

**HINES GLOBAL REIT, INC.**  
**SUPPLEMENT NO. 7 DATED DECEMBER 18, 2013**  
**TO THE PROSPECTUS DATED APRIL 30, 2013**

This prospectus supplement (“Supplement”) is part of and should be read in conjunction with the prospectus of Hines Global REIT, Inc., dated April 30, 2013 (the “Prospectus”), and Supplement No. 5, dated October 15, 2013. This Supplement supersedes and replaces Supplement No. 6 dated December 12, 2013. Unless otherwise defined herein, capitalized terms used in this Supplement shall have the same meanings as in the Prospectus.

The purposes of this Supplement are as follows:

- A. to provide an update regarding the status of our current public offering;
- B. to provide an update regarding requests for redemption of shares of our common stock;
- C. to provide an update concerning the duration of the Offering and the next repricing date; and
- D. to include our Quarterly Report on Form 10-Q for the quarter ended September 30, 2013.

**A. Status of our Current Public Offering**

As of December 10, 2013, we had received gross proceeds of \$593.0 million from the sale of 58.0 million of our common shares in our current public offering, including \$51.9 million relating to approximately 5.3 million shares issued under our distribution reinvestment plan. As of December 10, 2013, approximately \$2.5 billion in shares remained available for sale pursuant to our current public offering, exclusive of approximately \$448.1 million in shares available under our distribution reinvestment plan.

**B. Requests for Redemption**

From inception through December 1, 2013, we had received eligible redemption requests for the redemption of 3.8 million shares of our common stock, all of which we redeemed using proceeds from our distribution reinvestment plan at an average redemption price of \$9.63 per share.

**C. Update Concerning Duration of the Offering and Repricing Date**

We have disclosed in our Prospectus that we may sell shares of our common stock pursuant to this offering until the earlier of February 4, 2015 or the date on which the maximum offering amount has been sold, subject to our board of directors’ right to extend the offering for up to an additional one and a half years. We also reserved the right to terminate the offering at any time prior to February 4, 2015.

Previously, we disclosed that our board of directors anticipated that this offering would terminate on or before June 30, 2014. Our board of directors currently anticipates that this offering will terminate on or before April 11, 2014. This determination is based on a number of considerations, including our goal of raising and investing additional capital from the sale of shares of our common stock pursuant to this offering, the pace at which we expect to sell shares of our common stock between now and April 11, 2014, the current and anticipated composition and diversification of our real estate investment portfolio and the current and anticipated conditions in the capital markets. We will continue to monitor these factors during the course of this offering, and our board of directors reserves the right to adjust the anticipated offering termination date to an earlier or later date, as it deems appropriate, in its sole discretion.

We have disclosed in our Prospectus that our board of directors may in its discretion from time to time change the offering price of shares of our common stock. Our board of directors currently anticipates that it will determine a new offering price of shares of our common stock effective as of March 4, 2014.

**D. Quarterly Report on Form 10-Q for the quarter ended September 30, 2013**

On November 13, 2013, we filed our Quarterly Report on Form 10-Q for the quarter ended September 30, 2013 with the Securities and Exchange Commission. The report (without exhibits) is attached to this Supplement.

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2013**  
**or**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from to**  
**Commission file number: 000-53964**

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**Hines Global REIT, Inc.**

*(Exact name of registrant as specified in its charter)*

**Maryland**

*(State or other jurisdiction of  
incorporation or organization)*

**2800 Post Oak Boulevard**

**Suite 5000**

**Houston, Texas**

*(Address of principal executive offices)*

**26-3999995**

*(I.R.S. Employer  
Identification No.)*

**77056-6118**

*(Zip code)*

**(888) 220-6121**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated Filer ☐

Non-accelerated Filer ☒ (Do not check if a smaller reporting company)

Smaller Reporting Company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of November 7, 2013, approximately 211.9 million shares of the registrant's common stock were outstanding.

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**PART I - FINANCIAL INFORMATION**

**Item 1. Condensed Consolidated Financial Statements**

**HINES GLOBAL REIT, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(UNAUDITED)**

|                                                                                                                                                                      | September 30, 2013                       | December 31, 2012 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|-------------------|
|                                                                                                                                                                      | (In thousands, except per share amounts) |                   |
| ASSETS                                                                                                                                                               |                                          |                   |
| Investment property, net                                                                                                                                             | \$ 2,633,826                             | \$ 1,482,478      |
| Investment in unconsolidated entities                                                                                                                                | 3,573                                    | 3,573             |
| Cash and cash equivalents                                                                                                                                            | 101,942                                  | 97,398            |
| Restricted cash                                                                                                                                                      | 14,022                                   | 7,457             |
| Derivative instruments                                                                                                                                               | 5,548                                    | 790               |
| Tenant and other receivables, net                                                                                                                                    | 40,474                                   | 33,615            |
| Intangible lease assets, net                                                                                                                                         | 684,384                                  | 385,532           |
| Deferred leasing costs, net                                                                                                                                          | 19,925                                   | 7,850             |
| Deferred financing costs, net                                                                                                                                        | 16,526                                   | 10,927            |
| Real estate loans receivable                                                                                                                                         | 40,379                                   | 34,701            |
| Other assets                                                                                                                                                         | 10,049                                   | 14,251            |
| Total assets                                                                                                                                                         | \$ 3,570,648                             | \$ 2,078,572      |
| LIABILITIES AND EQUITY                                                                                                                                               |                                          |                   |
| Liabilities:                                                                                                                                                         |                                          |                   |
| Accounts payable and accrued expenses                                                                                                                                | \$ 61,365                                | \$ 35,889         |
| Due to affiliates                                                                                                                                                    | 17,454                                   | 10,198            |
| Intangible lease liabilities, net                                                                                                                                    | 64,370                                   | 27,183            |
| Other liabilities                                                                                                                                                    | 30,790                                   | 18,472            |
| Derivative instruments                                                                                                                                               | 10,762                                   | 15,453            |
| Distributions payable                                                                                                                                                | 12,958                                   | 8,777             |
| Notes payable to affiliates                                                                                                                                          | 37,353                                   | 28,535            |
| Notes payable                                                                                                                                                        | 1,964,385                                | 829,795           |
| Total liabilities                                                                                                                                                    | 2,199,437                                | 974,302           |
| Commitments and contingencies (Note 14)                                                                                                                              | —                                        | —                 |
| Equity:                                                                                                                                                              |                                          |                   |
| Stockholders' equity:                                                                                                                                                |                                          |                   |
| Preferred shares, \$.001 par value; 500,000 preferred shares authorized, none issued or outstanding as of September 30, 2013 and December 31, 2012                   | —                                        | —                 |
| Common stock, \$.001 par value; 1,500,000 shares authorized, 198,008 and 148,889 issued and outstanding as of September 30, 2013 and December 31, 2012, respectively | 199                                      | 149               |
| Additional paid-in capital                                                                                                                                           | 1,550,415                                | 1,189,739         |
| Accumulated deficit                                                                                                                                                  | (195,856)                                | (117,369)         |
| Accumulated other comprehensive income (loss)                                                                                                                        | (23,811)                                 | (8,612)           |
| Total stockholders' equity                                                                                                                                           | 1,330,947                                | 1,063,907         |
| Noncontrolling interests                                                                                                                                             | 40,264                                   | 40,363            |
| Total equity                                                                                                                                                         | 1,371,211                                | 1,104,270         |
| Total liabilities and equity                                                                                                                                         | \$ 3,570,648                             | \$ 2,078,572      |

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
**For the Three and Nine Months Ended September 30, 2013 and 2012**  
**(UNAUDITED)**

|                                                                                              | Three Months Ended<br>September 30, |                    | Nine Months Ended<br>September 30, |                    |
|----------------------------------------------------------------------------------------------|-------------------------------------|--------------------|------------------------------------|--------------------|
|                                                                                              | 2013                                | 2012               | 2013                               | 2012               |
| (In thousands, except per share amounts)                                                     |                                     |                    |                                    |                    |
| <b>Revenues:</b>                                                                             |                                     |                    |                                    |                    |
| Rental revenue                                                                               | \$ 83,150                           | \$ 46,925          | \$ 208,932                         | \$ 121,244         |
| Other revenue                                                                                | 6,931                               | 3,421              | 17,006                             | 8,706              |
| Total revenues                                                                               | 90,081                              | 50,346             | 225,938                            | 129,950            |
| <b>Expenses:</b>                                                                             |                                     |                    |                                    |                    |
| Property operating expenses                                                                  | 18,035                              | 10,291             | 45,892                             | 28,140             |
| Real property taxes                                                                          | 8,679                               | 4,965              | 20,433                             | 11,380             |
| Property management fees                                                                     | 2,143                               | 1,098              | 5,670                              | 2,748              |
| Depreciation and amortization                                                                | 37,985                              | 22,778             | 95,360                             | 60,602             |
| Acquisition related expenses                                                                 | 2,298                               | 4,855              | 37,597                             | 11,577             |
| Asset management and acquisition fees                                                        | 15,609                              | 10,660             | 48,811                             | 19,427             |
| General and administrative expenses                                                          | 1,245                               | 769                | 3,785                              | 2,650              |
| Total expenses                                                                               | 85,994                              | 55,416             | 257,548                            | 136,524            |
| <b>Income (loss) before other income (expenses) and benefit (provision) for income taxes</b> | 4,087                               | (5,070)            | (31,610)                           | (6,574)            |
| <b>Other income (expenses):</b>                                                              |                                     |                    |                                    |                    |
| Gain (loss) on derivative instruments                                                        | 134                                 | (1,394)            | 9,603                              | 427                |
| Foreign currency gains (losses)                                                              | 1,627                               | 2,728              | (11,626)                           | 446                |
| Interest expense                                                                             | (17,515)                            | (10,387)           | (43,200)                           | (26,912)           |
| Interest income                                                                              | 86                                  | 28                 | 355                                | 55                 |
| <b>Income (loss) before benefit (provision) for income taxes</b>                             | (11,581)                            | (14,095)           | (76,478)                           | (32,558)           |
| Benefit (provision) for income taxes                                                         | (1,245)                             | (148)              | (436)                              | 154                |
| <b>Net income (loss)</b>                                                                     | (12,826)                            | (14,243)           | (76,914)                           | (32,404)           |
| Net (income) loss attributable to noncontrolling interests                                   | (616)                               | 109                | (1,573)                            | 508                |
| <b>Net income (loss) attributable to common stockholders</b>                                 | <u>\$ (13,442)</u>                  | <u>\$ (14,134)</u> | <u>\$ (78,487)</u>                 | <u>\$ (31,896)</u> |
| <b>Basic and diluted income (loss) per common share</b>                                      | <u>\$ (0.07)</u>                    | <u>\$ (0.12)</u>   | <u>\$ (0.45)</u>                   | <u>\$ (0.30)</u>   |
| <b>Distributions declared per common share</b>                                               | <u>\$ 0.16</u>                      | <u>\$ 0.16</u>     | <u>\$ 0.49</u>                     | <u>\$ 0.49</u>     |
| Weighted average number of common shares outstanding                                         | 187,205                             | 117,695            | 174,250                            | 105,985            |
| <b>Net comprehensive income (loss):</b>                                                      |                                     |                    |                                    |                    |
| Net income (loss)                                                                            | \$ (12,826)                         | \$ (14,243)        | \$ (76,914)                        | \$ (32,404)        |
| <b>Other comprehensive income (loss):</b>                                                    |                                     |                    |                                    |                    |
| Foreign currency translation adjustment                                                      | 27,930                              | 16,547             | (15,309)                           | 7,919              |
| <b>Net comprehensive income (loss)</b>                                                       | 15,104                              | 2,304              | (92,223)                           | (24,485)           |
| Net comprehensive (income) loss attributable to noncontrolling interests                     | (2,147)                             | (762)              | (1,463)                            | (683)              |
| <b>Net comprehensive income (loss) attributable to common stockholders</b>                   | <u>\$ 12,957</u>                    | <u>\$ 1,542</u>    | <u>\$ (93,686)</u>                 | <u>\$ (25,168)</u> |

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Nine Months Ended September 30, 2013 and 2012**  
**(UNAUDITED)**  
**(In thousands)**

|                                                                    | <b>Common<br/>Shares</b> | <b>Amount</b> | <b>Additional<br/>Paid-in Capital</b> | <b>Accumulated<br/>Deficit</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income (Loss)</b> | <b>Total<br/>Stockholders'<br/>Equity</b> | <b>Noncontrolling<br/>Interests</b> |
|--------------------------------------------------------------------|--------------------------|---------------|---------------------------------------|--------------------------------|------------------------------------------------------------------|-------------------------------------------|-------------------------------------|
| <b>Balance as of<br/>January 1, 2013</b>                           | 148,889                  | \$ 149        | \$ 1,189,739                          | \$ (117,369)                   | \$ (8,612)                                                       | \$ 1,063,907                              | \$ 40,363                           |
| Issuance of common shares                                          | 50,599                   | 51            | 511,541                               | —                              | —                                                                | 511,592                                   | —                                   |
| Contribution from noncontrolling interest                          | —                        | —             | —                                     | —                              | —                                                                | —                                         | 315                                 |
| Distributions declared                                             | —                        | —             | (84,646)                              | —                              | —                                                                | (84,646)                                  | (213)                               |
| Distributions on Convertible Preferred Equity Certificates (CPEC)  | —                        | —             | —                                     | —                              | —                                                                | —                                         | (1,664)                             |
| Redemption of common shares                                        | (1,480)                  | (1)           | (14,636)                              | —                              | —                                                                | (14,637)                                  | —                                   |
| Selling commissions and dealer manager fees                        | —                        | —             | (45,593)                              | —                              | —                                                                | (45,593)                                  | —                                   |
| Issuer costs                                                       | —                        | —             | (5,990)                               | —                              | —                                                                | (5,990)                                   | —                                   |
| Net income (loss)                                                  | —                        | —             | —                                     | (78,487)                       | —                                                                | (78,487)                                  | 1,573                               |
| Foreign currency translation adjustment                            | —                        | —             | —                                     | —                              | (22,684)                                                         | (22,684)                                  | (110)                               |
| Foreign currency translation adjustment reclassified into earnings | —                        | —             | —                                     | —                              | 7,485                                                            | 7,485                                     | —                                   |
| <b>Balance as of<br/>September 30, 2013</b>                        | <u>198,008</u>           | <u>\$ 199</u> | <u>\$ 1,550,415</u>                   | <u>\$ (195,856)</u>            | <u>\$ (23,811)</u>                                               | <u>\$ 1,330,947</u>                       | <u>\$ 40,264</u>                    |
|                                                                    | <b>Common<br/>Shares</b> | <b>Amount</b> | <b>Additional<br/>Paid-in Capital</b> | <b>Accumulated<br/>Deficit</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income (Loss)</b> | <b>Total<br/>Stockholders'<br/>Equity</b> | <b>Noncontrolling<br/>Interests</b> |
| <b>Balance as of<br/>January 1, 2012</b>                           | 90,023                   | \$ 90         | \$ 738,616                            | \$ (82,890)                    | \$ (19,741)                                                      | \$ 636,075                                | \$ 33,329                           |
| Issuance of common shares                                          | 35,771                   | 36            | 355,495                               | —                              | —                                                                | 355,531                                   | —                                   |
| Contribution from noncontrolling interest                          | —                        | —             | —                                     | —                              | —                                                                | —                                         | 3,856                               |
| Distributions declared                                             | —                        | —             | (51,693)                              | —                              | —                                                                | (51,693)                                  | (290)                               |
| Distributions on CPECs                                             | —                        | —             | —                                     | —                              | —                                                                | —                                         | (1,642)                             |
| Redemption of common shares                                        | (835)                    | (1)           | (8,091)                               | —                              | —                                                                | (8,092)                                   | —                                   |
| Selling commissions and dealer manager fees                        | —                        | —             | (32,176)                              | —                              | —                                                                | (32,176)                                  | —                                   |
| Issuer costs                                                       | —                        | —             | (4,310)                               | —                              | —                                                                | (4,310)                                   | —                                   |
| Net income (loss)                                                  | —                        | —             | —                                     | (31,896)                       | —                                                                | (31,896)                                  | (508)                               |
| Foreign currency translation adjustment                            | —                        | —             | —                                     | —                              | 6,728                                                            | 6,728                                     | 1,191                               |
| <b>Balance as of<br/>September 30, 2012</b>                        | <u>124,959</u>           | <u>\$ 125</u> | <u>\$ 997,841</u>                     | <u>\$ (114,786)</u>            | <u>\$ (13,013)</u>                                               | <u>\$ 870,167</u>                         | <u>\$ 35,936</u>                    |

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Nine Months Ended September 30, 2013 and 2012**  
**(UNAUDITED)**

|                                                                                   | <b>2013</b>           | <b>2012</b>      |
|-----------------------------------------------------------------------------------|-----------------------|------------------|
|                                                                                   | <b>(In thousands)</b> |                  |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                       |                  |
| Net income (loss)                                                                 | \$ (76,914)           | \$ (32,404)      |
| Adjustments to reconcile net income (loss) to net cash from operating activities: |                       |                  |
| Depreciation and amortization                                                     | 104,291               | 66,779           |
| Foreign currency (gains) losses                                                   | 11,626                | (446)            |
| (Gain) loss on derivative instruments                                             | (9,603)               | (427)            |
| Changes in assets and liabilities:                                                |                       |                  |
| Change in other assets                                                            | (3,823)               | (2,346)          |
| Change in tenant and other receivables                                            | (8,452)               | (7,308)          |
| Change in deferred leasing costs                                                  | (13,414)              | (3,459)          |
| Change in accounts payable and accrued expenses                                   | 18,191                | 4,906            |
| Change in other liabilities                                                       | (2,174)               | (3,127)          |
| Change in due to affiliates                                                       | 6,083                 | (335)            |
| Net cash from operating activities                                                | <u>25,811</u>         | <u>21,833</u>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                       |                  |
| Investments in acquired properties and lease intangibles                          | (1,477,256)           | (565,483)        |
| Capital expenditures at operating properties and developments                     | (40,335)              | (14,625)         |
| Investments in unconsolidated entities                                            | —                     | (3,573)          |
| Deposits on investment property                                                   | —                     | (1,292)          |
| Investments in real estate loans receivable                                       | (12,442)              | (28,669)         |
| Proceeds from collection of real estate loans receivable                          | 6,803                 | 3,107            |
| Change in restricted cash                                                         | (6,528)               | (1,228)          |
| Net cash from investing activities                                                | <u>(1,529,758)</u>    | <u>(611,763)</u> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                       |                  |
| Proceeds from issuance of common stock                                            | 469,524               | 328,953          |
| Contribution from noncontrolling interest                                         | 315                   | 856              |
| Redemption of common shares                                                       | (14,271)              | (8,013)          |
| Payments of issuer costs                                                          | (5,815)               | (4,316)          |
| Payment of selling commissions and dealer manager fees                            | (46,350)              | (31,625)         |
| Distributions paid to stockholders and noncontrolling interests                   | (39,334)              | (25,353)         |
| Proceeds from notes payable                                                       | 1,870,619             | 734,630          |
| Proceeds from related party notes payable                                         | 8,263                 | 12,295           |
| Payments on notes payable                                                         | (729,215)             | (406,947)        |
| Change in security deposit liability                                              | 1,452                 | 140              |
| Deferred financing costs paid                                                     | (9,433)               | (5,200)          |
| Payments related to interest rate contracts                                       | (3,860)               | (1,599)          |
| Net cash from financing activities                                                | <u>1,501,895</u>      | <u>593,821</u>   |
| <b>Effect of exchange rate changes on cash</b>                                    | <u>6,596</u>          | <u>1,626</u>     |
| <b>Net change in cash and cash equivalents</b>                                    | <u>4,544</u>          | <u>5,517</u>     |
| <b>Cash and cash equivalents, beginning of period</b>                             | <u>97,398</u>         | <u>66,490</u>    |
| <b>Cash and cash equivalents, end of period</b>                                   | <u>\$ 101,942</u>     | <u>\$ 72,007</u> |

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Three and Nine Months Ended September 30, 2013 and 2012**

**1. ORGANIZATION**

*The accompanying interim unaudited condensed consolidated financial information has been prepared according to the rules and regulations of the United States Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted according to such rules and regulations. For further information, refer to the financial statements and footnotes for the year ended December 31, 2012 included in Hines Global REIT, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2012. In the opinion of management, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly and in conformity with GAAP the financial position of Hines Global REIT, Inc. as of September 30, 2013, the results of operations for the three and nine months ended September 30, 2013 and 2012 and cash flows for the nine months ended September 30, 2013 and 2012 have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year.*

Hines Global REIT, Inc. (the "Company"), was formed as a Maryland corporation on December 10, 2008 under the General Corporation Law of the state of Maryland for the purpose of engaging in the business of investing in and owning commercial real estate properties and other real estate investments. The Company conducts most of its operations through Hines Global REIT Properties, LP (the "Operating Partnership") and subsidiaries of the Operating Partnership. Beginning with its taxable year ended December 31, 2009, the Company operated and intends to continue to operate in a manner to qualify as a real estate investment trust ("REIT") for federal income tax purposes. The business of the Company is managed by Hines Global REIT Advisors LP (the "Advisor"), an affiliate of Hines Interests Limited Partnership ("Hines"), pursuant to the Advisory Agreement between the Company, the Advisor and the Operating Partnership (the "Advisory Agreement").

On August 5, 2009, the Company commenced its initial public offering of common stock for sale to the public (the "Initial Offering") through which it raised \$1.7 billion from the sale of 168.6 million shares prior to its expiration on February 1, 2013. The Company commenced a follow-on offering effective February 4, 2013 through which it is offering up to \$3.5 billion in shares of common stock (the "Second Offering"). The Company received \$335.4 million of gross offering proceeds from its Second Offering from the sale of 32.8 million shares through September 30, 2013.

The Company owned interests in 36 real estate investments as of September 30, 2013. These investments consisted of:

- Domestic office investments (10 investments)
- Domestic other investments (9 investments)
- International office investments (10 investments)
- International other investments (7 investments)

Discussed below are additional details related to the Company's investments in multi-family projects and investments in real estate related debt, each of which are included in the Company's domestic other investments segment. All other investments are operating real estate investments.

- WaterWall Place JV — 93% interest in a joint venture that was formed to invest in a multi-family development project in Houston, Texas. The estimated total cost of the project is expected to be \$65.0 million and the project will consist of 322 units upon completion. An affiliate of Hines owns the remaining 7% interest in this joint venture. Construction began in July 2012 and is expected to be completed by June 2014, although there can be no assurances as to when construction will be completed.
- @1377 — @1377 is a multi-family development project in Atlanta, Georgia, in which the Company has a 51.7% ownership interest, and which is being developed by an affiliate of Hines. The estimated total cost of the project is expected to be \$33.4 million and the project will consist of 215 units upon completion. Construction began in July 2012 and is expected to be completed by March 2014, although there can be no assurances as to when construction will be completed.
- Ponce & Bird JV — 83% interest in a joint venture that was formed in July 2012 to invest in a multi-family development project in Miami, Florida. The estimated total cost of the project is expected to be \$65.6 million and the project will consist of 276 units upon completion. An affiliate of Hines owns the remaining 17% interest in this joint venture. Construction began in April 2013 and is expected to be completed by December 2014, although there can be no assurances as to when construction will be completed.

- Flagship Capital JV — 97% interest in a joint venture with Flagship Capital GP, which provides for financing of real estate projects of up to \$69.3 million. The joint venture has seven loans receivable, totaling \$36.8 million, outstanding as of September 30, 2013. Flagship Capital GP owns the remaining 3% interest in the joint venture. The Company is not affiliated with Flagship Capital GP. See Note 5 — Real Estate Loans Receivable for additional information regarding these loans receivable.

### ***Consolidated VIEs***

The WaterWall Place JV, Ponce and Bird JV and Flagship Capital JV were each determined to be variable interest entities (“VIEs”) in which the Company is the primary beneficiary and the Company has consolidated these joint ventures accordingly. A summary of the assets and liabilities of these consolidated VIEs, as well as the maximum loss exposure of the Company from each VIE, is as follows (in thousands):

|                                     | September 30, 2013 | December 31, 2012 |
|-------------------------------------|--------------------|-------------------|
| Maximum risk of loss <sup>(1)</sup> | \$ 24,143          | \$ 28,626         |
| Assets held by VIEs                 | \$ 109,573         | \$ 68,699         |
| Assets held as collateral for debt  | \$ 109,573         | \$ 68,699         |
| Liabilities held by VIEs            | \$ 79,178          | \$ 43,912         |

(1) Represents the Company's contributions, net of distributions, made to the consolidated VIEs.

Restrictions on the use of a VIE's assets are significant because they serve as collateral for such VIE's debt, and the Company is generally required to obtain its partners' approval in accordance with the respective joint venture agreements for any major transactions. Transactions with these joint ventures on the Company's consolidated financial statements primarily relate to contributions for the funding of loans receivable at the Flagship JV. The Company and its partners are subject to the provisions of the joint ventures agreements which include provisions for when additional contributions may be required. During the nine months ended September 30, 2013, the Company made capital contributions of \$3.7 million, net of received distributions of \$6.0 million in accordance with the Company's respective joint venture agreements. During the nine months ended September 30, 2012, the Company made capital contributions of \$24.4 million in accordance with the Company's respective joint venture agreements. This activity is eliminated in consolidation of the VIEs, but increase the Company's maximum risk of loss.

### ***Unconsolidated VIEs***

#### ***The @1377 Equity Method Investment***

The Company's investment in @1377 was determined to be a VIE in which the Company was determined not to be the primary beneficiary since the joint venture partner has the ability to direct the activities that significantly impact the economic performance of the VIE and the secured loan is fully guaranteed by the joint venture partner. The Company's maximum loss exposure is expected to change in future periods as a result of additional contributions made and any additional borrowings under its loan receivable with the VIE. Other than the initial capital contributions provided by the Company, the Company has not provided any additional subordinated financial support.

The table below includes the Company's maximum loss exposure related to this investment as of September 30, 2013 and December 31, 2012, which is equal to the carrying value of its investment in the joint venture included in the balance sheet line item “Investment in unconsolidated entities” and the Company's outstanding loan receivable balance held by the VIE which is included in the balance sheet line item “Real estate loans receivable” in the condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012 (in thousands).

| Period             | Investment in @1377 Development <sup>(1)</sup> | Maximum Risk of Loss |
|--------------------|------------------------------------------------|----------------------|
| September 30, 2013 | \$ 3,573                                       | \$ 7,153             |
| December 31, 2012  | \$ 3,573                                       | \$ 6,893             |

(1) Includes the carrying amount of the investment in @1377, which represents the Company's contribution made to the VIE.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Described below are certain of the Company's significant accounting policies. The disclosures regarding several of the policies have been condensed or omitted in accordance with interim reporting regulations specified by Form 10-Q. Please see the Company's Annual Report on Form 10-K for the year ended December 31, 2012 for a complete listing of all of its significant accounting policies.

### *International Operations*

The British pound ("GBP") is the functional currency for the Company's subsidiaries operating in the United Kingdom, the Russian rouble ("RUB") is the functional currency for the Company's subsidiaries operating in Russia, the Polish zloty ("PLN") is the functional currency for the Company's subsidiaries operating in Poland, the Australian dollar ("AUD") is the functional currency for the Company's subsidiaries operating in Australia and the Euro ("EUR") is the functional currency for the Company's subsidiaries operating in Germany and France.

These subsidiaries have translated their financial statements into U.S. dollars for reporting purposes. Assets and liabilities are translated at the exchange rate in effect as of the balance sheet date while income statement accounts are translated using the average exchange rate for the period and significant nonrecurring transactions using the rate on the transaction date. Gains or losses resulting from translation are included in accumulated other comprehensive income (loss) within stockholders' equity. Foreign currency transaction gains and losses are recorded in foreign currency gains (losses) on the condensed consolidated statement of operations and result from the effect of changes in exchange rates on transactions denominated in currencies other than a subsidiary's functional currency, including transactions between consolidated subsidiaries. An exception is made where an intercompany loan or advance is deemed to be of a long-term investment nature, in which instance foreign currency transaction gains or losses are included as currency translation adjustments and are reported in the condensed consolidated statement of equity as accumulated other comprehensive gains or losses. During the three and nine months ended September 30, 2013, an intercompany loan agreement with a consolidated subsidiary in Russia was amended to change the functional currency of the loan and as a result the Company recognized \$1.3 million of accumulated other comprehensive loss into earnings. Additionally, an intercompany loan with a consolidated subsidiary in Australia was repaid and as a result, the Company recognized \$6.2 million of accumulated other comprehensive loss into earnings. Upon disposal of the Company's foreign subsidiaries, the Company will remove any accumulated translation adjustment from stockholders' equity and include it in the gain or loss on disposal in its consolidated statement of operations.

### *Tenant and Other Receivables*

Tenant and other receivables are shown at cost in the condensed consolidated balance sheets, net of allowance for doubtful accounts of \$0.9 million and \$0.3 million at September 30, 2013 and December 31, 2012, respectively.

### *Deferred Financing Costs*

Deferred financing costs consist of direct costs incurred in obtaining debt financing. These costs are amortized into interest expense on a straight-line basis, which approximates the effective interest method, over the terms of the obligations. For the three months ended September 30, 2013 and 2012, \$1.4 million and \$0.9 million, respectively, were amortized into interest expense. For the nine months ended September 30, 2013 and 2012, \$3.8 million and \$2.4 million, respectively, were amortized into interest expense.

### *Real Estate Loans Receivable*

Real estate loans receivable are shown at cost, net of any applicable allowance for uncollectibility and net deferred loan origination fees. The Company defers certain loan origination fees, net of related direct loan origination costs, and amortizes them as an adjustment of yield over the term of the related real estate loan receivable. The related amortization of the deferred loan origination fees are recorded in other revenue in the accompanying consolidated statement of operations and comprehensive income (loss). An allowance for the uncollectible portion of the real estate loans receivable is determined based upon an analysis of the economic conditions in the area in which the property is located and credit quality indicators which include: the borrower's payment history, the financial condition of the borrower, and business conditions in the industry in which the borrower operates.

Additionally, a real estate loan receivable is considered to be impaired, when based upon current events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. If a real estate loan receivable is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at its effective interest rate or to the value of the underlying collateral if the real estate

loan receivable is collateral dependent. Evaluating real estate loans receivable for potential impairment can require management to exercise significant judgment. No impairment was recorded for the nine months ended September 30, 2013 and 2012. Further, as of September 30, 2013 and December 31, 2012, no allowances for uncollectibility have been recorded.

### *Other Assets*

Other assets included the following (in thousands):

|                      | <b>September 30, 2013</b> | <b>December 31, 2012</b> |
|----------------------|---------------------------|--------------------------|
| Deposits             | \$ —                      | \$ 7,767                 |
| Other <sup>(1)</sup> | 10,049                    | 6,484                    |
| Other assets         | <u>\$ 10,049</u>          | <u>\$ 14,251</u>         |

- (1) “Other” primarily consists of deferred tax assets, deferred offering costs related to the Second Offering and prepaid insurance and expenses.

### *Revenue Recognition*

Rental payments are generally paid by the tenants prior to the beginning of each month or quarter to which they relate. As of September 30, 2013 and December 31, 2012, respectively, the Company recorded liabilities of \$24.4 million and \$14.9 million related to prepaid rental payments which were included in other liabilities in the accompanying condensed consolidated balance sheets. The Company recognizes rental revenue on a straight-line basis over the life of the lease including rent holidays, if any. Straight-line rent receivable was \$22.3 million and \$13.1 million as of September 30, 2013 and December 31, 2012, respectively.

### *Redemption of Common Stock*

The Company has recorded liabilities of \$1.3 million and \$0.9 million in accounts payable and accrued expenses in the accompanying condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012, respectively, related to shares tendered for redemption and approved for redemption by the board of directors, but which were not redeemed until the subsequent month. Such amounts have been included in redemption of common shares in the accompanying condensed consolidated statements of equity.

### *Reclassifications*

Certain reclassifications have been made in the condensed consolidated statement of cash flows for the nine months ended September 30, 2012 to be consistent with the 2013 presentation. Specifically, the Company reclassified amounts out of investment in properties and acquired lease intangibles to a separate line item for capital expenditures at operating properties and developments to conform to the 2013 presentation. Management believes these changes in presentation provide useful information related to the Company’s financial statements, although management does not believe these changes are necessary for the fair presentation of the Company’s financial statements.

### *Recent Accounting Pronouncements*

In December 2011, the Financial Accounting Standards Board (“FASB”) issued guidance on disclosures about offsetting assets and liabilities. This guidance results in enhanced disclosures by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either ASC 210-20-45 or ASC 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either ASC 210-20-45 or ASC 815-10-45. The adoption of this guidance was effective for annual periods beginning on or after January 1, 2013 and interim periods within those annual periods. The adoption of this guidance did not have a material effect on the Company’s financial statements.

In October 2012, FASB clarified and relocated guidance in the Accounting Standards Codification (the “Codification”), corrected unintended application of guidance and made minor improvements to the Codification that are not expected to have a significant effect on current accounting practice. Amendments made to the Codification without transition guidance were effective upon issuance and amendments subject to transition guidance were effective for fiscal periods beginning after December 15, 2012. This guidance did not have a material impact on the Company’s financial statements.

In February 2013, FASB issued guidance to improve transparency of reporting reclassifications out of accumulated other comprehensive income. The adoption of this guidance was effective for interim and annual periods beginning after December 15, 2012. The adoption of this guidance did not have a material effect on the Company's financial statements.

In February 2013, FASB issued amendments to provide guidance on the recognition, measurement and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of obligation within the scope of this guidance is fixed at the reporting date, except for obligations addressed within existing guidance in GAAP. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The Company does not believe the adoption of this guidance will have a material impact on the Company's financial statements.

In March 2013, FASB issued guidance on releasing cumulative translation adjustments when a reporting entity ceases to have a controlling financial interest in a subsidiary or group of assets that is a business within a foreign entity. The guidance is effective on a prospective basis for fiscal years and interim reporting periods within those years beginning after December 15, 2013. The Company has not concluded its analysis on this guidance, but it does not believe the adoption of this guidance will have a material impact on the Company's financial statements.

In July 2013, FASB issued amendments to the Codification to provide guidance on the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. These amendments will be effective for fiscal years, and interim periods within those years, beginning after December 31, 2013. The Company has not concluded its analysis on this guidance, but it does not believe the adoption of this guidance will have a material impact on the Company's financial statements.

### 3. INVESTMENT PROPERTY

Investment property consisted of the following amounts as of September 30, 2013 and December 31, 2012 (in thousands):

|                                           | September 30,<br>2013 | December 31,<br>2012 |
|-------------------------------------------|-----------------------|----------------------|
| Buildings and improvements <sup>(1)</sup> | \$ 2,225,401          | \$ 1,319,954         |
| Less: accumulated depreciation            | (79,897)              | (47,197)             |
| Buildings and improvements, net           | 2,145,504             | 1,272,757            |
| Land                                      | 488,322               | 209,721              |
| Investment property, net                  | <u>\$ 2,633,826</u>   | <u>\$ 1,482,478</u>  |

- (1) Included in buildings and improvements is approximately \$49.8 million and \$13.9 million of construction-in-progress related to the Company's multi-family developments in Houston, Texas and Miami, Florida as of September 30, 2013 and December 31, 2012, respectively.

As of September 30, 2013, the cost basis and accumulated amortization related to lease intangibles was as follows (in thousands):

|                                | Lease Intangibles |                               |                                    |
|--------------------------------|-------------------|-------------------------------|------------------------------------|
|                                | In-Place Leases   | Out-of-Market<br>Lease Assets | Out-of-Market<br>Lease Liabilities |
| Cost                           | \$ 734,488        | \$ 116,196                    | \$ (74,901)                        |
| Less: accumulated amortization | (142,398)         | (23,902)                      | 10,531                             |
| Net                            | <u>\$ 592,090</u> | <u>\$ 92,294</u>              | <u>\$ (64,370)</u>                 |

As of December 31, 2012, the cost basis and accumulated amortization related to lease intangibles was as follows (in thousands):

|                                | <b>Lease Intangibles</b> |                                   |                                        |
|--------------------------------|--------------------------|-----------------------------------|----------------------------------------|
|                                | <b>In-Place Leases</b>   | <b>Out-of-Market Lease Assets</b> | <b>Out-of-Market Lease Liabilities</b> |
| Cost                           | \$ 407,249               | \$ 77,539                         | \$ (32,583)                            |
| Less: accumulated amortization | (84,361)                 | (14,895)                          | 5,400                                  |
| Net                            | <u>\$ 322,888</u>        | <u>\$ 62,644</u>                  | <u>\$ (27,183)</u>                     |

Amortization expense of in-place leases was \$24.6 million and \$15.5 million for the three months ended September 30, 2013 and 2012, respectively. Net amortization of out-of-market leases was a decrease to rental revenue of \$1.5 million and \$1.0 million for the three months ended September 30, 2013 and 2012, respectively.

Amortization expense of in-place leases was \$62.0 million and \$41.0 million for the nine months ended September 30, 2013 and 2012, respectively. Net amortization of out-of-market leases was a decrease to rental revenue of \$3.9 million and \$3.1 million for the nine months ended September 30, 2013 and 2012, respectively.

Expected future amortization of in-place leases and out-of-market leases, net, for the period from October 1, 2013 through December 31, 2013 and for each of the years ending December 31, 2014 through December 31, 2017 are as follows (in thousands):

|                                           | <b>In-Place Leases</b> | <b>Out-of-Market Leases, Net</b> |
|-------------------------------------------|------------------------|----------------------------------|
| October 1, 2013 through December 31, 2013 | \$ 27,912              | \$ 867                           |
| 2014                                      | 101,026                | 5,560                            |
| 2015                                      | 90,504                 | 6,529                            |
| 2016                                      | 79,048                 | 5,970                            |
| 2017                                      | 64,525                 | 3,530                            |

#### *Leases*

The Company has entered into non-cancelable lease agreements with tenants for space. As of September 30, 2013, the approximate fixed future minimum rentals for the period from October 1, 2013 through December 31, 2013, for each of the years ending December 31, 2014 through December 31, 2017 and for the period thereafter are as follows (in thousands):

|                                           | <b>Fixed Future Minimum Rentals</b> |
|-------------------------------------------|-------------------------------------|
| October 1, 2013 through December 31, 2013 | \$ 66,738                           |
| 2014                                      | 255,766                             |
| 2015                                      | 238,848                             |
| 2016                                      | 217,448                             |
| 2017                                      | 195,326                             |
| Thereafter                                | 986,412                             |
| Total                                     | <u>\$ 1,960,538</u>                 |

Pursuant to the lease agreements with certain tenants in one of its buildings, a wholly-owned subsidiary of the Company receives fees for the provision of various telecommunication-related services and the use of certain related facilities. The fixed future minimum rentals expected to be received for such services for the period from October 1, 2013 through December 31, 2013 and for each of the years ended December 31, 2014 through 2017 and for the period thereafter are \$0.7 million, \$3.0 million, \$3.0 million, \$2.9 million, \$2.5 million and \$8.1 million, respectively.

During the nine months ended September 30, 2013, the Company did not earn more than 10% of its total rental revenue from any individual tenant. Of the Company's total rental revenue for the nine months ended September 30, 2012, approximately 10% was earned from a tenant in the accounting industry who has leases that expire in 2016, 2019 and 2024.

#### 4. RECENT ACQUISITIONS OF REAL ESTATE

The amounts recognized for major assets acquired as of the acquisition date were determined by allocating the purchase price of each property acquired in 2013 and 2012 as follows (in thousands):

| Property Name                             | Acquisition Date                     | Building and Improvements <sup>(1)</sup> | Land <sup>(1)</sup> | In-place Lease Intangibles <sup>(1)</sup> | Out-of-Market Lease Intangibles, Net <sup>(1)</sup> | Total <sup>(1)</sup> |
|-------------------------------------------|--------------------------------------|------------------------------------------|---------------------|-------------------------------------------|-----------------------------------------------------|----------------------|
| <b>2013</b>                               |                                      |                                          |                     |                                           |                                                     |                      |
| Mercedes Benz Bank                        | 02/07/13                             | \$ 47,643                                | \$ 11,953           | \$ 7,093                                  | \$ 3,533                                            | \$ 70,222            |
| One Westferry Circus                      | 02/28/13                             | \$ 48,874                                | \$ —                | \$ 74,693                                 | \$ 1,049                                            | \$ 124,616           |
| 465 Victoria                              | 02/28/13                             | \$ 48,788                                | \$ 26,566           | \$ 17,712                                 | \$ (2,233)                                          | \$ 90,833            |
| Riverside Center                          | 03/27/13                             | \$ 125,014                               | \$ 45,888           | \$ 30,360                                 | \$ (4,170)                                          | \$ 197,092           |
| New City                                  | 03/28/13                             | \$ 115,208                               | \$ —                | \$ 46,117                                 | \$ 2,137                                            | \$ 163,462           |
| 825 Ann                                   | 04/30/13                             | \$ 83,802                                | \$ 20,669           | \$ 23,725                                 | \$ —                                                | \$ 128,196           |
| The Campus at Playa Vista                 | 05/14/13                             | \$ 125,567                               | \$ 41,160           | \$ 37,320                                 | \$ 12,580                                           | \$ 216,627           |
| Perspective Défense                       | 06/21/13                             | \$ 109,704                               | \$ 29,039           | \$ 22,038                                 | \$ 5,060                                            | \$ 165,841           |
| The Markets at Town Center                | 07/23/13                             | \$ 76,067                                | \$ 52,130           | \$ 19,020                                 | \$ (12,210)                                         | \$ 135,007           |
| The Avenue                                | 08/12/13                             | \$ 71,990                                | \$ 54,940           | \$ 47,350                                 | \$ (11,280)                                         | \$ 163,000           |
| 2300 Main                                 | 08/29/13                             | \$ 27,940                                | \$ 3,570            | \$ 7,990                                  | \$ —                                                | \$ 39,500            |
| <b>2012</b>                               |                                      |                                          |                     |                                           |                                                     |                      |
| Poland Logistics Portfolio <sup>(2)</sup> | 03/29/12 and 10/10/12 <sup>(3)</sup> | \$ 97,627                                | \$ 25,893           | \$ 33,062                                 | \$ 644                                              | \$ 157,226           |
| 144 Montague                              | 04/16/12                             | \$ 49,424                                | \$ 13,803           | \$ 28,083                                 | \$ —                                                | \$ 91,310            |
| 100 Brookes                               | 07/13/12                             | \$ 41,404                                | \$ 8,600            | \$ 12,859                                 | \$ 4,737                                            | \$ 67,600            |
| Minneapolis Retail Center <sup>(4)</sup>  | 08/01/12                             | \$ 78,711                                | \$ 30,792           | \$ 34,176                                 | \$ (13,078)                                         | \$ 130,601           |
| 550 Terry Francois                        | 08/31/12                             | \$ 109,760                               | \$ 41,270           | \$ 20,860                                 | \$ 8,110                                            | \$ 180,000           |

- (1) For acquisitions denominated in a foreign currency, amounts have been translated at a rate based on the exchange rate in effect on the acquisition date.
- (2) The Poland Logistics Portfolio is comprised of five industrial parks located in Warsaw, Wroclaw and Upper Silesia, Poland.
- (3) The first four industrial parks in the Poland Logistics Portfolio were acquired on March 29, 2012 and the remaining fifth industrial park, Distribution Park Sosnowiec, was acquired on October 10, 2012.
- (4) The Minneapolis Retail Center includes the acquisition of a parking garage on December 26, 2012.

The weighted average amortization period for the intangible assets and liabilities acquired in connection with the 2013 and 2012 acquisitions, as of the date of the acquisition, was as follows (in years):

|                                     | In-Place Leases | Above-Market Lease Assets | Below-Market Lease Liabilities |
|-------------------------------------|-----------------|---------------------------|--------------------------------|
| <b>2013 Acquisitions:</b>           |                 |                           |                                |
| Mercedes Benz Bank                  | 5.0             | 5.0                       | —                              |
| One Westferry Circus <sup>(1)</sup> | 8.4             | 9.9                       | 13.1                           |
| 465 Victoria                        | 4.7             | 5.2                       | 7.3                            |
| Riverside Center                    | 6.2             | 1.0                       | 6.9                            |
| New City <sup>(1)</sup>             | 4.8             | 4.3                       | 3.0                            |
| 825 Ann                             | 9.5             | —                         | —                              |
| The Campus at Playa Vista           | 6.7             | 8.6                       | 7.1                            |
| Perspective Défense                 | 3.8             | 3.8                       | 3.8                            |
| The Markets at Town Center          | 9.4             | 0.5                       | 7.0                            |
| The Avenue                          | 4.1             | 6.8                       | 17.2                           |
| 2300 Main                           | 5.6             | —                         | —                              |
| <b>2012 Acquisitions:</b>           |                 |                           |                                |
| Poland Logistics Portfolio          | 4.1             | 5.6                       | 3.4                            |
| 144 Montague                        | 9.6             | —                         | —                              |
| 100 Brookes                         | 5.6             | 5.6                       | —                              |
| Minneapolis Retail Center           | 6.9             | 8.7                       | 9.2                            |
| 550 Terry Francois                  | 5.2             | 5.2                       | —                              |

(1) Excludes the effect of ground leases which significantly increase the weighted average useful life for these intangibles.

The table below includes the amounts of revenue and net income (loss) of the acquisitions completed during the nine months ended September 30, 2013, which are included in the Company's condensed consolidated results of operations for the three and nine months ended September 30, 2013 (in thousands):

| 2013 Acquisitions                 |                   | For the Three Months Ended |       | For the Nine Months Ended |          |
|-----------------------------------|-------------------|----------------------------|-------|---------------------------|----------|
|                                   |                   | September 30, 2013         |       | September 30, 2013        |          |
| <b>Mercedes Benz Bank</b>         | Revenue           | \$                         | 1,646 | \$                        | 4,092    |
|                                   | Net income (loss) | \$                         | (33)  | \$                        | (4,171)  |
| <b>One Westferry Circus</b>       | Revenue           | \$                         | 3,569 | \$                        | 8,216    |
|                                   | Net income (loss) | \$                         | (144) | \$                        | (5,259)  |
| <b>465 Victoria</b>               | Revenue           | \$                         | 2,107 | \$                        | 5,261    |
|                                   | Net income (loss) | \$                         | 64    | \$                        | (5,530)  |
| <b>Riverside Center</b>           | Revenue           | \$                         | 4,882 | \$                        | 9,990    |
|                                   | Net income (loss) | \$                         | 820   | \$                        | 1,700    |
| <b>New City</b>                   | Revenue           | \$                         | 3,922 | \$                        | 7,406    |
|                                   | Net income (loss) | \$                         | 2,852 | \$                        | (5,596)  |
| <b>825 Ann</b>                    | Revenue           | \$                         | 2,841 | \$                        | 4,856    |
|                                   | Net income (loss) | \$                         | 144   | \$                        | (7,476)  |
| <b>The Campus at Playa Vista</b>  | Revenue           | \$                         | 5,482 | \$                        | 7,812    |
|                                   | Net income (loss) | \$                         | 568   | \$                        | 692      |
| <b>Perspective Défense</b>        | Revenue           | \$                         | 3,903 | \$                        | 4,253    |
|                                   | Net income (loss) | \$                         | (604) | \$                        | (11,874) |
| <b>The Markets at Town Center</b> | Revenue           | \$                         | 2,448 | \$                        | 2,448    |
|                                   | Net income (loss) | \$                         | 779   | \$                        | 779      |
| <b>The Avenue at Murfreesboro</b> | Revenue           | \$                         | 2,087 | \$                        | 2,087    |
|                                   | Net income (loss) | \$                         | (272) | \$                        | (272)    |
| <b>2300 Main</b>                  | Revenue           | \$                         | 379   | \$                        | 379      |
|                                   | Net income (loss) | \$                         | (335) | \$                        | (335)    |

The following unaudited consolidated information is presented to give effect to current year acquisitions through September 30, 2013 as if the acquisitions occurred on January 1, 2012. This information excludes activity that is non-recurring and not representative of the Company's future activity, primarily acquisition fees and expenses of \$11.7 million and \$13.2 million for the three months ended September 30, 2013 and 2012, respectively, and \$73.2 million and \$27.1 million for the nine months ended September 30, 2013 and 2012, respectively. The information below is not necessarily indicative of what the actual results of operations would have been had the Company completed these transactions on January 1, 2012, nor does it purport to represent the Company's future operations (amounts in thousands, except per share amounts):

|                                                  | For the Three Months Ended |                | For the Nine Months Ended |                |
|--------------------------------------------------|----------------------------|----------------|---------------------------|----------------|
|                                                  | September 30,              |                | September 30,             |                |
|                                                  | Pro Forma 2013             | Pro Forma 2012 | Pro Forma 2013            | Pro Forma 2012 |
| Revenues                                         | \$ 93,281                  | \$ 58,460      | \$ 277,077                | \$ 237,890     |
| Net income (loss)                                | \$ (2,646)                 | \$ (5,324)     | \$ (14,173)               | \$ (21,753)    |
| Basic and diluted income (loss) per common share | \$ (0.01)                  | \$ (0.03)      | \$ (0.08)                 | \$ (0.11)      |

The table below includes the amounts of revenue and net income (loss) of the acquisitions completed during the nine months ended September 30, 2012, which are included in the Company's condensed consolidated results of operations for the three and nine months ended September 30, 2012 (in thousands):

| 2012 Acquisitions          |                   | For the Three Months Ended | For the Nine Months Ended |
|----------------------------|-------------------|----------------------------|---------------------------|
|                            |                   | September 30, 2012         | September 30, 2012        |
| Poland Logistics Portfolio | Revenue           | \$ 3,608                   | \$ 7,175                  |
|                            | Net income (loss) | \$ 655                     | \$ (5,615)                |
| 144 Montague               | Revenue           | \$ 2,584                   | \$ 4,589                  |
|                            | Net income (loss) | \$ 50                      | \$ (5,167)                |
| 100 Brookes                | Revenue           | \$ 1,533                   | \$ 1,533                  |
|                            | Net income (loss) | \$ (4,404)                 | \$ (4,404)                |
| Minneapolis Retail Center  | Revenue           | \$ 2,984                   | \$ 2,984                  |
|                            | Net income (loss) | \$ (1,133)                 | \$ (1,133)                |
| 550 Terry Francois         | Revenue           | \$ 1,640                   | \$ 1,640                  |
|                            | Net income (loss) | \$ 425                     | \$ 425                    |

The following unaudited consolidated information is presented to give effect to the 2012 acquisitions through September 30, 2012 as if the acquisitions occurred on January 1, 2011. This information excludes activity that is non-recurring and not representative of the Company's future activity, primarily acquisition fees and expenses of \$13.2 million and \$3.7 million for the three months ended September 30, 2012 and 2011, respectively, and \$27.1 million and \$11.2 million for the nine months ended September 30, 2012 and 2011, respectively. The information below is not necessarily indicative of what the actual results of operations would have been had the Company completed these transactions on January 1, 2011, nor does it purport to represent the Company's future operations (amounts in thousands, except per share amounts):

|                                                  | For the Three Months Ended |                | For the Nine Months Ended |                |
|--------------------------------------------------|----------------------------|----------------|---------------------------|----------------|
|                                                  | September 30,              |                | September 30,             |                |
|                                                  | Pro Forma 2012             | Pro Forma 2011 | Pro Forma 2012            | Pro Forma 2011 |
| Revenues                                         | \$ 55,318                  | \$ 34,769      | \$ 163,231                | \$ 115,542     |
| Net income (loss)                                | \$ (16)                    | \$ (14,757)    | \$ (4,013)                | \$ (41,620)    |
| Basic and diluted income (loss) per common share | \$ —                       | \$ (0.12)      | \$ (0.04)                 | \$ (0.36)      |

## 5. REAL ESTATE LOANS RECEIVABLE

Real estate loans receivable included the following at September 30, 2013 and December 31, 2012 (in thousands):

|                              | September 30,<br>2013 | December 31,<br>2012 |
|------------------------------|-----------------------|----------------------|
| Flagship Capital JV          | \$ 36,799             | \$ 31,381            |
| @1377                        | 3,580                 | 3,320                |
| Real estate loans receivable | <u>\$ 40,379</u>      | <u>\$ 34,701</u>     |

The table below provides additional detail on the Company's outstanding real estate loans receivable through the Flagship Capital JV as of September 30, 2013 (in thousands):

| Property                 | Original Funding Date | Maturity Date | Interest Rate | Total Loan Commitment | Balance as of September 30, 2013 |
|--------------------------|-----------------------|---------------|---------------|-----------------------|----------------------------------|
| Norchester Village       | 3/1/2012              | 3/1/2014      | 7.75%         | \$ 4,961              | \$ 4,272                         |
| The Lakeside Apartments  | 12/22/2011            | 3/21/2015     | 12.00%        | 5,359                 | 5,517                            |
| Bay Park Apartments      | 7/30/2012             | 7/30/2014     | 7.80%         | 3,231                 | 3,223                            |
| Houston Retail Portfolio | 8/2/2012              | 8/2/2015      | 7.60%         | 11,804                | 11,372                           |
| Motor Circle             | 12/28/2012            | 12/28/2014    | 8.00%         | 3,175                 | 2,306                            |
| Deer Creek               | 2/7/2013              | 2/6/2015      | 8.00%         | 5,450                 | 5,287                            |
| Casa Blanca              | 2/7/2013              | 2/6/2015      | 8.00%         | 5,628                 | 5,211                            |
|                          |                       |               | 8.42%         | \$ 39,608             | \$ 37,188                        |
| Less: Origination fees   |                       |               |               |                       | (389)                            |
|                          |                       |               |               |                       | <u>\$ 36,799</u>                 |

## 6. DEBT FINANCING

As of September 30, 2013 and December 31, 2012, the Company had approximately \$2.0 billion and \$858.3 million of debt outstanding, respectively, with a weighted average years to maturity of 3.3 years and 3.7 years, respectively, and a weighted average interest rate of 3.3% and 4.4%, respectively. The following table describes the Company's debt outstanding at September 30, 2013 and December 31, 2012 (in thousands):

| Description                        | Origination or Assumption Date | Maturity Date | Interest Rate Description              | Interest Rate as of September 30, 2013 | Principal Outstanding at September 30, 2013 | Principal Outstanding at December 31, 2012 |
|------------------------------------|--------------------------------|---------------|----------------------------------------|----------------------------------------|---------------------------------------------|--------------------------------------------|
| <b>Secured Mortgage Debt</b>       |                                |               |                                        |                                        |                                             |                                            |
| Brindleyplace Project              | 7/1/2010                       | 7/7/2015      | 75% fixed via swap / 25% variable      | 3.46% <sup>(1)</sup>                   | \$ 195,346                                  | \$ 195,552                                 |
| Hock Plaza                         | 9/8/2010                       | 12/6/2015     | Fixed                                  | 5.58%                                  | 77,128                                      | 77,957                                     |
| Southpark                          | 10/19/2010                     | 12/6/2016     | Fixed                                  | 5.67%                                  | 18,000                                      | 18,000                                     |
| Fifty South Sixth                  | 11/4/2010                      | 11/4/2015     | Fixed via swap                         | 3.62%                                  | 95,000                                      | 95,000                                     |
| Stonecutter Court                  | 3/11/2011                      | 3/11/2016     | Fixed via swap                         | 4.79%                                  | 86,917                                      | 88,527                                     |
| Gogolevsky 11                      | 8/25/2011                      | 4/7/2021      | Variable                               | 6.51%                                  | 36,850                                      | 37,900                                     |
| Campus at Marlborough              | 10/28/2011                     | 12/1/2014     | Fixed                                  | 5.21%                                  | 54,921                                      | 55,897                                     |
| Flagship Capital JV <sup>(2)</sup> | 3/8/2012                       | 3/8/2017      | Variable, subject to floor of 4.5%     | 4.50%                                  | 6,625                                       | 7,469                                      |
| 144 Montague                       | 4/16/2012                      | 4/16/2017     | Variable, subject to interest rate cap | 5.22%                                  | 52,408                                      | 58,368                                     |
| 100 Brookes                        | 7/13/2012                      | 7/31/2017     | Variable, subject to interest rate cap | 5.31%                                  | 40,251                                      | 44,829                                     |
| Poland Logistics Portfolio         | 8/2/2012                       | 6/30/2017     | Variable, subject to interest rate cap | 3.03%                                  | 87,312                                      | 85,937                                     |
| Minneapolis Retail Center          | 8/2/2012                       | 8/10/2019     | Fixed                                  | 3.50%                                  | 65,500                                      | 65,500                                     |
| 825 Ann                            | 11/16/2012                     | 4/30/2016     | Variable, subject to interest rate cap | 4.77%                                  | 75,459                                      | —                                          |
| Mercedes Benz Bank                 | 2/7/2013                       | 12/31/2019    | Variable, subject to interest rate cap | 1.72%                                  | 46,576                                      | —                                          |
| 465 Victoria                       | 2/28/2013                      | 2/28/2016     | Variable, subject to interest rate cap | 4.68%                                  | 49,547                                      | —                                          |
| New City                           | 3/28/2013                      | 3/28/2018     | Variable, subject to interest rate cap | 3.02%                                  | 110,066                                     | —                                          |
| One Westferry Circus               | 5/9/2013                       | 5/5/2020      | Fixed                                  | 3.30%                                  | 77,453                                      | —                                          |
| The Campus at Playa Vista          | 5/14/2013                      | 6/1/2016      | Variable                               | 1.69%                                  | 115,000                                     | —                                          |
| Perspective Défense                | 6/21/2013                      | 7/25/2019     | Variable, subject to interest rate cap | 2.72%                                  | 94,640                                      | —                                          |

| Description                                                              | Origination or Assumption Date | Maturity Date | Interest Rate Description              | Interest Rate as of September 30, 2013 | Principal Outstanding at September 30, 2013 | Principal Outstanding at December 31, 2012 |
|--------------------------------------------------------------------------|--------------------------------|---------------|----------------------------------------|----------------------------------------|---------------------------------------------|--------------------------------------------|
| <b>Other Notes Payable</b>                                               |                                |               |                                        |                                        |                                             |                                            |
| JPMorgan Chase Revolving Credit Facility - Revolving Loan <sup>(5)</sup> | 4/13/2012                      | 5/22/2016     | Variable                               | 2.18% <sup>(1)</sup>                   | 357,000                                     | —                                          |
| JPMorgan Chase Revolving Credit Facility - Term Loan <sup>(3)</sup>      | 5/22/2013                      | 5/22/2017     | Variable                               | 2.08%                                  | 200,000                                     | —                                          |
| WaterWall Place Construction Loan                                        | 6/29/2012                      | 6/29/2016     | Variable, subject to interest rate cap | 2.43% <sup>(1)</sup>                   | 21,155                                      | —                                          |
| Ponce & Bird JV Construction Loan                                        | 5/10/2013                      | 5/10/2017     | Variable                               | 2.43% <sup>(1)</sup>                   | 2,051                                       | —                                          |
| <b>Total Principal Outstanding</b>                                       |                                |               |                                        |                                        | <b>\$ 1,965,205</b>                         | <b>\$ 830,936</b>                          |
| Unamortized Discount                                                     |                                |               |                                        |                                        | (820)                                       | (1,141)                                    |
| <b>Notes Payable</b>                                                     |                                |               |                                        |                                        | <b>\$ 1,964,385</b>                         | <b>\$ 829,795</b>                          |
| <b>Affiliates Notes Payable</b>                                          |                                |               |                                        |                                        |                                             |                                            |
| WaterWall Place Construction Loan                                        | 12/15/2011                     | 12/14/2014    | Variable                               | 2.18%                                  | 20,228                                      | 18,180                                     |
| Ponce & Bird Construction Loan                                           | 7/13/2012                      | 7/13/2015     | Variable                               | 2.18%                                  | 17,125                                      | 10,355                                     |
| <b>Notes Payable to Affiliates</b>                                       |                                |               |                                        |                                        | <b>\$ 37,353</b>                            | <b>\$ 28,535</b>                           |
|                                                                          |                                |               |                                        |                                        | <b>\$ 2,001,738</b>                         | <b>\$ 858,330</b>                          |

(1) Represents the weighted average interest rate as of September 30, 2013.

(2) In March 2013, the Flagship JV amended its revolving line of credit agreement to increase the maximum commitment amount to \$18.3 million.

(3) See the discussion following the heading “JPMorgan Chase Revolving Credit Agreement and Bridge Loans” for additional information regarding the Company’s Revolving Credit Facility, which was amended and restated in May 2013.

As of September 30, 2013 and December 31, 2012, the fixed-rate debt includes \$328.4 million and \$330.2 million, respectively, of variable-rate debt economically fixed through the use of interest rate swaps. The variable-rate debt has variable interest rates ranging from LIBOR, EURIBOR or the BBSY screen rate plus 1.60% to 6.25% per annum. Additionally, as of September 30, 2013, \$458.8 million of the Company’s variable-rate debt was capped at strike rates ranging from 1.0% to 5.3%. See Note 7 — Derivative Instruments for more information regarding the Company’s interest rate contracts.

#### *JPMorgan Chase Revolving Credit Agreement and Bridge Loans*

In March 2013, the Company entered into a 60-day, \$150.0 million bridge loan with JPMorgan Chase Bank, National Association (“Chase”) to provide short-term temporary financing for the Company’s recent and future acquisitions. In May 2013, the Company retired this bridge loan using proceeds from the Company’s Term Loan Commitment, as defined below.

In April 2012, the Operating Partnership entered into a credit agreement (the “Credit Agreement”) with Chase, as administrative agent for itself and various lenders named in the Credit Agreement. The Credit Agreement, as amended and restated in May 2013, provides for borrowings up to \$425.0 million under a revolving credit facility (the “Revolving Loan Commitment”) and \$200.0 million under a term loan (the “Term Loan Commitment”). The Company refers to the Revolving Loan Commitment and Term Loan Commitment collectively as the “Revolving Credit Facility.” The borrowings under the Revolving Loan Commitment may be denominated in U.S. dollars, British pound sterling, Euros, Australian dollars or Canadian dollars with aggregate foreign currency commitments constituting up to \$212.5 million of the maximum amount available under the Revolving Loan Commitment. Pending future commitments, the maximum aggregate borrowings under the Revolving Loan Commitment could be increased to up to \$750.0 million and the maximum aggregate borrowings under the Term Loan Commitment could be increased to up to \$250.0 million. The Revolving Loan Commitment has a maturity date of May 22, 2016, subject to two one-year extensions at the Company’s option and subject to the satisfaction of certain conditions. The Term Loan Commitment has a maturity date of May 22, 2017, subject to a one-year extension at the Company’s option and subject to the satisfaction of certain conditions.

For the period from January 2013 through September 2013, the Company made draws of approximately \$1.2 billion and payments of \$664.7 million under its bridge loan and the Revolving Credit Facility, and incurred a loss of \$1.5 million through September 30, 2013 related to its borrowings on its loans denominated in a foreign currency. From October 1, 2013 through November 13, 2013, the Company made draws of \$25.0 million and payments of \$35.0 million under the Revolving Credit Facility resulting in an outstanding principal balance of \$547.0 million, including the effect of changes in exchange rates as of November 13, 2013.

## Financial Covenants

The Company's mortgage agreements and other financing agreements contain customary events of default, with corresponding grace periods, including payment defaults, cross-defaults to other agreements and bankruptcy-related defaults, and customary covenants, including limitations on liens and indebtedness and maintenance of certain financial ratios. In addition, the Company has executed customary recourse carve-out guarantees of certain obligations under its mortgage agreements and the other loan documents. The Company is not aware of any instances of noncompliance with financial covenants on any of its loans as of September 30, 2013.

## Principal Payments on Debt

The Company is required to make the following principal payments on its outstanding notes payable for the period from October 1, 2013 through December 31, 2013 and for each of the years ending December 31, 2014 through December 31, 2017 and for the period thereafter. Amounts are in thousands:

|                    | Payments due by Year                         |           |            |            |            |            |
|--------------------|----------------------------------------------|-----------|------------|------------|------------|------------|
|                    | October 1, 2013 through<br>December 31, 2013 | 2014      | 2015       | 2016       | 2017       | Thereafter |
| Principal payments | \$ 2,352                                     | \$ 83,720 | \$ 390,903 | \$ 724,484 | \$ 390,284 | \$ 410,815 |

## 7. DERIVATIVE INSTRUMENTS

The Company has entered into several interest rate swap contracts and interest rate cap agreements as economic hedges against the variability of future interest rates on its variable interest rate borrowings. The Company's interest rate swaps effectively fixed the interest rates on each of the loans to which they relate and the interest rate cap contracts have effectively limited the interest rate on the loans to which they relate. The Company has not designated any of these derivatives as hedges for accounting purposes. See Note 11 — Fair Value Measurements for additional information regarding the fair value of the Company's interest rate contracts.

The Company has also entered into foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on future international investments. These forward contracts effectively fixed the currency exchange rates on each of the investments to which they relate. The Company has not designated any of these contracts as cash flow hedges for accounting purposes. See Note 11 — Fair Value Measurements for additional information regarding the fair value of the Company's foreign currency forwards.

The table below provides additional information regarding the Company's interest rate contracts.

| Type                | Effective Date                | Expiration Date   | Notional Amount <sup>(1)</sup> | Interest Rate Received | Pay Rate / Strike Rate |
|---------------------|-------------------------------|-------------------|--------------------------------|------------------------|------------------------|
| Interest rate swaps | July 7, 2010                  | July 7, 2015      | \$ 146,510 <sup>(2)</sup>      | LIBOR                  | 2.29%                  |
| Interest rate swap  | November 4, 2010              | November 4, 2015  | \$ 95,000                      | LIBOR                  | 1.37%                  |
| Interest rate swap  | March 11, 2011                | March 11, 2016    | \$ 86,917                      | LIBOR                  | 2.71%                  |
| Interest rate cap   | April 16, 2012                | April 16, 2017    | \$ 39,306                      | BBSW                   | 5.25%                  |
| Interest rate cap   | August 2, 2012                | June 30, 2017     | \$ 64,984                      | EURIBOR                | 2.00%                  |
| Interest rate cap   | August 13, 2012               | August 13, 2015   | \$ 20,126                      | BBSY                   | 4.00%                  |
| Interest rate cap   | October 9, 2012               | June 30, 2017     | \$ 13,505                      | EURIBOR                | 2.00%                  |
| Interest rate cap   | January 7, 2013               | June 29, 2016     | \$ 20,325                      | LIBOR                  | 1.00%                  |
| Interest rate cap   | March 11, 2013                | March 31, 2018    | \$ 46,576                      | EURIBOR                | 1.50%                  |
| Interest rate cap   | March 20, 2013                | February 29, 2016 | \$ 25,701                      | BBSW                   | 4.33%                  |
| Interest rate cap   | July 30, 2013                 | April 30, 2016    | \$ 56,594                      | BBSW                   | 4.50%                  |
| Interest rate cap   | April 11, 2013<br>May 6, 2013 | March 16, 2018    | \$ 77,047 <sup>(3)</sup>       | EURIBOR                | 2.50%                  |
| Interest rate cap   | July 25, 2013                 | July 25, 2019     | \$ 94,640                      | EURIBOR                | 1.70% <sup>(4)</sup>   |

- (1) For notional amounts denominated in a foreign currency, amounts have been translated at a rate based on the exchange rate in effect on September 30, 2013.
- (2) On July 7, 2010, the Company executed five swap agreements with identical terms with an aggregate notional amount of \$146.5 million as of September 30, 2013.
- (3) On April 11, 2013 and May 6, 2013, the Company executed two interest cap agreements with identical terms with an aggregate notional amount of \$77.0 million as of September 30, 2013.
- (4) Beginning in July 2016, the strike rate of this interest rate cap will increase to 2.00% for the remaining term of the interest rate cap.

The table below provides additional information regarding the Company's current foreign currency forward contracts (in thousands).

| Effective Date    | Expiration Date  | Notional Amount | Buy/Sell | Traded<br>Currency Rate |
|-------------------|------------------|-----------------|----------|-------------------------|
| February 5, 2013  | February 5, 2014 | \$ 23,492       | USD/EUR  | \$ 1.35                 |
| February 22, 2013 | February 5, 2014 | € 4,000         | EUR/USD  | \$ 1.32                 |
| May 22, 2013      | February 5, 2014 | € 7,000         | EUR/USD  | \$ 1.29                 |

The Company has not entered into any master netting arrangements with its third-party counterparties and does not offset on its consolidated condensed balance sheets the fair value amounts recorded for derivative instruments. The table below presents the fair value of the Company's derivative instruments included in "Assets—Derivative Instruments" and "Liabilities—Derivative Instruments" on the Company's condensed consolidated balance sheets, as of September 30, 2013 and December 31, 2012:

|                                                    | Derivative Assets     |                      | Derivative Liabilities |                      |
|----------------------------------------------------|-----------------------|----------------------|------------------------|----------------------|
|                                                    | September 30,<br>2013 | December 31,<br>2012 | September 30,<br>2013  | December 31,<br>2012 |
| Derivatives not designated as hedging instruments: |                       |                      |                        |                      |
| Interest rate swaps                                | \$ —                  | \$ —                 | \$ (10,751)            | \$ (15,255)          |
| Interest rate caps                                 | 4,984                 | 790                  | —                      | —                    |
| Foreign currency forward contracts                 | 564                   | —                    | (11)                   | (198)                |
| Total derivatives                                  | <u>\$ 5,548</u>       | <u>\$ 790</u>        | <u>\$ (10,762)</u>     | <u>\$ (15,453)</u>   |

The table below presents the effects of the changes in fair value of the Company's derivative instruments in the Company's condensed consolidated statements of operations and comprehensive income (loss) for the three and nine months ended September 30, 2013 and 2012:

|                                                    | Gain (Loss) Recorded on Derivative Instruments |                       |                       |                       |
|----------------------------------------------------|------------------------------------------------|-----------------------|-----------------------|-----------------------|
|                                                    | Three Months Ended                             |                       | Nine Months Ended     |                       |
|                                                    | September 30,<br>2013                          | September 30,<br>2012 | September 30,<br>2013 | September 30,<br>2012 |
| Derivatives not designated as hedging instruments: |                                                |                       |                       |                       |
| Interest rate swaps                                | \$ 831                                         | \$ (1,001)            | \$ 4,324              | \$ (2,752)            |
| Interest rate caps                                 | (235)                                          | (541)                 | 278                   | (761)                 |
| Foreign currency forward contracts                 | (462)                                          | 148                   | 5,001                 | 3,940                 |
| Total gain (loss) on derivatives                   | <u>\$ 134</u>                                  | <u>\$ (1,394)</u>     | <u>\$ 9,603</u>       | <u>\$ 427</u>         |

## 8. DISTRIBUTIONS

The Company has declared distributions for the months of January 2012 through December 2013 at an amount equal to \$0.0017808 per share, per day. Hines Moorfield UK Venture I S.A.R.L. (the “Brindleyplace JV”) declared distributions in the amount of \$1.7 million and \$1.6 million to Moorfield Real Estate Fund II GP Ltd. (“Moorfield”) for the nine months ended September 30, 2013 and 2012, respectively, related to the operations of several properties acquired by the Brindleyplace JV located in Birmingham, England (the “Brindleyplace Project”).

The table below outlines the Company’s total distributions declared to stockholders and noncontrolling interests (Hines Global REIT Associates Limited Partnership (“HALP”), Moorfield and Flagship Capital GP) for each of the quarters ended during 2013 and for each of the quarters ended during 2012, including the breakout between the distributions declared in cash and those reinvested pursuant to the Company’s distribution reinvestment plan (in thousands). The Company declares distributions to the Company’s stockholders as of daily record dates and aggregates and pays such distributions monthly.

| Distributions for the three months ended | Stockholders       |                          |                  | Noncontrolling Interests |
|------------------------------------------|--------------------|--------------------------|------------------|--------------------------|
|                                          | Cash Distributions | Distributions Reinvested | Total Declared   | Total Declared           |
| <b>2013</b>                              |                    |                          |                  |                          |
| September 30, 2013                       | \$ 14,561          | \$ 16,079                | \$ 30,640        | \$ 638                   |
| June 30, 2013                            | 13,265             | 14,551                   | 27,816           | 685                      |
| March 31, 2013                           | 12,418             | 13,772                   | 26,190           | 554                      |
| Total                                    | <u>\$ 40,244</u>   | <u>\$ 44,402</u>         | <u>\$ 84,646</u> | <u>\$ 1,877</u>          |
| <b>2012</b>                              |                    |                          |                  |                          |
| December 31, 2012                        | \$ 10,676          | \$ 11,606                | \$ 22,282        | \$ 1,227                 |
| September 30, 2012                       | 9,266              | 10,001                   | 19,267           | 711                      |
| June 30, 2012                            | 8,236              | 8,865                    | 17,101           | 675                      |
| March 31, 2012                           | 7,403              | 7,922                    | 15,325           | 546                      |
| Total                                    | <u>\$ 35,581</u>   | <u>\$ 38,394</u>         | <u>\$ 73,975</u> | <u>\$ 3,159</u>          |

## 9. RELATED PARTY TRANSACTIONS

The table below outlines fees and expense reimbursements incurred that are payable to Hines and its affiliates for the periods indicated below (in thousands):

| Type and Recipient                                                                                   | Incurred                            |          |                                    |           | Unpaid as of          |                      |
|------------------------------------------------------------------------------------------------------|-------------------------------------|----------|------------------------------------|-----------|-----------------------|----------------------|
|                                                                                                      | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |           | September 30,<br>2013 | December 31,<br>2012 |
|                                                                                                      | 2013                                | 2012     | 2013                               | 2012      |                       |                      |
| Selling Commissions- Dealer Manager                                                                  | \$ 15,151                           | \$ 9,458 | \$ 33,887                          | \$ 23,943 | \$ 1,365              | \$ 1,598             |
| Dealer Manager Fee- Dealer Manager                                                                   | 5,145                               | 3,242    | 11,706                             | 8,233     | (30)                  | 494                  |
| Issuer Costs- the Advisor                                                                            | 1,232                               | 663      | 5,990                              | 4,310     | 648                   | 1,314                |
| Acquisition Fee- the Advisor and affiliates of Hines                                                 | 9,434                               | 8,390    | 35,569                             | 15,485    | 1,870                 | —                    |
| Asset Management Fee- the Advisor and affiliates of Hines                                            | 6,175                               | 2,270    | 13,242                             | 3,942     | 4,336                 | 2,000                |
| Other <sup>(1)</sup> - the Advisor                                                                   | 1,321                               | 778      | 3,153                              | 1,675     | 1,003                 | 1,040                |
| Property Management Fee- Hines                                                                       | 1,966                               | 779      | 4,174                              | 2,072     | 549                   | (113)                |
| Development/Construction Management Fee- Hines                                                       | 1,631                               | 54       | 3,079                              | 54        | 805                   | 13                   |
| Leasing Fee- Hines                                                                                   | 302                                 | 12       | 992                                | 60        | 285                   | 3                    |
| Redevelopment Construction Management- Hines                                                         | —                                   | 108      | —                                  | 158       | —                     | —                    |
| Expense Reimbursement- Hines (with respect to management and operations of the Company's properties) | 1,997                               | 1,079    | 5,235                              | 3,225     | 6,623                 | 3,849                |
| <b>Due to Affiliates</b>                                                                             |                                     |          |                                    |           | <b>\$ 17,454</b>      | <b>\$ 10,198</b>     |

- (1) Includes amounts the Advisor paid on behalf of the Company such as general and administrative expenses and acquisition-related expenses. These amounts are generally reimbursed to the Advisor during the month following the period in which they are incurred.

### *Notes Payable to Affiliates*

The WaterWall Place JV and Ponce & Bird JV (as described in Note 1 — Organization) have entered into separate construction loans with an affiliate of Hines related to the development of multi-family projects in Houston, Texas and Miami, Florida, respectively. See Note 6 — Debt Financing for additional information regarding these construction loans.

### *@1377 Development*

In June 2012, the Company entered into a \$3.2 million mezzanine loan commitment plus accrued interest to provide construction financing to the @1377 development, which is being developed by an affiliate of Hines. \$3.6 million and \$3.3 million were outstanding under the mezzanine loan as of September 30, 2013 and December 31, 2012, respectively. See Note 1 — Organization for additional information concerning the @1377 development.

### *Other Affiliate Transactions*

Pursuant to the Advisory Agreement, the Advisor is entitled to an acquisition fee of 2.25% of (i) the purchase price of each real estate investment the Company acquired or originated, including any debt attributable to such investments or the principal amounts of any loans originated directly by the Company and (ii) with respect to indirect investments through another entity, such entity's pro rata share of the gross asset value of all real estate investments held by such entity. Beginning in the second quarter of 2013, the Advisor elected, in accordance with the terms of the Advisory Agreement, to assign the payment of a portion of its 2.25% acquisition fee to certain other affiliates of Hines with respect to certain international acquisitions. The affiliates of Hines are wholly-owned and/or controlled by the Chairman of the Board of Directors of the Company, Jeffrey C. Hines and his father Gerald D. Hines. In no event will the Advisor, Hines, or its affiliates, on a combined basis, receive more than a 2.25% acquisition fee with respect to a particular investment.

Pursuant to the Advisory Agreement, the Advisor is entitled to receive an asset management fee equal to 0.125% per month of the net equity capital invested by the Company in real estate investments as of the end of each month. Similar to the assignment of a portion of the Advisor's acquisition fees, as described above, beginning in the second quarter of 2013, the Advisor elected, in accordance with the terms of the Advisory Agreement, to assign the payment of a portion of its 0.125% per month asset management fee to certain other affiliates of Hines with respect to certain international acquisitions. The affiliates of Hines are wholly-owned and/or controlled by the Chairman of the Board of Directors of the Company, Jeffrey C. Hines and his father Gerald D. Hines. In no event will the Advisor, Hines, or its affiliates, on a combined basis, receive more than a 0.125% per month asset management fee with respect to a particular investment.

In April 2012, the Advisor agreed to waive the asset management fee otherwise payable to it pursuant to the Advisory Agreement for each quarter in 2012 and 2013, to the extent that the Company's modified funds from operations ("MFFO"), as disclosed in each quarterly report, for a particular quarter amounts to less than 100% of the aggregate distributions declared to its stockholders for such quarter. As a result of the waiver of these fees, cash flows from operations that would have been paid to the Advisor for asset management fees may be available to pay distributions to stockholders. This fee waiver is not a deferral and accordingly, these fees will not be paid to the Advisor in cash at any time in the future. As a result of this fee waiver, the Advisor waived \$3.6 million of asset management fees payable to it during the three months ended March 31, 2013. However, because MFFO exceeded distributions declared to the Company's stockholders during the three months ended June 30, 2013 and September 30, 2013, no asset management fees were waived for those periods. During the three and nine months ended September 30, 2012, the Advisor waived \$1.5 million and \$6.1 million in asset management fees, respectively. To date, the Advisor has waived \$12.2 million in asset management fees.

## **10. NONCONTROLLING INTERESTS**

In July 2010, the Brindleyplace JV issued capital shares and Series B Convertible Preferred Equity Certificates ("CPEC") to Moorfield as a result of its contributions. Further, in December 2012, the Brindleyplace JV issued capital shares and Series B3 CPEC to Moorfield as a result of an additional contribution. Distributions are declared and paid quarterly to Moorfield based on the distributable income of the Brindleyplace Project and payment of the distributions will be subject to the approval of the board of directors of the Brindleyplace JV. During the nine months ended September 30, 2013 and 2012, the Brindleyplace JV declared \$1.7 million and \$1.6 million of preferred dividends, respectively, to Moorfield related to the CPECs. These amounts were included in the net (income) loss attributable to noncontrolling interests in the accompanying condensed consolidated statements of operations and comprehensive income (loss) and offsets \$0.2 million and \$2.2 million of net loss that was attributable to Moorfield during the nine months ended September 30, 2013 and 2012, respectively, related to the results of operations of the Brindleyplace JV.

As described in Note 1 — Organization, the Company has a 97% interest in the Flagship Capital JV with Flagship Capital GP, which is the entity that owns the remaining 3% interest in the joint venture. During the nine months ended September 30, 2013 and 2012, the Flagship Capital GP made capital contributions in the amount of \$0.3 million and \$0.9 million, respectively, to the Flagship Capital JV. In accordance with the partnership agreement that governs the joint venture, distributions are declared and paid when the joint venture has available cash (all cash held by the joint venture less what is reasonably needed to reserve or satisfy cash needs) with respect to an investment made by the joint venture. The Flagship Capital JV declared distributions to the Flagship Capital GP for the nine months ended September 30, 2013 and 2012 of \$0.2 million and \$0.3 million, respectively.

Also, as described in Note 1 — Organization, the Company has an 83% interest in the Ponce & Bird JV with Ponce & Bird Holdings LLC and Ponce MF GP, LLC, which are the entities that own the remaining 17% interest in the joint venture that was formed in July 2012. There have been no contributions from the noncontrolling interests during the nine months ended September 30, 2013. Further, Ponce & Bird Holdings LLC and Ponce MF GP, LLC contributed, in total, \$3.0 million in land as their initial capital contribution to the Ponce & Bird JV. No distributions have been declared to the noncontrolling interests in the Ponce & Bird JV since inception of the Ponce & Bird JV.

## **11. FAIR VALUE MEASUREMENTS**

As described in Note 7 — Derivative Instruments, the Company entered into several interest rate contracts as economic hedges against the variability of future interest rates on its variable interest rate borrowings. The valuation of these derivative instruments is determined based on assumptions that management believes market participants would use in pricing, using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of interest rate contracts have been determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

Although the Company has determined the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties, Eurohypo, PB Capital Corporation, Landesbank Baden-Württemberg, Commonwealth Bank of Australia, Bank of Western Australia, Deutsche Pfandbriefbank AG and Crédit Agricole. In adjusting the fair values of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees. However, as of September 30, 2013, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuations of its derivatives. As a result, the Company has determined its derivative valuations are classified in Level 2 of the fair value hierarchy.

Additionally, as described in Note 7 — Derivative Instruments, the Company has entered into several foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on future international investments. The valuation of these forward contracts is determined based on assumptions that management believes market participants would use in pricing, using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including currency exchange rate curves and implied volatilities. The Company has determined its foreign currency forward contracts valuations are classified in Level 2 of the fair value hierarchy, as they are based on observable inputs but are not traded in active markets.

The following table sets forth the Company's derivatives which are measured at fair value on a recurring basis, by level within the fair value hierarchy as of September 30, 2013 and December 31, 2012 (all amounts are in thousands):

| Period                                  | Fair Value of Assets (Liabilities) | Basis of Fair Value Measurements                              |                                               |                                           |
|-----------------------------------------|------------------------------------|---------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
|                                         |                                    | Quoted Prices In Active Markets for Identical Items (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| September 30, 2013                      |                                    |                                                               |                                               |                                           |
| Interest rate swaps                     | \$ (10,751)                        | \$ —                                                          | \$ (10,751)                                   | \$ —                                      |
| Interest rate caps                      | \$ 4,984                           | \$ —                                                          | \$ 4,984                                      | \$ —                                      |
| Foreign currency forwards - Assets      | \$ 564                             | \$ —                                                          | \$ 564                                        | \$ —                                      |
| Foreign currency forwards - Liabilities | \$ (11)                            | \$ —                                                          | \$ (11)                                       | \$ —                                      |
| December 31, 2012                       |                                    |                                                               |                                               |                                           |
| Interest rate swaps                     | \$ (15,255)                        | \$ —                                                          | \$ (15,255)                                   | \$ —                                      |
| Interest rate caps                      | \$ 790                             | \$ —                                                          | \$ 790                                        | \$ —                                      |
| Foreign currency forwards - Liabilities | \$ (198)                           | \$ —                                                          | \$ (198)                                      | \$ —                                      |

## Other Items

### *Financial Instruments Fair Value Disclosures*

As of September 30, 2013, the Company estimated that the fair value of its notes payable, which had a book value of \$2.0 billion, was \$2.0 billion. As of December 31, 2012, the Company estimated that the fair value of its notes payable, which had a book value of \$858.3 million, was \$858.7 million. Management has utilized market information as available or present value techniques to estimate the amounts required to be disclosed. Although the Company has determined the majority of the inputs used to value its notes payable fall within Level 2 of the fair value hierarchy, the credit quality adjustments associated with its fair value of notes payable utilize Level 3 inputs. However, as of September 30, 2013, the Company has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of notes payable and has determined that they are not significant. As a result, the Company has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

As of September 30, 2013, the Company estimated that the book values of its real estate loans receivable approximate their fair values, as all such loans were entered into recently. Although the Company has determined the majority of the inputs used to value its real estate notes receivable fall within Level 2 of the fair value hierarchy, the credit quality adjustments associated with its fair value of real estate notes receivable utilize Level 3 inputs. However, as of September 30, 2013, the Company has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of real estate notes receivable and has

determined that they are not significant. As a result, the Company has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, restricted cash, distributions receivable, tenant and other receivables, accounts payable and accrued expenses, other liabilities, due to affiliates and distributions payable. The carrying value of these items reasonably approximates their fair value based on their highly-liquid nature and/or short-term maturities. Due to the short-term nature of these instruments, Level 1 and Level 2 inputs are utilized to estimate the fair value of these financial instruments.

#### *Financial Instruments Measured on a Nonrecurring Basis*

Certain long-lived assets are measured at fair value on a non-recurring basis. These assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments (i.e., impairments) in certain circumstances. The inputs associated with the valuation of long-lived assets are generally included in Level 3 of the fair value hierarchy. There were no events during the three and nine months ended September 30, 2013 and 2012 which indicated that fair value adjustments of the Company's long-lived assets were necessary.

## **12. REPORTABLE SEGMENTS**

The Company's investments in real estate are geographically diversified and management evaluates the operating performance of each at an individual investment level and considers each investment to be an operating segment. The Company has aggregated all of its operating segments into four reportable segments based on the location of the segment and the underlying asset class. Management has aggregated the Company's investments that are not office properties in "other" based on the geographic location of the investment, due to the Company's ownership of interests in various different types of investments that do not stand alone as their own reportable segment. The Company's reporting segments consist of the following, based on the Company's investments as of September 30, 2013:

- Domestic office investments (10 investments)
- Domestic other investments (9 investments)
- International office investments (10 investments)
- International other investments (7 investments)

The tables below provide additional information related to each of the Company's segments and a reconciliation to the Company's net loss, as applicable. "Corporate-Level Accounts" includes amounts incurred by the corporate-level entities which are not allocated to any of the reportable segments. Further, amounts related to the three and nine months ended September 30, 2012 have been reclassified into the appropriate segment to be consistent with the presentation for the three and nine months ended September 30, 2013 (all amounts are in thousands):

|                                  | <b>Three Months Ended<br/>September 30,</b> |                  | <b>Nine Months Ended<br/>September 30,</b> |                   |
|----------------------------------|---------------------------------------------|------------------|--------------------------------------------|-------------------|
|                                  | <b>2013</b>                                 | <b>2012</b>      | <b>2013</b>                                | <b>2012</b>       |
| <b>Total Revenue</b>             |                                             |                  |                                            |                   |
| Domestic office investments      | \$ 31,683                                   | \$ 18,302        | \$ 80,768                                  | \$ 50,117         |
| Domestic other investments       | 17,228                                      | 10,635           | 42,153                                     | 24,626            |
| International office investments | 27,051                                      | 9,366            | 62,280                                     | 22,132            |
| International other investments  | 14,119                                      | 12,043           | 40,737                                     | 33,075            |
| <b>Total Revenue</b>             | <b>\$ 90,081</b>                            | <b>\$ 50,346</b> | <b>\$ 225,938</b>                          | <b>\$ 129,950</b> |

|                                                               | Three Months Ended<br>September 30, |                  | Nine Months Ended<br>September 30, |                  |
|---------------------------------------------------------------|-------------------------------------|------------------|------------------------------------|------------------|
|                                                               | 2013                                | 2012             | 2013                               | 2012             |
| <b>Property revenues in excess of expenses <sup>(1)</sup></b> |                                     |                  |                                    |                  |
| Domestic office investments                                   | \$ 19,122                           | \$ 10,909        | \$ 50,740                          | \$ 30,961        |
| Domestic other investments                                    | 11,105                              | 6,764            | 26,286                             | 15,212           |
| International office investments                              | 21,513                              | 8,106            | 50,268                             | 19,180           |
| International other investments                               | 9,484                               | 8,213            | 26,649                             | 22,329           |
| <b>Property revenues in excess of expenses</b>                | <b>\$ 61,224</b>                    | <b>\$ 33,992</b> | <b>\$ 153,943</b>                  | <b>\$ 87,682</b> |

(1) Revenues less property operating expenses, real property taxes and property management fees.

|                                  | <b>September 30, 2013</b> | <b>December 31, 2012</b> |
|----------------------------------|---------------------------|--------------------------|
| <b>Total Assets</b>              |                           |                          |
| Domestic office investments      | \$ 1,123,638              | \$ 680,272               |
| Domestic other investments       | 775,673                   | 412,506                  |
| International office investments | 1,129,014                 | 396,237                  |
| International other investments  | 509,208                   | 532,972                  |
| Corporate-level accounts         | 33,115                    | 56,585                   |
| <b>Total Assets</b>              | <b>\$ 3,570,648</b>       | <b>\$ 2,078,572</b>      |

|                                               | Three Months Ended<br>September 30, |                    | Nine Months Ended<br>September 30, |                    |
|-----------------------------------------------|-------------------------------------|--------------------|------------------------------------|--------------------|
|                                               | 2013                                | 2012               | 2013                               | 2012               |
| <b>Reconciliation to net income (loss)</b>    |                                     |                    |                                    |                    |
| Total property revenues in excess of expenses | \$ 61,224                           | \$ 33,992          | \$ 153,943                         | \$ 87,682          |
| Depreciation and amortization                 | (37,985)                            | (22,778)           | (95,360)                           | (60,602)           |
| Acquisition related expenses                  | (2,298)                             | (4,855)            | (37,597)                           | (11,577)           |
| Asset management and acquisition fees         | (15,609)                            | (10,660)           | (48,811)                           | (19,427)           |
| General and administrative expenses           | (1,245)                             | (769)              | (3,785)                            | (2,650)            |
| Gain (loss) on derivatives                    | 134                                 | (1,394)            | 9,603                              | 427                |
| Foreign currency gains (losses)               | 1,627                               | 2,728              | (11,626)                           | 446                |
| Interest expense                              | (17,515)                            | (10,387)           | (43,200)                           | (26,912)           |
| Interest income                               | 86                                  | 28                 | 355                                | 55                 |
| Benefit (provision) for income taxes          | (1,245)                             | (148)              | (436)                              | 154                |
| <b>Net income (loss)</b>                      | <b>\$ (12,826)</b>                  | <b>\$ (14,243)</b> | <b>\$ (76,914)</b>                 | <b>\$ (32,404)</b> |

### 13. SUPPLEMENTAL CASH FLOW DISCLOSURES

Supplemental cash flow disclosures for the nine months ended September 30, 2013 and 2012 (in thousands):

|                                                                | <b>2013</b> | <b>2012</b> |
|----------------------------------------------------------------|-------------|-------------|
| <b><i>Supplemental Disclosure of Cash Flow Information</i></b> |             |             |
| Cash paid for interest                                         | \$ 37,343   | \$ 23,662   |
| Cash paid for taxes                                            | \$ 3,793    | \$ 1,859    |
| <b><i>Supplemental Schedule of Non-Cash Activities</i></b>     |             |             |
| Distributions declared and unpaid                              | \$ 12,958   | \$ 10,281   |
| Other receivables                                              | \$ 3,877    | \$ 2,233    |
| Distributions reinvested                                       | \$ 43,080   | \$ 26,129   |
| Shares tendered for redemption                                 | \$ 1,293    | \$ 781      |
| Non-cash net assets (liabilities) acquired                     | \$ (11,682) | \$ 5,550    |
| Accrued capital additions                                      | \$ 7,956    | \$ 4,577    |
| In-kind contribution from noncontrolling interest              | \$ —        | \$ 3,000    |

### 14. COMMITMENTS AND CONTINGENCIES

The Company may be subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on the Company's condensed consolidated financial statements.

### 15. SUBSEQUENT EVENTS

#### *Fiege Mega Centre*

In October 2013, the Company acquired Fiege Mega Centre, a logistics project located in Erfurt, Germany that consists of 952,539 square feet that is 100% leased. The contract purchase price for Fiege Mega Centre was €39.2 million (approximately \$53.0 million assuming a rate of \$1.35 per EUR as of the transaction date), exclusive of transaction costs and working capital reserves. The acquisition was funded with proceeds from the Company's Revolving Credit Facility and a €23.7 million (approximately \$32.1 million assuming a rate of \$1.35 per EUR as of the transaction date) mortgage loan with Deutsche Pfandbriefbank AG. The loan matures on October 31, 2018 and requires interest at EURIBOR plus 1.70%.

The Company has not concluded its accounting for this recent acquisition, but it expects that the purchase price will primarily be allocated to building, land and intangible assets and liabilities.

#### *Probable Acquisitions*

In October 2013, the Company entered into a contract to acquire 55 M Street, an office building located in Washington, D.C. that consists of 266,566 square feet of rentable area that is 89% leased. The contract purchase price is expected to be approximately \$140.9 million, exclusive of transaction costs and working capital reserves. The acquisition will be funded with a combination of available cash and the Company's Revolving Credit Facility. The Company expects to close on this acquisition during the fourth quarter of 2013. There can be no assurances that this acquisition will be consummated, and if the Company elects not to close on this acquisition, it could potentially forfeit its \$15.0 million earnest money deposit funded in October 2013.

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## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and the notes thereto included in Item 1 in this Quarterly Report on Form 10-Q. The following discussion should also be read in conjunction with our audited consolidated financial statements and the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2012.*

### **Cautionary Note Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), as amended. Such statements include statements concerning future financial performance and distributions, future debt and financing levels, acquisitions and investment objectives, payments to Hines Global REIT Advisors Limited Partnership (the "Advisor"), and its affiliates and other plans and objectives of management for future operations or economic performance, or assumptions or forecasts related thereto as well as all other statements that are not historical statements. These statements are only predictions. We caution that forward-looking statements are not guarantees. Actual events or our investments and results of operations could differ materially from those expressed or implied in forward-looking statements. Forward-looking statements are typically identified by the use of terms such as "may," "should," "expect," "could," "intend," "plan," "anticipate," "estimate," "believe," "continue," "predict," "potential" or the negative of such terms and other comparable terminology.

The forward-looking statements included in this Quarterly Report on Form 10-Q are based on our current expectations, plans, estimates, assumptions and beliefs that involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions, the availability of future financing and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Any of the assumptions underlying forward-looking statements could prove to be inaccurate. To the extent that our assumptions differ from actual results, our ability to meet such forward-looking statements, including our ability to generate positive cash flow from operations, pay distributions to our shareholders and maintain the value of any real estate investments and real estate-related investments in which we may hold an interest in the future, may be significantly hindered.

The following are some of the risks and uncertainties, which could cause actual results to differ materially from those presented in certain forward-looking statements:

- We have a limited operating history and the prior performance of other Hines affiliated entities may not be a good measure of our future results; therefore, there is no assurance we will be able to achieve our investment objectives;
- Our current offering is a best efforts offering and as such, the risk that we will not be able to accomplish our business objectives and that the poor performance of a single investment will materially adversely affect our overall investment performance, will increase if we do not sell a substantial number of additional shares in the offering;
- Whether we will have the opportunity to invest offering and distribution reinvestment plan proceeds to acquire properties or other investments or whether such proceeds will be needed to redeem shares or for other purposes, and if proceeds are available for investment, our ability to make such investments in a timely manner and at appropriate amounts that provide acceptable returns;
- Competition for tenants and real estate investment opportunities, including competition with affiliates of Hines Interests Limited Partnership ("Hines");
- Our reliance on our Advisor, Hines and affiliates of Hines for our day-to-day operations and the selection of real estate investments, and our Advisor's ability to attract and retain high-quality personnel who can provide service at a level acceptable to us;
- Risks associated with conflicts of interests that result from our relationship with our Advisor and Hines, as well as conflicts of interests certain of our officers and directors face relating to the positions they hold with other entities;
- The potential need to fund tenant improvements, lease-up costs or other capital expenditures, as well as increases in property operating expenses and costs of compliance with environmental matters or discovery of previously undetected environmentally hazardous or other undetected adverse conditions at our properties;
- The availability and timing of distributions we may pay is uncertain and cannot be assured;

- Our distributions have been paid using cash flows from financing activities, including proceeds from our public offerings, proceeds from debt financings and cash from the waiver of fees, and some or all of the distributions we pay in the future may be paid from similar sources or sources such as cash advances by our Advisor or cash resulting from a deferral of fees. When we pay distributions from certain sources other than our cash flow from operations, we will have less funds available for the acquisition of properties, and your overall return may be reduced;
- Risks associated with debt and our ability to secure financing;
- Risks associated with adverse changes in general economic or local market conditions, including terrorist attacks and other acts of violence, which may affect the markets in which we and our tenants operate;
- Catastrophic events, such as hurricanes, earthquakes, tornadoes and terrorist attacks; and our ability to secure adequate insurance at reasonable and appropriate rates;
- The failure of any bank in which we deposit our funds could reduce the amount of cash we have available to pay distributions and make additional investments;
- Changes in governmental, tax, real estate and zoning laws and regulations and the related costs of compliance and increases in our administrative operating expenses, including expenses associated with operating as a public company;
- International investment risks, including the burden of complying with a wide variety of foreign laws and the uncertainty of such laws, the tax treatment of transaction structures, political and economic instability, foreign currency fluctuations, and inflation and governmental measures to curb inflation may adversely affect our operations and our ability to make distributions;
- The lack of liquidity associated with our assets; and
- Our ability to continue to qualify as a real estate investment trust (“REIT”) for federal income tax purposes.

These risks are more fully discussed in, and all forward-looking statements should be read in light of, all of the factors discussed in “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2012.

You are cautioned not to place undue reliance on any forward-looking statements included in this Quarterly Report on Form 10-Q. All forward-looking statements are made as of the date of this Quarterly Report on Form 10-Q and the risk that actual results will differ materially from the expectations expressed in this Quarterly Report on Form 10-Q may increase with the passage of time. In light of the significant uncertainties inherent in the forward-looking statements included in this Quarterly Report on Form 10-Q, the inclusion of such forward-looking statements should not be regarded as a representation by us or any other person that the objectives and plans set forth in this Quarterly Report on Form 10-Q will be achieved. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by reference to these risks and uncertainties. Each forward-looking statement speaks only as of the date of the particular statement, and we do not undertake to update any forward-looking statement.

## Executive Summary

Hines Global REIT, Inc. (“Hines Global” and, together with its consolidated subsidiaries, “we”, “us” or the “Company”) and its subsidiary, Hines Global REIT Properties, LP (the “Operating Partnership”) were formed in December 2008 and January 2009, respectively, to invest in a diversified portfolio of quality commercial real estate properties and related investments in the United States and internationally. On August 5, 2009, we commenced our initial public offering of common stock for sale to the public (the “Initial Offering”) which expired on February 1, 2013. We commenced a follow-on offering effective February 4, 2013, through which we are offering up to \$3.5 billion in shares of common stock (the “Second Offering”). Collectively, through our public offerings, we have received gross offering proceeds of \$2.0 billion from the sale of 201.5 million shares through September 30, 2013. Our board of directors established our offering price of \$10.28 per share for the Second Offering, which represents an increase of \$0.28 per share from our Initial Offering price of \$10.00 per share. The increase in the offering price was largely due to a 4.2% appreciation of our real estate property investments and a 0.9% increase due to favorable movements in currency exchange rates since the acquisition of our international real estate property investments. The increase in the offering price from the appreciation of our real estate property investments was partially offset by the dilution created by distributions paid to stockholders in excess of the portfolio’s operations during the Initial Offering.

We intend to meet our primary investment objectives by investing in a portfolio of real estate properties and other real estate investments that relate to properties that are generally diversified by geographic area, lease expirations and tenant industries. These investments could include a variety of asset types in the US and internationally such as office, retail, industrial, multi-family, etc. In addition, we may invest in operating properties, properties under development and undeveloped properties or real estate-related investments such as real estate securities or debt. We fund our acquisitions primarily with proceeds from our public offerings and debt financing. As of September 30, 2013, we owned interests in 36 real estate investments which contain, in the aggregate, 11.2 million square feet of leasable space.

These investments consisted of:

- Domestic office investments (10 investments)
- Domestic other investments (9 investments)
- International office investments (10 investments)
- International other investments (7 investments)

Our portfolio is comprised of approximately 56% domestic and 44% international investments (based on our pro rata share of the estimated value of each of the investments). We believe that this diversification is directly in-line with our investment strategies of maintaining a well-diversified real estate portfolio and providing additional diversification across currencies.

The following tables provide additional information regarding each of the properties in which we owned an interest as of September 30, 2013 and Fiege Mega Centre, which was acquired in October 2013.

| Property                                         | Location                   | Investment Type | Date Acquired/ Net Purchase Price (in millions) <sup>(2)</sup> | Estimated Going-in Capitalization Rate <sup>(3)</sup> | Leasable Square Feet | Percent Leased <sup>(1)</sup> |
|--------------------------------------------------|----------------------------|-----------------|----------------------------------------------------------------|-------------------------------------------------------|----------------------|-------------------------------|
| <b>Domestic Office Investments</b>               |                            |                 |                                                                |                                                       |                      |                               |
| 17600 Gillette                                   | Irvine, California         | Office          | 6/2010; \$20.4                                                 | 13.4%                                                 | 98,925               | 100%                          |
| Hock Plaza                                       | Durham, North Carolina     | Office          | 9/2010; \$97.9                                                 | 7.2%                                                  | 327,160              | 99%                           |
| Fifty South Sixth                                | Minneapolis, Minnesota     | Office          | 11/2010; \$185.0                                               | 7.4%                                                  | 698,783              | 95%                           |
| 250 Royall                                       | Canton, Massachusetts      | Office          | 9/2011; \$57.0                                                 | 9.1%                                                  | 185,171              | 100%                          |
| Campus at Marlborough                            | Marlborough, Massachusetts | Office          | 10/2011; \$103.0                                               | 8.0%                                                  | 532,246              | 95%                           |
| 9320 Excelsior                                   | Hopkins, Minnesota         | Office          | 12/2011; \$69.5                                                | 6.2%                                                  | 254,915              | 100%                          |
| 550 Terry Francois                               | San Francisco, California  | Office          | 8/2012; \$180.0                                                | 8.2%                                                  | 282,773              | 100%                          |
| Riverside Center                                 | Boston, Massachusetts      | Office          | 3/2013; \$197.1                                                | 5.7%                                                  | 509,702              | 98%                           |
| The Campus at Playa Vista                        | Los Angeles, California    | Office          | 5/2013; \$216.6                                                | 5.7%                                                  | 324,955              | 96%                           |
| 2300 Main                                        | Irvine, California         | Office          | 8/2013; \$39.5                                                 | 6.4%                                                  | 132,064              | 100%                          |
| <b>Total for Domestic Office Investments</b>     |                            |                 |                                                                |                                                       | 3,346,694            | 97%                           |
| <b>Domestic Other Investments</b>                |                            |                 |                                                                |                                                       |                      |                               |
| Southpark                                        | Austin, Texas              | Industrial      | 10/2010; \$31.2                                                | 8.5%                                                  | 372,125              | 96%                           |
| Fisher Plaza                                     | Seattle, Washington        | Mixed-Use       | 12/2011; \$160.0                                               | 7.9%                                                  | 293,727              | 96%                           |
| Minneapolis Retail Center                        | Minneapolis, Minnesota     | Retail          | 8/2012 & 12/2012; \$130.6                                      | 6.5%                                                  | 380,649              | 97%                           |
| The Markets at Town Center                       | Jacksonville, Florida      | Retail          | 7/2013; \$135.0                                                | 5.9%                                                  | 317,425              | 94%                           |
| The Avenue at Murfreesboro                       | Nashville, Tennessee       | Retail          | 8/2013; \$163.0                                                | 6.4%                                                  | 747,497              | 94%                           |
| <b>Total for Domestic Other Investments</b>      |                            |                 |                                                                |                                                       | 2,111,423            | 95%                           |
| <b>International Office Investments</b>          |                            |                 |                                                                |                                                       |                      |                               |
| Stonecutter Court                                | London, England            | Office          | 3/2011; \$145.6                                                | 6.8%                                                  | 152,808              | 100%                          |
| Gogolevsky 11                                    | Moscow, Russia             | Office          | 8/2011; \$96.1                                                 | 8.9%                                                  | 85,736               | 100%                          |
| 144 Montague                                     | Brisbane, Australia        | Office          | 4/2012; \$91.3                                                 | 8.7%                                                  | 164,839              | 100%                          |
| 100 Brookes St.                                  | Brisbane, Australia        | Office          | 7/2012; \$67.6                                                 | 10.5%                                                 | 105,637              | 100%                          |
| Mercedes Benz Bank                               | Stuttgart, Germany         | Office          | 2/2013; \$70.2                                                 | 8.8%                                                  | 255,926              | 100%                          |
| 465 Victoria                                     | Sydney, Australia          | Office          | 2/2013; \$90.8                                                 | 8.0%                                                  | 171,652              | 97%                           |
| One West Ferry Circus                            | London, England            | Office          | 2/2013; \$124.6                                                | 7.4%                                                  | 218,900              | 97%                           |
| New City                                         | Warsaw, Poland             | Office          | 3/2013; \$163.5                                                | 7.1%                                                  | 484,171              | 100%                          |
| 825 Ann                                          | Brisbane, Australia        | Office          | 4/2013; \$128.2                                                | 8.0%                                                  | 206,505              | 93%                           |
| Perspective Défense                              | Paris, France              | Office          | 6/2013; \$165.8                                                | 8.5%                                                  | 289,670              | 100%                          |
| <b>Total for International Office Properties</b> |                            |                 |                                                                |                                                       | 2,135,844            | 99%                           |

| Property                                         | Location            | Investment Type | Date Acquired/ Net Purchase Price (in millions) <sup>(2)</sup> | Estimated Going-in Capitalization Rate <sup>(3)</sup> | Leasable Square Feet | Percent Leased <sup>(1)</sup> |
|--------------------------------------------------|---------------------|-----------------|----------------------------------------------------------------|-------------------------------------------------------|----------------------|-------------------------------|
| <b>International Other Investments</b>           |                     |                 |                                                                |                                                       |                      |                               |
| Brindleyplace Project                            | Birmingham, England | Mixed-Use       | 7/2010; \$282.5                                                | 7.0%                                                  | 566,048              | 90%                           |
| FM Logistic                                      | Moscow, Russia      | Industrial      | 4/2011; \$70.8                                                 | 11.2%                                                 | 748,578              | 100%                          |
| Poland Logistics Portfolio                       | Poland              | Industrial      | 03/2012 & 10/2012; \$157.2                                     | 8.1%                                                  | 2,267,631            | 96%                           |
| Fiege Mega Centre                                | Erfurt, Germany     | Industrial      | 10/2013; \$53.0                                                | 7.7%                                                  | 952,530              | 100%                          |
| <b>Total for International Other Investments</b> |                     |                 |                                                                |                                                       | <b>4,534,787</b>     | <b>97%</b>                    |
| <b>Total for All Investments</b>                 |                     |                 |                                                                |                                                       | <b>12,128,748</b>    | <b>97% <sup>(4)</sup></b>     |

- (1) Represents the percentage leased based on the effective ownership of the Operating Partnership in the properties listed. On September 30, 2013, the Company owned a 99.99% interest in the Operating Partnership as its sole general partner. Affiliates of Hines owned the remaining 0.01% interest in the Operating Partnership. We own a 60% interest in the Brindleyplace Project through our investment in the Brindleyplace JV. See Financial Condition, Liquidity and Capital Resources — Cash Flows from Financing Activities — Distributions for additional information concerning the Brindleyplace Project and the Brindleyplace JV.
- (2) For acquisitions denominated in a foreign currency, amounts have been translated at a rate based on the exchange rate in effect on the acquisition date.
- (3) The estimated going-in capitalization rate is determined as of the date of acquisition by dividing the projected property revenues in excess of expenses for the first fiscal year following the date of acquisition by the net purchase price (excluding closing costs and taxes). Property revenues in excess of expenses includes all projected operating revenues (rental income, tenant reimbursements, parking and any other property-related income) less all projected operating expenses (property operating and maintenance expenses, property taxes, insurance and property management fees).

The projected property revenues in excess of expenses includes assumptions which may not be indicative of the actual future performance of the property, and the actual economic performance of each property for our period of ownership may differ materially from the amounts used in calculating the estimated going-in capitalization rate. These include assumptions, with respect to each property, that in-place tenants will continue to perform under their lease agreements during the 12 months following our acquisition of the property. In addition, with respect to the Brindleyplace Project, Hock Plaza, Southpark, Fifty South Sixth, Fisher Plaza, the Poland Logistics Portfolio, the Minneapolis Retail Center, 465 Victoria, One West Ferry Circus, Riverside Center, 825 Ann, the Campus at Playa Vista, the Markets at Town Center and the Avenue at Murfreesboro, these included assumptions concerning estimates of timing and rental rates related to re-leasing vacant space.

- (4) This amount represents the percentage leased assuming we own a 100% interest in each of these properties. The percentage leased based on our effective ownership interest in each property is also 97%.

Discussed below are additional details related to our investments in multi-family projects and investments in real estate related debt, each of which are included in our domestic other investments segment. All other investments are operating real estate investments.

- WaterWall Place JV — 93% interest in a joint venture that was formed to invest in a multi-family development project in Houston, Texas. The estimated total cost of the project is expected to be \$65.0 million and the project will consist of 322 units upon completion. An affiliate of Hines owns the remaining 7% interest in this joint venture. Construction began in July 2012 and is expected to be completed by June 2014, although there can be no assurances as to when construction will be completed.
- @1377 — @1377 is a multi-family development project in Atlanta, Georgia, in which we have 51.7% ownership interest, and which is being developed by an affiliate of Hines. The estimated total cost of the project is expected to be \$33.4 million and the project will consist of 215 units upon completion. Construction began in July 2012 and is expected to be completed by March 2014, although there can be no assurances as to when construction will be completed.
- Ponce & Bird JV — 83% interest in a joint venture that was formed in July 2012 to invest in a multi-family development project in Miami, Florida. The estimated total cost of the project is expected to be \$65.6 million and the project will consist of 276 units upon completion. An affiliate of Hines owns the remaining 17% interest in this joint venture. Construction began in April 2013 and is expected to be completed by December 2014, although there can be no assurances as to when construction will be completed.

- Flagship Capital JV — 97% interest in a joint venture with Flagship Capital GP, which provides for financing of real estate projects up to \$69.3 million. The joint venture has seven loans receivable, totaling \$36.8 million, outstanding as of September 30, 2013. Flagship Capital GP owns the remaining 3% interest in the joint venture. We are not affiliated with Flagship Capital GP.

## **Critical Accounting Policies**

Each of our critical accounting policies involves the use of estimates that require management to make assumptions that are subjective in nature. Management relies on its experience, collects historical and current market data, and analyzes these assumptions in order to arrive at what it believes to be reasonable estimates. In addition, application of these accounting policies involves the exercise of judgments regarding assumptions as to future uncertainties. Actual results could materially differ from these estimates. A disclosure of our critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2012 in Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no significant changes to our policies during 2013.

## **Financial Condition, Liquidity and Capital Resources**

To date, our principal demands for funds have been to purchase real estate properties and make other real estate investments, for the payment of operating expenses and distributions, and for the payment of principal and interest on indebtedness. Generally, we expect to meet operating cash needs from our cash flows from operating activities, and we expect to meet cash needs for acquisitions and investments from the net proceeds of our public offerings and from debt proceeds. Through September 30, 2013, the Company raised \$2.0 billion of gross offering proceeds from its public offerings, including \$335.4 million from the Second Offering. In July 2013, we announced that we expect to terminate the Second Offering at the earlier of the date by which we raise an additional \$500 million to \$750 million of offering proceeds or June 30, 2014. We will continue to monitor these factors during the course of the Second Offering, and our board of directors reserves the right to adjust the anticipated offering termination date to an earlier or later date, as it deems appropriate, in its sole discretion.

One of our primary concerns is to invest proceeds raised from our offerings as quickly and prudently as possible. In 2010, a significant amount of investment capital began pursuing high-quality, well-located assets and these conditions caused aggressive competition and higher pricing for assets which match our investment strategy. Accordingly, we experienced delays in investing our public offering proceeds which, combined with higher pricing, caused us to reduce the amount of per share, per day distributions declared from \$0.00191781 to \$0.0017808 effective January 1, 2012. See "Cash Flows from Financing Activities – Distributions" later in this section for additional information regarding our distributions. As of September 30, 2013, substantially all of the proceeds from our public offerings raised to date had been invested in or committed to various real estate investments.

Until the proceeds from our public offerings are fully invested, and from time to time thereafter, we may not generate sufficient cash flow from operations to fully fund distributions paid. Therefore, some or all of our distributions may continue to be paid from other sources, such as cash advances by the Advisor, cash resulting from a waiver or deferral of fees, borrowings and/or proceeds from our public offerings. In April 2012, our Advisor agreed to waive the asset management fee otherwise payable to it pursuant to the Advisory Agreement for each quarter in 2012 and 2013, to the extent that our modified funds from operations ("MFFO"), as disclosed in each of our quarterly reports, for a particular quarter amounts to less than 100% of the aggregate distributions declared for such quarter. This fee waiver is not a deferral and accordingly, these fees will not be paid to our Advisor in cash at any time in the future. As a result of this waiver, the Advisor waived \$3.6 million of asset management fees payable to it during the three months ended March 31, 2013. However, because MFFO exceeded distributions declared to our stockholders during the three months ended June 30, 2013 and September 30, 2013, no asset management fees were waived for those periods. During the three and nine months ended September 30, 2012, our Advisor waived \$1.5 million and \$6.1 million in asset management fees, respectively. To date, the Advisor has waived \$12.2 million in asset management fees. We have not placed a cap on the amount of our distributions that may be paid from sources other than cash flows from operations, including proceeds from our debt financings, proceeds from this offering, cash advances by our Advisor and cash resulting from a waiver or deferral fees.

We believe that the proper use of leverage can enhance returns on real estate investments. We expect that once we have fully invested the proceeds of our offerings, our debt financing, including our pro rata share of the debt financing of entities in which we invest, will be in the range of approximately 50% - 70% of the aggregate value of our real estate investments and other assets. As of September 30, 2013, our portfolio was 53% leveraged, based on the values of our real estate investments. At that time, we had \$2.0 billion of principal outstanding under our various loan agreements with a weighted average interest rate of 3.3%, including the effects of related interest rate swaps. As of December 31, 2012, our portfolio was 39% leveraged, based on the aggregate purchase price of our real estate investments, and we had \$858.3 million of principal outstanding under various loan agreements with a weighted average interest rate of 4.4%, including the effects of related interest rate swaps.

The discussions below provide additional details regarding our cash flows.

#### *Cash Flows from Operating Activities*

Net cash provided by operating activities for the nine months ended September 30, 2013 was \$25.8 million compared to \$21.8 million for the nine months ended September 30, 2012. During the nine months ended September 30, 2013, we paid \$70.9 million in acquisition fees and acquisition-related expenses related to our acquisition of eleven properties with an aggregate purchase price of \$1.5 billion. During the nine months ended September 30, 2012, we paid \$28.7 million in acquisition fees and acquisition-related expenses related to our acquisition of eight properties with a net purchase price of \$596.0 million. Excluding these fees and expenses, operating cash flows increased by \$46.1 million between these periods as a result of our significant acquisition activity.

#### *Cash Flows from Investing Activities*

Net cash used in investing activities primarily relates to payments made for the acquisition of our real estate investments, including deposits for pending acquisitions and activities related to our loans receivable. During the nine months ended September 30, 2013, we paid \$1.5 billion related to our acquisition of eleven real estate investments. We also paid \$9.1 million in capital expenditures at our operating properties and paid \$31.3 million in capital expenditures at our multi-family development projects in Houston, Texas and Miami, Florida during the nine months ended September 30, 2013. Additionally, during the nine months ended September 30, 2013, we made real estate loans of \$12.4 million and received proceeds from the collection of real estate loans receivable of \$6.8 million.

By comparison, during the nine months ended September 30, 2012, we paid \$565.5 million related to eight acquisitions and paid \$1.3 million related to deposits on pending acquisitions. We made real estate loans of \$28.7 million and received proceeds from the collection of real estate loans receivable of \$3.1 million. Further, we paid \$14.6 million in capital expenditures at our properties and investments in our multi-family development project in Houston, Texas. We also paid \$3.6 million related to our investment in Ashford during the nine months ended September 30, 2012.

During the nine months ended September 30, 2013, we had an increase in restricted cash of \$6.5 million primarily related to escrows required by several of our outstanding mortgage loans. During the nine months ended September 30, 2012, restricted cash increased \$1.2 million related to such escrows.

#### *Cash Flows from Financing Activities*

##### *Public Offerings*

During the nine months ended September 30, 2013 and 2012, respectively, we raised proceeds of \$469.5 million and \$329.0 million from our public offerings, excluding proceeds from the distribution reinvestment plan. In addition, during the nine months ended September 30, 2013 and 2012, respectively, we redeemed \$14.3 million and \$8.0 million in shares of our common stock through our redemption plan.

In addition to the investing activities described above, we use proceeds from our public offerings to make certain payments to the Advisor, Hines Securities, Inc. (the “Dealer Manager”) and Hines and their affiliates during the various phases of our organization and operation. During the organization and offering stage, these include payments to our Dealer Manager for selling commissions and the dealer manager fee and payments to our Advisor for reimbursement of issuer costs. During the nine months ended September 30, 2013 and 2012, respectively, we made payments of \$52.2 million and \$35.9 million, for selling commissions, dealer manager fees and issuer costs related to our public offerings. The increase is primarily related to an increase in the proceeds raised from our public offerings for the nine months ended September 30, 2013.

##### *Distributions*

We have declared distributions for the months of January 2012 through December 2013 at an amount equal to \$0.0017808 per share, per day. Distributions are paid monthly on the first business day following the completion of each month to which they relate. All distributions were or will be paid in cash or reinvested in shares of our common stock for those participating in our distribution reinvestment plan.

Distributions paid to stockholders (including those reinvested in stock) during the three and nine months ended September 30, 2013 were \$29.6 million and \$82.2 million, respectively. Distributions paid to stockholders during the three and nine months ended September 30, 2012 were \$18.6 million and \$50.4 million, respectively.

Hines Moorfield UK Venture I S.A.R.L. (the “Brindleyplace JV”) declared distributions related to the operations of the Brindleyplace Project of \$1.7 million and \$1.6 million to Moorfield Real Estate Fund II GP Ltd. (“Moorfield”) for the nine months ended September 30, 2013 and 2012, respectively. The table below contains additional information regarding distributions to our stockholders and noncontrolling interest holders (Hines Global REIT Associates Limited Partnership, Moorfield and Flagship Capital GP) as well as the sources of distribution payments (all amounts are in thousands):

| Distributions for the Three Months Ended | Stockholders       |                          |                  | Noncontrolling Interests | Sources                              |            |                                                     |            |
|------------------------------------------|--------------------|--------------------------|------------------|--------------------------|--------------------------------------|------------|-----------------------------------------------------|------------|
|                                          | Cash Distributions | Distributions Reinvested | Total Declared   | Total Declared           | Cash Flows From Operating Activities |            | Cash Flows From Financing Activities <sup>(1)</sup> |            |
| <b>2013</b>                              |                    |                          |                  |                          |                                      |            |                                                     |            |
| September 30, 2013                       | \$ 14,561          | \$ 16,079                | \$ 30,640        | \$ 638                   | \$ 4,234                             | 14%        | \$ 27,044                                           | 86%        |
| June 30, 2013                            | 13,265             | 14,551                   | 27,816           | 685                      | 20,934                               | 73%        | 7,567                                               | 27%        |
| March 31, 2013                           | 12,418             | 13,772                   | 26,190           | 554                      | 643                                  | 2%         | 26,101                                              | 98%        |
| <b>Total</b>                             | <u>\$ 40,244</u>   | <u>\$ 44,402</u>         | <u>\$ 84,646</u> | <u>\$ 1,877</u>          | <u>\$ 25,811</u>                     | <u>30%</u> | <u>\$ 60,712</u>                                    | <u>70%</u> |
| <b>2012</b>                              |                    |                          |                  |                          |                                      |            |                                                     |            |
| December 31, 2012                        | \$ 10,676          | \$ 11,606                | \$ 22,282        | \$ 1,227                 | \$ 17,017                            | 72%        | \$ 6,492                                            | 28%        |
| September 30, 2012                       | 9,266              | 10,001                   | 19,267           | 711                      | 1,435                                | 7%         | 18,543                                              | 93%        |
| June 30, 2012                            | 8,236              | 8,865                    | 17,101           | 675                      | 5,746                                | 32%        | 12,030                                              | 68%        |
| March 31, 2012                           | 7,403              | 7,922                    | 15,325           | 546                      | 14,652                               | 92%        | 1,219                                               | 8%         |
| <b>Total</b>                             | <u>\$ 35,581</u>   | <u>\$ 38,394</u>         | <u>\$ 73,975</u> | <u>\$ 3,159</u>          | <u>\$ 38,850</u>                     | <u>50%</u> | <u>\$ 38,284</u>                                    | <u>50%</u> |

(1) Cash flows from financing activities includes proceeds from our public offerings and proceeds from debt financings.

In our initial quarters of operations, and from time to time thereafter, our cash flows from operations have been and may continue to be insufficient to fund distributions to stockholders. We funded 70% of total distributions for the nine months ended September 30, 2013 and 50% of total distributions for the year ended December 31, 2012, respectively, with cash flows from financing activities, which include proceeds from our public offerings and proceeds from our debt financings. Also, during the nine months ended September 30, 2013 and 2012, respectively, we paid \$70.9 million and \$28.7 million in acquisition fees and expenses. Under accounting principles generally accepted in the United States (“GAAP”), acquisition fees and acquisition-related expenses are expensed and therefore reduce cash flows from operating activities. However, we fund these expenses with proceeds from our public offerings or other equity capital. See “— Results of Operations — Funds from Operations and Modified Funds from Operations” for additional information regarding our fund performance.

#### *Debt Financings*

We utilize permanent mortgage financing to leverage returns on our real estate investments and use borrowings under our revolving credit facility (the “Revolving Credit Facility”) with JPMorgan Chase Bank, National Association to provide funding for near-term investment or working capital needs. During the nine months ended September 30, 2013, we entered into \$572.1 million of mortgage financing with a weighted average interest rate of 3.0%, related to our acquisitions. Additionally, two of our multi-family development projects borrowed \$31.3 million to fund construction costs. The Flagship JV borrowed an additional \$3.9 million under its revolving credit facility related to the funding of its loans receivable during the period and made payments of \$4.7 million on its revolving credit facility.

During nine months ended September 30, 2013, we also borrowed \$1.2 billion under our Revolving Credit Facility and bridge loan and made payments of \$664.7 million. We replaced the bridge loan that we entered into in March 2013 with additional financing under our Revolving Credit Facility, which is discussed further in Note 6 — Debt Financing. During the nine months ended September 30, 2013, we settled forward contracts that hedged against the 56.3 million AUD payment (\$58.5 million as of the date of the transaction) on the 144 Montague credit facility in February 2013 and we received proceeds of \$5.3 million as a result of these settlements, which is shown as a reduction in cash paid on our notes payable on our condensed consolidated cash flow statement. Additionally, in August 2013, we borrowed 56.3 million AUD (\$51.4 million based on an exchange rate of \$0.91 per AUD of the date of the transaction).

During the nine months ended September 30, 2013, we made payments of \$9.4 million for financing costs related to our loans and \$3.9 million related to our interest rate caps.

During the nine months ended September 30, 2012, we entered into \$234.6 million of mortgage financing with a weighted average interest rate of 4.68%, related to the acquisition of eight operating properties with an aggregate net purchase price of \$596.0 million. Additionally, two of our multi-family development projects borrowed \$12.3 million to fund construction costs and the Flagship JV borrowed \$7.5 million related to its investments in loans receivable. Additionally, during the nine months ended September 30, 2012 we received proceeds of \$492.5 million and made payments of \$402.6 million related to the Revolving Credit Facility and bridge loans that were outstanding during that period in 2012. During the nine months ended September 30, 2012, we also made payments of \$5.2 million and \$1.6 million for financing costs related to our loans and payments related to our interest rate caps, respectively.

## Results of Operations

### *Same-store Analysis*

We owned 36 real estate investments that were 97% leased as of September 30, 2013, compared to 20 real estate investments that were 95% leased as of September 30, 2012. As we are currently in the acquisition phase of our life cycle, changes in our results of operations related to our properties are primarily due to the acquisition of properties, as indicated by the same-store analysis in the tables below. Recent acquisitions are also responsible for the increases in depreciation and amortization, interest expense, interest income and income tax provision identified in the tables above.

The following table presents the property-level revenues in excess of expenses for the three months ended September 30, 2013, as compared to the same period in 2012, by reportable segment. Same-store properties for the three months ended September 30, 2013 include 14 properties owned as of July 1, 2012. All amounts are in thousands, except for percentages:

|                                                               | Three Months Ended<br>September 30, |                  | Change           |             |
|---------------------------------------------------------------|-------------------------------------|------------------|------------------|-------------|
|                                                               | 2013                                | 2012             | \$               | %           |
| <b>Property revenues in excess of expenses <sup>(1)</sup></b> |                                     |                  |                  |             |
| <i>Same-store properties</i>                                  |                                     |                  |                  |             |
| Domestic office investments                                   | 9,298                               | 9,762            | (464)            | (5)%        |
| Domestic other investments                                    | 5,395                               | 4,849            | 546              | 11 %        |
| International office investments                              | 6,442                               | 6,735            | (293)            | (4)%        |
| International other investments                               | 8,897                               | 8,230            | 667              | 8 %         |
| <i>Total same-store properties</i>                            | 30,032                              | 29,576           | 456              | 2 %         |
| <i>Recent acquisitions</i>                                    | 31,192                              | 4,416            | 26,776           | 606 %       |
| <b>Total property revenues in excess of expenses</b>          | <b>\$ 61,224</b>                    | <b>\$ 33,992</b> | <b>\$ 27,232</b> | <b>80 %</b> |
| <b>Other</b>                                                  |                                     |                  |                  |             |
| Depreciation and amortization                                 | \$ 37,985                           | \$ 22,778        | \$ 15,207        | 67 %        |
| Interest expense                                              | \$ 17,515                           | \$ 10,387        | \$ 7,128         | 69 %        |
| Interest income                                               | \$ 86                               | \$ 28            | \$ 58            | 207 %       |
| Income tax provision                                          | \$ 1,245                            | \$ 148           | \$ 1,097         | 741 %       |

(1) Property revenues in excess of expenses include total revenues less property operating expenses, real property taxes and property management fees.

In total, property revenues in excess of expenses of the same-store properties increased 2% for the three months ended September 30, 2013 as compared to the three months ended September 30, 2012. See bullet points below describing variances in our property revenues in excess of expenses at our same-store properties:

- **Domestic office investments:**
  - We experienced an increase in property taxes at one of our properties due to higher property valuations and tax rates during the three months ended September 30, 2013.

- **Domestic other investments:**
  - We experienced an increase in interest income earned on our real estate loans receivable from the Flagship Capital JV during the three months ended September 30, 2013 due to an increase in our loan real estate receivable balance. As of September 30, 2013, our loans receivable balance from the Flagship Capital JV was \$36.8 million as compared to \$29.1 million at September 30, 2012.
- **International office investments:**
  - The weighted average exchange rate between the Australian dollar and US dollar declined by more than 10% during the three months ended September 30, 2013, which reduced property revenues in excess of expenses at our Australian properties during the three months ended September 30, 2013 as compared to the same period in 2012.
- **International other investments:**
  - There was an increase in property revenues at the Brindleyplace Project due to an increase in its percentage leased. As of September 30, 2013, the Brindleyplace Project was 90% leased compared to 67% leased as of September 30, 2012.

The following table presents the property-level revenues in excess of expenses for the nine months ended September 30, 2013, as compared to the same period in 2012, by reportable segment. Same-store properties for the nine months ended September 30, 2013 include 12 properties owned as of January 1, 2012. All amounts are in thousands, except for percentages:

|                                                               | Nine Months Ended<br>September 30, |                         | Change                  |                    |
|---------------------------------------------------------------|------------------------------------|-------------------------|-------------------------|--------------------|
|                                                               | 2013                               | 2012                    | \$                      | %                  |
| <b>Property revenues in excess of expenses <sup>(1)</sup></b> |                                    |                         |                         |                    |
| <i>Same-store properties</i>                                  |                                    |                         |                         |                    |
| Domestic office investments                                   | \$ 28,885                          | \$ 29,743               | \$ (858)                | (3)%               |
| Domestic other investments                                    | 15,054                             | 13,357                  | 1,697                   | 13 %               |
| International office investments                              | 13,310                             | 13,676                  | (366)                   | (3)%               |
| International other investments                               | 18,174                             | 18,015                  | 159                     | 1 %                |
| <i>Total same-store properties</i>                            | <u>\$ 75,423</u>                   | <u>\$ 74,791</u>        | <u>\$ 632</u>           | <u>1 %</u>         |
| <i>Recent acquisitions</i>                                    | 78,520                             | 12,891                  | 65,629                  | 509 %              |
| <b>Total property revenues in excess of expenses</b>          | <u><u>\$ 153,943</u></u>           | <u><u>\$ 87,682</u></u> | <u><u>\$ 66,261</u></u> | <u><u>76 %</u></u> |
| <b>Other</b>                                                  |                                    |                         |                         |                    |
| Depreciation and amortization                                 | \$ 95,360                          | \$ 60,602               | \$ 34,758               | 57 %               |
| Interest expense                                              | \$ 43,200                          | \$ 26,912               | \$ 16,288               | 61 %               |
| Interest income                                               | \$ 355                             | \$ 55                   | \$ 300                  | 545 %              |
| Income tax provision (benefit)                                | \$ 436                             | \$ (154)                | \$ 590                  | (383)%             |

(1) Property revenues in excess of expenses include total revenues less property operating expenses, real property taxes, and property management fees.

In total, property revenues in excess of expenses of our same-store properties increased by 1% for the nine months ended September 30, 2013 as compared to the nine months ended September 30, 2012. See bullet points below describing variances in our property revenues in excess of expenses at our same-store properties:

- **Domestic office investments:**
  - We experienced an increase in property taxes at one of our properties due to higher property valuations and tax rates for the nine months ended September 30, 2013.
  - One of our properties experienced an early lease termination during the nine months ended September 30, 2013, which reduced property revenues for the property.
- **Domestic other investments:**
  - We experienced an increase in interest income earned on our real estate loans receivable from the Flagship Capital JV for the nine months ended September 30, 2013 due to an increase in our loan real estate receivable balance. As of September 30, 2013, our loans receivable balance from the Flagship Capital JV was \$36.8 million as compared to \$29.1 million at September 30, 2012.

- **International office investments:**

- The weighted average exchange rate between the GBP and the US Dollar declined by approximately 2% during the nine months ended September 30, 2013, which reduced our property revenues in excess of expenses at Stonecutter Court as compared to the same period in 2012.

#### *Derivative Instruments*

We have entered into several interest rate contracts as economic hedges against the fluctuation of future interest rates on our variable interest rate borrowings, and we have also entered into several foreign currency forward contracts as economic hedges against the variability of future exchange rates on our international investments. We have not designated any of these contracts as hedges for accounting purposes. These derivatives have been recorded at their estimated fair values in the accompanying condensed consolidated balance sheets. Changes in the fair value of these derivatives result in gains or losses recorded in our condensed consolidated statements of operations and comprehensive income (loss). See “Item 3. Quantitative and Qualitative Disclosures About Market Risk” included elsewhere in this Quarterly Report on Form 10-Q for additional information regarding certain risks related to our derivatives, such as the risk of counterparty non-performance.

The table below summarizes the activity related to our derivatives for the three and nine months ended September 30, 2013 and 2012 (in thousands):

|                                                                 | Three Months Ended<br>September 30, |                   | Nine Months Ended<br>September 30, |               |
|-----------------------------------------------------------------|-------------------------------------|-------------------|------------------------------------|---------------|
|                                                                 | 2013                                | 2012              | 2013                               | 2012          |
| Gain (loss) on interest rate contracts                          | \$ 596                              | \$ (1,542)        | \$ 4,602                           | \$ (3,513)    |
| Unrealized gain (loss) on foreign currency forward contracts    | (1,118)                             | 148               | 750                                | 2,255         |
| Gain (loss) on settlement of foreign currency forward contracts | 656                                 | —                 | 4,251                              | 1,685         |
| Gain (loss) on derivative instruments                           | <u>\$ 134</u>                       | <u>\$ (1,394)</u> | <u>\$ 9,603</u>                    | <u>\$ 427</u> |

#### *Other Expenses*

During the nine months ended September 30, 2013, we invested in eleven real estate investments with an aggregate net purchase price of \$1.5 billion, compared to eight real estate investments during the nine months ended September 30, 2012 for a net purchase price of \$596.0 million. The table below provides detail relating to our asset management and acquisition fees, acquisition-related expenses, and general and administrative expenses for the three and nine months ended September 30, 2013 and 2012. These fees and expenses were generally higher for the three and nine months ended September 30, 2013 than for the same periods in 2012, primarily due to our acquisition of more real estate investments in 2013. All amounts in thousands, except percentages:

|                                       | Three Months Ended<br>September 30, |                  | Change          |             |
|---------------------------------------|-------------------------------------|------------------|-----------------|-------------|
|                                       | 2013                                | 2012             | \$              | %           |
| Acquisition fee                       | \$ 9,434                            | \$ 8,390         | \$ 1,044        | 12 %        |
| Asset management fee                  | \$ 6,175                            | \$ 2,270         | \$ 3,905        | 172 %       |
| Asset management and acquisition fees | <u>\$ 15,609</u>                    | <u>\$ 10,660</u> | <u>\$ 4,949</u> | <u>46 %</u> |
| Acquisition-related expenses          | \$ 2,298                            | \$ 4,855         | \$ (2,557)      | (53)%       |
| General and administrative expenses   | \$ 1,245                            | \$ 769           | \$ 476          | 62 %        |

|                                       | Nine Months Ended<br>September 30, |           | Change    |       |
|---------------------------------------|------------------------------------|-----------|-----------|-------|
|                                       | 2013                               | 2012      | \$        | %     |
| Acquisition fee                       | \$ 35,569                          | \$ 15,485 | \$ 20,084 | 130 % |
| Asset management fee                  | \$ 13,242                          | \$ 3,942  | \$ 9,300  | 236 % |
| Asset management and acquisition fees | \$ 48,811                          | \$ 19,427 | \$ 29,384 | 151 % |
| Acquisition-related expenses          | \$ 37,597                          | \$ 11,577 | \$ 26,020 | 225 % |
| General and administrative expenses   | \$ 3,785                           | \$ 2,650  | \$ 1,135  | 43 %  |

We pay our Advisor acquisition fees equal to 2.25% of the net purchase price of our real estate investments. Also, acquisition-related expenses represent costs incurred on properties we have acquired and those which we may acquire in future periods. These costs vary significantly from one acquisition to another. Acquisition-related expenses decreased for the three months ended September 30, 2013, as compared to the same period in 2012, primarily due to our acquisition of an international property during the three months ended September 30, 2012. Acquisition-related expenses are generally higher for international acquisitions than domestic acquisitions.

We also pay monthly asset management fees to our Advisor based on an annual fee equal to 1.5% of the amount of net equity capital invested in real estate investments. However, in April 2012, our Advisor agreed to waive the asset management fee otherwise payable to it for each quarter in 2012 and 2013 to the extent that our MFFO, as disclosed in each quarterly report, for a particular quarter amounts to less than 100% of the aggregate distributions declared to our stockholders for such quarter. This fee waiver is not a deferral and, accordingly, these fees will not be paid to the Advisor in cash at any time in the future. As a result of this fee waiver, our Advisor waived \$3.6 million of asset management fees payable to it during the three months ended March 31, 2013. However, because MFFO exceeded distributions declared to our stockholders during the three months ended June 30, 2013 and September 30, 2013, no asset management fees were waived for those periods. During the three and nine months ended September 30, 2012, our Advisor waived \$1.5 million and \$6.1 million in asset management fees, respectively. To date, our Advisor has waived \$12.2 million in asset management fees.

General and administrative expenses include legal and accounting fees, printing and mailing costs, insurance costs, costs and expenses associated with our board of directors and other administrative expenses. The increase identified in the tables above in our general and administrative costs is primarily due to increased transfer agent costs resulting from an increase in the number of stockholders compared to the same period in 2012. Certain of these costs are variable and will continue to increase in the future as we continue to raise capital and make additional real estate investments.

#### *Foreign currency gains (losses)*

Foreign currency gains (losses) primarily reflect the effect of changes in foreign currency exchange rates on transactions that were denominated in currencies other than our functional currencies. During the nine months ended September 30, 2013 and 2012, these losses primarily related to the effect of remeasuring our borrowings denominated in a foreign currency into U.S. dollars and the changes in the foreign currency to the U.S. dollar exchange rate between the date of the borrowing and September 30, 2013 and 2012.

#### *Funds from Operations and Modified Funds from Operations*

Funds from Operations, ("FFO"), is a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts ("NAREIT") widely recognized by investors and analysts as one measure of operating performance of a real estate company. FFO excludes items such as real estate depreciation and amortization. Depreciation and amortization, as applied in accordance with GAAP, implicitly assumes that the value of real estate assets diminishes predictably over time and also assumes that such assets are adequately maintained and renovated as required in order to maintain their value. Since real estate values have historically risen or fallen with market conditions such as occupancy rates, rental rates, inflation, interest rates, the business cycle, unemployment and consumer spending, it is management's view, and we believe the view of many industry investors and analysts, that the presentation of operating results for real estate companies using historical cost accounting alone is insufficient. In addition, FFO excludes gains and losses from the sale of real estate and impairment charges related to depreciable real estate assets and in-substance real estate equity investments, which we believe provides management and investors with a helpful additional measure of the historical performance of our real estate portfolio, as it allows for comparisons, year to year, that reflect the impact on operations from trends in items such as occupancy rates, rental rates, operating costs, general and administrative expenses and interest costs. A property will be evaluated for impairment if events or circumstances indicate that the carrying amount may not be recoverable (i.e. the carrying amount exceeds the total estimated undiscounted future cash flows from the property). Undiscounted future cash flows are based on anticipated operating performance, including estimated future net rental and lease revenues, net proceeds on the sale of the

property, and certain other ancillary cash flows. While impairment charges are excluded from the calculation of FFO as described above, stockholders are cautioned that due to the limited term of our operations, it could be difficult to recover any impairment charges.

In addition to FFO, management uses MFFO, as defined by the Investment Program Association (the “IPA”), as a non-GAAP supplemental financial performance measure to evaluate our operating performance. The IPA has recommended the use of MFFO as a supplemental measure for publicly registered, non-listed REITs to enhance the assessment of the operating performance of a non-listed REIT. MFFO is not equivalent to our net income or loss as determined under GAAP, and MFFO may not be useful as a measure of the long-term operating performance of our investments or as a comparative measure to other publicly registered, non-listed REITs if we do not continue to operate with a limited life and targeted exit strategy, as currently intended and described herein. MFFO includes funds generated by the operations of our real estate investments and funds used in our corporate-level operations. MFFO is based on FFO, but includes certain additional adjustments which we believe are appropriate. Such items include reversing the effects of straight-line rent revenue recognition, fair value adjustments to derivative instruments that do not qualify for hedge accounting treatment and certain other items as described below. Some of these adjustments are necessary to address changes in the accounting and reporting rules under GAAP such as the accounting for acquisition-related expenses from a capitalization/depreciation model to an expensed-as-incurred model that were put into effect in 2009 and other changes to GAAP rules for real estate subsequent to the establishment of NAREIT’s definition of FFO. These changes in the accounting and reporting rules under GAAP affected all industries, and as a result of these changes, acquisition fees and expenses are typically accounted for as operating expenses under GAAP. Management believes these fees and expenses do not affect our overall long-term operating performance. These changes also have prompted a significant increase in the magnitude of non-cash and non-operating items included in FFO, as defined. Such items include amortization of out-of-market lease intangible assets and liabilities and certain tenant incentives.

Other adjustments included in MFFO are necessary to address issues that are common to publicly registered, non-listed REITs. Publicly registered, non-listed REITs typically have a significant amount of acquisition activity and are substantially more dynamic during their initial years of investment and operations. While other start-up entities may also experience significant acquisition activity during their initial years, we believe that non-listed REITs like us are unique in that they have a limited life with targeted exit strategies within a relatively limited time frame after the acquisition activity ceases. We will use the proceeds raised in our offerings to make real estate investments, and intend to begin the process of considering our alternatives for the execution of a Liquidity Event (i.e., a sale of our assets, our sale or merger, a listing of our shares on a national securities exchange, or another similar transaction) between 2017 and 2019. Thus, as a limited life REIT we will not continuously purchase assets and will have a limited life.

The purchase of properties, and the corresponding expenses associated with that process, including acquisition fees and expenses, is a key operational feature of our business plan to generate operational income and cash flows in order to make distributions to our stockholders. MFFO excludes acquisition fees payable to our Advisor and acquisition expenses. Under GAAP, acquisition fees and expenses are characterized as operating expenses in determining operating net income. These expenses are paid in cash by us, and therefore such funds will not be available to distribute to our stockholders. All paid and accrued acquisition fees and expenses with respect to the acquisition of a property negatively impact our operating performance during the period in which the property is acquired and will have negative effects on returns to our stockholders, the potential for future distributions, and future cash flows, unless earnings from operations or net sales proceeds from the disposition of other properties are generated to cover the purchase price of the property, the related acquisition fees and expenses and other costs related to such property. In addition, if we acquire a property after all offering proceeds from our public offerings have been invested, there will not be any offering proceeds to pay the corresponding acquisition-related costs. Accordingly, unless our Advisor determines to waive the payment of any then-outstanding acquisition-related costs otherwise payable to the Advisor, such costs will be paid from additional debt, operational earnings or cash flow, net proceeds from the sale of properties, or ancillary cash flows. Therefore, MFFO may not be an accurate indicator of our operating performance, especially during periods in which properties are being acquired. Since MFFO excludes acquisition fees and expenses, MFFO would only be comparable to the operations of non-listed REITs that have completed their acquisition activity and have other similar operating characteristics.

Management uses MFFO to evaluate the financial performance of our investment portfolio, including the impact of potential future investments. In addition, management uses MFFO to evaluate and establish our distribution policy and the sustainability thereof. Further, we believe MFFO is one of several measures that may be useful to investors in evaluating the potential performance of our portfolio following the conclusion of the acquisition phase, as it excludes acquisition fees and expenses, as described herein.

MFFO has limitations as a performance measure in an offering such as ours where the price of a share of common stock is a stated value and there is no net asset value determination during the offering stage and for a period thereafter. MFFO is useful in assisting management and investors in assessing the sustainability (that is, the capacity to continue to be maintained) of operating performance in future operating periods, and in particular, after the offering and acquisition stages are complete and net asset value is disclosed. MFFO is not a useful measure in evaluating net asset value because impairments are taken into account in determining net asset value but not in determining MFFO.

FFO and MFFO should not be construed to be more relevant or accurate than the current GAAP methodology in calculating net income or in its applicability in evaluating our operating performance. In addition, FFO and MFFO should not be considered as alternatives to net income (loss) or income (loss) from continuing operations as an indication of our performance or as alternatives to cash flows from operating activities as an indication of our liquidity, but rather should be reviewed in conjunction with these and other GAAP measurements. Further, FFO and MFFO are not intended to be used as liquidity measures indicative of cash flow available to fund our cash needs, including our ability to make distributions to our stockholders. Please see the limitations listed below associated with the use of MFFO:

- As we are currently in the acquisition phase of our life cycle, acquisition costs and other adjustments that are increases to MFFO are, and may continue to be, a significant use of cash and dilutive to the value of an investment in our shares.
- MFFO excludes acquisition fees payable to our Advisor and acquisition expenses. Although these amounts reduce net income, we generally fund such costs with proceeds from our offering and acquisition-related indebtedness (and, solely with respect to acquisition-related costs incurred in connection with our acquisition of the Brindleyplace Project in July 2010, equity capital contributions from Moorfield) and do not consider these fees and expenses in the evaluation of our operating performance and determining MFFO.
- We use interest rate swap contracts and interest rate caps as economic hedges against the variability of interest rates on variable-rate loans. Although we expect to hold these instruments to maturity, if we were to settle these instruments currently, it would have an impact on our operating performance. Additionally, these derivative instruments are measured at fair value on a quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations and may reflect unrealized impacts on our operating performance.
- We use foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on certain international investments. These derivative instruments are typically short-term and are frequently settled at amounts that result in additional amounts paid or received. However, such gains (losses) are excluded from MFFO since they are not considered to be operational in nature. Additionally, these derivative instruments are measured at fair value on a quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations or may reflect unrealized impacts on our operating performance.
- We utilize the definition of FFO as set forth by NAREIT and the definition of MFFO as set forth by the IPA. Our FFO and MFFO as presented may not be comparable to amounts calculated by other REITs, if they use different approaches.
- Our business is subject to volatility in the real estate markets and general economic conditions, and adverse changes in those conditions could have a material adverse impact on our business, results of operations and MFFO. Accordingly, the predictive nature of MFFO is uncertain and past performance may not be indicative of future results.

Neither the United States Securities and Exchange Commission (the “SEC”), NAREIT nor any regulatory body has passed judgment on the acceptability of the adjustments that we use to calculate FFO or MFFO. In the future, the SEC, NAREIT or a regulatory body may decide to standardize the allowable adjustments across the non-listed REIT industry and we would have to adjust our calculation and characterization of FFO or MFFO.

The following section presents our calculation of FFO and MFFO and provides additional information related to our operations (in thousands, except per share amounts) for the three and nine months ended September 30, 2013 and 2012 and the period from inception (December 10, 2008) through September 30, 2013. As we are in the capital raising and acquisition phase of our operations, FFO and MFFO are not useful in comparing operations for the two periods presented below. We expect revenues and expenses to increase in future periods as we raise additional offering proceeds and use them to acquire additional investments.

|                                                                             | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             | Period from Inception<br>(December 10, 2008)<br>through<br>September 30, 2013 |
|-----------------------------------------------------------------------------|-------------------------------------|-------------|------------------------------------|-------------|-------------------------------------------------------------------------------|
|                                                                             | 2013                                | 2012        | 2013                               | 2012        |                                                                               |
| Net income (loss)                                                           | \$ (12,826)                         | \$ (14,243) | \$ (76,914)                        | \$ (32,404) | \$ (201,041)                                                                  |
| Depreciation and amortization <sup>(1)</sup>                                | 37,985                              | 22,778      | 95,360                             | 60,602      | 249,286                                                                       |
| Adjustments for noncontrolling interests <sup>(2)</sup>                     | (1,327)                             | (775)       | (3,639)                            | (2,209)     | (7,520)                                                                       |
| Funds from operations                                                       | 23,832                              | 7,760       | 14,807                             | 25,989      | 40,725                                                                        |
| Loss (gain) on derivative instruments <sup>(3)</sup>                        | (134)                               | 1,394       | (9,603)                            | (427)       | 2,723                                                                         |
| Loss (gain) on foreign currency <sup>(4)</sup>                              | (1,048)                             | (2,687)     | 11,296                             | (341)       | 10,841                                                                        |
| Other components of revenues and expenses <sup>(5)</sup>                    | (2,962)                             | (532)       | (4,220)                            | (1,729)     | (7,447)                                                                       |
| Acquisition fees and expenses <sup>(6)</sup>                                | 11,732                              | 13,166      | 73,094                             | 26,934      | 146,834                                                                       |
| Adjustments for noncontrolling interests <sup>(2)</sup>                     | 768                                 | 166         | 1,755                              | 464         | (4,310)                                                                       |
| Modified Funds From Operations                                              | \$ 32,188                           | \$ 19,267   | \$ 87,129                          | \$ 50,890   | \$ 189,366                                                                    |
| Basic and Diluted Loss Per Common Share Attributable to Common Stockholders | \$ (0.07)                           | \$ (0.12)   | \$ (0.45)                          | \$ (0.30)   | \$ (2.81)                                                                     |
| Funds From Operations Per Common Share                                      | \$ 0.13                             | \$ 0.07     | \$ 0.08                            | \$ 0.25     | \$ 0.58                                                                       |
| Modified Funds From Operations Per Common Share                             | \$ 0.17                             | \$ 0.16     | \$ 0.50                            | \$ 0.48     | \$ 2.71                                                                       |
| Weighted Average Shares Outstanding                                         | 187,205                             | 117,695     | 174,250                            | 105,985     | 69,798                                                                        |

Notes to the table:

- (1) Represents the depreciation and amortization of various real estate assets. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, we believe that such depreciation and amortization may be of limited relevance in evaluating current operating performance and, as such, these items are excluded from our determination of FFO.
- (2) Includes income attributable to noncontrolling interests and all adjustments to eliminate the noncontrolling interests' share of the adjustments to convert our net loss to FFO and MFFO.
- (3) Represents components of net loss related to the estimated changes in the values of our interest rate contract derivatives and foreign currency forwards. We have excluded these changes in value from our evaluation of our operating performance and MFFO because such adjustments may not be reflective of our ongoing performance and may reflect unrealized impacts on our operating performance.
- (4) Represents components of net loss primarily resulting from the remeasurement of loans denominated in currencies other than our functional currencies. We have excluded these changes in value from our evaluation of our operating performance and MFFO because such adjustments may not be reflective of our ongoing performance and may reflect unrealized impacts on our operating performance.

- (5) Includes the following components of revenues and expenses that we do not consider in evaluating our operating performance and determining MFFO for the three and nine months ended September 30, 2013 and 2012 (in thousands):

|                                          | Three Months Ended<br>September 30, |                 | Nine Months Ended<br>September 30, |                   | Period from Inception<br>(December 10, 2008)<br>through September 30,<br>2013 |
|------------------------------------------|-------------------------------------|-----------------|------------------------------------|-------------------|-------------------------------------------------------------------------------|
|                                          | 2013                                | 2012            | 2013                               | 2012              |                                                                               |
| Straight-line rent adjustment (a)        | \$ (4,758)                          | \$ (2,187)      | \$ (9,349)                         | \$ (5,824)        | \$ (22,287)                                                                   |
| Amortization of lease incentives (b)     | 433                                 | 152             | 1,092                              | 264               | 1,808                                                                         |
| Amortization of out-of-market leases (b) | 1,488                               | 1,047           | 3,947                              | 3,125             | 11,601                                                                        |
| Other                                    | (125)                               | 456             | 90                                 | 706               | 1,431                                                                         |
|                                          | <u>\$ (2,962)</u>                   | <u>\$ (532)</u> | <u>\$ (4,220)</u>                  | <u>\$ (1,729)</u> | <u>\$ (7,447)</u>                                                             |

(a) Represents the adjustments to rental revenue as required by GAAP to recognize minimum lease payments on a straight-line basis over the respective lease terms. We have excluded these adjustments from our evaluation of our operating performance and in determining MFFO because we believe that the rent that is billable during the current period is a more relevant measure of our operating performance for such period.

(b) Represents the amortization of lease incentives and out-of-market leases.

- (6) Represents acquisition expenses and acquisition fees paid to our Advisor that are expensed in our condensed consolidated statements of operations. We fund such costs with proceeds from our offering, and therefore do not consider these expenses in evaluating our operating performance and determining MFFO.

Set forth below is additional information relating to certain items excluded from the analysis above which may be helpful in assessing our operating results.

- Amortization of deferred financing costs was \$1.4 million and \$0.9 million for the three months ended September 30, 2013 and 2012, respectively. Amortization of deferred financing costs was \$3.8 million and \$2.4 million for the nine months ended September 30, 2013 and 2012, respectively.

As noted previously, our cash flows from operations have been and may continue to be insufficient to fully fund distributions paid. Therefore, some or all of our distributions may continue to be paid from other sources, such as cash advances by the Advisor, cash resulting from a waiver or deferral of fees, borrowings and/or proceeds from our public offerings. Our Advisor waived \$3.6 million of asset management fees payable to it during the three months ended March 31, 2013. However, because MFFO exceeded distributions declared to our stockholders during the three months ended June 30, 2013 and September 30, 2013, no asset management fees were waived for those periods. During the three and nine months ended September 30, 2012, our Advisor waived \$1.5 million and \$6.1 million in asset management fees, respectively. To date, our Advisor has waived \$12.2 million in asset management fees. See "Results of Operations — Same-store Analysis — Other Expenses," for additional information regarding our asset management fee waiver. We have not placed a cap on the amount of our distributions that may be paid from any of these sources.

From inception through September 30, 2013, we declared distributions to our stockholders totaling \$219.8 million, compared to total aggregate FFO of \$40.7 million and cash flows from operating activities of \$72.0 million. For the nine months ended September 30, 2013, we declared distributions to our stockholders totaling \$84.6 million, compared to total aggregate FFO of \$14.8 million. For the nine months ended September 30, 2012, we declared distributions to our stockholders totaling \$51.7 million, compared to total aggregate FFO of \$26.0 million. During our offering and investment stages, we incur acquisition fees and expenses in connection with our real estate investments, which are recorded as reductions to net income and FFO. From inception through September 30, 2013, we incurred acquisition fees and expenses totaling \$146.8 million.

### Related-Party Transactions and Agreements

We have entered into agreements with the Advisor, Dealer Manager and Hines or its affiliates, whereby we pay certain fees and reimbursements to these entities during the various phases of our organization and operation. During the organization and offering stage, these include payments to our Dealer Manager for selling commissions and the dealer manager fee and payments to our Advisor for reimbursement of issuer costs. During the acquisition and operational stages, these include payments for certain services related to acquisitions, financing and management of our investments and operations provided to us by our Advisor and Hines and its affiliates pursuant to various agreements we have entered into or anticipate entering into with these entities. See Note 9 — Related Party

Transactions and our Annual Report on Form 10-K for the year ended December 31, 2012 for additional information concerning our related-party transactions.

### **Off-Balance Sheet Arrangements**

As of September 30, 2013 and December 31, 2012, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

### **Subsequent Events**

#### *Fiege Mega Centre*

In October 2013, we acquired Fiege Mega Centre, a logistics project located in Erfurt, Germany that consists of 952,539 square feet that is 100% leased. The contract purchase price for Fiege Mega Centre was €39.2 million (approximately \$53.0 million assuming a rate of \$1.35 per EUR as of the transaction date), exclusive of transaction costs and working capital reserves. The acquisition was funded with proceeds from our Revolving Credit Facility and a €23.7 million (approximately \$32.1 million assuming a rate of \$1.35 per EUR as of the transaction date) mortgage loan with Deutsche Pfandbriefbank AG. The loan matures on October 31, 2018 and requires interest at EURIBOR plus 1.70%.

#### *Probable Acquisitions*

In October 2013, we entered into a contract to acquire 55 M Street, an office building located in Washington, D.C. that consists of 266,566 square feet of rentable area that is 89% leased. The contract purchase price is expected to be approximately \$140.9 million, exclusive of transaction costs and working capital reserves. The acquisition will be funded with a combination of available cash and proceeds from our Revolving Credit Facility. We expect to close on this acquisition during the fourth quarter of 2013. There can be no assurances that this acquisition will be consummated, and if we elect not to close on this acquisition, we could potentially forfeit our \$15.0 million earnest money deposit funded in October 2013.

### **Item 3. *Quantitative and Qualitative Disclosures About Market Risk***

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices and other market changes that affect market-sensitive instruments. In pursuing our business plan, we believe that interest rate risk, currency risk and real estate valuation risk are the primary market risks to which we are exposed.

#### *Interest Rate Risk*

We are exposed to the effects of interest rate changes primarily as a result of debt used to maintain liquidity and fund expansion of our real estate investment portfolio and operations. One of our interest rate risk management objectives is to limit the impact of interest rate changes on cash flows. To achieve this objective, we may borrow at fixed rates or fix the variable rates of interest on variable interest rate borrowings through the use of interest rate swaps. We have and may continue to enter into derivative financial instruments such as interest rate swaps and caps in order to mitigate our interest rate risk on a related financial instrument. We will not enter into derivative or interest rate transactions for speculative purposes. We are exposed to credit risk of the counterparty to these interest rate swap agreements in the event of non-performance under the terms of the derivative contracts. In the event of non-performance by the counterparty, if we were not able to replace these swaps, we would be subject to the variability of interest rates on the total amount of debt outstanding under the mortgage.

At September 30, 2013, we had fixed-rate debt of \$621.4 million and variable-rate debt of \$1,381.1 million, after adjusting for the \$328.4 million notional amount of our interest rate swap contracts. If interest rates were to increase by 1% and all other variables were held constant, we would incur \$13.8 million in additional annual interest expense associated with our variable-rate debt. Additionally, we have notional amounts of approximately \$458.8 million in interest rate caps to cap our variable-rate debt. As of September 30, 2013, the variable interest rates did not exceed their capped interest rates.

#### *Foreign Currency Risks*

We currently have real estate investments located in countries outside of the U.S. that are subject to the effects of exchange rate movements between the foreign currency of each real estate investment and the U.S. dollar, which may affect future costs and cash flows as well as amounts translated into U.S. dollars for inclusion in our condensed consolidated financial statements. Generally, we have entered into mortgage loans denominated in foreign currencies for these investments, which provide natural hedges with regard to changes in exchange rates between the foreign currencies and U.S. dollar and reduces our exposure to exchange rate differences.

Additionally, we are typically a net receiver of these foreign currencies, and, as a result, our foreign operations benefit from a weaker U.S. dollar and are adversely affected by a stronger U.S. dollar. The table below identifies the effect that an 10% immediate, unfavorable change in the exchange rates would have on our equity in these international real estate investments and their net income for the most recently completed period, by foreign currency (in thousands)<sup>(1)</sup>:

|     | <b>Reduction in Book Value as<br/>of September 30, 2013</b> | <b>Reduction in Net<br/>Income (Loss) for the<br/>Nine Months Ended<br/>September 30, 2013</b> |
|-----|-------------------------------------------------------------|------------------------------------------------------------------------------------------------|
| AUD | \$8,185                                                     | \$1,192                                                                                        |
| EUR | \$16,187                                                    | \$6,972                                                                                        |
| GBP | \$22,702                                                    | \$711                                                                                          |

- (1) Our real estate assets in Moscow, Russia were purchased in U.S. dollars and we expect that when we dispose of these assets, the sale transactions will also be denominated in U.S. dollars. Accordingly, we do not expect to have rouble exposure upon disposition.

#### *Other Risks*

There continues to be a significant amount of investment capital pursuing high-quality, well-located assets that generate stable cash flows, causing aggressive competition and pricing for assets which match our investment strategy. This may continue to drive prices higher, resulting in lower cap rates and returns. Additionally, while we intend to invest the proceeds raised from our public offerings as quickly and prudently as possible, the aggressive competition and higher pricing for assets that meet our investment objectives has caused us to experience significant delays in investing our offering proceeds in the past and may continue to cause such delays in the future.

As described elsewhere in this Quarterly Report on Form 10-Q, our Advisor has agreed to waive asset management fees payable to it in order to more closely align the amount of distributions paid with our operations. This agreement ends at the end of 2013, and there can be no assurances that this termination will not negatively impact the cash available to pay distributions.

We invest proceeds we receive from our offering in short-term, highly-liquid investments until we use such funds to make real estate investments. Although we do not expect that income we earn on these temporary investments will be substantial, our earnings will be subject to the fluctuations of interest rates and their effect on these investments.

#### **Item 4. Controls and Procedures**

##### **Disclosure Controls and Procedures**

In accordance with Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2013, to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

##### **Change in Internal Controls**

No change occurred in our internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended September 30, 2013 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

## PART II- OTHER INFORMATION

### Item 1. *Legal Proceedings*

From time to time in the ordinary course of business, the Company or its subsidiaries may become subject to legal proceedings, claims or disputes. As of November 13, 2013, neither the Company nor any of its subsidiaries was a party to any material pending legal proceedings.

### Item 1A. *Risk Factors*

We are subject to a number of risks and uncertainties, which are discussed in Part I, Item 1A, “Risk Factors” in our 2012 Annual Report on Form 10-K for the year ended December 31, 2012.

### Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

During the three months ended September 30, 2013, we did not sell or issue any equity securities that were not registered under the Securities Act.

All eligible requests for redemption that were received for the three months ended September 30, 2013 were redeemed and the redemptions were funded with proceeds from our distribution reinvestment plan. The following table lists shares we redeemed under our share redemption program during the period covered by this report.

| Period                                  | Total Number of Shares Redeemed | Average Price Paid per Share | Total Number of Shares Redeemed as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Redeemed Under the Plans or Programs <sup>(1)</sup> |
|-----------------------------------------|---------------------------------|------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| July 1, 2013 to July 30, 2013           | 330,712                         | \$ 9.53                      | 330,712                                                                         | 169,081                                                                                      |
| August 1, 2013 to August 31, 2013       | 165,965                         | \$ 9.71                      | 165,965                                                                         | 366,288                                                                                      |
| September 1, 2013 to September 30, 2013 | 105,488                         | \$ 9.56                      | 105,488                                                                         | 448,488                                                                                      |
| Total                                   | 602,165                         |                              | 602,165                                                                         |                                                                                              |

- (1) This amount represents the number of shares available for redemption on September 30, 2013. Our share redemption program was first announced at the commencement of our initial public offering in February 2009. Our share redemption program does not have a fixed expiration date, but it is subject to significant restrictions and limitations and our board of directors may terminate, suspend or amend the program without stockholder approval. We may redeem shares on a monthly basis if the shares were held for at least one year and meet certain other conditions. Any such redemptions will be limited to the amount required to redeem 5% of the shares outstanding as of the same date in the prior calendar year, and unless our board of directors determines otherwise, redemptions will be further limited to the amount of proceeds received from our distribution reinvestment plan in the month prior to the month in which the redemption request was received. Per the terms of our share redemption program, we may waive the one-year holding requirement and limitations described above for share redemption requests made in connection with the death or disability of a stockholder.

### Item 3. *Defaults Upon Senior Securities*

Not applicable.

### Item 4. *Mine Safety Disclosures*

Not applicable.

### Item 5. *Other Information*

Not applicable.

### Item 6. *Exhibits*

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HINES GLOBAL REIT, INC.

November 13, 2013

By: /s/ Sherri W. Schugart  
Sherri W. Schugart  
President and Chief Executive Officer

November 13, 2013

By: /s/ Ryan T. Sims  
Ryan T. Sims  
Chief Financial Officer and Secretary

## INDEX TO EXHIBITS

| Exhibit<br>No. | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1            | Articles of Amendment and Restatement of Hines Global REIT, Inc. (filed as Exhibit 3.1 to Pre-Effective Amendment No. 3 to the Registrant's Registration Statement on Form S-11 (File No. 333-156742), as amended and supplemented (the "First Registration Statement") on August 3, 2009 and incorporated by reference herein)                                                                                                                                                                                                    |
| 3.2            | Bylaws of Hines Global REIT, Inc. (filed as Exhibit 3.2 to Pre-Effective Amendment No. 1 to the First Registration Statement on March 18, 2009 and incorporated by reference herein)                                                                                                                                                                                                                                                                                                                                               |
| 4.1            | Hines Global REIT, Inc. Distribution Reinvestment Plan (included as Appendix C to the Prospectus contained in the Registrant's Registration Statement on Form S-11 (File No. 333-182340), as amended and supplemented (the "Second Registration Statement") and incorporated herein)                                                                                                                                                                                                                                               |
| 31.1 *         | Certification                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 31.2 *         | Certification                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 32.1           | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Pursuant to SEC Release 34-47551 this Exhibit is furnished to the SEC herewith and shall not be deemed to be "filed."                                                                                                                                                                                                                              |
| 101 *          | The following materials from Hines Global REIT, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, filed on November 13, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), (iii) Condensed Consolidated Statements of Equity, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to the Condensed Consolidated Financial Statements. |

\* Filed herewith