables, net	94,526 <sup>(1)</sup>	50,278
Intangible lease assets, net	89,152	97,030
Right-of-use asset, net	91,034	97,499
Deferred leasing costs, net	79,801	102,366
Deferred financing costs, net	845	845
Other assets	8,925	11,290
<b>Total assets held for sale</b>	<b>\$ 1,261,289</b>	<b>\$ 1,551,858</b>

- (1) As of March 31, 2020, Tenant and other receivables, net included \$47.4 million related to proceeds to be received from the sale of Perspective Defense. See Note 3 — Investment Property for more information on the sale of Perspective Defense.

As of March 31, 2020 and December 31, 2019, liabilities associated with assets held for sale consisted of the following (in thousands):

	<b>March 31, 2020</b>	<b>December 31, 2019</b>
Accounts payable and accrued expenses	\$ 37,681	\$ 48,459
Due to affiliates	824	2,003
Intangible lease liabilities, net	43,534	45,425
Other liabilities	12,447	21,328
Notes payable, net <sup>(1)</sup>	221,442	536,685
<b>Total liabilities associated with assets held for sale</b>	<b>\$ 315,928</b>	<b>\$ 653,900</b>

- (1) Includes outstanding liabilities related to the Company's Revolving Credit Facility (as defined below), which is collateralized by several of the remaining properties and must be repaid after the sale of those properties.

#### *Other Assets*

As of March 31, 2020, other assets included the following (in thousands):

	<b>March 31, 2020</b> <sup>(1)</sup>	<b>December 31, 2019</b> <sup>(2)</sup>
Prepaid expenses	\$ 1,062	\$ 1,580
Deferred tax assets	8,027	10,056
Other	225	228
<b>Other assets</b>	<b>\$ 9,314</b>	<b>\$ 11,864</b>

- (1) As of March 31, 2020, with the exception of \$0.4 million related to corporate level activities, these amounts were included in other assets within assets held for sale.

- (2) As of December 31, 2019, with the exception of \$0.6 million related to corporate level activities, these amounts were included in other assets within assets held for sale.

### *Revenue Recognition*

As of January 1, 2018, the Company began accounting for the sale of real estate properties under ASU 2017-05, which provides for revenue recognition based on completed performance obligations, which typically occurs upon the transfer of ownership of a real estate asset.

Rental payments are generally paid by the tenants prior to the beginning of each month or quarter to which they relate. As of March 31, 2020 and December 31, 2019, respectively, the Company recorded liabilities of \$5.5 million and \$12.4 million related to prepaid rental payments, which were included in liabilities associated with assets held for sale as of March 31, 2020 and December 31, 2019, respectively in the accompanying Condensed Consolidated Balance Sheets. The Company recognizes rental revenue on a straight-line basis over the life of the lease, including rent holidays, if any. Straight-line rent receivable was \$34.3 million and \$40.4 million as of March 31, 2020 and December 31, 2019, respectively. Straight-line rent receivable consists of the difference between the tenants' rents calculated on a straight-line basis from the date of acquisition or lease commencement over the remaining terms of the related leases and the tenants' actual rents due under the lease agreements and is included in assets held for sale as of March 31, 2020 and December 31, 2019 in the accompanying Condensed Consolidated Balance Sheets. Revenues associated with operating expense recoveries are recognized in the period in which the expenses are incurred based upon the tenant lease provisions. Revenues relating to lease termination fees are recognized on a straight-line basis amortized from the time that a tenant's right to occupy the leased space is modified through the end of the revised lease term.

Other revenues consist primarily of parking revenue, tenant reimbursements and interest on loans receivable. Parking revenue represents amounts generated from contractual and transient parking and is recognized in accordance with contractual terms or as services are rendered. Other revenues relating to tenant reimbursements are recognized in the period that the expense is incurred.

### *Recently Adopted Accounting Pronouncements*

In August 2018, the FASB issued ASU No. 2018-13, "Changes to the Disclosure Requirements for Fair Value Measurement." This ASU amends and removes several disclosure requirements including the valuation processes for Level 3 fair value measurements. The ASU also modifies some disclosure requirements and requires additional disclosures for changes in unrealized gains and losses included in other comprehensive income for recurring Level 3 fair value measurements and requires the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements. The provisions of ASU No. 2018-13 are effective for the Company as of January 1, 2020 and have not materially impacted the Company's financial statements.

### 3. INVESTMENT PROPERTY

Investment property consisted of the following amounts as of March 31, 2020 and December 31, 2019 (in thousands):

	March 31, 2020	December 31, 2019
Buildings and improvements	\$ 712,755	\$ 955,411
Less: accumulated depreciation	(43,280)	(79,394)
Buildings and improvements, net	669,475	876,017
Land	224,359	303,753
Investment property, net <sup>(1)</sup>	\$ 893,834	\$ 1,179,770

(1) As of March 31, 2020 and December 31, 2019, these amounts were included in assets held for sale.

#### *Recent Dispositions of Real Estate Investments*

In January 2020, the Company completed the sale of its Riverside Center property for a contract sales price of \$235.0 million. The Company recognized a gain on sale of this asset of \$48.6 million net of disposition fees, which was recorded in gain on sale of real estate investments on the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

In February 2020, the Company completed the sale of its Perspective Defense property for a contract sales price of €129.8 million (approximately \$144.9 million at a rate of \$1.12 per EUR). The Company recognized a gain on sale of this asset of \$17.7 million net of disposition fees, which was recorded in gain on sale of real estate investments on the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

During the three months ended March 31, 2020, the Company completed the sale of several outparcels at its property, The Rim, for a total aggregate contract sales price of \$25.1 million. The Company recognized a gain on sale of these assets of \$15.2 million net of disposition fees, which was recorded in gain on sale of real estate investments on the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

As of March 31, 2020, the cost basis and accumulated amortization related to lease intangibles were as follows (in thousands):

	Lease Intangibles <sup>(1)</sup>		
	In-Place Leases	Out-of-Market Lease Assets	Out-of-Market Lease Liabilities
Cost	\$ 159,536	\$ 13,993	\$ (69,698)
Less: accumulated amortization	(77,157)	(7,220)	26,164
Net	\$ 82,379	\$ 6,773	\$ (43,534)

(1) As of March 31, 2020, these amounts were included in assets held for sale and liabilities associated with assets held for sale.

As of December 31, 2019, the cost basis and accumulated amortization related to lease intangibles were as follows (in thousands):

	Lease Intangibles <sup>(1)</sup>		
	In-Place Leases	Out-of-Market Lease Assets	Out-of-Market Lease Liabilities
Cost	\$ 221,996	\$ 21,776	\$ (75,002)
Less: accumulated amortization	(131,940)	(14,802)	29,577
Net	\$ 90,056	\$ 6,974	\$ (45,425)

(1) As of December 31, 2019, these amounts were included in assets held for sale and liabilities associated with assets held for sale.

Amortization expense of in-place leases was \$4.5 million for the three months ended March 31, 2019. There was no amortization of in-place leases for the three months ended March 31, 2020, due to the related properties being classified as held for sale. Amortization of out-of-market leases resulted in an increase to rental revenue of \$1.0 million for the three months ended March 31, 2019. There was no amortization of out-of-market leases for the three months ended March 31, 2020, due to the related properties being classified as held for sale.

### *Leases*

The Company's leases are generally for terms of 15 years or less and may include multiple options to extend the lease term upon tenant election. The Company's leases typically do not include an option to purchase. Generally, the Company does not expect the value of its real estate assets to be impacted materially at the end of any individual lease term, as the Company is typically able to release the space and real estate assets tend to hold their value over a long period of time. Tenant terminations prior to the lease end date occasionally result in a one-time termination fee based on the remaining unpaid lease payments including variable payments and could be material to the tenant. Many of the Company's leases have increasing minimum rental rates during the terms of the leases through escalation provisions. In addition, the majority of the Company's leases provide for separate billings for variable rent, such as reimbursements of real estate taxes, maintenance and insurance and may include an amount based on a percentage of the tenants' sales. Total billings related to expense reimbursements from tenants for the three months ended March 31, 2020 and 2019 was \$10.3 million and \$12.2 million, respectively, which is included in rental revenue on the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

The Company has entered into non-cancelable lease agreements with tenants for space. As of March 31, 2020, the approximate fixed future minimum rentals for the period from April 1, 2020 through December 31, 2020, for each of the years ending December 31, 2021 through December 31, 2025 and for the period thereafter are as follows (in thousands):

	<b>Fixed Future Minimum Rentals <sup>(1)</sup></b>
April 1, 2020 through December 31, 2020	\$ 66,273
2021	90,528
2022	89,696
2023	83,233
2024	71,924
2025	65,439
Thereafter	401,674
Total	<u>\$ 868,767</u>

(1) As of March 31, 2020, these amounts were related to assets classified as held for sale.

During the three months ended March 31, 2020 and 2019, the Company did not earn more than 10% of its total rental revenue from any individual tenant.

#### 4. DEBT FINANCING

As of March 31, 2020 and December 31, 2019, the Company had \$222.2 million and \$537.8 million of principal outstanding, respectively, with a weighted average years to maturity of 0.6 years and 0.4 years, respectively, and a weighted average interest rate of 3.1% and 3.0%, respectively. The following table describes the Company's debt outstanding at March 31, 2020 and December 31, 2019 (in thousands, except percentages):

Description	Origination or Assumption Date	Maturity Date	Interest Rate Description	Interest Rate as of March 31, 2020	Principal Outstanding at March 31, 2020 <sup>(1)</sup>	Principal Outstanding at December 31, 2019 <sup>(1)</sup>
<b>Secured Mortgage Debt</b>						
New City	3/28/2013	3/18/2021	Variable, subject to interest rate cap	2.30%	\$ 69,112	\$ 71,144
Perspective Défense	6/21/2013	7/25/2020	Variable	N/A	—	78,505
25 Cabot Square	3/26/2014	9/30/2020 <sup>(2)</sup>	Fixed	3.50%	153,116	163,164
<b>Other Notes Payable</b>						
JPMorgan Chase Revolving Credit Facility - Revolving Loan	4/13/2012	9/4/2020 <sup>(3)</sup>	Variable	N/A	—	—
JPMorgan Chase Revolving Credit Facility - Term Loan	5/22/2013	9/4/2020	Variable	N/A	— <sup>(4)</sup>	225,000
<b>Total Principal Outstanding</b>					<b>\$ 222,228</b>	<b>\$ 537,813</b>
Unamortized Deferred Financing Costs <sup>(5)</sup>					\$ (786)	\$ (1,128)
<b>Notes Payable, net</b>					<b>\$ 221,442</b>	<b>\$ 536,685</b>

(1) As of March 31, 2020 and December 31, 2019, these amounts were included in liabilities associated with assets held for sale.

(2) In March 2020, the secured mortgage loan at 25 Cabot Square was amended, resulting in a new maturity date of September 30, 2020.

(3) In March 2020, the Revolving Credit Facility was amended, resulting in a new maturity date of September 4, 2020.

(4) In January 2020, the Company paid off the Revolving Credit Facility - Term Loan in full.

(5) Unamortized deferred financing costs related to the revolving loan commitment of the JPMorgan Chase Revolving Credit Facility were included in assets held for sale as of March 31, 2020.

As of March 31, 2020, the variable-rate debt has variable interest rates ranging from the LIBOR or EURIBOR screen rate plus 1.45% to 2.30% per annum. As of March 31, 2020, \$55.4 million of one of the Company's variable-rate loans was capped at a strike rate of 0.00%. Additionally, as of December 31, 2019, \$56.9 million one of the Company's variable-rate loans was capped at a strike rate of 0.00%.

##### *JP Morgan Chase Revolving Credit Facility*

In April 2012, the Operating Partnership entered into a credit agreement with JPMorgan Chase Bank, N.A. (the "Credit Agreement"), as administrative agent for itself and various lenders named in the Credit Agreement. The Company refers to the revolving loan commitment and term loan commitment collectively as the "Revolving Credit Facility." As amended in March 2020, the borrowings may be denominated in U.S. dollars, British pound sterling, Euros, Australian dollars or Canadian dollars with up to \$200.0 million maximum amount available under the Revolving Credit Facility.

Prior to the March 2020 amendment total commitments under the Revolving Credit Facility were \$725.0 million. As amended, the Credit Agreement provides for a revolving loan commitment of up to \$200.0 million and a term loan commitment of up to \$225.0 million. Aggregate foreign currency commitments can constitute up to \$100.0 million of the maximum amount available under the revolving loan commitment. The March 2020 amendment extended the maturity date of the Revolving Credit Facility from March 4, 2020 to September 4, 2020. The Company may elect to extend the maturity by two additional six-month extensions at the Company's option and subject to the satisfaction of certain conditions.

During the three months ended March 31, 2020, the Company made no draws and a payment of \$225.0 million on the Revolving Credit Facility to pay it off in full.

*Financial Covenants*

The Company's mortgage agreements and other loan documents for the debt described in the table above contain customary events of default, with corresponding grace periods, including payment defaults, cross-defaults to other agreements and bankruptcy-related defaults, and customary covenants, including limitations on liens and indebtedness and maintenance of certain financial ratios. In addition, the Company has executed customary recourse carve-out guarantees of certain obligations under its mortgage agreements and the other loan documents. The Company is not aware of any instances of noncompliance with financial covenants as of March 31, 2020. The Company's continued compliance with these covenants depends on many factors and could be impacted by current or future economic conditions associated with the Coronavirus pandemic. Failure to comply with these covenants would result in a default which, if the Company were unable to cure or obtain a waiver from the lenders, could accelerate the repayment obligations and strain the liquidity of the Company.

*Principal Payments on Debt*

The Company is required to make the following principal payments on its outstanding notes payable for period April 1, 2020 through December 31, 2020, and each of the years ending December 31, 2021 through December 31, 2024 and for the period thereafter (amounts are in thousands):

	Payments due by Year					
	April 1, 2020 through December 31, 2020	2021	2022	2023	2024	Thereafter
Principal payments	\$ 154,770	\$ 67,458	\$ —	\$ —	\$ —	\$ —

**5. DERIVATIVE INSTRUMENTS**

The Company has entered into several interest rate cap contracts in connection with certain of its secured mortgage loans in order to limit its exposure against the variability of future interest rates on its variable interest rate borrowings. The Company's interest rate cap agreements have economically limited the interest rate on each of the loans to which they relate. The Company has not designated any of these derivatives as hedges for accounting purposes. The Company has not entered into a master netting arrangement with its third-party counterparty and does not offset on its consolidated balance sheets the fair value amount recorded for its derivative instruments. See Note 4 — Debt Financing for additional information on the interest rate caps associated with the Company's variable rate loans and Note 7 — Fair Value Measurements for additional information regarding the fair value of the Company's interest rate contracts.

The Company has also entered into foreign currency forward contracts as economic hedges against the variability of foreign exchange rates related to certain cash flows of some of its international investments. These forward contracts fixed the currency exchange rates on each of the investments to which they related. The Company did not designate any of these contracts as fair value or cash flow hedges for accounting purposes.

The table below provides additional information regarding the Company's foreign currency forward contracts that were outstanding, as of March 31, 2020 (in thousands):

**Foreign Currency Forward Contracts**

Effective Date	Expiration Date	Notional Amount	Buy/Sell	Traded Currency Rate
December 4, 2019	April 30, 2020	£ 225,000	USD/GBP	\$ 1.31
December 5, 2019	April 30, 2020	€ 20,000	USD/EUR	\$ 1.12
March 27, 2020	April 30, 2020	€ 45,000	USD/EUR	\$ 1.11

The table below presents the effects of the changes in fair value of the Company's derivative instruments in the Company's condensed consolidated statements of operations and comprehensive income (loss) for the three months ended March 31, 2020 and 2019 (in thousands):

	<b>Gain (Loss) Recorded on Derivative Instruments</b>	
	<b>Three Months Ended</b>	
	<b>March 31, 2020</b>	<b>March 31, 2019</b>
Derivatives not designated as hedging instruments:		
Unrealized foreign currency forward contracts	\$ 20,105	\$ —
Settlement of foreign currency forward contract	493	(126)
<b>Total gain (loss) on derivatives</b>	<b>\$ 20,598</b>	<b>\$ (126)</b>

## 6. RELATED PARTY TRANSACTIONS

The table below outlines fees and expense reimbursements incurred that are payable by the Company to the Advisor, Hines and its affiliates for the periods indicated below and amounts unpaid as of March 31, 2020 and December 31, 2019 (in thousands):

Type and Recipient	<b>Incurred</b>		<b>Unpaid as of</b>	
	<b>Three Months Ended March 31,</b>		<b>March 31,</b>	<b>December</b>
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>31, 2019</b>
Asset Management Fee- the Advisor and affiliates of Hines	\$ 5,712	\$ 6,780	\$ 1,584	\$ 1,763
Disposition Fee- the Advisor	\$ 4,049	\$ 4,777	251	7,976
Other <sup>(2)</sup>	\$ 750	\$ 1,488	818	1,477
Property Management Fee- Hines	\$ 472	\$ 1,055	153	277
Development/Construction Management Fee- Hines	\$ 12	\$ 572	103	119
Leasing Fee- Hines	\$ 99	\$ 194	369	1,061
Expense Reimbursement- Hines (with respect to management and operations of the Company's properties)	\$ 1,356	\$ 1,887	257	489
<b>Due to Affiliates</b>			<b>\$ 3,535</b>	<b>\$ 13,162</b>

- (1) As of March 31, 2020 and December 31, 2019, with the exception of \$2.7 million and \$11.2 million, respectively, related to corporate level activities, these amounts were included in due to affiliates within liabilities associated with assets held for sale.
- (2) Includes amounts the Advisor paid on behalf of the Company such as general and administrative expenses and offering costs. These amounts are generally reimbursed to the Advisor during the month following the period in which they are incurred.

### ***Summit Development Agreement***

In March 2019, the Company entered into a Development Management Agreement with Hines, the Company's sponsor, for the construction and development of an office building at the Summit in Bellevue, Washington. Hines was paid a project administration fee equal to 2.5% of the qualified construction costs. In December 2019, The Summit, including the office building in development, was sold and the Company is no longer a party to this agreement.

## 7. FAIR VALUE MEASUREMENTS

### *Financial Instruments Fair Value Disclosures*

As of March 31, 2020, the Company estimated that the fair value of its notes payable, which had a book value (excluding any unamortized discount or premium and deferred financing costs) of \$222.2 million, was \$222.4 million. As of December 31, 2019, the Company estimated that the fair value of its notes payable, which had a book value (excluding any unamortized discount or premium) of \$537.8 million, was \$538.0 million. Management has utilized available market information, such as interest rate and spread assumptions of notes payable with similar terms and remaining maturities, to estimate the amounts required to be disclosed. Although the Company has determined the majority of the inputs used to value its notes payable fall within Level 2 of the fair value hierarchy, the credit quality adjustments associated with its fair value of notes payable utilize Level 3 inputs. However, as of March 31, 2020, the Company has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of notes payable and has determined that they are not significant. As a result, the Company has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, restricted cash, tenant and other receivables, accounts payable and accrued expenses, other liabilities, due to affiliates and distributions payable. The carrying value of these items reasonably approximates their fair value based on their highly liquid nature and/or short-term maturities. Due to the short-term nature of these instruments, Level 1 inputs are utilized to estimate the fair value of the cash and cash equivalents and restricted cash and Level 2 inputs are utilized to estimate the fair value of the remaining financial instruments.

### *Financial Instruments Measured on a Nonrecurring Basis*

Certain long-lived assets are measured at fair value on a non-recurring basis. These assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments (i.e., impairments) in certain circumstances. The fair value methodologies used to measure long-lived assets are described in Note 2 — Summary of Significant Accounting Policies - Investment Property and Lease Intangibles. The inputs associated with the valuation of long-lived assets are generally included in Level 3 of the fair value hierarchy.

### *Impairment of Investment Property*

Investment properties are reviewed for impairment at each reporting period if events or changes in circumstances indicate that the carrying amount may not be recoverable. No investment properties were impaired during the three months ended March 31, 2020.

As a result of the Company's remaining real estate properties meeting the criteria to be classified as held for sale for the year ended December 31, 2019, the Company determined that six of its remaining properties were impaired by \$115.4 million based on such assets having carrying values that exceeded their estimated sales price less costs to sell based on the offers received (level 2 inputs) and third party broker consultations (level 3 inputs), which were obtained in conjunction with its marketing process. Of this amount, \$46.9 million is attributable to the requirement when real estate properties are classified as held for sale to include cumulative foreign currency translation adjustments ("cumulative CTA") in the carrying value for two of the Company's foreign denominated assets within the impairment tests in accordance with ASC 830, Foreign Currency Matters. These impairment losses are limited to the carrying amount of each asset.

Prior to designating its properties as held for sale, investment properties were reviewed for impairment at each reporting period if events or changes in circumstances indicated that the carrying amount may not be recoverable. During the year ended December 31, 2019, the Company determined that one of its properties was impaired by \$7.2 million as a result of deteriorating market conditions and valued it using level 3 inputs.

The changes in assumptions resulted in the net book value of the assets exceeding the projected undiscounted cash flows for the property. As a result, the assets were written down to fair value. The following table summarizes activity for the Company's assets measured at fair value, on a non-recurring basis as of March 31, 2020 and December 31, 2019 (in thousands).

As of	Description	Fair Value of Assets	Basis of Fair Value Measurements			
			Quoted Prices In Active Markets for Identical Items (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Impairment Loss
December 31, 2019	Investment property	\$544,846	\$ —	\$ 458,828	\$ 86,018	\$ 122,603

The Company's estimated fair value of the investment properties measured using level 3 inputs were based on comparisons of recent market activity and discounted cash flow models, which include estimates of property-specific inflows and outflows over a specific holding period. Significant unobservable quantitative inputs used in determining the fair value of the investment property for the period ended December 31, 2019 include: a discount rate of 8.80%; a capitalization rate of 6.50%; stabilized occupancy rate of 91.7%; and current market rental rates ranging from \$12.00 to \$47.00 per square foot. These inputs are based on the location, type and nature of each property, current and anticipated market conditions, and management's knowledge and expertise in real estate.

## 8. REPORTABLE SEGMENTS

The Company's real estate investments are geographically diversified and management evaluates the operating performance of each at an individual investment level and considers each investment to be an operating segment. The Company has aggregated all of its operating segments into four reportable segments based on the location of the segment and the underlying asset class. Management has aggregated the Company's investments that are not office properties in "other" based on the geographic location of the investment, due to the Company's ownership of interests in various different types of investments that do not stand alone as their own reportable segment. The Company's reporting segments consist of the following, based on the Company's investments as of March 31, 2020:

- Domestic office investments (1 investments)
- Domestic other investments (4 investments)
- International office investments (3 investments)
- International other investments (0 investments remaining as of March 31, 2020)

The tables below provide additional information related to each of the Company's segments, geographic location and a reconciliation to the Company's net income (loss), as applicable. "Corporate-Level Accounts" includes amounts incurred by the corporate-level entities which are not allocated to any of the reportable segments (all amounts are in thousands, except for percentages):

	Three Months Ended March 31,	
	2020	2019
<b>Total Revenue</b>		
Domestic office investments	\$ 3,162	\$ 16,841
Domestic other investments	17,637	18,660
International office investments	13,835	11,991
International other investments	—	741
<b>Total Revenue</b>	<b>\$ 34,634</b>	<b>\$ 48,233</b>

For the three months ended March 31, 2020 and 2019 the Company's total revenue was attributable to the following countries:

	Three Months Ended March 31,	
	2020	2019
<b>Total Revenue</b>		
United States	59%	73%
United Kingdom	25%	14%
Poland	8%	5%
Russia	5%	5%
France	3%	3%

For the three months ended March 31, 2020 and 2019, the Company's property revenues in excess of expenses by segment was as follows (in thousands):

	Three Months Ended March 31,	
	2020	2019
<b>Property revenues in excess of expenses <sup>(1)</sup></b>		
Domestic office investments	\$ 1,157	\$ 10,166
Domestic other investments	9,771	11,393
International office investments	6,793	5,599
International other investments	(171)	400
<b>Property revenues in excess of expenses</b>	<b>\$ 17,550</b>	<b>\$ 27,558</b>

(1) Revenues less property operating expenses, real property taxes and property management fees.

As of March 31, 2020 and December 31, 2019, the Company's total assets by segment was as follows (in thousands):

	March 31, 2020	December 31, 2019
<b>Total Assets</b>		
Domestic office investments	\$ 75,666	\$ 261,330
Domestic other investments	655,626	665,079
International office investments	546,818	655,138
International other investments	6,720	7,723
Corporate-level accounts	380,270	336,455
<b>Total Assets</b>	<b>\$ 1,665,100</b>	<b>\$ 1,925,725</b>

As of March 31, 2020 and December 31, 2019, the Company's total assets were attributable to the following countries:

	March 31, 2020	December 31, 2019
<b>Total Assets</b>		
United States	67%	66%
United Kingdom	23%	21%
Poland	6%	6%
France	3%	6%
Russia	1%	1%

For the three months ended March 31, 2020 and 2019, the Company's reconciliation to the Company's property revenues in excess of expenses is as follows (in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2020</b>	<b>2019</b>
<b>Reconciliation to property revenues in excess of expenses</b>		
Net income (loss)	\$ 101,306	\$ 191,410
Depreciation and amortization	—	13,444
Asset management fees	5,712	6,780
General and administrative expenses	2,073	2,595
(Gain) loss on derivatives	(20,598)	126
(Gain) loss on sale of real estate investments	(80,186)	(192,189)
Foreign currency (gains) losses	6,166	(399)
Interest expense	2,386	7,347
Other (income) expenses	(1,009)	(1,283)
(Benefit) provision for income taxes	1,700	(273)
<b>Total property revenues in excess of expenses</b>	<b>\$ 17,550</b>	<b>\$ 27,558</b>

## 9. SUPPLEMENTAL CASH FLOW DISCLOSURES

Supplemental cash flow disclosures for the three months ended March 31, 2020 and 2019 (in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2020</b>	<b>2019</b>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid for interest	\$ 2,708	\$ 5,717
Cash paid for taxes	\$ 376	\$ 794
<b>Supplemental Schedule of Non-Cash Activities</b>		
Shares tendered for redemption	\$ 1,785	\$ 705
Receivables related to proceeds from dispositions	\$ 48,149	\$ —
Assumption of mortgage upon disposition of property	\$ 78,519	\$ —
Accrued capital additions	\$ 1,437	\$ 7,182

## **10. COMMITMENTS AND CONTINGENCIES**

The Company may be subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on the Company's condensed consolidated financial statements.

## 11. SUBSEQUENT EVENTS

### *Additional Suspension of Share Redemption Program*

In February 2019, in line with common practice within the industry when executing a plan of liquidation, the Company suspended its share redemption program (“SRP”), with the exception of redemptions related to the death or disability of a stockholder. As previously announced, because values are difficult to discern at this time due to the market unrest resulting from the Coronavirus pandemic, the Company’s board of directors has determined it would not be prudent to attempt to determine a new net asset value (“NAV”) per share of the Company’s common stock at this time. Since the Coronavirus pandemic is ongoing, and given that the redemption price under the SRP is equal to the most recently determined NAV per share of the Company’s common stock and the NAV per share was last determined as of February 14, 2019, the Board has determined to also suspend redemptions related to the death or disability of a stockholder, effective May 17, 2020.

### *The Rim Outparcel*

In April 2020, the Company sold an outparcel at The Rim for a contract sales prices of \$6.9 million. The purchaser is not affiliated with the Company or its affiliates.

### *The Avenue at Murfreesboro*

In April 2020, the Company entered into a contract to sell The Avenue at Murfreesboro for a contract sales prices of \$141.3 million. Although the Company expects the closing of this sale to occur in August 2020, there can be no assurances as to if or when this sale is completed.

### *The Markets at Town Center Outparcel*

In May 2020, the Company entered into a contract to sell an outparcel at The Markets at Town Center for a contract sales prices of \$10.0 million. Although the Company expects the closing of this sale to occur in 2020, there can be no assurances as to if or when this sale is completed.

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## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and the notes thereto included in Item 1 in this Quarterly Report on Form 10-Q. The following discussion should also be read in conjunction with our audited consolidated financial statements and the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2019.*

### **Cautionary Note Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q includes certain statements that may be deemed forward-looking statements within the meaning of Section-27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section-21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such forward-looking statements relate to, without limitation, economic conditions that may impact our operations, our ability to effectively liquidate our assets and pay liquidating distributions to our stockholders in the expected time frame or not at all, our future leverage and financial position, our future capital expenditures, future distributions, other developments and trend in the commercial real estate industry and our business strategy. Forward-looking statements are generally identifiable by the use of the words "may," "will," "should," "expect," "could," "intend," "plan," "anticipate," "estimate," "believe," "continue," "predict," "potential" or the negative of these words or other comparable terminology. These statements are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict.

The forward-looking statements in this Form 10-Q are based on our current expectations, plans, estimates, assumptions and beliefs that involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, current and future economic, competitive and market conditions, the availability of future financing and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Any of the assumptions underlying forward-looking statements could prove to be inaccurate. To the extent that our assumptions differ from actual results, our ability to meet such forward-looking statements, including our ability to generate positive cash flow from operations, provide distributions to our stockholders and maintain the value of the real estate properties in which we hold an interest, may be significantly hindered.

The following are some of the risks and uncertainties, which could cause actual results to differ materially from those presented in certain forward-looking statements:

- Whether we will be able to complete the sale of all or substantially all of our assets as expected;
- Risks associated with adverse changes in general economic or local market conditions, including the impact of the ongoing COVID-19 (more commonly referred to as the Coronavirus) pandemic and efforts to prevent the spread, which are adversely affecting the markets in which we and our tenants operate;
- Unanticipated difficulties, expenditures or delays relating to our implementation of our plan of liquidation and dissolution, which may reduce or delay our payment of additional liquidating distributions to our stockholders;
- Risks associated with the potential response of tenants, business partners and competitors to our adoption and implementation of the plan of liquidation and dissolution;
- Risks associated with legal proceedings that may be instituted against us and others related to the Plan of Liquidation;
- Competition for tenants, including competition with affiliates of Hines Interests Limited Partnership (“Hines”);
- Our reliance on Hines Global REIT Advisors LP (the “Advisor”) Hines and affiliates of Hines for our day-to-day operations and the management of our real estate investments, and our advisor’s ability to attract and retain high-quality personnel who can provide service at a level acceptable to us;
- Risks associated with conflicts of interest that result from our relationship with our Advisor and Hines, as well as conflicts of interests certain of our officers and directors face relating to the positions they hold with other entities;
- The potential need to fund tenant improvements, lease-up costs or other capital expenditures, as well as increases in property operating expenses and costs of compliance with environmental matters or discovery of previously undetected environmentally hazardous or other undetected adverse conditions at our properties;
- The amount and timing of additional liquidating distributions we may pay is uncertain and cannot be assured;
- Risks associated with debt and our ability to secure financing;
- Catastrophic events, such as hurricanes, earthquakes, tornadoes and terrorist attacks; and our ability to secure adequate insurance at reasonable and appropriate rates;
- The failure of any bank in which we deposit our funds could reduce the amount of cash we have available to fund our operating expenses and other capital expenditures;
- Changes in governmental, tax, real estate and zoning laws and regulations and the related costs of compliance and increases in our administrative operating expenses, including expenses associated with operating as a public company;
- International investment risks, including the burden of complying with a wide variety of foreign laws and the uncertainty of such laws, the tax treatment of transaction structures, political and economic instability, foreign currency fluctuations, and inflation and governmental measures to curb inflation may adversely affect our operations and our ability to make distributions;
- The lack of liquidity associated with our assets;
- Our ability to continue to qualify as a real estate investment trust (“REIT”) for U.S. federal income tax purposes; and
- Risks related to the United Kingdom’s exit from the European Union (“Brexit”), including, but not limited to the decline of revenue derived from, and the market value of, our properties located in the United Kingdom and Poland, which may negatively impact on our ability to sell these properties and the pricing we are able to receive.

These risks are more fully discussed in, and all forward-looking statements should be read in light of, all of the factors discussed in “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2019.

Our stockholders are cautioned not to place undue reliance on any forward-looking statement in this Quarterly Report on Form 10-Q. All forward-looking statements are made as of the date of this Quarterly Report on Form 10-Q and the risk that actual results will differ materially from the expectations expressed in this Quarterly Report on Form 10-Q may increase with the passage of time. In light of the significant uncertainties inherent in the forward-looking statements in this Quarterly Report on Form 10-Q, the inclusion of such forward-looking statements should not be regarded as a representation by us or any other person that the objectives and plans set forth in this Quarterly Report on Form 10-Q will be achieved. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by reference to these risks and uncertainties. Each forward-looking statement speaks only as of the date of the particular statement, and we do not undertake to update any forward-looking statement.

## Executive Summary

Hines Global REIT, Inc. (“Hines Global” and, together with its consolidated subsidiaries, “we”, “us” or the “Company”) was incorporated under the Maryland General Corporation Laws on December 10, 2008, primarily for the purpose of investing in a diversified portfolio of quality commercial real estate properties and other real estate investments located throughout the United States and internationally. Hines Global raised the equity capital for its real estate investments through two public offerings from August 2009 through April 2014, and through its distribution reinvestment plan (the “DRP Offering”) from April 2014 through August 2018. Collectively, through its public offerings, Hines Global raised gross offering proceeds of approximately \$3.1 billion, including the DRP Offering, all of which was invested in the Company’s real estate portfolio.

We invested the proceeds from our public offerings into a diverse portfolio of real estate investments. In recent years, we have concentrated our efforts on actively managing our assets and exploring a variety of strategic opportunities focused on enhancing the composition of our portfolio and its total return potential for its stockholders. On April 23, 2018, in connection with its review of potential strategic alternatives available to the Company, our board of directors determined that it is in the best interest of the Company and its stockholders to sell all or substantially all of our properties and assets and for the Company to liquidate and dissolve pursuant to the Plan of Liquidation. The principal purpose of the liquidation is to provide liquidity to our stockholders by selling the Company’s assets, paying its debts and distributing the net proceeds from liquidation to our stockholders. As required by Maryland law and our charter, the Plan of Liquidation was approved by the affirmative vote of the holders of at least a majority of the shares of our common stock outstanding and entitled to vote thereon at the Company’s annual meeting of stockholders held on July 17, 2018.

In April 2018, our board of directors estimated that, in addition to regular operating distributions paid to our stockholders, if we are able to successfully implement the Plan of Liquidation, then after the sale of all or substantially all of the Company’s assets and the payment of all of the outstanding liabilities, we will have made total Return of Capital Distributions to our stockholders of approximately \$10.00 to \$11.00 per share of the Company’s common stock, consisting of three components: (i) the \$1.05 per share special distribution paid to stockholders in January 2018 (the “Special Distribution”); (ii) the \$0.12 per share of return on invested capital distributions paid to stockholders for the six months ended June 30, 2018 (the “Return of Invested Capital Distributions”); and (iii) the range of liquidating distributions to be made pursuant to the Plan of Liquidation of \$8.83 to \$9.83 per share, estimated by our board of directors in April 2018, and we have made liquidating distributions of approximately \$2.83 per share to date.

From January 2018 through February 2019, we paid Return of Capital Distributions to our stockholders totaling approximately \$4.00 per share, consisting of the \$1.05 per share Special Distribution paid in January 2018, the \$0.12 per share Return of Invested Capital Distributions paid for the six months ended June 30, 2018, the \$0.33 per share monthly liquidating distributions paid between August 2018 and January 2019, and the \$2.50 per share liquidating distribution paid in February 2019. We have been working diligently to successfully execute the Plan of Liquidation. Our original goal was to complete the liquidation and make final distributions to our stockholders by July 17, 2020 (24 months after stockholder approval of the Plan of Liquidation). While we have been actively marketing the remaining assets for disposition, the recent spread of the COVID-19 (more commonly referred to as the Coronavirus) pandemic and its impact on the global economic environment has had, and is expected to continue to have, an adverse impact on overall market conditions and our disposition process. At this time, we cannot predict the ultimate impact to the process or timing, but we remain very thoughtful in proactively positioning our portfolio to be flexible and adaptable to the evolving circumstances. Accordingly, there can be no assurances regarding the timing or amounts of any further liquidating distributions, that we will ultimately pay aggregate liquidating distributions within the range estimated by our board of directors when it approved the Plan of Liquidation in April 2018, or that we will make the final distribution on or before July 17, 2020. If we are unable to complete the liquidation and make final distributions to our stockholders by July 17, 2020, we expect that any remaining assets and liabilities of the Company would be transferred into a liquidating trust as described in the Plan of Liquidation approved by our stockholders in July 2018. In addition, even if we sell all of our assets by July 17, 2020, we may determine not to distribute all distributable cash by that date and may establish a reserve to provide for any remaining obligations and to cover our expenses as we complete our wind down and dissolution.

At the peak of our acquisition phase, we owned interests in 45 properties. We sold interests in six properties for an aggregate sales price of \$1.0 billion during 2017, 20 properties for an aggregate sales price of \$1.7 billion during 2018, four properties during 2019 for an aggregate sales price of \$1.3 billion and two additional properties in the first quarter of 2020 for an aggregate sales price of \$379.9 million. As of March 31, 2020, we owned eight properties in our portfolio that include the following investments:

- Domestic office investments (1 investments)
- Domestic other investments (4 investments)
- International office investments (3 investments)

Our portfolio is comprised of approximately 64% domestic and 36% international investments and our current investment types encompass approximately 41% office and 59% retail based on the estimated values of our investments as of March 31, 2020, which were based on the appraised values of our real estate investments as of December 31, 2018.

The following table provides additional information regarding each of the properties in which we owned an interest as of March 31, 2020.

Property	Location	Investment Type	Date Acquired/ Net Purchase Price (in millions) <sup>(1)</sup>	Estimated Going-in Capitalization Rate <sup>(2)</sup>	Leasable Square Feet	Percent Leased
<b>Domestic Office Investments</b>						
Campus at Marlborough	Marlborough, Massachusetts	Office	10/2011; \$103.0	8.0%	531,916	76%
<b>Total for Domestic Office Investments</b>					531,916	76%
<b>Domestic Other Investments</b>						
Minneapolis Retail Center	Minneapolis, Minnesota	Retail	8/2012 & 12/2012; \$130.6	6.5%	398,585	95%
The Markets at Town Center	Jacksonville, Florida	Retail	7/2013; \$135.0	5.9%	317,557	65%
The Avenue at Murfreesboro	Nashville, Tennessee	Retail	8/2013; \$163.0	6.4%	800,106	85%
The Rim	San Antonio, Texas	Retail	2/2014, 4/2015, 12/2015 & 12/2016; \$285.9	5.9%	1,051,219	96%
<b>Total for Domestic Other Investments</b>					2,567,467	89%
<b>International Office Investments</b>						
Gogolevsky 11	Moscow, Russia	Office	8/2011; \$96.1	8.9%	94,519	95%
New City	Warsaw, Poland	Office	3/2013; \$163.5	7.1%	484,591	97%
25 Cabot Square	London, England	Office	3/2014; \$371.7	6.7%	477,485	99%
<b>Total for International Office Properties</b>					1,056,595	97%
<b>Total for All Investments</b>					4,155,978	89%

(1) For acquisitions denominated in a foreign currency, amounts have been translated to U.S. dollars at a rate based on the exchange rate in effect on the acquisition date.

(2) The estimated going-in capitalization rate is determined as of the date of acquisition by dividing the projected property revenues in excess of expenses for the first fiscal year following the date of acquisition by the net purchase price (excluding closing costs and taxes). Property revenues in excess of expenses includes all projected operating revenues (rental income, tenant reimbursements, parking and any other property-related income) less all projected operating expenses (property operating and maintenance expenses, property taxes, insurance and property management fees).

The projected property revenues in excess of expenses includes assumptions which may not be indicative of the actual future performance of the property, and the actual economic performance of each property for our period of ownership may differ materially from the amounts used in calculating the estimated going-in capitalization rate. These include assumptions, with respect to each property, that in-place tenants will continue to perform under their lease agreements during the 12 months following our acquisition of the property. In addition, with respect to the Minneapolis Retail Center, The Markets at Town Center, and the Avenue at Murfreesboro, the projected property revenues in excess of expenses include assumptions concerning estimates of timing and rental rates related to re-leasing vacant space.

## Critical Accounting Policies

Each of our critical accounting policies involves the use of estimates that require management to make assumptions that are subjective in nature. Management relies on its experience, collects historical and current market data, and analyzes these assumptions in order to arrive at what it believes to be reasonable estimates. In addition, application of these accounting policies involves the exercise of judgments regarding assumptions as to future uncertainties. Actual results could materially differ from these estimates. A disclosure of our critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2019 in

Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no changes to our critical accounting policies during 2020.

## **Financial Condition, Liquidity and Capital Resources**

As described previously, we commenced the Plan of Liquidation in July 2018 and have been selling our properties and have distributed proceeds from the sale of our properties to our stockholders in the form of liquidating distributions at that time. We received proceeds from the sale of 28 properties from 2017 through February 2019, which were used to make Return of Capital distributions totaling \$1.1 billion from January 2018 through February 2019 (approximately \$4.00 per share). Additionally, we sold four properties in late 2019 and early 2020 and used the proceeds to significantly reduce our leverage, as indicated below.

Our original goal was to complete the liquidation of our portfolio and make final distributions to our stockholders by July 17, 2020 (24 months after stockholder approval of the Plan of Liquidation). While we have been actively marketing our remaining assets for disposition, the recent spread of the Coronavirus pandemic and its impact on the global economic environment has had, and is expected to continue to have, an adverse impact on overall market conditions and our disposition process. As a result, we believe it is unlikely that we will be able to complete the liquidation of our assets and make final cash distributions to our stockholders by July 17, 2020. Accordingly, any remaining assets and liabilities will be transferred into a liquidating trust as described in the Plan of Liquidation approved by our stockholders in July 2018. At that time, our stockholders will receive shares of beneficial interest in the liquidating trust and Hines Global will be dissolved. The liquidating trust will operate substantially in the same manner as we operate today and will continue to pursue the liquidation of the remaining assets with the goal of distributing the net proceeds of the liquidation to our stockholders. There can be no assurances regarding the timing or amounts of any additional liquidating distributions.

The Coronavirus pandemic did not have a material impact on our liquidity and capital resources for the three months ended March 31, 2020. We are still in the early stages of navigating the actual and potential long-term impacts the pandemic will have on our business. However, we have already begun to experience certain effects on our liquidity and capital resources such as reduced rent collections at certain of our properties and adverse effects on our disposition process. These conditions may continue to worsen as the pandemic continues. Fortunately, we have a strong liquidity position as of March 31, 2020, resulting from \$386.8 million of cash on hand and significant undrawn capacity under our revolving credit facility that we may use to fund cash needs, including shortages that may arise as a result of the Coronavirus pandemic. Additionally, we only have two outstanding mortgages totaling \$222.2 million on our remaining portfolio of eight properties as of March 31, 2020. We expect to repay these loans using proceeds from the sale of our real estate investments and available cash on hand, but may refinance them to conserve our cash for other purposes.

The discussions below provide additional details regarding our operating, investing, and financing cash flows.

### *Cash Flows from Operating Activities*

Our real estate properties generate cash flow in the form of rental revenues, which are used to pay direct leasing costs, property-level operating expenses and interest payments. Property-level operating expenses consist primarily of salaries and wages of property management personnel, utilities, cleaning, insurance, security and building maintenance costs, property management and leasing fees, and property taxes. Additionally, we pay general and administrative expenses, acquisition fees and expenses and asset management fees, which also reduce our operating cash flows.

Net cash from operating activities decreased by \$8.3 million for the three months ended March 31, 2020, as compared to the same period in the prior year, primarily due to our dispositions of four properties in 2019 and two properties in the first quarter of 2020.

*Cash Flows from Investing Activities*

Net cash from investing activities primarily relates to proceeds received from the sales of our real estate investments and capital expenditures at our properties. Net cash from investing activities decreased \$189.7 million for the three months ended March 31, 2020 compared to the same period in 2019, primarily as a result of property sales in each period.

2020

- We received net proceeds of \$248.0 million, primarily from the sale of two properties, and several outparcels at another property during the three months ended March 31, 2020. See “Note 3 — Investment Property” for additional information regarding the sale of the properties.
- We paid \$4.4 million in capital expenditures at our operating properties.

2019

- We received proceeds of \$455.2 million from the sale of two properties during the three months ended March 31, 2019.
- We paid \$22.0 million in capital expenditures at our operating properties.

*Cash Flows from Financing Activities*

*Redemptions*

As described previously, we ceased offering primary shares pursuant to our second public offering in April 2014. In December 2018, the Board determined to suspend our share redemption program, effective February 2, 2019, except for redemption requests related to the death or disability of the stockholder. Additionally, in April 2020, the Board determined to suspend redemptions related to the death or disability of a stockholder, effective May 17, 2020. See “Note 11 — Subsequent Events” for additional information regarding the sale of the properties. During the three months ended March 31, 2020 and 2019, respectively, we redeemed \$2.8 million and \$23.7 million in shares of our common stock through our share redemption program.

*Distributions*

As described previously, we declared distributions of approximately \$0.65 per share (approximately \$0.0541667 per share, per month) for the year ended December 31, 2018. Approximately \$0.45 per share of these distributions were designated as a return of a portion of the stockholders’ invested capital as further described below. Distributions were paid monthly on or around the first business day following the completion of each month to which they relate. All distributions were paid in cash or reinvested in shares of our common stock for those participating in our distribution reinvestment plan. As a result of the suspension of our distribution reinvestment plan, all distributions paid after August 31, 2018 were paid to our stockholders in cash.

From January 2018 through February 2019, we paid aggregate Return of Capital Distributions to stockholders totaling approximately \$4.00 per share, which represent a portion of the stockholders’ invested capital. These Return of Capital Distributions reduced the stockholders’ remaining investment in the Company and were made up of the following:

- a \$1.05 per share Special Distribution declared to all stockholders of record as of December 30, 2017 and paid in January 2018. The Special Distribution was funded with a portion of the net proceeds received from the strategic sale of six assets during 2017.
- \$0.12 per share resulting from a portion of the monthly distributions declared for the months of January 2018 through June 2018, (approximately \$0.02 per share, per month), which were designated by our board of directors as a return of a portion of the stockholders’ invested capital and, as such, reduced the stockholders’ remaining investment in the Company.
- Approximately \$0.33 per share resulting from the monthly liquidating distributions declared for the months of July 2018 through December 2018 (approximately \$0.0541667 per share, per month), which reduced the stockholders’ remaining investment in the Company.
- a \$2.50 per share liquidating distribution declared to all stockholders of record as of February 13, 2019 and paid in February 2019.

Distributions paid to stockholders during the three months ended March 31, 2019 were \$675.7 million. These were all Return of Capital Distributions. We have paid no distributions since February 2019.

*Debt Financings*

We utilize permanent mortgage financing to leverage returns on our real estate investments and use borrowings under our Revolving Credit Facility to provide funding for near-term investment or working capital needs. As mentioned previously, our portfolio was 12% leveraged as of March 31, 2020 (based on the values of our real estate investments) with a weighted average interest rate of 3.1%.

Below is additional information regarding our loan activities for the three months ended March 31, 2020 and 2019. See Note 4 — Debt Financing for additional information regarding our outstanding debt:

2020

- We made payments of \$225.0 million under our Revolving Credit Facility.
- We made payments of \$0.4 million related to deferred financing costs due to the refinancing of the Revolving Credit Facility in March 2020.

2019

- We borrowed approximately \$169.0 million and made payments of \$75.0 million under our Revolving Credit Facility.
- We made payments of \$1.8 million related to deferred financing costs due to the refinancing of the Revolving Credit Facility in March 2019.

**Results of Operations**

The table below presents information regarding changes in our results of operations for the three months ended March 31, 2020 compared to the three months ended March 31, 2019, including explanations for significant changes and any significant or unusual activity. The Coronavirus pandemic did not have a material effect on our results of operations for the three months ended March 31, 2020. However, we can provide no assurances as to its impact in future periods. All amounts are in thousands, except for percentages:

	<b>Three Months Ended March 31,</b>		<b>Change</b>	
	<b>2020</b>	<b>2019</b>	<b>\$</b>	<b>%</b>
<b>Revenues:</b>				
Rental revenue	\$ 34,120	\$ 45,856	\$ (11,736)	(26)%
Other revenue	514	2,377	(1,863)	(78)%
Total revenues	34,634	48,233	(13,599)	(28)%
<b>Expenses:</b>				
Property operating expenses	11,669	12,738	(1,069)	(8)%
Real property taxes	4,589	6,789	(2,200)	(32)%
Property management fees	826	1,148	(322)	(28)%
Depreciation and amortization	—	13,444	(13,444)	(100)%
Asset management fees	5,712	6,780	(1,068)	(16)%
General and administrative expenses	2,073	2,595	(522)	(20)%
Total expenses	24,869	43,494	(18,625)	(43)%
<b>Other income (expenses):</b>				
Gain (loss) on derivative instruments	20,598	(126)	20,724	*
Gain (loss) on sale of real estate investments	80,186	192,189	(112,003)	(58)%
Foreign currency gains (losses)	(6,166)	399	(6,565)	*
Interest expense	(2,386)	(7,347)	4,961	(68)%
Other income (expenses)	1,009	1,283	(274)	(21)%
<b>Income (loss) before benefit (provision) for income taxes</b>	<b>103,006</b>	<b>191,137</b>	<b>(88,131)</b>	<b>(46)%</b>
Benefit (provision) for income taxes	(1,700)	273	(1,973)	*
<b>Net income (loss)</b>	<b>\$ 101,306</b>	<b>\$ 191,410</b>	<b>\$ (90,104)</b>	<b>(47)%</b>

\* Not a meaningful percentage

Total revenues, property operating expenses, real property taxes, and property management fees: These amounts relate directly to the operations of our real estate investments. The decrease in these amounts is primarily due to the disposition of real estate investments during 2019 and the first quarter of 2020. We disposed of 2 real estate investments during the quarter ended March 31, 2020 and four real estate investments during 2019. Please refer to our Same-store Analysis below for additional discussion on the results of operations of our portfolio.

Depreciation and amortization: The decrease in depreciation and amortization expense is primarily due to the remaining properties being classified as held for sale in July 2019. As a result of the held for sale classification, no depreciation or amortization related to the properties was recorded after July 2019.

Asset management fees: We pay monthly asset management fees to the Advisor based on an annual fee of 1.5% of the net equity capital invested in real estate, which may be affected by the timing of the property sales, amounts of equity invested in properties that are sold, capital expenditures and changes in the leverage of our properties. Asset management fees decreased during 2020 as a result of the 6 property dispositions in 2019 and to date in 2020.

General and administrative expenses: General and administrative expenses include legal and accounting fees, printing and mailing costs, corporate insurance costs, costs and expenses associated with our board of directors and other administrative expenses. The decrease is due to the sale of 6 properties during 2019 and to date in 2020.

Gain (loss) on derivative instruments: The gain on derivatives for the three months ended March 31, 2020 was primarily related to an unrealized gain on our outstanding Great British Pound foreign currency forward contract that we entered into related to the expected sale of one of our properties. The loss on derivatives for the three months ended March 31, 2019 was primarily related to timing differences for foreign currency forward contracts that we entered into related to the sales of our properties.

Gain on sale of real estate: The gain on sale of real estate investments for the three months ended March 31, 2020 and 2019, was due to the sale of 2 properties during each of the quarters ended March 31, 2020 and 2019, respectively.

Foreign currency gains (losses): Our international real estate investments use functional currencies other than the U.S. dollar. The financial statements for these subsidiaries are translated into U.S. dollars for reporting purposes. Assets and liabilities are translated at the exchange rate in effect as of the balance sheet date while income statement amounts are translated using the average exchange rate for the period and significant nonrecurring transactions using the rate on the transaction date. Gains or losses resulting from translation are included in accumulated other comprehensive income (loss) within stockholders' equity. By contrast, gains and losses related to transactions denominated in currencies other than an entity's functional currency are recorded in foreign currency gains (losses) on the Condensed Consolidated Statement of Operations and Comprehensive Income (Loss). An exception is made where an intercompany loan or advance is deemed to be of a long-term investment nature, in which instance foreign currency transaction gains or losses are included in accumulated other comprehensive income (loss) within stockholders' equity until the properties are sold and the gains or losses are realized.

During the three months ended March 31, 2020 and 2019, these gains/losses were primarily related to the effect of remeasuring our Euro borrowings that are denominated in the Polish Zloty and the changes to the related exchange rates between the date of the borrowing and the end of each period.

Interest expense: The decrease in the interest expense in the table above is primarily due to our lower total outstanding debt principal during the three months ended March 31, 2020, compared to the three months ended March 31, 2019.

Benefit (provision) for income taxes: The change from a \$0.3 million tax benefit during the three months ended March 31, 2019 to a \$1.7 million tax provision for the three months ended March 31, 2020 is a result of changes in our deferred tax assets and liabilities related to changes in estimates and book / tax timing differences at our international subsidiaries.

#### *Same-store Analysis*

We evaluate our consolidated results of operations on a same-store basis, which allows us to analyze our property operating results excluding the effects of acquisitions and dispositions during the periods under comparison. Properties in our portfolio are considered same-store if they were owned for the full periods presented. The following table presents the property-level revenues in excess of expenses for the three months ended March 31, 2020, as compared to the same period in 2019, by reportable segment. Same-store properties for the three months ended March 31, 2020 include eight properties that were 89% leased as of March 31, 2020 compared to 85% leased as of March 31, 2019. In total, property revenues in excess of expenses of our same-store properties decreased by an insignificant amount for the three months ended March 31, 2020 as compared to the three months ended March 31, 2019. Below is additional information regarding our same-store results and significant variances from the prior year. Most of our leases are net leases, which provide for the recovery of most operating expenses, property taxes and management fees at our properties. As a result, we believe it is beneficial to analyze our same-store results on a net basis, as shown below. All amounts are in thousands, except for percentages:

	Three Months Ended March 31,		Change	
	2020	2019	\$	%
<b>Property revenues in excess of expenses <sup>(1)</sup></b>				
<i>Same-store properties</i>				
Domestic office investments	\$ 1,269	\$ 994	\$ 275	28 %
Domestic other investments	9,775	11,415	(1,640)	(14)%
International office investments	6,603	5,398	1,205	22 %
<i>Total same-store properties</i>	17,647	17,807	(160)	(1)%
<i>Disposed properties <sup>(2)</sup></i>	(97)	9,751	(9,848)	(101)%
<b>Total property revenues in excess of expenses</b>	<u>\$ 17,550</u>	<u>\$ 27,558</u>	<u>\$ (10,008)</u>	<u>(36)%</u>

(1) Property revenues in excess of expenses include total revenues less property operating expenses, real property taxes and property management fees.

(2) Includes the property revenues in excess of expenses for the properties that were sold in 2020 and 2019.

**Domestic other investments:**

- Revenues in excess of expenses of The Rim decreased by \$1.6 million primarily due to the sale of several outparcels during the three months ended March 31, 2020.

**International office investments:**

- Revenues in excess of expenses of 25 Cabot Square increased \$0.7 million primarily due to increased occupancy. 25 Cabot was 99% leased at March 31, 2020, compared to 76% at March 31, 2019, due to leasing activity following the completion of portions of the redevelopment project at the property in 2019.
- Revenues in excess of expenses of New City increased \$0.5 million primarily due to increased occupancy. New City was 97% leased at March 31, 2020, compared to 88% at March 31, 2019

***Funds from Operations and Modified Funds from Operations***

Funds from Operations (“FFO”) is a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts (“NAREIT”) and is widely recognized by investors and analysts as one measure of operating performance of a real estate company. FFO excludes items such as real estate depreciation and amortization. Depreciation and amortization, as applied in accordance with GAAP, implicitly assumes that the value of real estate assets diminishes predictably over time and also assumes that such assets are adequately maintained and renovated as required in order to maintain their value. Since real estate values have historically risen or fallen with market conditions such as occupancy rates, rental rates, inflation, interest rates, the business cycle, unemployment and consumer spending, it is management’s view, and we believe the view of many industry investors and analysts, that the presentation of operating results for real estate companies using historical cost accounting alone is insufficient. In addition, FFO excludes gains and losses from the sale of real estate and impairment charges related to depreciable real estate assets and in-substance real estate equity investments, which we believe provides management and investors with a helpful additional measure of the historical performance of our real estate portfolio, as it allows for comparisons, year to year, that reflect the impact on operations from trends in items such as occupancy rates, rental rates, operating costs, general and administrative expenses and interest costs. A property will be evaluated for impairment if events or circumstances indicate that the carrying amount may not be recoverable (i.e. the carrying amount exceeds the total estimated undiscounted future cash flows from the property). Undiscounted future cash flows are based on anticipated operating performance, including estimated future net rental and lease revenues, net proceeds on the sale of the property, and certain other ancillary cash flows. While impairment charges are excluded from the calculation of FFO as described above, stockholders are cautioned that due to the limited term of our operations, it could be difficult to recover any impairment charges.

In January 2017, the FASB issued ASU 2017-01 to clarify the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions of assets or businesses. We adopted ASU 2017-01 on January 1, 2018. Prior to ASU 2017-01, real estate acquisitions were generally considered business combinations and the acquisition-related expenses and acquisition fees were treated as operating expenses under GAAP.

In addition to FFO, management uses Modified Funds from Operations (“MFFO”), as defined by the Institute for Portfolio Alternatives (the “IPA”), as a non-GAAP supplemental financial performance measure to evaluate our operating performance. The IPA has recommended the use of MFFO as a supplemental measure for publicly registered, non-listed REITs to enhance the assessment of the operating performance of a non-listed REIT. MFFO is not equivalent to our net income or loss as determined under GAAP, and MFFO may not be useful as a measure of the long-term operating performance of our investments or as a comparative measure to other publicly registered, non-listed REITs if we do not continue to operate with a limited life and targeted exit strategy, as currently intended and described herein. MFFO includes funds generated by the operations of our real estate investments and funds used in our corporate-level operations. MFFO is based on FFO, but includes certain additional adjustments which we believe are appropriate. Such items include reversing the effects of straight-line rent revenue recognition, fair value adjustments to derivative instruments that do not qualify for hedge accounting treatment and certain other items as described below. Some of these adjustments are necessary to address changes in the accounting and reporting rules under GAAP for real estate subsequent to the establishment of NAREIT’s definition of FFO. These changes also have prompted a significant increase in the magnitude of non-cash and non-operating items included in FFO, as defined. Such items include amortization of out-of-market lease intangible assets and liabilities and certain tenant incentives.

Other adjustments included in MFFO are necessary to address issues that are common to publicly registered, non-listed REITs. Publicly registered, non-listed REITs typically have a significant amount of acquisition activity and are substantially more dynamic during their initial years of investment and operations. While other start-up entities may also experience significant acquisition activity during their initial years, we believe that non-listed REITs like us are unique in that they have a limited life with targeted exit strategies within a relatively limited time frame after the acquisition activity ceases.

The purchase of properties, and the corresponding expenses associated with that process, including acquisition fees and expenses, was a key operational feature of our business plan to generate operational income and cash flows in order to make distributions to our stockholders. MFFO excludes any acquisition fees payable to our Advisor and acquisition expenses. As described above, prior to the adoption of ASU 2017-01, under GAAP, acquisition fees and expenses were characterized as operating expenses in determining operating net income. These expenses were paid in cash by us, and therefore such funds were not available to distribute to our stockholders. Therefore, MFFO may not be an accurate indicator of our operating performance, especially during periods in which properties were being acquired. Since MFFO excludes acquisition fees and expenses related to all of our acquisitions, MFFO would only be comparable to the operations of non-listed REITs that have completed their acquisition activity and have other similar operating characteristics.

Management uses MFFO to evaluate the financial performance of our investment portfolio, including the impact of potential future investments. In addition, management uses MFFO to evaluate and establish our distribution policy and the sustainability thereof. Further, we believe MFFO is one of several measures that may be useful to investors in evaluating the potential performance of our portfolio following the conclusion of the acquisition phase, as it excludes acquisition fees and expenses incurred prior to January 1, 2018, as described herein.

MFFO is useful in assisting management and investors in assessing the sustainability (that is, the capacity to continue to be maintained) of operating performance in future operating periods, and in particular, after the offering and acquisition stages are complete. MFFO is not a useful measure in evaluating net asset value because impairments are taken into account in determining net asset value but not in determining MFFO.

FFO and MFFO should not be construed to be more relevant or accurate than the current GAAP methodology in calculating net income or in its applicability in evaluating our operating performance. In addition, FFO and MFFO should not be considered as alternatives to net income (loss) or income (loss) from continuing operations as an indication of our performance or as alternatives to cash flows from operating activities as an indication of our liquidity, but rather should be reviewed in conjunction with these and other GAAP measurements. Further, FFO and MFFO are not intended to be used as liquidity measures indicative of cash flow available to fund our cash needs, including our ability to make distributions to our stockholders. Please see the limitations listed below associated with the use of MFFO:

- MFFO excluded acquisition fees paid to our Advisor and acquisition expenses for periods prior to January 1, 2018. Although these amounts reduced net income, we generally have funded such costs with proceeds from our public offerings and acquisition-related indebtedness (and, solely with respect to acquisition-related costs incurred in connection with our acquisition of the Brindleyplace Project in July 2010, equity capital contributions from our joint venture partner) and do not consider these fees and expenses in the evaluation of our operating performance and determining MFFO.
- We use interest rate swap contracts and interest rate caps as economic hedges against the variability of interest rates on variable-rate loans. Although we expect to hold these instruments to maturity, if we were to settle these instruments currently, it would have an impact on our operating performance. Additionally, these derivative instruments are measured at fair value on a

quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations and may reflect unrealized impacts on our operating performance.

- We use foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on certain international investments. These derivative instruments are typically short-term and are frequently settled at amounts that result in additional amounts paid or received. However, such gains (losses) are excluded from MFFO since they are not considered to be operational in nature. Additionally, these derivative instruments are measured at fair value on a quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations or may reflect unrealized impacts on our operating performance.
- We utilize the definition of FFO as set forth by NAREIT and the definition of MFFO as set forth by the IPA. Our FFO and MFFO as presented may not be comparable to amounts calculated by other REITs, if they use different approaches.
- Our business is subject to volatility in the real estate markets and general economic conditions, and adverse changes in those conditions could have a material adverse impact on our business, results of operations and MFFO. Accordingly, the predictive nature of MFFO is uncertain and past performance may not be indicative of future results.

Neither the United States Securities and Exchange Commission (the “SEC”), NAREIT nor any regulatory body has passed judgment on the acceptability of the adjustments that we use to calculate FFO or MFFO. In the future, the SEC, NAREIT or a regulatory body may decide to standardize the allowable adjustments across the non-listed REIT industry and we would have to adjust our calculation and characterization of FFO or MFFO.

The following section presents our calculation of FFO and MFFO and provides additional information related to our operations (in thousands, except per share amounts) for the three months ended March 31, 2020 and 2019 and the period from inception (December 10, 2008) through March 31, 2020. As we are in the process of liquidating our portfolio, FFO and MFFO are not useful in comparing operations for the two periods presented below.

	Three Months Ended March 31,		Period from Inception (December 10, 2008) through March 31, 2020
	2020	2019	
Net income (loss)	\$ 101,306	\$ 191,410	\$ 1,195,555
Depreciation and amortization <sup>(1)</sup>	—	13,444	1,124,583
Loss (gain) on sale of investment property <sup>(2)</sup>	(80,186)	(192,189)	(1,598,198)
Impairment Losses <sup>(3)</sup>	—	—	148,908
Provision for income taxes related to sale of real estate	—	—	35,757
Gain on sale of property from unconsolidated subsidiary	—	—	(7,196)
Adjustments for noncontrolling interests <sup>(4)</sup>	—	5	(31,580)
Funds from Operations attributable to common stockholders	21,120	12,670	867,829
Loss (gain) on derivative instruments <sup>(5)</sup>	(20,598)	126	(23,063)
Loss (gain) on foreign currency <sup>(6)</sup>	4,482	237	44,231
Other components of revenues and expenses <sup>(7)</sup>	(1,660)	(860)	(33,817)
Acquisition fees and expenses <sup>(8)</sup>	—	—	223,148
Adjustments for noncontrolling interests <sup>(4)</sup>	—	—	5,216
Modified Funds From Operations attributable to common stockholders	\$ 3,344	\$ 12,173	\$ 1,083,544
Basic and diluted income (loss) per common share	\$ 0.38	\$ 0.72	\$ 6.16
Funds From Operations attributable to common stockholders per common share	\$ 0.08	\$ 0.05	\$ 4.69
Modified Funds From Operations attributable to common stockholders per common share	\$ 0.01	\$ 0.05	\$ 5.86
Weighted average shares outstanding	264,131	265,029	184,994

## Notes to the table:

- (1) Represents the depreciation and amortization of various real estate assets. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, we believe that such depreciation and amortization may be of limited relevance in evaluating current operating performance and, as such, these items are excluded from our determination of FFO. In addition, no depreciation or amortization was recorded after July 2019, due to all of our properties being classified as held for sale.
- (2) Represents the gain on disposition of certain real estate investments. Although this gain is included in the calculation of net income (loss), we have excluded it from FFO because we believe doing so appropriately presents the operating performance of our real estate investments on a comparative basis.
- (3) Represents impairment charges recorded in accordance with GAAP. Although such impairment charges on operating real estate investments and our investments in unconsolidated entities are included in the calculation of net income (loss), we have excluded them from FFO because we believe doing so more appropriately presents the operating performance of our real estate investments and our investments in unconsolidated entities on a comparative basis.
- (4) Includes income attributable to noncontrolling interests and all adjustments to eliminate the noncontrolling interests' share of the adjustments to convert our net income (loss) to FFO and MFFO.
- (5) Represents components of net income (loss) related to the estimated changes in the values of our interest rate contract derivatives and foreign currency forwards. We have excluded these changes in value from our evaluation of our operating performance and MFFO because such adjustments may not be reflective of our ongoing performance and may reflect unrealized impacts on our operating performance.
- (6) Represents components of net income (loss) primarily resulting from the remeasurement of loans denominated in currencies other than our functional currencies. We have excluded these changes in value from our evaluation of our operating performance and MFFO because such adjustments may not be reflective of our ongoing performance and may reflect unrealized impacts on our operating performance.
- (7) Includes the following components of revenues and expenses that we do not consider in evaluating our operating performance and determining MFFO for the period from inception through March 31, 2020 and the three months ended March 31, 2020 and 2019 (in thousands):

	Three Months Ended March 31,		Period from Inception (December 10, 2008) through March 31, 2020
	2020	2019	
Straight-line rent adjustment (a)	\$ (1,660)	\$ (3,641)	\$ (122,828)
Amortization of lease incentives (b)	—	3,811	73,545
Amortization of out-of-market leases (b)	—	(1,030)	12,459
Other	—	—	3,007
	<u>\$ (1,660)</u>	<u>\$ (860)</u>	<u>\$ (33,817)</u>

- (a) Represents the adjustments to rental revenue as required by GAAP to recognize minimum lease payments on a straight-line basis over the respective lease terms. We have excluded these adjustments from our evaluation of our operating performance and in determining MFFO because we believe that the rent that is billable during the current period is a more relevant measure of our operating performance for such period.
- (b) Represents the amortization of lease incentives and out-of-market leases.
- (8) Represents acquisition expenses and acquisition fees paid to the Advisor that were expensed in our Condensed Consolidated Statement of Operations and Comprehensive Income (Loss). We funded such costs with proceeds from our offering, and therefore do not consider these expenses in evaluating our operating performance and determining MFFO.

From inception through March 31, 2020, we declared operating distributions to our stockholders totaling \$1.0 billion (which does not include \$1.1 billion of Return of Capital Distributions declared from December 2017 to February 2019), compared to total aggregate FFO of \$867.8 million and cash flows from operating activities of \$575.1 million. For the three months ended March 31,

2020, we declared no operating distributions to our stockholders, compared to total aggregate FFO of \$21.1 million. For the three months ended March 31, 2019, we declared no operating distributions (excluding \$661.2 million of liquidating distributions declared in February 2019) to our stockholders, compared to total aggregate FFO of \$12.7 million. Our board of directors does not intend to declare additional operating distributions, and intends for all future distributions to be liquidating distributions. During our offering and investment stages, we incurred acquisition fees and expenses in connection with our real estate investments, which were recorded as reductions to net income (loss) and FFO. From inception through March 31, 2020, we incurred acquisition fees and expenses totaling \$223.1 million.

### **Related-Party Transactions and Agreements**

We have entered into agreements with the Advisor, Dealer Manager and Hines or its affiliates, whereby we pay certain fees and reimbursements to these entities during the various phases of our organization and operation. During the organization and offering stage, these included payments to our Dealer Manager for selling commissions and the dealer manager fee and payments to the Advisor for reimbursement of issuer costs. During the acquisition and operational stages, these include payments for certain services related to acquisitions, financing and management of our investments and operations provided to us by the Advisor and Hines and its affiliates pursuant to various agreements we have entered into or anticipate entering into with these entities. See “Note 6 — Related Party Transactions” in this Quarterly Report on Form 10-Q and “Note 6 — Related Party Transactions” in our Annual Report of Form 10-K for the year ended December 31, 2019 for additional information concerning our related-party transactions.

### **Off-Balance Sheet Arrangements**

As of March 31, 2020 and December 31, 2019, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## Subsequent Events

### *Additional Suspension of Share Redemption Program*

In February 2019, in line with common practice within the industry when executing a plan of liquidation, we suspended our share redemption program (“SRP”), with the exception of redemptions related to the death or disability of a stockholder. As previously announced, because values are difficult to discern at this time due to the market unrest resulting from the Coronavirus pandemic, our board of directors determined it would not be prudent to attempt to determine a NAV per share of our common stock at this time. Since the Coronavirus pandemic is ongoing, and given that the redemption price under the SRP was equal to the most recently determined NAV per share of our common stock and the NAV per share was last determined as of February 14, 2019, our board of directors determined to also suspend redemptions related to the death or disability of a stockholder, effective May 17, 2020.

### *The Rim Outparcel*

In April 2020, we sold an outparcel at The Rim for a contract sales prices of \$6.9 million. The purchaser is not affiliated with us or our affiliates.

### *The Avenue at Murfreesboro*

In April 2020, we entered into a contract to sell The Avenue at Murfreesboro for a contract sales prices of \$141.3 million. Although we expect the closing of this sale to occur in August 2020, there can be no assurances as to if or when this sale is completed.

### *The Markets at Town Center Outparcel*

In May 2020, we entered into a contract to sell an outparcel at The Markets at Town Center for a contract sales prices of \$10.0 million. Although we expect the closing of this sale to occur in 2020, there can be no assurances as to if or when this sale is completed.

### *Impact of Coronavirus Pandemic*

See Note 2 — Summary of Significant Accounting Policies — Coronavirus Outbreak in the Notes to the Condensed Consolidated Financial Statements for information concerning the impact of the Coronavirus Pandemic on our business, portfolio and operations.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices and other market changes that affect market-sensitive instruments. In pursuing our business plan, we believe that interest rate risk, foreign currency risk and real estate valuation risk are the primary market risks to which we are exposed.

*Interest Rate Risk*

We are exposed to the effects of interest rate changes primarily as a result of debt used to maintain liquidity and fund expansion of our real estate investment portfolio and operations. One of our interest rate risk management objectives is to limit the impact of interest rate changes on cash flows. To achieve this objective, we may borrow at fixed rates or fix the variable rates of interest on variable interest rate borrowings through the use of interest rate swaps and caps. We have entered into and may continue to enter into derivative financial instruments such as interest rate swaps and caps in order to mitigate our interest rate risk on a related financial instrument. We will not enter into derivative or interest rate transactions for speculative purposes. We are exposed to credit risk of the counterparty to these contracts in the event of non-performance under the terms of the derivative contracts. In the event of non-performance by the counterparty, if we were not able to replace these contracts, we would be subject to the variability of interest rates on the total amount of debt outstanding under the related mortgage.

At March 31, 2020, we had fixed-rate debt of \$153.1 million and variable-rate debt of \$69.1 million. If interest rates were to increase by 1% and all other variables were held constant, we would incur \$0.7 million in additional annual interest expense associated with our variable-rate debt. Additionally, we hedged approximately \$55.4 million of our variable-rate debt using interest rate caps, which limit our exposure to rising interest rates. As of March 31, 2020, the variable interest rates did not exceed their capped interest rates.

*Foreign Currency Risk*

We currently have real estate investments located in countries outside of the U.S. that are subject to the effects of exchange rate movements between the foreign currency of each real estate investment and the U.S. dollar, which may affect future costs and cash flows as well as amounts translated into U.S. dollars for inclusion in our condensed consolidated financial statements. Generally, we have entered into mortgage loans denominated in foreign currencies for these investments, which provide natural hedges with regard to changes in exchange rates between the foreign currencies and U.S. dollar and reduces our exposure to exchange rate differences. Additionally, we are typically a net receiver of these foreign currencies, and, as a result, our foreign operations benefit from a weaker U.S. dollar and are adversely affected by a stronger U.S. dollar. The table below identifies the effect that a 10% immediate, unfavorable change in the exchange rates would have on our equity in these international real estate investments and their net income for the most recently completed period, by foreign currency (in thousands)<sup>(1)(2)</sup>:

	<b>Reduction in Book Value as of March 31, 2020</b>	<b>Reduction in Net Income (Loss) for the Three Months Ended March 31, 2020</b>
EUR	\$ 7,530	\$ 1,560
GBP	\$ 19,259	\$ 90
RUB	\$ 750	\$ 78

- (1) Our real estate asset in Moscow, Russia was purchased in U.S. dollars and we expect that when we dispose of this asset, the sale transaction may also be denominated in U.S. dollars. If the sale price is denominated in U.S. dollars, we do not expect to have economic exposure to the Ruble upon disposition. However, changes in the exchange rate between the Ruble and the U.S. dollar could result in realized losses recorded in our consolidated statement of operations at the time of sale.
- (2) Our real estate asset in Poland was purchased in Euros and we expect that when we dispose of this asset, the sale transaction will also be denominated in Euros. Accordingly, we do not expect to have Polish zloty exposure upon disposition.

**Item 4. Controls and Procedures**

**Disclosure Controls and Procedures**

In accordance with Rules 13a-15 and 15d-15 promulgated under the Exchange Act, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2020, to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Change in Internal Controls**

There have not been any changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended March 31, 2020 that has materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting. We have not experienced any material impact to our internal control over financial reporting to date as a result of most of the employees of Hines and its affiliates working remotely due to the Coronavirus pandemic. We are continually monitoring and assessing the Coronavirus pandemic on our internal controls to minimize the impact to their design and operating effectiveness.

**PART II- OTHER INFORMATION****Item 1. Legal Proceedings**

From time to time in the ordinary course of business, the Company or its subsidiaries may become subject to legal proceedings, claims or disputes. As of May 15, 2020, neither the Company nor any of its subsidiaries was a party to any material pending legal proceedings.

**Item 1A. Risk Factors**

We are subject to a number of risks and uncertainties, which are discussed in Part I, Item 1A, “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2019. Except as set forth below, there have been no material changes to the risk factors set forth under Part I, Item 1A, “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2019.

*Legislative or regulatory action could adversely affect us and/or our investors.*

In recent years, numerous legislative, judicial and administrative changes have been made to the U.S. federal income tax laws applicable to investments in real estate and REITs, including the passage of the Tax Cuts and Jobs Act of 2017. Federal legislation intended to ameliorate the economic impact of the Coronavirus pandemic, the Coronavirus Aid, Relief and Economic Security Act, or the CARES Act, has been enacted that makes technical corrections to, or modifies on a temporary basis, certain of the provisions of the Tax Cut and Jobs Act of 2017, and it is possible that additional such legislation may be enacted in the future. The full impact of the Tax Cuts and Jobs Act of 2017 and the CARES Act may not become evident for some period of time. In addition, there can be no assurance that future changes to the U.S. federal income tax laws or regulatory changes will not be proposed or enacted that could impact our business and financial results. The REIT rules are constantly under review by persons involved in the legislative process and by the Internal Revenue Service and the U.S. Treasury Department, which may result in revisions to regulations and interpretations in addition to statutory changes. If enacted, certain of such changes could have an adverse impact on our business and financial results. We cannot predict whether, when or to what extent any new U.S. federal tax laws, regulations, interpretations or rulings will impact the real estate investment industry or REITs.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the three months ended March 31, 2020, we did not sell or issue any equity securities that were not registered under the Securities Act of 1933, as amended.

The following table lists shares we redeemed under our share redemption program during the period covered by this report.

Period	Total Number of Shares Redeemed	Average Price Paid per Share	Total Number of Shares Redeemed as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet be Redeemed Under the Plans or Programs <sup>(1)</sup>
January 1, 2020 to January 31, 2020	113,347	\$ 6.17	113,347	—
February 1, 2020 to February 29, 2020	158,505	\$ 6.17	158,505	—
March 1, 2020 to March 31, 2020	177,431	\$ 6.17	177,431	—
Total	449,283	\$ 6.17	449,283	

- (1) Our board of directors previously suspended our share redemption program, except for the redemption requests related to the death or disability of a stockholder, effective February 2, 2019, in connection with the Plan of Liquidation and in line with common practice within the industry when executing a Plan of Liquidation. In April 2020, our board of directors suspended redemptions related to the death or disability of a stockholder, effective May 17, 2020. Our share redemption program was first announced at the commencement of our initial public offering in February 2009. Our share redemption program did not have a fixed expiration date, but was subject to significant restrictions and limitations. Subject to the limitations and restrictions on the program and to funds being available, the number of shares repurchased during any consecutive twelve month period was limited to no more than 5% of the number of outstanding shares of common stock at the beginning of the twelve month period. The redemption price applicable to all redemption requests, including redemption requests made in connection with the death or disability of a stockholder, was equal to the NAV per share our common stock most recently announced by us in a public filing with the SEC. From the inception of our share redemption program, our board of directors had the discretion from time to time to adjust the timing of redemptions or amend, suspend or terminate the program without stockholder approval.

**Item 3. *Defaults Upon Senior Securities***

Not applicable.

**Item 4. *Mine Safety Disclosures***

Not applicable.

**Item 5. *Other Information***

Not applicable.

**Item 6. Exhibits**

<b>Exhibit No.</b>	<b>Description</b>
2.1	Plan of Liquidation and Dissolution (filed as Appendix A to the Registrant's Definitive Proxy Statement on Schedule 14A on May 10, 2018 and incorporated by reference herein)
3.1	Articles of Amendment and Restatement of Hines Global REIT, Inc. (filed as Exhibit 3.1 to Pre-Effective Amendment No. 3 to the Registrant's Registration Statement on Form S-11 (File No. 333-156742), as amended and supplemented (the "Registration Statement") on August 3, 2009 and incorporated by reference herein)
3.2	Bylaws of Hines Global REIT, Inc. (filed as Exhibit 3.2 to Pre-Effective Amendment No. 1 to the Registration Statement on March 18, 2009 and incorporated by reference herein)
3.3	Amendment No. 1 to Bylaws of Hines Global REIT, Inc. (filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K on September 21, 2015 and incorporated by reference herein)
3.4	Amendment No. 2 to Bylaws of Hines Global REIT, Inc. (filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K on September 7, 2017 and incorporated by reference herein)
10.1	Amendment to Credit Agreement, dated as of March 3, 2020, by and among Hines Global REIT Properties, L.P. and the Lenders party thereto, JP Morgan Chase Bank, National Association, as Administrative Agent, J.P. Morgan Europe Limited, as Administrative Agent for Foreign Currencies, Bank of America, N.A., as Syndication Agent, and Bank of Montreal, Chicago Branch, Regions Bank and U.S. Bank National Association, as Co-Documentation Agents, J.P. Morgan Securities LLC and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as Joint Bookrunners and Joint Lead Arrangers (filed as Exhibit 10.3 to the Registrant's Current Report on Form 8-K on March 9, 2020 and incorporated by reference herein).
31.1 *	Certification
31.2 *	Certification
32.1 *	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Pursuant to SEC Release 34-47551 this Exhibit is furnished to the SEC herewith and shall not be deemed to be "filed."
99.1	Third Amended and Restated Share Redemption Program, effective as of August 20, 2018 (filed as Exhibit 99.2 to the Registrant's Current Report on Form 8-K on July 17, 2018 and incorporated by reference herein)
101 *	The following materials from Hines Global REIT, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, filed on May 15, 2020, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), (iii) Condensed Consolidated Statements of Equity, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to the Condensed Consolidated Financial Statements.

\* Filed herewith

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HINES GLOBAL REIT, INC.

May 15, 2020

By: /s/ Sherri W. Schugart  
Sherri W. Schugart  
President and Chief Executive Officer

May 15, 2020

By: /s/ J. Shea Morgenroth  
J. Shea Morgenroth  
Chief Financial Officer

**CERTIFICATION  
PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Sherri W. Schugart, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hines Global REIT, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 15, 2020

By: /s/ Sherri W. Schugart  
Sherri W. Schugart  
President and Chief Executive Officer

**CERTIFICATION  
PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, J. Shea Morgenroth, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hines Global REIT, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 15, 2020

By: /s/ J. Shea Morgenroth  
J. Shea Morgenroth  
Chief Financial Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND  
CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, the Chief Executive Officer and the Chief Financial Officer of Hines Global REIT, Inc. (the “Company”), each hereby certifies that to his/her knowledge, on the date hereof:

- (a) the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2020 filed on the date hereof with the Securities and Exchange Commission (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (b) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 15, 2020

/s/ Sherri W. Schugart

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Sherri W. Schugart

President and Chief Executive Officer

Date: May 15, 2020

/s/ J. Shea Morgenroth

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J. Shea Morgenroth

Chief Financial Officer