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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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Form 10-K

(Mark One)

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2015

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 000-50805

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**HINES REAL ESTATE INVESTMENT TRUST, INC.**

*(Exact Name of Registrant as Specified in its Charter)*

**Maryland**

*(State or Other Jurisdiction of  
Incorporation or Organization)*

**20-0138854**

*(I.R.S. Employer  
Identification No.)*

**2800 Post Oak Boulevard Suite 5000**

**Houston, Texas**

*(Address of principal executive offices)*

**77056-6118**

*(Zip code)*

Registrant's telephone number, including area code: **(888) 220-6121**

Securities registered pursuant to Section 12(b) of the Act: **None.**

Securities registered pursuant to Section 12(g) of the Act: **Common Stock, par value \$.001**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes ☐ No ☒

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part II of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☒  
(Do not check if a smaller reporting company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Aggregate market value of the common stock held by non-affiliates of the registrant: No established market exists for the registrant's common stock.

The registrant had 222.1 million shares of common stock outstanding as of March 21, 2016.

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**PART I****Special Note Regarding Forward-Looking Statements**

This Annual Report on Form 10-K includes certain statements that may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements relate to, without limitation, potential future sales of assets, economic conditions that may impact our operations, our future leverage and financial position, our future capital expenditures, future distributions, other developments and trends in the commercial real estate industry and our business strategy. Forward-looking statements are generally identifiable by the use of the words “may,” “will,” “should,” “expect,” “could,” “intend,” “plan,” “anticipate,” “estimate,” “believe,” “continue,” “predict,” “potential” or the negative of these words or other comparable terminology. These statements are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict.

The forward-looking statements in this Form 10-K are based on our current expectations, plans, estimates, assumptions and beliefs that involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Any of the assumptions underlying forward-looking statements could prove to be inaccurate. To the extent that our assumptions differ from actual results, our ability to meet such forward-looking statements, including our ability to generate positive cash flow from operations, provide distributions to our stockholders and maintain the value of the real estate properties in which we hold an interest, may be significantly hindered.

Our stockholders are cautioned not to place undue reliance on any forward-looking statement in this Form 10-K. All forward-looking statements are made as of the date of this Form 10-K, and the risk that actual results will differ materially from the expectations expressed in this Form 10-K may increase with the passage of time. In light of the significant uncertainties inherent in the forward-looking statements in this Form 10-K, the inclusion of such forward-looking statements should not be regarded as a representation by us or any other person that the objectives and plans set forth in this Form 10-K will be achieved. Please see “Item 1A. Risk Factors” for a discussion of some of the risks and uncertainties that could cause actual results to differ materially from those presented in certain forward-looking statements.

**Item 1. *Business*****General Description of Business and Operations**

Hines Real Estate Investment Trust, Inc., a Maryland corporation (“Hines REIT”), was formed by Hines Interests Limited Partnership (“Hines”) on August 5, 2003, primarily for the purpose of engaging in the business of owning interests in real estate. Hines REIT has invested primarily in institutional-quality office properties located throughout the United States. As of December 31, 2015, we owned direct and indirect investments in 29 properties. These properties consisted of 21 U.S. office properties and a portfolio of 8 grocery-anchored shopping centers located in four states primarily in the southeastern United States (the “Grocery-Anchored Portfolio”). These properties contain, in the aggregate, 12.2 million square feet of leasable space. Hines REIT is structured as an umbrella partnership real estate investment trust, or UPREIT, and substantially all of Hines REIT’s current and future business is and will be conducted through Hines REIT Properties, L.P. (the “Operating Partnership”). We refer to Hines REIT, the Operating Partnership and its wholly-owned subsidiaries as the “Company,” and the use of “we,” “our,” “us” or similar pronouns in this annual report refers to Hines REIT or the Company as required by the context in which such pronoun is used.

We made investments directly through entities wholly-owned by the Operating Partnership, or indirectly through other entities, such as through our investment in Hines US Core Office Fund LP (the “Core Fund”) in which we own a 28.8% non-managing general partner interest as of December 31, 2015. In January 2014, we dissolved our joint venture with Weingarten Realty Investors (“Weingarten”), through which we and Weingarten held a portfolio of 12 grocery-anchored shopping centers. As a result of the joint venture dissolution, eight properties in the Grocery-Anchored Portfolio were distributed to us and four were distributed to Weingarten. Collectively, we refer to this transaction as the “Grocery-Anchored Portfolio Transaction.” In total, we have acquired interests in 66 properties since our inception and have sold our interests in 39 of those properties as of March 28, 2016.

We have raised capital for our real estate investments through public offerings of our common shares. In total, we have raised approximately \$2.7 billion through our public offerings since June 2004. We commenced a \$150.0 million offering of

shares of our common stock under our dividend reinvestment plan on July 1, 2010, which closed on June 30, 2012, immediately prior to the commencement of our new \$300.0 million offering of shares of our common stock under our dividend reinvestment plan on July 1, 2012. We refer to both offerings of shares under our dividend reinvestment plan collectively as the “DRP Offering.” From inception of the DRP Offering through December 31, 2015, Hines REIT had received gross offering proceeds of \$205.5 million from the sale of 26.6 million shares through the DRP Offering. Based on market conditions and other considerations, we do not currently expect to commence any future offerings other than those related to shares issued under our dividend reinvestment plan. On January 1, 2016, Hines REIT received gross offering proceeds of \$5.4 million from the sale of 0.8 million shares through the DRP Offering.

Since the conclusion of our third public offering, we have concentrated our efforts on actively managing our assets and exploring a variety of strategic opportunities focused on enhancing the composition of our portfolio and its total return potential for our stockholders. In doing this, we have elected to make strategic dispositions, which have provided us with additional liquidity. We have used the proceeds from these dispositions to make additional strategic acquisitions focused on high-quality office assets located on the West Coast in order to best position our portfolio for a liquidity event, such as our purchase of 2851 Junction Avenue, which we acquired in May 2015, the Civica Office Commons, which we acquired in February 2015 and the Howard Hughes Center, which we acquired in January 2014. We may also choose to use these proceeds for future capital expenditure and leasing capital needs, reduce our leverage in the portfolio, make additional special distributions or other purposes. In addition to the actions we have taken such as our strategic acquisitions and dispositions, we are considering our strategic alternatives to execute a liquidity event (i.e., a sale of our assets, our sale or merger, a listing of our shares on a national securities exchange, or another similar transaction). However, there is no set timetable for the execution of such an event.

We have no employees. Our business is managed by Hines Advisors Limited Partnership (the “Advisor”), an affiliate of Hines, under the terms and conditions of an advisory agreement between us and our Advisor. As compensation for these services, we pay our Advisor certain fees, including asset management, acquisition and debt financing fees and we reimburse certain of the Advisor’s expenses in accordance with the advisory agreement. Hines or affiliates of Hines manage the leasing and operations of most of the properties in which we invest and we pay Hines property management and leasing fees in connection with these services. Hines is owned and controlled by, or for the benefit of, Gerald D. Hines and his son Jeffrey C. Hines, the Chairman of our board of directors. Hines and its 3,700 employees have over 50 years of experience in the areas of investment selection, underwriting, due diligence, portfolio management, asset management, property management, leasing, disposition, finance, accounting and investor relations.

Our office is located at 2800 Post Oak Boulevard, Suite 5000, Houston, Texas 77056-6118. Our telephone number is 1-888-220-6121. Our web site is [www.hinessecurities.com](http://www.hinessecurities.com). The information on our website is not incorporated by reference into this report.

## **Primary Investment Objectives**

Our primary investment objectives are:

- to preserve invested capital;
- to invest in a diversified portfolio of office properties;
- to pay regular cash dividends;
- to achieve appreciation of our assets over the long term; and
- to remain qualified as a real estate investment trust, or “REIT,” for federal income tax purposes.

## **Investment Policies**

We have invested and may continue to invest primarily in institutional-quality office properties located throughout the United States. Our principal targeted assets are office properties with quality construction, desirable locations and quality tenants. These types of properties are generally located in central business districts or suburban markets of major metropolitan cities. In addition, we have invested in other real estate investments including properties outside of the United States and non-office properties. We believe that a portfolio of such properties can generate stable cash flow and capital appreciation potential if the office portfolio is well-selected and well-diversified in number and location of properties, and the office properties are consistently well-managed.

## **Financing Strategy and Policies**

We have and may continue to use debt financing from time to time for property improvements, lease inducements, tenant improvements, redemptions and other working capital needs. Our portfolio was 37% leveraged as of December 31, 2015, with 53% of our debt in the form of fixed-rate mortgage loans (some of which are effectively fixed through the use of interest rate swaps). This leverage percentage is calculated using the estimated market value of our real estate investments (including our pro rata share of real estate assets and related debt owned through our investments in other entities such as the Core Fund).

## **Distribution Objectives**

In order to qualify as a REIT for federal income tax purposes, we must distribute at least 90% of our taxable income (excluding capital gains) to our stockholders. We intend, although we are not legally obligated, to continue to make regular quarterly distributions to holders of our common shares in excess of the level required to maintain our REIT status unless our results of operations, our general financial condition, general economic conditions or other factors inhibit us from doing so. Distributions are authorized at the discretion of our board of directors, which is directed, in substantial part, by its obligation to cause us to comply with the REIT requirements of the Internal Revenue Code of 1986, as amended (the “Code”).

We declare distributions to our stockholders as of daily record dates and aggregate and pay such distributions quarterly. For the years ended December 31, 2015, 2014 and 2013, we declared distributions equal to, in the aggregate, \$0.27, \$0.27 and \$1.13 per share, respectively. Beginning July 1, 2010, the distribution rate was decreased from \$0.00165699 to \$0.00138082 per share, per day, which represented a change in the annualized distribution rate from 6% to 5% (based on our last primary offering price of \$10.08 per share). Beginning in April 2013, the annual distribution rate was decreased from \$0.00138082 per share, per day to \$0.00073973 per share, per day, which represented a change in the annualized distribution rate from 5% to 2.7% (based on our last primary offering price of \$10.08 per share). Our last public offering of primary shares ended in 2009. Please see “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities” for information concerning the most recent determination of our estimated per share net asset value of \$6.65. We have continued to declare distributions at the \$0.00073973 per share, per day rate through March 2016.

With respect to the \$0.00138082 per share, per day distributions declared for July 2011 through March 2013, \$0.00041425 of the per share, per day distributions were designated by us as special distributions, which represented a return of a portion of the stockholders’ invested capital and, as such, reduced their remaining investment in us. The special distributions were funded with a portion of the proceeds from sales of investment property. The above designation of a portion of the distributions as special distributions does not impact the tax treatment of the distributions to our stockholders. The remaining 70% of our distributions were paid from funds generated by our operations.

On March 25, 2013, we declared a distribution of approximately \$198.0 million, resulting in a distribution to stockholders of \$0.80 per share that was paid during the three months ended June 30, 2013 to all stockholders of record as of April 2, 2013. This distribution was designated by us as a special distribution, which was a return of a portion of the stockholders’ invested capital and, as such, reduced their remaining investment in us. This special distribution represented a portion of the proceeds from the sale of Williams Tower and other strategic asset sales and therefore was not subject to reinvestment pursuant to our dividend reinvestment plan and was paid in cash. In the aggregate, we have declared special distributions totaling \$1.01 per share.

## **Tax Status**

We elected to be taxed as a REIT under Sections 856 through 860 of the Code, beginning with our taxable year ended December 31, 2004. In addition, the Core Fund has invested in properties through other entities that have elected to be taxed as REITs. Our management believes that we and the applicable entities in the Core Fund are organized and operate, and intend to continue operating, in such a manner as to qualify for treatment as REITs. Accordingly, no provision has been made for U.S. federal income taxes for the years ended December 31, 2015, 2014 and 2013 in the accompanying consolidated financial statements.

## **Competition**

Numerous real estate companies, real estate investment trusts and U.S. institutional and foreign investors compete with us in obtaining creditworthy tenants to occupy our properties, including, but not limited to, Hines Global REIT, Inc. (“Hines Global I”), Hines Global REIT II, Inc. (“Hines Global II”) and other real estate investment vehicles sponsored by Hines. Many of these entities have significant financial and other resources, including operating experience, allowing them to compete effectively with us. Principal factors of competition in our primary business of owning office properties are the quality of

properties, leasing terms (including rent and other charges and allowances for inducements and tenant improvements), the quality and breadth of tenant services provided, and reputation as an owner and operator of quality office properties in the relevant market. Additionally, our ability to compete depends upon, among other factors, trends of the global, national and local economies, investment alternatives, financial condition and operating results of current and prospective tenants, availability and cost of capital, taxes, governmental regulations, legislation and demographic trends.

We believe Hines' extensive real estate experience and depth and breadth of its organization of 3,700 employees located in over 100 cities across the United States and 19 foreign countries allows it to more effectively operate our real estate assets. However, competition may result in lower occupancy or rental rates or increase the level of inducements we offer to tenants.

## Customers

We are dependent upon the ability of current tenants to pay their contractual rent amounts as the rents become due. No tenant represented more than 10% of our consolidated rental revenue for the years ended December 31, 2015, 2014 and 2013.

## Available Information

Stockholders may obtain copies of our filings with the U.S. Securities and Exchange Commission ("SEC"), free of charge from the website maintained by the SEC at [www.sec.gov](http://www.sec.gov) or from our website at [www.hinessecurities.com](http://www.hinessecurities.com). Further, a copy of this Annual Report on Form 10-K is located at the SEC's Public Reference Room at 100 F Street, NE, Washington, D.C. 20549. Information on the operation of the Public Reference Room can be obtained by calling the SEC at 1-800-SEC-0330. Our filings will be available on our website as soon as reasonably practicable after we electronically file such materials with the SEC. However, the information from our website is not incorporated by reference into this report.

## Item 1A. Risk Factors

*You should carefully read and consider the risks described below together with all other information in this report. If certain of the following risks actually occur, our results of operations and ability to pay distributions would likely suffer materially, or could be eliminated entirely. As a result, the value of our common shares may decline, and our stockholders could lose all or part of the money they paid to buy our common shares.*

## Investment Risks

***There is currently no public market for our common shares, and we do not presently intend to list our common shares on a stock exchange. Therefore, it will likely be difficult for stockholders to sell their shares and, if they are able to sell their shares, they will likely sell them at a substantial discount. The most recently determined estimated per share net asset value of our common shares is an amount that is less than the price stockholders paid for their shares in our prior public offerings and may be further adjusted in the future.***

There is no public market for our common shares, and we do not expect one to develop. We currently have no plans to list our shares on a national securities exchange or over-the-counter market, or to include our shares for quotation on any national securities market. Additionally, our charter contains restrictions on the ownership and transfer of our shares, and these restrictions may inhibit the ability of our stockholders to sell their shares. We have a share redemption program, but it is limited in terms of the amount of shares that may be redeemed. Our board of directors may further limit, suspend or terminate our share redemption program upon 30 days' written notice, in the form of a current report on Form 8-K filed with the U.S. Securities and Exchange Commission ("SEC") and made available on our website ([www.hinessecurities.com](http://www.hinessecurities.com)). It may be difficult for stockholders to sell their shares promptly or at all. If stockholders are able to sell their shares, they may only be able to sell them at a substantial discount from the price they paid. This may be the result, in part, of the fact that the amount of funds available for investment from our prior public offerings were reduced by funds used to pay certain up-front fees and expenses. Unless our aggregate investments increase in value to compensate for these up-front fees and expenses, which may not occur, it is unlikely that stockholders will be able to sell their shares, whether pursuant to our share redemption program or otherwise, without incurring a substantial loss. Our stockholders may also experience substantial losses in connection with a liquidation event or if we dispose of our assets. We cannot assure stockholders that their shares will ever appreciate in value to equal the price they paid for their shares. Thus, stockholders should consider our common shares as illiquid and a long-term investment and should be prepared to hold their shares for an indefinite length of time. Further, declines in real estate fundamentals that were experienced in prior years have had a significant negative impact on values of commercial real estate investments. On September 16, 2015, our board of directors determined an estimated per share net asset value ("NAV") of \$6.65, which reflects an increase from the prior estimated per share NAV of \$6.50 determined by our board of directors in December 2014. Beginning with any shares redeemed on or after January 1, 2016, the share redemption price is \$5.45 for ordinary redemptions

and \$6.65 for redemptions in connection with the death or disability of a stockholder. For a discussion of the methodology pursuant to which our estimated per share NAV was determined by our board of directors, please see “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities — Market Information” for more information.

The estimated per share net asset value of \$6.65 was calculated as of a moment in time. Although the value of our common shares will fluctuate over time as a result of, among other things, developments related to individual assets, changes in the real estate and capital markets, additional sales of assets, the distribution of sales proceeds to our stockholders and changes in corporate policies such as our dividend level relative to earnings, we do not undertake to update the estimated value per share on a regular basis. As a result, stockholders should not rely on the estimated value per share as being an accurate measure of the then-current value of shares of our common stock in making a decision to buy or sell shares of our common stock, including whether to reinvest distributions by participating in the dividend reinvestment plan and whether to request redemption pursuant to our share redemption program.

***The actual value of shares that we redeem under our share redemption program may be substantially less or more than what we pay.***

As indicated above, under our share redemption program, shares may be redeemed at a price that is less than the most recently announced estimated per share NAV of our common stock, as determined by our board of directors, with respect to ordinary redemption requests and at a price equal to the most recently announced estimated per share NAV with respect to redemptions in connection with the death or disability of a stockholder. The estimated per share NAV was calculated as of a moment in time, and the value of our shares will fluctuate over time as a result of, among other things, the sale of real properties and distribution of the sale proceeds, developments related to individual assets and changes in the real estate and capital markets. In addition, we have funded and may continue to fund distributions to our stockholders with a portion of the proceeds from sales of our investment property. For these reasons, the estimated per share NAV may not accurately represent the current value of our assets per share of our common stock at any particular time and may be higher or lower than the actual value of our assets per share at such time. Accordingly, stockholders should not assume that they will be able to sell all or any portion of their shares back to us pursuant to our share redemption program at a price that reflects the then-current market value of the shares. In addition, as we consider our strategic alternatives to execute a liquidity event (i.e., a sale of our assets, our sale or merger, a listing of our shares on a national securities exchange, or another similar transaction), stockholders should be aware that it is possible that the amount they may receive if their shares of our common stock are redeemed may be higher or lower than the amount they may receive if we execute a liquidity event. However, there is no set timetable for the execution of such an event. If, at the time of redemption, the actual value of the shares is less than the redemption price, then it would cause the redemption to be dilutive to our remaining stockholders. Alternatively, if the actual value of the shares that we redeem is higher than the redemption price, then a redeeming stockholder will not benefit from any increase in the value of the underlying assets.

***The offering price of our shares under our dividend reinvestment plan may not accurately represent the current value of our assets at any particular time and the actual value of your investment may be substantially less than what you pay.***

The offering price for shares of our common stock under our dividend reinvestment plan is based on the estimated per share NAV determined by our board of directors in September 2015, as described in “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities — Market Information.” The estimated per share NAV was calculated as of a moment in time, and the value of our shares will fluctuate over time as a result of, among other things, developments related to individual assets and changes in the real estate and capital markets. Therefore, the actual value of your investment may be substantially less than what you pay for shares of our common stock. The offering price under our dividend reinvestment plan is not indicative of either the price at which our shares would trade if they were listed on an exchange or actively traded by brokers or of the proceeds that you would receive if we were liquidated or dissolved.

Because we are conducting an ongoing offering pursuant to our dividend reinvestment plan, we are providing information about our net tangible book value per share. As of December 31, 2015, our net tangible book value per share was \$4.78, which is less than the offering price for shares of our common stock under the dividend reinvestment plan. Net tangible book value is a rough approximation of value calculated simply as total book value of assets minus total liabilities (all of which are adjusted for noncontrolling interests). It assumes that the value of real estate assets diminishes predictably over time as shown through the depreciation and amortization of real estate investments. Real estate values have historically risen or fallen with market conditions. Net tangible book value is used generally as a conservative measure of net worth that we do not believe reflects our estimated value per share. It is not intended to reflect the value of our assets upon an orderly liquidation of the Company in accordance with our investment objectives. However, net tangible book value does reflect certain dilution in value of our common stock from the issue price as a result of (i) accumulated depreciation and amortization of real estate investments, (ii)

the funding of distributions from sources other than our cash flow from operations, (iii) the substantial fees paid in connection with our three prior public offerings, such as selling commissions and marketing fees, all or a portion of which were re-allowed by our dealer manager to participating broker dealers and (iv) the fees and expenses paid to our advisor and its affiliates in connection with the selection, acquisition, management and sale of our investments.

***Our share redemption program was suspended from November 2009 through March 2013, except with respect to requests made in connection with the death or disability of a stockholder. The suspension has been lifted, but our board of directors may amend, suspend or terminate the program at any time, in its sole discretion. Stockholders' ability to have their shares redeemed is subject to additional limitations under our share redemption program. The funds available for redemption will generally be limited to the amount of proceeds received from our dividend reinvestment plan in the prior quarter. However, our board of directors has approved and may continue to approve requests for redemptions in excess of this amount, as long as the total amount redeemed does not exceed the amount required to redeem 10% of our shares outstanding as of the same date in the prior calendar year. Cash used to fund redemptions may reduce our liquidity.***

Stockholders should understand that our share redemption program contains significant restrictions. In addition, subject to the conditions and limitations described in the share redemption program, only shares that have been held by a stockholder for at least one year since the date of their acquisition and were (i) purchased directly from us, (ii) received through a non-cash transaction, not in the secondary market and (iii) purchased from another stockholder prior to January 11, 2009 are eligible for redemption. Subject to the restrictions and limitations of our share redemption program, we expect to redeem shares to the extent our board of directors determines we have sufficient available cash to do so.

The funds available for redemption will generally be limited to the amount of proceeds received from the Company's dividend reinvestment plan in the prior quarter. However, the Company's board of directors has approved and may continue to approve requests for redemptions in excess of this amount, as long as the total amount redeemed does not exceed the amount required to redeem 10% of our shares outstanding as of the same date in the prior calendar year. Cash used to fund redemptions reduces our liquidity available to fund our cash needs.

Our board of directors reserves the right to further amend, suspend or terminate the share redemption program at any time in its discretion upon 30 days' notice, in the form of a current report on Form 8-K filed with the SEC and made available on our website.

***If we do not successfully implement a liquidity event, investors may have to hold an investment for an indefinite period.***

Our board of directors is evaluating various strategic options to provide stockholders with liquidity of their investment. A determination to pursue a liquidity event does not create an obligation to conclude the process within a set time. For example, if we adopt a plan of liquidation or enter into a contract to sell or merge the Company, the timing of such transaction may depend on real estate and financial markets, general or local economic conditions and federal income tax effects on our stockholders. We cannot guarantee that we will be able to liquidate all of our assets, sell or merge the Company or otherwise complete a liquidity event on favorable terms, if at all. If we were to adopt a plan of liquidation, we would likely remain in existence until all its investments are liquidated. Similarly, if we determined to list our common stock on a national securities exchange, the timing would depend in part on the general economic conditions and volatility of the financial markets. If we do not pursue a liquidity event or there are delays in pursuing a liquidity event due to market conditions or otherwise, our common stock may continue to be illiquid and investors may, for an indefinite period of time, be unable to convert their shares to cash easily, if at all, and it could adversely affect their overall return.

***Due to the risks involved in the ownership of real estate, there is no guarantee of any return on an investment in our shares, and stockholders may lose some or all of their investment.***

By owning our shares, stockholders are subjected to significant risks associated with owning and operating real estate. The performance of an investment in Hines REIT is subject to such risks, including:

- changes in the general economic climate;
- changes in local conditions such as an oversupply of space or reduction in demand for real estate;
- changes in interest rates and the availability of financing;
- changes in property level operating expenses due to inflation or otherwise;
- changes in laws and governmental regulations, including those governing real estate usage, zoning and taxes; and
- changes due to factors that are generally outside of our control, such as terrorist attacks and international instability, natural disasters and acts of God, over-building, adverse national, state or local changes in applicable



tax, environmental or zoning laws and a taking of any of the properties which we own or in which we otherwise have interests by eminent domain.

In addition, during various cycles, the commercial real estate market has experienced a substantial influx of capital from investors which, when combined with significant competition for real estate, may have resulted in inflated purchase prices for such assets. We and the Core Fund have purchased assets in such environments, and therefore, we are subject to the risks that the value of our assets may not appreciate or may decrease significantly below the amount we paid for such assets if the real estate market ceases to attract the same level of capital investment in the future as it attracted when we invested in such assets, or if the number of companies seeking to acquire such assets decreases. If any of these circumstances occur or the values of our investments are otherwise negatively affected, the value of an investment in our shares may likewise decrease, and stockholders could lose some or all of their investment.

***We may be adversely affected by trends in the office and real estate industry.***

Some businesses are rapidly evolving to make employee telecommuting, flexible work schedules, open workplaces and teleconferencing increasingly common. These practices enable businesses to reduce their space requirements. A continuation of the movement towards these practices could over time erode the overall demand for office space and, in turn, place downward pressure on occupancy, rental rates and property valuations, each of which could have an adverse effect on our financial position, results of operations, cash flows and ability to make distributions to our stockholders.

***We compete with affiliates of Hines for real estate investment opportunities and some of these affiliates have preferential rights to accept or reject certain investment opportunities in advance of our right to accept or reject such opportunities.***

Hines, the sponsor of Hines REIT, has existing real estate joint ventures, funds and programs, which we collectively refer to as real estate investment vehicles, with investment objectives and strategies similar to ours, including Hines Global I and Hines Global II. Because we compete with these real estate investment vehicles for investment opportunities, Hines faces conflicts of interest in allocating investment opportunities between us and these other real estate investment vehicles. We have no priority rights to specific investment opportunities identified by Hines. Some of these entities have a priority right over other Hines real estate investment vehicles, including us, to accept investment opportunities that meet certain defined investment criteria. Because we and these other Hines real estate investment vehicles rely on Hines to present us with investment opportunities, these rights may reduce our investment opportunities. Therefore, we may not be able to invest in, or we may only invest indirectly with or through another Hines-affiliated real estate investment vehicle in, certain investments we otherwise would make directly. To the extent we invest in opportunities with another real estate investment vehicle affiliated with Hines, we may not have the control over such investment that we would otherwise have if we owned all of or otherwise controlled such assets.

We do not have priority rights to specific investment opportunities identified by Hines. Our right to participate in Hines' investment allocation process terminated when we fully invested the proceeds of our prior public offerings. Accordingly, Hines will decide, in its discretion, subject to any priority rights it grants or has granted to other Hines-managed or otherwise affiliated real estate investment vehicles, how to allocate such opportunities among us, Hines and other Hines real estate investment vehicles. Because we do not have a right to accept or reject any investment opportunities before Hines or, one or more Hines real estate investment vehicles have the right to accept such opportunities, and are otherwise subject to Hines' discretion as to the investment opportunities we will receive, we may not be able to review and/or invest in opportunities which we would otherwise pursue if we were the only real estate investment vehicle sponsored by Hines or had a priority right in regard to such investments. We are subject to the risk that, as a result of the conflicts of interest between Hines, us and other real estate investment vehicles sponsored or managed by or affiliated with Hines, and the priority rights Hines has granted or may in the future grant to any such other real estate investment vehicles, we may not be offered favorable investment opportunities identified by Hines when it would otherwise be in our best interest to accept such investment opportunities, and our business, results of operations, cash flows and financial condition and our ability to make distributions to our stockholders and the value of our stockholders' investment may be adversely impacted thereby.

***A percentage of our investment portfolio is invested in the Core Fund. Because of our current Core Fund investments, it is likely that Hines affiliates will retain control over certain of our investments even if our independent directors remove our Advisor.***

While a majority of our independent directors may remove our Advisor upon 60 days' written notice, our independent directors cannot unilaterally remove the managing general partner of the Core Fund, which is also an affiliate of Hines. Because of our current Core Fund investments and because our ability to remove the managing general partner of the Core Fund is

limited, it is likely that an affiliate of Hines will maintain a substantial degree of control over certain investments despite the removal of our Advisor by our independent directors. In addition, our ability to redeem any investment we hold in the Core Fund is limited. Please see “— Business and Real Estate Risks — Our ability to redeem all or a portion of our investment in the Core Fund is subject to significant restrictions” for more information regarding our ability to redeem any investments in the Core Fund.

***Hines REIT's interest in the Operating Partnership will be diluted by the Participation Interest in the Operating Partnership held by HALP Associates Limited Partnership and an interest in Hines REIT may be diluted if we issue additional shares.***

Hines REIT owned a 91.8% general partner interest in the Operating Partnership as of December 31, 2015. Hines 2005 VS I LP, an affiliate of Hines, owned a 0.5% interest in the Operating Partnership as of December 31, 2015. In addition, another affiliate of Hines, HALP Associates Limited Partnership (“HALP”) owned a 7.7% profits interest (the “Participation Interest”) in the Operating Partnership as of December 31, 2015. The Participation Interest will increase to the extent leverage is used because the use of leverage will allow us to acquire more assets. Each increase in this interest will dilute our stockholders' indirect investment in the Operating Partnership and, accordingly, reduce the amount of distributions that would otherwise be payable to our stockholders in the future.

Additionally, stockholders do not have preemptive rights to acquire any shares issued by us in the future. Therefore, stockholders may experience dilution of their equity investment if we:

- sell shares in our public offerings, including those issued pursuant to the dividend reinvestment plan and shares issued to our directors;
- sell or issue securities that are convertible into shares, such as interests in the Operating Partnership;
- issue shares in a private offering;
- issue common shares to our Advisor or affiliates in lieu of cash fees;
- issue common shares upon the exercise of options granted, if any, to our independent directors, or employees of the Company or our Advisor; or
- issue shares to sellers of properties acquired by us in connection with an exchange of partnership units from the Operating Partnership.

***The redemption of interests in the Operating Partnership held by Hines and its affiliates (including the Participation Interest) as required in our Advisory Agreement may discourage a takeover attempt if our Advisory Agreement would be terminated in connection therewith.***

In the event of a merger in which we are not the surviving entity, and pursuant to which our Advisory Agreement is terminated under certain circumstances, Hines and its affiliates may require the Operating Partnership to purchase all or a portion of the Participation Interest and interest in the Operating Partnership that they hold at any time thereafter for cash, or our shares, as determined by the seller. The Participation Interest increases on a monthly basis and, as the percentage interest in the Operating Partnership attributable to this interest increases, these rights may deter transactions that could result in a merger in which we are not the survivor. This deterrence may limit the opportunity for stockholders to receive a premium for their common shares that might otherwise exist if an investor attempted to acquire us through a merger.

***Hines' ability to cause the Operating Partnership to purchase the Participation Interest and any OP Units Hines and its affiliates hold in connection with the termination of the Advisory Agreement may deter us from terminating the Advisory Agreement.***

Under our Advisory Agreement, if we are not advised by an entity affiliated with Hines, Hines or its affiliates may cause the Operating Partnership to purchase some or all of the Participation Interest or OP Units then held by such entities. The purchase price will be based on the net asset value of the Operating Partnership and payable in cash, or our shares, as determined by the seller. If the termination of the Advisory Agreement would result in the Company not being advised by an affiliate of Hines, and if the amount necessary to purchase Hines' interest in the Operating Partnership is substantial, these rights could discourage or deter us from terminating the Advisory Agreement under circumstances in which we would otherwise do so.

***Lenders may require us to enter into restrictive covenants that relate to or otherwise limit our operations, which could limit our ability to make distributions to our stockholders, to replace our Advisor or to otherwise achieve our investment objectives.***

When providing financing, a lender may impose restrictions on us that affect our distribution and operating policies and our ability to incur additional debt. Loan documents we enter into may contain covenants that limit our ability to further mortgage property, discontinue insurance coverage, or make distributions under certain circumstances. In addition, provisions of our loan documents may deter us from replacing our Advisor because of the consequences under such agreements and may limit our ability to replace the property manager or terminate certain operating or lease agreements related to the property. These or other limitations may adversely affect our flexibility and our ability to achieve our investment objectives.

***We may issue preferred shares or separate classes or series of common shares, which issuance could adversely affect the holders of our common shares.***

We may issue, without stockholder approval, preferred shares or a class or series of common shares with rights that could adversely affect our holders of the common shares. Upon the affirmative vote of a majority of our directors (including in the case of preferred shares, a majority of our independent directors), our charter authorizes our board of directors (without any further action by our stockholders) to issue preferred shares or common shares in one or more class or series, and to fix the voting rights (subject to certain limitations), liquidation preferences, dividend rates, conversion rights, redemption rights and terms, including sinking fund provisions, and certain other rights and preferences with respect to such class or series of shares. If we ever create and issue preferred shares with a dividend preference over common shares, payment of any dividend preferences of outstanding preferred shares would reduce the amount of funds available for the payment of distributions on the common shares. Further, holders of preferred shares are normally entitled to receive a preference payment in the event we liquidate, dissolve or wind up before any payment is made to the common stockholders, likely reducing the amount common stockholders would otherwise receive upon such an occurrence. We could also designate and issue shares in a class or series of common shares with similar rights. In addition, under certain circumstances, the issuance of preferred shares or a separate class or series of common shares may render more difficult or tend to discourage:

- a merger, offer or proxy contest;
- the assumption of control by a holder of a large block of our securities; and/or
- the removal of incumbent management.

***We are not registered as an investment company under the Investment Company Act of 1940, as amended (the “Investment Company Act”), and therefore we will not be subject to the requirements imposed on an investment company by such Act. Similarly, the Core Fund is not registered as an investment company.***

We are not, and the Core Fund is not, registered as an “investment company” under the Investment Company Act. Investment companies subject to this act are required to comply with a variety of substantive requirements, such as requirements relating to:

- limitations on the capital structure of the entity;
- restrictions on certain investments;
- prohibitions on transactions with affiliated entities; and
- public reporting disclosures, record keeping, voting procedures, proxy disclosure and similar corporate governance rules and regulations.

Many of these requirements are intended to provide benefits or protections to security holders of investment companies. Because we do not expect to be subject to these requirements, our stockholders will not be entitled to these benefits or protections.

In order to operate in a manner to avoid being required to register as an investment company, we may be unable to sell assets we would otherwise want to sell or we may need to sell assets we would otherwise wish to retain. In addition, we may also have to forgo opportunities to acquire interests in companies or entities that we would otherwise want to acquire. The operations of the Core Fund may be similarly limited in order for the Core Fund to avoid being required to register as an investment company.

***If Hines REIT, the Operating Partnership or the Core Fund is required to register as an investment company under the Investment Company Act, the additional expenses and operational limitations associated with such registration may reduce our stockholders' investment return or impair our ability to conduct our business as planned.***

We do not expect to operate as an “investment company” under the Investment Company Act. However, the analysis relating to whether a company qualifies as an investment company can involve technical and complex rules and regulations. If we own assets that qualify as “investment securities” as such term is defined under the Investment Company Act, and the value of such assets exceeds 40% of the value of our total assets, we could be deemed to be an investment company. It is possible that many of our interests in real estate may be held through other entities, and some or all of these interests in other entities could be deemed to be investment securities.

If we held investment securities and the value of these securities exceeded 40% of the value of our total assets, we may be required to register as an investment company. Investment companies are subject to a variety of substantial requirements that could significantly impact our operations. Please see “— We are not registered as an investment company under the Investment Company Act of 1940, as amended (the “Investment Company Act”), and therefore we will not be subject to the requirements imposed on an investment company by such Act. Similarly, the Core Fund is not registered as an investment company.” above. The costs and expenses we would incur to register and operate as an investment company, as well as the limitations placed on our operations, could have a material adverse impact on our operations and the investment return on our shares.

If we were required to register as an investment company, but failed to do so, we would be prohibited from engaging in our business, criminal and civil actions could be brought against us, some of our contracts might be unenforceable unless a court were to direct enforcement, and a court could appoint a receiver to take control of us and liquidate our business.

Our investment in the Core Fund is subject to the risks described in this risk factor, as the Core Fund will need to operate in a manner to avoid qualifying as an investment company as well. If the Core Fund is required to register as an investment company, the extra costs and expenses and limitations on operations resulting from such, as described above, could adversely impact the Core Fund's operations. This would indirectly reduce the return on our shares and registration also could adversely affect our status as an investment company.

***If our assets are deemed to be plan assets under the Employee Retirement Income Security Act of 1974, as amended (“ERISA”), our Advisor and the fiduciaries of investing ERISA plans may be exposed to liabilities under Title I of ERISA and the Code.***

In some circumstances where an ERISA plan holds an interest in an entity, an undivided interest in the assets of the entity attributable to that interest are deemed to be ERISA plan assets unless an exception applies. This is known as the “look-through rule.” Under those circumstances, the obligations and other responsibilities of plan sponsors, plan fiduciaries and plan administrators, and of parties in interest and disqualified persons, under Title I of ERISA and Section 4975 of the Code, as applicable, may apply, and there may be liability under these and other provisions of ERISA and the Code. We believe that our assets should not be treated as ERISA plan assets because the shares should qualify as “publicly-offered securities” that are exempt from the look-through rule under applicable regulations of the U.S. Department of the Treasury. We note, however, that because certain limitations are imposed upon the transferability of shares so that we may qualify as a REIT, and perhaps for other reasons, it is possible that this exemption may not apply. If that is the case, and if our Advisor or we are exposed to liability under ERISA or the Code, our performance and results of operations could be adversely affected. In addition, if that were the case, an investment in our common shares might constitute an ineffective delegation of fiduciary responsibility to our Advisor, and expose the fiduciary of the benefit plan to co-fiduciary liability under ERISA for any breach by our Advisor of the fiduciary duties mandated under ERISA. Prior to making a further investment in us through our dividend reinvestment plan, stockholders should consult with their legal and other advisors concerning the impact of ERISA and the Code on such stockholders' investment and our performance.

***There are special considerations that apply to pension or profit sharing trusts or individual retirement accounts (“IRAs”) investing in our common stock.***

If stockholders have invested the assets of an IRA, pension, profit sharing, 401(k), Keogh or other qualified retirement plan or plan to further invest through our dividend reinvestment plan, they should satisfy themselves that:

- their investment is consistent with their fiduciary obligations under ERISA and the Code;
- their investment is made in accordance with the documents and instruments governing their plan or IRA, including their plan's investment policy;

- their investment satisfies the prudence and diversification requirements of Sections 404(a)(1)(B) and 404(a)(1)(C) of ERISA;
- their investment will not impair the liquidity of the plan or IRA;
- their investment will not produce “unrelated business taxable income” for the plan or IRA;
- they will be able to value the assets of the plan annually in accordance with ERISA requirements; and
- their investment will not constitute a prohibited transaction under Section 406 of ERISA or Section 4975 of the Code.

***The ownership limit in our charter may discourage a takeover attempt.***

Our charter provides that no holder of shares, other than Hines, affiliates of Hines or any other person to whom our board of directors grants an exemption, may directly or indirectly own more than 9.9% in value of the aggregate of our outstanding shares or more than 9.9% of the number or value, whichever is more restrictive, of the outstanding shares of any class or series of our outstanding securities. This ownership limit may deter tender offers for our outstanding shares, which offers may be attractive to our stockholders, and thus may limit the opportunity for stockholders to receive a premium for their shares that might otherwise exist if an investor attempted to assemble a block of common shares in excess of 9.9% in value of the aggregate of our outstanding shares or more than 9.9% of the number or value, whichever is more restrictive, of the outstanding shares of any class or series or otherwise to effect a change of control in us.

***We will not be afforded the protection of the Maryland General Corporation Law relating to business combinations.***

Provisions of the Maryland General Corporation Law prohibit business combinations unless prior approval of the board of directors is obtained before the person seeking the combination became an interested stockholder, with:

- any person who beneficially owns 10% or more of the voting power of our outstanding voting stock (an “interested stockholder”);
- any of our affiliates who, at any time within the two-year period prior to the date in question, was the beneficial owner of 10% or more of the voting power of our outstanding shares (also an “interested stockholder”); or
- an affiliate of an interested stockholder.

These prohibitions are intended to prevent a change of control by interested stockholders who do not have the support of our board of directors. Because our charter contains limitations on ownership of 9.9% or more of our common shares by a stockholder other than Hines or an affiliate of Hines, we opted out of the business combinations statute in our charter. Therefore, we will not be afforded the protections of this statute and, accordingly, there is no guarantee that the ownership limitations in our charter will provide the same measure of protection as the business combinations statute and prevent an undesired change of control by an interested stockholder.

**Business and Real Estate Risks**

***Geographic concentration of our portfolio may make us particularly susceptible to adverse economic developments in the real estate markets of those areas.***

In the event that we have a concentration of real estate investments in a particular geographic area, our operating results and ability to make distributions are likely to be impacted by economic changes affecting the real estate markets in that area. An investment in us will be subject to greater risk to the extent that we lack a geographically diversified portfolio of properties. For example, based on our pro-rata share of the estimated aggregate value of the real estate investments in which we owned interests as of December 31, 2015, approximately 25% of our portfolio consists of properties located in Los Angeles, 20% of our portfolio consists of properties located in Seattle, 11% of our portfolio consists of properties located in Chicago, and 10% of our portfolio consists of properties located in Dallas. Consequently, our financial condition and ability to make distributions could be materially and adversely affected by any significant adverse developments in those markets. Please see “Item 2. Properties — Market Concentration and — Industry Concentration.”

***Industry concentration of our tenants may make us particularly susceptible to adverse economic developments in these industries.***

In the event we have a concentration of tenants in a particular industry, our operating results and ability to make distributions may be adversely affected by unfavorable developments in these industries and we will be subject to a greater risk to the extent that our tenants are not diversified by industry. For example, based on our pro rata share of space leased to tenants as of December 31, 2015, 13% of our space is leased to tenants in the legal industry, 13% is leased to tenants in the finance and

insurance industries, 12% is leased to tenants in the grocery-anchored retail industry and 10% is leased to tenants in the information and technology industries.

***From time to time, distributions we paid to our stockholders were partially funded with advances, borrowings or waivers of fees from our Advisor. We may use similar advances, borrowings, deferrals or waivers of fees from our Advisor or affiliates, or other sources in the future to fund distributions to our stockholders. We cannot assure stockholders that in the future we will be able to achieve cash flows necessary to repay such advances or borrowings and pay distributions at our current per share amounts, or to maintain distributions at any particular level, if at all.***

We cannot assure stockholders that we will be able to continue paying distributions to our stockholders at our current per share amounts, or that the distributions we pay will not decrease or be eliminated in the future. As a result of market conditions, beginning July 1, 2010, the annual distribution rate was decreased from \$0.00165699 to \$0.00138082 per share, per day, which represented a change in the annualized distribution rate from 6% to 5% (based on our last primary offering price of \$10.08 per share). Beginning in April 2013, the annual distribution rate was decreased from \$0.00138082 per share, per day to \$0.00073973 per share, per day, which represented a change in the annualized distribution rate from 5% to 2.7% (based on our last primary offering price of \$10.08 per share). Our last public offering of primary shares ended in 2009. Please see “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities” for information concerning the most recent determination of our estimated per share NAV of \$6.65.

In our initial quarters of operations, funds generated by our operations were insufficient to fund our distributions to stockholders and minority interests. As a result, our Advisor advanced funds to us to enable us to partially fund our distributions, and our Advisor deferred, and in some cases forgave, the reimbursement of such advances. In addition, for the period from July 1, 2011 through December 31, 2012, our Advisor agreed to waive a portion of its monthly cash asset management fee such that the fee was reduced from 0.0625% to 0.0417% (0.75% to 0.50% on an annual basis) of the net equity capital we had invested in real estate investments as of the end of each month. As a result of the waiver of these fees, cash flow from operations that would have been paid to our Advisor was available to pay distributions to stockholders. This fee waiver was not a deferral and accordingly, these fees will not be paid to our Advisor in cash at any time in the future. We did not receive any advances from our Advisor after June 30, 2006 and, other than with respect to amounts previously forgiven as of December 31, 2006, we had reimbursed our Advisor for these advances. Our Advisor is under no obligation to advance funds to us in the future or to defer or waive fees in order to support our distributions. Please see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition, Liquidity and Capital Resources — Cash Flows from Financing Activities — Distributions.”

If our Advisor or its affiliates do not determine to advance funds to cover our expenses or defer or waive fees in the future, our ability to pay distributions to our stockholders could be adversely affected, and we may be unable to pay distributions to our stockholders, or such distributions could decrease significantly. In addition, our Advisor, banks or other financing sources may make loans or advances to us in order to allow us to pay future distributions to our stockholders. The ultimate repayment of this liability could adversely impact our ability to pay distributions in future periods, decrease the amount of cash we have available for operations and new investments and potentially adversely impact the value of our shares. In addition, our Advisor or its affiliates could choose to receive shares of our common stock or interests in the operating partnership in lieu of cash fees to which they are entitled, and the issuance of such securities may dilute the interest of our stockholders.

***If we sell a significant amount of our investments, it may adversely impact our ability to pay regular distributions to our stockholders.***

As noted above, we have sold certain of our investments and have distributed a portion of the sales proceeds to our stockholders as a special distribution that represents a return of our stockholders’ invested capital. If we dispose of additional investments and do not reinvest those proceeds in new investments, then such dispositions also will reduce the aggregate cash flow generated by our properties and may adversely impact our ability to maintain the payment of regular distributions to our stockholders.

***We may need to incur borrowings that would otherwise not be incurred to meet REIT minimum distribution requirements.***

In order to maintain our qualification as a REIT, we are required to distribute to our stockholders at least 90% of our annual ordinary taxable income. In addition, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which certain distributions paid (or deemed paid) by us with respect to any calendar year are less than the sum of (i) 85% of our ordinary income for that year, (ii) 95% of our capital gain net income for that year and (iii) 100% of our undistributed taxable income from prior years.

We expect our income, if any, to consist almost solely of our share of the Operating Partnership's income, and the cash available for the payment of distributions by us to our stockholders will consist of our share of cash distributions made by the Operating Partnership. As the general partner of the Operating Partnership, we will determine the amount of any distributions made by the Operating Partnership. However, we must consider a number of factors in making such distributions, including:

- the amount of the cash available for distribution;
- the impact of such distribution on other partners of the Operating Partnership;
- the Operating Partnership's financial condition;
- the Operating Partnership's capital expenditure requirements and reserves therefor; and
- the annual distribution requirements contained in the Code necessary to qualify and maintain our qualification as a REIT.

Differences in timing between the actual receipt of income and actual payment of deductible expenses and the inclusion of such income and deduction of such expenses when determining our taxable income, as well as the effect of nondeductible capital expenditures, the creation of reserves, the use of cash to purchase shares under our share redemption program or required debt amortization payments, could result in our having taxable income that exceeds cash available for distribution.

In view of the foregoing, we may be unable to meet the REIT minimum distribution requirements and/or avoid the 4% excise tax described above. In certain cases, we may decide to borrow funds in order to meet the REIT minimum distribution and/or avoid the 4% excise tax even if our management believes that the then prevailing market conditions generally are not favorable for such borrowings or that such borrowings would not be advisable in the absence of such tax considerations.

***We are different in some respects from other programs sponsored by Hines, and therefore the past performance of such programs may not be indicative of our future results.***

We are one of only three publicly-offered real estate investment programs sponsored by Hines and Hines' first REIT. Hines' previous programs and investments were conducted through privately-held entities not subject to either the up-front commissions, fees or expenses associated with our public offerings or all of the laws and regulations that govern us, including reporting requirements under the federal securities laws, and tax and other regulations applicable to REITs. A significant portion of Hines' other programs and investments also involve development projects. Although we are not prohibited from participating in development projects, we currently do not expect to participate in development activities.

The past performance of other programs sponsored by Hines may not be indicative of our future results and we may not be able to successfully operate our business and implement our investment strategy, which may be different in a number of respects from the operations previously conducted by Hines. Stockholders should not rely on the past performance of other programs or investments sponsored by Hines to predict, or as an indication of, our future performance.

***Our ability to redeem all or a portion of our investment in the Core Fund is subject to significant restrictions.***

The partnership agreement for the Core Fund provides that the Core Fund will dissolve on December 31, 2016, subject to a one-year extension period. Our ability to redeem our investment in the Core Fund is limited and, as a result, we may not be able to redeem some or all of our interest in the Core Fund prior to the liquidation of the Core Fund. Please see “—If the Core Fund is forced to sell its assets in order to satisfy mandatory redemption requirements, our investments in the Core Fund may be materially adversely affected” below. As of March 16, 2016, the Core Fund held interests in four assets.

***If the Core Fund is forced to sell its assets in order to satisfy mandatory redemption requirements, our investments in the Core Fund may be materially adversely affected.***

The Core Fund co-owns several buildings together with certain independent pension plans and funds (the “Institutional Co-Investors”) that are advised by General Motors Investment Management Corporation Inc. (the “Institutional Co-Investor Advisor”). Each entity formed to hold these buildings is required to redeem the interests held by the Institutional Co-Investors in such entity at dates ranging from April 3, 2015 to May 1, 2019. Additionally, the Institutional Co-Investor Advisor is entitled to co-investment rights for real estate assets in which the Core Fund invests. For each asset in which Institutional Co-Investors acquire interests pursuant to the Institutional Co-Investor Advisor's co-investment rights, the Core Fund will establish a three-year period ending no later than the twelfth anniversary of the date the asset is acquired, during which the entity through which those Institutional Co-Investors co-invest will redeem such Institutional Co-Investors' interests in such entity, unless the Institutional Co-Investors elect to extend such period. The Institutional Co-Investor Advisor also has certain buy/sell rights in entities in which the Institutional Co-Investors have co-invested with the Core Fund.

In addition, certain limited partnerships established by Ideenkapital Financial Engineering AG and affiliated entities under the laws of Germany own interests in Hines US Core Office Properties LP (“US Core Properties”), a subsidiary of the Core Fund through which it owns its current investments. Each such entity (“IK Fund”) has the right to require US Core Properties to redeem all or a portion of its interest in US Core Properties as of certain dates ranging from December 31, 2016 through December 31, 2017. The Core Fund is obligated to provide US Core Properties with sufficient funds to fulfill US Core Properties' obligations in respect of the IK Fund redemption rights described above, to the extent sufficient funds are not otherwise available to US Core Properties.

We cannot assure our stockholders that the Core Fund will have capital available on favorable terms or at all to fund the redemption of such interests. If the Core Fund is forced to sell any of its assets in order to fund these redemptions, the disposition of such assets could materially adversely impact the Core Fund's operations and ability to make distributions to us and, consequently, our investment in the Core Fund.

***We could be responsible for all liabilities of limited partnership joint ventures in which we invest as the general partner.***

Our interest in the Core Fund is in the form of a non-managing general partner interest. As a non-managing general partner, we are potentially liable for all liabilities of the Core Fund without having the same rights of management or control over the operation of the Core Fund as the managing general partner. Therefore, our liability may far exceed the amount or value of the investment we initially made or then have in the Core Fund.

***Our use of borrowings to partially fund improvements on properties could result in foreclosures and unexpected debt service expenses upon refinancing, both of which could have an adverse impact on our operations and cash flow.***

We intend to rely in part on borrowings under any credit facilities and other external sources of financing to fund any capital expenditures and other items. Accordingly, we are subject to the risk that our cash flow will not be sufficient to cover required debt service payments and that we will be unable to meet other covenants or requirements in the credit agreement.

If we cannot meet our required debt obligations, the property or properties subject to indebtedness could be foreclosed upon by, or otherwise transferred to, our lender, with a consequent loss of income and asset value to the Company. For tax purposes, a foreclosure of any of our properties would be treated as a sale of the property for a purchase price equal to the outstanding balance of the debt secured by the mortgage. If the outstanding balance of the debt secured by the mortgage exceeds our tax basis in the property, we would recognize taxable income upon foreclosure, but we may not receive any cash proceeds. Additionally, we may be required to refinance our debt subject to “lump sum” or “balloon” payment maturities on terms less favorable than the original loan or at a time we would otherwise prefer to not refinance such debt. Further, certain of our debt financing agreements provide the lender with the right to have the properties serving as collateral appraised periodically in order to determine whether the outstanding principal balance exceeds the lender's appraised value of the collateral. If such an excess exists, we may be required to rebalance by making a partial payment or providing additional collateral to eliminate the excess. A refinancing or rebalancing on such terms or at such times could increase our debt service payments, which would decrease the amount of cash we would have available for operations and distribution payments and may cause us to determine to sell one or more properties at a time when we would not otherwise do so.

***We have acquired and may acquire various financial instruments for purposes of “hedging” or reducing our risks, which may be costly and ineffective and could reduce our cash available for distribution to our stockholders.***

The use of derivative instruments for hedging purposes may present significant risks, including the risk of losing the amounts invested. Defaults by the other party to a hedging transaction can result in losses in the hedging transaction. Hedging activities also involve the risk of an imperfect correlation between the hedging instrument and the asset being hedged, which could result in losses both on the hedging transaction and on the instrument being hedged. The use of hedging activities generally may not prevent significant losses and could increase our losses. Further, hedging transactions may reduce cash available to pay distributions to our stockholders. Income from hedging transactions structured as “qualified hedges” will be treated as qualifying income for purposes of the REIT gross income tests.



***The failure of any bank in which we deposit our funds could reduce the amount of cash we have available to pay distributions and make additional investments.***

The Federal Deposit Insurance Corporation only insures amounts up to \$250,000 per depositor per insured bank. We currently have cash and cash equivalents and restricted cash deposited in certain financial institutions in excess of federally insured levels. If any of the banking institutions in which we have deposited funds ultimately fails, we may lose any amount of our deposits over these amounts. The loss of our deposits could reduce the amount of cash we have available to distribute or invest and could result in a decline in the value of an investment in our shares.

***Our success will be dependent on the performance of Hines as well as key employees of Hines.***

Our ability to achieve our investment objectives and to pay distributions is dependent upon the performance of Hines and its affiliates as well as key employees of Hines in the identification and acquisition of investments, the selection of tenants, the determination of any financing arrangements, the management of our assets and operation of our day-to-day activities. Our board of directors and our Advisor have broad discretion when identifying, evaluating and making investments with the proceeds of our public offerings and sales of other investments. Our stockholders will have no opportunity to evaluate the terms of transactions or other economic or financial data concerning our investments. We will rely on the management ability of Hines and the oversight of our board of directors as well as the management of any entities or ventures in which we invest. We may not be able to retain our key employees. To the extent we are unable to retain and/or find qualified successors for key employees that depart the Company, our results of operations may be adversely impacted. Our officers and the management of our Advisor also serve in similar capacities for numerous other entities. If Hines or any of its key employees are distracted by these other activities or suffer from adverse financial or operational problems in connection with operations unrelated to us, the ability of Hines and its affiliates to allocate time and/or resources to our operations may be adversely affected. If Hines is unable to allocate sufficient resources to oversee and perform our operations for any reason, our results of operations would be adversely impacted. We will not provide key-man life insurance policies for any of Hines' key employees. Please see "— Potential Conflicts of Interest Risks — Employees of our Advisor and Hines will face conflicts of interest relating to time management and allocation of resources and investment opportunities."

***We operate in a competitive business, and many of our competitors have significant resources and operating flexibility, allowing them to compete effectively with us.***

Numerous real estate companies that operate in the markets in which we operate, including Hines Global I, Hines Global II and other companies sponsored by Hines, will compete with us in obtaining creditworthy tenants to occupy properties. Such competition could adversely affect our business. There are numerous real estate companies, real estate investment trusts and U.S. institutional and foreign investors that will compete with us in seeking tenants for properties. Many of these entities have significant financial and other resources, including operating experience, allowing them to compete effectively with us. In addition, our ability to charge premium rental rates to tenants may be negatively impacted. This increased competition may lower our occupancy rates and the rent we may charge tenants.

***We depend on tenants for our revenue and therefore, our revenue is dependent on the success and economic viability of our tenants. Our reliance on single or significant tenants in certain buildings may decrease our ability to lease vacated space.***

We expect that rental income from real property will, directly or indirectly, constitute substantially all of our income. The inability of a single major tenant or a number of smaller tenants to meet their rental obligations would adversely affect our income. Therefore, our financial success is indirectly dependent on the success of the businesses operated by the tenants in our properties or in the properties securing mortgages we may own. Tenants may have the right to terminate their leases upon the occurrence of certain customary events of default and, in other circumstances, may not renew their leases or, because of market conditions, may be able to renew their leases on terms that are less favorable to us than the terms of the current leases. The weakening of the financial condition of a significant tenant or a number of smaller tenants and vacancies caused by defaults of tenants or the expiration of leases, may adversely affect our operations.

Some of our properties are leased to a single or significant tenant and, accordingly, may be suited to the particular or unique needs of such tenant. We may have difficulty replacing such a tenant if the floor plan of the vacant space limits the types of businesses that can use the space without major renovation. In addition, the resale value of the property could be diminished because the market value of a particular property will depend principally upon the value of the leases of such property.

***We may suffer adverse consequences if our revenues decline since our operating costs do not necessarily decline in proportion to our revenue.***

We earn a significant portion of our income from renting our properties. Our operating costs, however, do not necessarily fluctuate in proportion to changes in our rental revenue. As a result, our costs will not necessarily decline even if our revenues do. Similarly, our operating costs could increase while our revenues stay flat or decline. In either such event, we may be forced to borrow to cover our costs, we may incur losses or we may not have cash available to service our debt and to pay distributions to our stockholders.

***The bankruptcy or insolvency of a major tenant may adversely impact our operations and our ability to pay distributions.***

The bankruptcy or insolvency of a significant tenant or a number of smaller tenants may have an adverse impact on our income and our ability to pay distributions. Generally, under bankruptcy law, a debtor tenant has 120 days to exercise the option of assuming or rejecting the obligations under any unexpired lease for nonresidential real property, which period may be extended once by the bankruptcy court. If the tenant assumes its lease, the tenant must cure all defaults under the lease and may be required to provide adequate assurance of its future performance under the lease. If the tenant rejects the lease, we will have a claim against the tenant's bankruptcy estate. Although rent owed for the period between filing for bankruptcy and rejection of the lease may be afforded administrative expense priority and paid in full, pre-bankruptcy arrears and amounts owed under the remaining term of the lease will be afforded general unsecured claim status (absent collateral securing the claim). Moreover, amounts owed under the remaining term of the lease will be capped. Other than equity and subordinated claims, general unsecured claims are the last claims paid in a bankruptcy and therefore funds may not be available to pay such claims in full.

***Unfavorable changes in economic conditions adversely impacted occupancy and rental rates and a return to unfavorable economic conditions could adversely impact our results of operations and our ability to pay distributions to our stockholders.***

Unfavorable economic conditions during the Great Recession adversely impacted office building occupancy and rental rates. These declines in occupancy and rental rates in the markets in which we operate had a material adverse impact on our cash flows, operating results and carrying value of our investment properties. A return to unfavorable conditions could have an adverse impact on our results of operations. The risks that may affect conditions in these markets include the following:

- changes in the national, regional and local economic climates;
- local conditions, such as an oversupply of office space or a reduction in demand for office space in the area;
- economic downturns which simultaneously affect more than one of our geographical markets; and
- increased operating costs, if these costs cannot be passed through to tenants.

In addition, during the Great Recession, national, regional and local economic climates were adversely affected by job losses and the subsequent slow job growth experienced in the United States in the years following the Great Recession adversely impacted market rents in the markets in which we operate. If unfavorable conditions were to return, we may experience a further loss of rental revenues, which may adversely affect our results of operations and our ability to satisfy our financial obligations and to pay distributions to our stockholders.

***Our investments may be subject to additional impairment provisions based on market and economic conditions.***

On a periodic basis, we assess whether there are any indicators that the value of our real estate properties and other investments may be impaired. These assessments have a direct impact on our earnings because recording an impairment provision results in an immediate negative non-cash adjustment to earnings. A property's value is impaired only if the estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property are less than the carrying value of the property. In our estimate of cash flows, we consider factors such as expected future operating income, trends and prospects, the effects of demand, competition and other factors. We are required to make subjective assessments as to whether there are impairments in the value of our real estate properties and other investments. Ongoing adverse market and economic conditions and market volatility continue to make it challenging to value properties and investments owned by us directly and indirectly. There may be uncertainty in the valuation, or in the stability of the value of a property, that could result in a substantial decrease in the value.

For example, we recorded impairment charges on two and one of our directly-owned investments during 2015 and 2014, respectively. There can be no assurance that we will not record additional charges in the future related to the impairment of our assets. Any future impairment could have a material adverse effect on our results of operations in the period in which the charge is taken. See Note 14 — Fair Value Disclosures for additional information.

***Uninsured losses relating to real property may adversely impact the value of our portfolio.***

We attempt to ensure that all of our properties are adequately insured to cover casualty losses. However, there are types of losses, generally catastrophic in nature, which are uninsurable, are not economically insurable or are only insurable subject to limitations. Examples of such catastrophic events include acts of war or terrorism, earthquakes, floods, hurricanes and pollution or environmental matters. We may not have adequate coverage in the event we or our buildings suffer casualty losses. If we do not have adequate insurance coverage, the value of our assets will be reduced as the result of, and to the extent of, any such uninsured losses. Additionally, we may not have access to capital resources to repair or reconstruct any uninsured damage to a property.

***We may be unable to obtain desirable types of insurance coverage at a reasonable cost, if at all, and we may be unable to comply with insurance requirements contained in mortgage or other agreements due to high insurance costs.***

We may not be able either to obtain certain desirable types of insurance coverage, such as terrorism insurance, or to obtain such coverage at a reasonable cost in the future, and this risk may inhibit our ability to finance or refinance debt secured by our properties. Additionally, we could default under debt or other agreements if the cost and/or availability of certain types of insurance make it impractical or impossible to comply with covenants relating to the insurance we are required to maintain under such agreements. In such instances, we may be required to self-insure against certain losses or seek other forms of financial assurance.

***Our properties may contain or develop harmful mold, which could lead to liability for adverse health effects and costs of remediating the problem.***

If any of our properties has or develops mold, we may be required to undertake a costly program to remediate, contain or remove the mold. Mold growth may occur when moisture accumulates in buildings or on building materials. Some molds may produce airborne toxins or irritants. Concern about indoor exposure to mold has been increasing because exposure to mold may cause a variety of adverse health effects and symptoms, including allergic or other reactions. We may become liable to our tenants, their employees and others if property damage or health concerns arise, all of which could have a material adverse effect on our business, results of operations, cash flows and financial condition and our ability to make distributions to our stockholders and the value of our stockholders' investment.

***The real estate industry is subject to extensive regulation, which may result in higher expenses or other negative consequences that could adversely affect us.***

Our activities are subject to federal, state and municipal laws, and to regulations, authorizations and license requirements with respect to, among other things, zoning, environmental protection and historical heritage, all of which may affect our business. We may be required to obtain licenses and permits with different governmental authorities in order to acquire and manage our assets.

In addition, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which generally took effect in 2011, contains a sweeping overhaul of the regulation of U.S. financial institutions and financial markets. Key provisions of the Dodd-Frank Act require extensive rule-making by the SEC and the U.S. Commodity Futures Trading Commission, some of which remains ongoing. Thus, the full impact of the Dodd-Frank Act on our business cannot be fully assessed until all final implementing rules and regulations are promulgated.

Various rules currently in effect under the Dodd-Frank Act may have a significant impact on our business, including, without limitation, provisions of the legislation that increase regulation of and disclosure requirements related to investment advisors, swap transactions and hedging policies, corporate governance and executive compensation, investor protection and enforcement provisions, and asset-backed securities.

For example, but not by way of limitation, the Dodd-Frank Act and the rules and regulations promulgated thereunder provides for significantly increased regulation of the derivatives markets and transactions that affect our interest rate hedging activities, including: (i) regulatory reporting, (ii) subject to limited exemptions, mandated clearing through central counterparties and execution on regulated exchanges or execution facilities, and (iii) margin and collateral requirements. While the full impact of the Dodd-Frank Act on our interest rate hedging activities cannot be fully assessed until all final implementing rules and regulations are promulgated, the foregoing requirements may affect our ability to enter into hedging or other risk management transactions, may increase our costs to enter into such transactions, and/or may result in us entering into such transactions on less favorable terms than prior to the Dodd-Frank Act. For example, subject to an exception for "end-users" of swaps upon which we may seek to rely, we may be required to clear certain interest rate hedging transactions by

submitting them to a derivatives clearing organization. To the extent we are required to clear any such transactions, we will be required to, among other things, post margin in connection with such transactions. The occurrence of any of the foregoing events may have an adverse effect on our business and our stockholders' return.

In addition, public authorities may enact new and more stringent standards, or interpret existing laws and regulations in a more restrictive manner, which may force companies in the real estate industry, including us, to spend funds to comply with these new rules. Any such action on the part of public authorities may adversely affect our results from operations.

In the event of noncompliance with such laws, regulations, licenses and authorizations, we may face the payment of fines, project shutdowns, cancellation of licenses, and revocation of authorizations, in addition to other civil and criminal penalties.

***Terrorist attacks and other acts of violence or war may affect the markets in which we operate, our operations and our profitability.***

Terrorist attacks may negatively affect our operations and an investment in our shares. Such attacks or armed conflicts may directly impact the value of our properties through damage, destruction, loss or increased security costs. Hines has historically owned and managed office properties in major metropolitan or suburban areas. We have also invested in such properties. We and the Core Fund also own properties in the central business districts of other major metropolitan cities. Insurance risks associated with potential acts of terrorism against office and other properties in major metropolitan areas could sharply increase the premiums we pay for coverage against property and casualty claims. Additionally, mortgage lenders in some cases have begun to insist that specific coverage against terrorism be purchased by commercial owners as a condition for providing loans. We may not be able to obtain insurance against the risk of terrorism because it may not be available or may not be available on terms that are economically feasible. We have terrorism insurance, but the terrorism insurance that we have may not be sufficient to cover loss for damages to our properties as a result of terrorist attacks. In addition, certain losses resulting from these types of events are uninsurable and others may not be covered by our terrorism insurance.

The consequences of any armed conflict are unpredictable, and we may not be able to foresee events that could have an adverse effect on our business or our stockholders' investment. More generally, any of these events could result in increased volatility in, or damage to, the United States and worldwide financial markets and economy. They also could result in a continuation of the current economic uncertainty in the United States or abroad. Our revenues will be dependent upon payment of rent by tenants, which may be particularly vulnerable to uncertainty in the local economy. Adverse economic conditions could affect the ability of our tenants to pay rent, which could have a material adverse effect on our operating results and financial condition, as well as our ability to pay distributions to our stockholders.

***We may be subject to litigation which could have a material adverse effect on our business and financial condition.***

We may be subject to litigation, including claims relating to our operations, offerings, unrecognized pre-acquisition contingencies and otherwise in the ordinary course of business. Some of these claims may result in potentially significant judgments against us, some of which are not, or cannot be, insured against. We generally intend to vigorously defend ourselves; however, we cannot be certain of the ultimate outcomes of claims that may arise in the future. Resolution of these types of matters against us may result in our payment of significant fines or settlements, which, if not insured against, or if these fines and settlements exceed insured levels, would adversely impact our earnings and cash flows. Certain litigation or the resolution of certain litigation may affect the availability or cost of some of our insurance coverage which could adversely impact our results of operations and cash flows, expose us to increased risks that would be uninsured and/or adversely impact our ability to attract officers and directors.

***Our business could suffer in the event our Advisor, our transfer agent or any other party that provides us with services essential to our operations experiences system failures or cyberincidents or a deficiency in cybersecurity.***

Our Advisor, our transfer agent and other parties that provide us with services essential to our operations are vulnerable to damages from any number of sources, including computer viruses, unauthorized access, energy blackouts, natural disasters, terrorism, war and telecommunication failures. Any system failure or accident that causes interruptions in our operations could result in a material disruption to our business. A cyber incident is considered to be any adverse event that threatens the confidentiality, integrity or availability of information resources. More specifically, a cyber incident is an intentional attack or an unintentional event that may include, but is not limited to, gaining unauthorized access to systems to disrupt operations, corrupt data, steal assets or misappropriate confidential information, such as our stockholder records. As reliance on technology in our industry has increased, so have the risks posed to our systems, both internal and those we have outsourced. In addition, the risk of a cyber incident, including by computer hackers, foreign governments and cyber terrorists, has generally increased as the number, intensity and sophistication of attempted attacks and instructions from around the world have increased. The

remediation costs and lost revenues experienced by a victim of a cyber incident may be significant and significant resources may be required to repair system damage, protect against the threat of future security breaches or to alleviate problems, including reputational harm, loss of revenues and litigation, caused by any breaches. There also may be liability for any stolen assets or misappropriated confidential information. Any material adverse effect experienced by our Advisor, our transfer agent and other parties that provide us with services essential to our operations could, in turn, have an adverse impact on us.

***Our operations will be directly affected by general economic and regulatory factors we cannot control or predict.***

One of the risks of investing in real estate is the possibility that our properties could decrease in value or will not generate income sufficient to meet operating expenses or will generate income and capital appreciation, if any, at rates lower than those anticipated or available through investments in comparable real estate or other investments. A significant number of the properties in which we own an interest are office buildings located in major metropolitan or suburban areas. These types of properties, and the tenants that lease space in such properties, may be impacted to a greater extent by a national economic slowdown or disruption when compared to other types of properties such as residential and retail properties. The following factors may affect income from such properties, our ability to sell properties and yields from investments in properties and are generally outside of our control:

- conditions in financial markets and general economic conditions;
- terrorist attacks and international instability;
- natural disasters and acts of God;
- the potential effects, if any, of climate change;
- over-building;
- adverse national, state or local changes in applicable tax, environmental or zoning laws; and
- a taking of any of our properties by eminent domain.

***A prolonged national or world-wide economic downturn or volatile capital market conditions could adversely affect our results of operations and our ability to pay distributions to our stockholders.***

If disruptions in the capital and credit markets were to occur again, as have been experienced during recent years, they could adversely affect our ability to obtain loans, credit facilities, debt financing and other financing, or, when available, to obtain such financing on reasonable terms, which could negatively impact our ability to implement our investment strategy.

If these disruptions in the capital and credit markets should occur again as a result of, among other factors, uncertainty, changing or increased regulation, reduced alternatives or additional failures of significant financial institutions, our access to liquidity could be significantly impacted. Prolonged disruptions could result in us taking measures to conserve cash until the markets stabilize or until alternative credit arrangements or other funding for our business needs could be arranged. Such measures could include deferring investments, reducing or eliminating the number of shares redeemed under our share redemption program and reducing or eliminating distributions we make to our stockholders.

We believe the risks associated with our business are more severe during periods of economic downturn if these periods are accompanied by declining values in real estate. For example, a prolonged economic downturn could negatively impact our property investments as a result of increased customer delinquencies and/or defaults under our leases, generally lower demand for rentable space, potential oversupply of rentable space leading to increased concessions, and/or customer improvement expenditures, or reduced rental rates to maintain occupancies.

Our operations could be negatively affected to a greater extent if an economic downturn occurs again, is prolonged or becomes more severe, which could significantly harm our revenues, results of operations, financial condition, liquidity, business prospects and our ability to make distributions to our stockholders and may result in a decrease in the value of our stockholders' investment.

***We may have difficulty selling real estate investments, and our ability to distribute all or a portion of the net proceeds from such sale to our stockholders may be limited.***

Equity real estate investments are relatively illiquid. We will have a limited ability to vary our portfolio in response to changes in economic or other conditions. We will also have a limited ability to sell assets in order to fund working capital and similar capital needs such as share redemptions. We expect to generally hold a property for the long term. When we sell any of our properties, we may not realize a gain on such sale or the amount of our taxable gain could exceed the cash proceeds we receive from such sale. We may be required to expend funds to correct defects or to make improvements before a property can be sold. We may not have adequate funds available to correct such defects or to make such improvements. We cannot predict

the length of time needed to find a willing purchaser and to close the sale of a property. Our inability to sell a property when we desire to do so may cause us to reduce our selling price for the property. Any delay in our receipt of proceeds, or diminishment of proceeds, from the sale of a property could adversely impact our ability to pay distributions to our stockholders. Further, we may not distribute any proceeds from the sale of properties to our stockholders. For example, we may use such proceeds to:

- repay debt;
- reinvest in additional real estate properties;
- buy out interests of any co-venturers or other partners in any joint venture in which we are a party;
- purchase shares under our share redemption program;
- fund distributions;
- create working capital reserves; or
- make repairs, maintenance, tenant improvements or other capital improvements or expenditures to our other properties.

The real estate market is affected by many factors, such as general economic conditions, availability of financing, interest rates and other factors, including supply and demand, that are beyond our control. We cannot predict whether we will be able to sell any property for the price or on the terms set by us, or whether any price or other terms offered by a prospective purchaser would be acceptable to us. We cannot predict the length of time needed to find a willing purchaser and to close the sale of a property. Real estate generally cannot be sold quickly. Therefore, we may not be able to dispose of properties promptly, or on favorable terms, in response to economic or other market conditions, and this may adversely impact our ability to make distributions to stockholders. In addition, we may be required to expend funds to correct defects or to make improvements before a property can be sold. We cannot assure stockholders that we will have funds available to correct such defects or to make such improvements.

Our ability to sell our properties may also be limited by our need to avoid a 100% penalty tax that is imposed on gain recognized by a REIT from the sale of property characterized as dealer property. In order to avoid such characterization and to take advantage of certain safe harbors under the Code, we may determine to hold our properties for a minimum period of time, generally two years.

***The sale of properties may cause us to incur penalty taxes, fail to maintain our REIT status, or own and sell properties through TRSs, each of which would diminish the return to our stockholders.***

The sale of one or more of our properties may be considered a prohibited transaction under the Code. Any “inventory-like” sales could be considered such a prohibited transaction. If we are deemed to have engaged in a “prohibited transaction” (i.e., we sell a property held by us primarily for sale in the ordinary course of our trade or business), all net gain that we derive from such sale would be subject to a 100% penalty tax. The Code sets forth a safe harbor for REITs that wish to sell property without risking the imposition of the 100% penalty tax. The principal requirements of the safe harbor are that: (i) the REIT must hold the applicable property for not less than two years for the production of rental income prior to its sale; (ii) the aggregate expenditures made by the REIT, or any partner of the REIT, during the two-year period preceding the date of sale which are includible in the basis of the property do not exceed 30% of the net selling price of the property; and (iii) property sales by the REIT do not exceed at least one of the following thresholds: (a) seven sales in the current year; (b) sales in the current year that do not exceed 10% of the REIT’s assets as of the beginning of the year (as measured by either fair market value or tax basis); or (c) sales in the current year that do not exceed 20% of the REIT’s assets as of the beginning of the year, and sales over a three-year period do not exceed, on average, 10% per annum of the REIT’s assets, in each case as measured by either fair market value or tax basis. Given our investment and operating strategy, the sale of one or more of our properties may not satisfy the above prohibited transaction safe harbor.

If we desire to sell a property pursuant to a transaction that does not satisfy the safe harbor, we may be able to avoid the prohibited transaction tax if we hold and sell the property through a TRS. In that case, any gain would be taxable to the TRS at regular corporate income tax rates. We may decide to forego the use of a TRS in a transaction that does not meet the safe harbor based on our own internal analysis, the opinion of counsel or the opinion of other tax advisors that the disposition will not be subject to the prohibited transaction tax. In cases where a property disposition is not effected through a TRS, the Internal Revenue Service could assert that the disposition constitutes a prohibited transaction. If such an assertion were successful, all of the net gain from the sale of the property will be payable as a tax which will have a negative impact on cash flow and the ability to make cash distributions.

As a REIT, the value of our ownership interests held in our TRSs may not exceed 25% of the value of all of our assets at the end of any calendar quarter (20% commencing in 2018). If the IRS were to determine that the value of our interests in all of our TRSs exceeded 25% of the value of our total assets at the end of any calendar quarter (or 20% after 2017), then we could

fail to qualify as a REIT. If we determine it to be in our best interest to own a substantial number of our properties through one or more TRSs, then it is possible that the IRS may conclude that the value of our interests in our TRSs exceeds 25% (or 20%) of the value of our total assets at the end of any calendar quarter and therefore cause us to fail to qualify as a REIT. Additionally, as a REIT, generally no more than 25% of our gross income with respect to any year may be from sources other than real estate. Distributions paid to us from a TRS are considered to be non-real estate income. Therefore, we may fail to qualify as a REIT if distributions from all of the Company's TRSs, when aggregated with all other non-real estate income with respect to any one year, are more than 25% of the Company's gross income with respect to such year.

***Potential liability as the result of, and the cost of compliance with, environmental matters could adversely affect our operations.***

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real property may be liable for the cost of removal or remediation of hazardous or toxic substances on such property. Such laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances.

While we have invested primarily in institutional-quality office properties, we also have made investments in properties historically used for industrial, manufacturing and commercial purposes. Some of these properties are more likely to contain, or may have contained, underground storage tanks for the storage of petroleum products and other hazardous or toxic substances. All of these operations create a potential for the release of petroleum products or other hazardous or toxic substances. Leasing properties to tenants that engage in industrial, manufacturing, and commercial activities will cause us to be subject to increased risk of liabilities under environmental laws and regulations. The presence of hazardous or toxic substances, which may include mold, or the failure to properly remediate these substances, may adversely affect our ability to sell, rent or pledge such property as collateral for future borrowings.

Environmental laws, including any changes to existing environmental laws to address climate change, also may impose restrictions on the manner in which properties may be used or businesses may be operated, and these restrictions may require expenditures. Such laws may be amended so as to require compliance with stringent standards which could require us to make unexpected, substantial expenditures. Environmental laws provide for sanctions in the event of noncompliance and may be enforced by governmental agencies or, in certain circumstances, by private parties. We may be potentially liable for such costs in connection with the ownership of our properties in the United States. The cost of defending against claims of liability, compliance with environmental regulatory requirements or remediating any contaminated property could be substantial and require a material portion of our cash flow.

***We face possible risks associated with the physical effects of climate change.***

We cannot predict with certainty whether climate change is occurring and, if so, at what rate. However, the physical effects of climate change could have a material adverse effect on our properties, operations and business. To the extent climate change causes changes in weather patterns, our markets could experience increases in storm intensity, such as those experienced in Super Storm Sandy in October 2012, and rising sea-levels. Over time, these conditions could result in declining demand for office space in our buildings or the inability of us to operate the buildings at all. Climate change may also have indirect effects on our business by increasing the cost of (or making unavailable) property insurance on terms we find acceptable, increasing the cost of energy and increasing the cost of snow removal at our properties. There can be no assurance that climate change will not have a material adverse effect on our properties, operations or business.

***All of our properties will be subject to property taxes that may increase in the future, which could adversely affect our cash flow.***

Our properties are subject to real and personal property taxes that may increase as property tax rates change and as the properties are assessed or reassessed by taxing authorities. We anticipate that most of our leases will generally provide that the property taxes, or increases therein, are charged to the lessees as an expense related to the properties that they occupy. As the owner of the properties, however, we are ultimately responsible for payment of the taxes to the government. If property taxes increase, our tenants may be unable to make the required tax payments, ultimately requiring us to pay the taxes. In addition, we will generally be responsible for property taxes related to any vacant space.

***Our costs associated with complying with the Americans with Disabilities Act (the “ADA”) may affect cash available for distributions.***

Our properties are generally expected to be subject to the ADA. Under the ADA, all places of public accommodation are required to comply with federal requirements related to access and use by disabled persons. The ADA has separate compliance requirements for “public accommodations” and “commercial facilities” that generally require that buildings and services be made accessible and available to people with disabilities. The ADA's requirements could require removal of access barriers and could result in the imposition of injunctive relief, monetary penalties or, in some cases, an award of damages. We have attempted to acquire properties that comply with the ADA or place the burden on the seller or other third-party, such as a tenant, to ensure compliance with the ADA. However, we may not be able to allocate responsibilities in this manner. If we cannot, our funds used for ADA compliance may affect cash available for distributions and the amount of distributions to our stockholders.

***If we set aside insufficient working capital reserves, we may be required to defer necessary or desirable property improvements.***

If we do not establish sufficient reserves for working capital to supply necessary funds for capital improvements or similar expenses, we may be required to defer necessary or desirable improvements to our properties. If we defer such improvements, the applicable properties may decline in value, it may be more difficult for us to attract or retain tenants to such properties or the amount of rent we are able to charge at such properties may decrease.

***Retail properties depend on anchor tenants to attract shoppers and could be adversely affected by the loss of a key anchor tenant.***

As with our office properties, we are subject to the risk that tenants of our retail properties may be unable to make their lease payments or may decline to extend a lease upon its expiration. A lease termination by a tenant that occupies a large area of a retail center (commonly referred to as an anchor tenant) could impact leases of other tenants. Other tenants may be entitled to modify the terms of their existing leases in the event of a lease termination by an anchor tenant, or the closure of the business of an anchor tenant that leaves its space vacant even if the anchor tenant continues to pay rent. Any such modifications or conditions could be unfavorable to us as the property owner and could decrease rents or expense recoveries. Additionally, major tenant closures may result in decreased customer traffic, which could lead to decreased sales at other stores. In the event of default by a tenant or anchor store, we may experience delays and costs in enforcing our rights as landlord to recover amounts due to us under the terms of our agreements with those parties.

***Our investment policies may change without stockholder approval, which could not only alter the nature of an investment in our shares, but also subject any such investment to new and additional risks.***

Except as otherwise provided in our organizational documents, our investment policies, including our policies with respect to borrowings and dispositions, and the methods of implementing our investment objectives and policies may be altered by a majority of our directors, including a majority of our independent directors, without the approval of our stockholders. As a result, the nature of an investment in our shares could change indirectly without stockholder consent and become subject to risks not described in this report.

## **Potential Conflicts of Interest Risks**

***We may compete with other entities affiliated with Hines for tenants.***

Hines and its affiliates are not prohibited from engaging, directly or indirectly, in any other business or from possessing interests in any other business venture or ventures, including businesses and ventures involved in the acquisition, development, ownership, management, leasing or sale of real estate projects. Hines or its affiliates own and/or manage properties in most, if not all, geographical areas in which we own interests in real estate assets. Therefore, our properties compete for tenants with other properties owned and/or managed by Hines and its affiliates. Hines may face conflicts of interest when evaluating tenant opportunities for our properties and other properties owned and/or managed by Hines and its affiliates and these conflicts of interest may have a negative impact on our ability to attract and retain tenants.



***Employees of our Advisor and Hines will face conflicts of interest relating to time management and allocation of resources and investment opportunities.***

We do not have employees. Pursuant to a contract with Hines, we rely on employees of Hines and its affiliates to manage and operate our business and they are contractually bound to devote the time and attention reasonably necessary to conduct our business in an appropriate manner. Our officers and the officers and employees of our Advisor, Hines and its affiliates hold similar positions in numerous entities and they may from time to time allocate more of their time to service the needs of such entities than they allocate to servicing our needs. Hines is not restricted from acquiring, developing, operating, managing, leasing or selling real estate through entities other than us and Hines will continue to be actively involved in real estate operations and activities other than our operations and activities. Hines currently controls and/or operates other entities that own properties in many of the markets in which we may seek to invest. Hines spends a material amount of time managing these properties and other assets unrelated to our business. We lack the ability to manage it without the time and attention of Hines' employees.

Hines and its affiliates are general partners and sponsors of other investment vehicles having investment objectives and legal and financial obligations similar to ours. Because Hines and its affiliates have interests in other investment vehicles and also engage in other business activities, they may have conflicts of interest in allocating their time and resources among our business and these other activities. Our officers and directors, as well as those of our Advisor, own equity interests in entities affiliated with Hines from which we may buy properties. These individuals may make substantial profits in connection with such transactions, which could result in conflicts of interest. Likewise, such individuals could make substantial profits as the result of investment opportunities allocated to entities affiliated with Hines other than us. As a result of these interests, they could pursue transactions that may not be in our best interest.

***Many of the fees we pay were not determined on an arm's-length basis and therefore may not be on the same terms we could achieve from a third party.***

The compensation paid to our Advisor, property manager and other affiliates of Hines for services they provide us was not determined on an arm's-length basis. All service agreements, contracts or arrangements between or among Hines and its affiliates, including our Advisor and us, were not negotiated at arm's-length. Such agreements include the advisory agreement we entered into with our Advisor (the "Advisory Agreement") and the property management and leasing agreements we entered into with Hines. We cannot assure our stockholders that a third party unaffiliated with Hines would not be able and willing to provide such services to us at a lower price.

***We will pay substantial compensation to Hines, our Advisor and their affiliates, which may be increased or decreased by our independent directors.***

Subject to limitations in our charter, the fees, compensation, income, expense reimbursements, interests and other payments payable to Hines, our Advisor and their affiliates may increase or decrease if such increase or decrease is approved by our independent directors.

***We may pay our Advisor a fee on any line of credit made available to us, whether or not we utilize all or any portion of such line of credit.***

We may pay our Advisor a debt financing fee equal to 1.0% of the amount obtained under any property loan or made available under any other debt financing obtained by us. With respect to a line of credit obtained by us, we may pay the debt financing fee on the aggregate amount available to us under the line of credit, irrespective of whether any amounts are drawn down under such line of credit. Because of this, our Advisor will have a conflict in determining when to obtain a line of credit and the amount to be made available thereunder.

***Hines may face a conflict of interest when determining whether we should reinvest proceeds from sales or refinancings of our properties because Hines will continue to receive fees and may receive additional fees if the proceeds are reinvested.***

Hines will receive compensation from us based on, among other things, the amount invested in properties and the revenues generated from those properties. In addition, Hines will receive acquisition fees in connection with investing in new properties. Therefore, Hines may face a conflict of interest when determining whether to recommend to us that we reinvest proceeds from sales or refinancings, rather than distributing such proceeds to our stockholders, because if the proceeds are reinvested, Hines will continue to receive certain fees and may receive additional fees in connection with such reinvestment. Alternatively, if the proceeds of any sale or refinancing are distributed to our stockholders, Hines will no longer receive such fees. See Note 10 — Related Party Transactions for information on the acquisition fees and debt financing fees that have been waived.

***We may face conflicts of interest if we sell our properties to affiliates.***

We sold our interest in Distribution Park Rio to an affiliate of Hines in January 2013 and may, in the future, dispose of additional investments through a sale to Hines or its affiliates. Hines, its affiliates and employees (including our officers and directors) may make substantial profits in connection with such transactions. We must follow certain procedures when selling assets to Hines and its affiliates, including that the sale must be approved by a majority of our independent directors and that the sale price must be based on the fair market value of such property (as determined by an independent expert). We may owe fiduciary and/or other duties to the purchasing entity in these transactions and conflicts of interest between us and the purchasing entities could exist in such transactions. These conflicts could result in transactions that are less favorable to us than we would receive from a third party.

***Hines and its affiliates may face conflicts of interest caused by compensation arrangements with us, which could result in actions that are not in our shareholders' best interest.***

Hines, our Advisor and their affiliates receive substantial fees from us in return for their services and these fees could influence our Advisor's advice to us. Among other matters, the compensation arrangements could affect their judgment with respect to:

- Property dispositions in circumstances where Hines or an affiliate of Hines manages the property and earns significant fees for managing the property; and
- Various liquidity events.

Further, our Advisor may recommend that we invest in a particular asset or pay a higher purchase price for the asset than it would otherwise recommend if it did not receive an acquisition fee. Similarly, our Advisor has incentives to recommend that we purchase properties using debt financing since the acquisition fees that we pay to our Advisor could increase if we raise the level of debt financing in connection with the acquisition of certain properties. Certain potential acquisition fees and asset management fees paid to our Advisor and property management and leasing fees paid to Hines and its affiliates would be paid irrespective of the quality of the underlying real estate or property management services during the term of the related agreement. Our Advisor is also entitled to a fee equal to a percentage of the total consideration paid in connection with a disposition. This fee may incentivize our Advisor to recommend the disposition of a property or properties through a sale, merger, or other transaction that may not be in our best interests at the time. In addition, the premature disposition of an asset may add concentration risk to the portfolio or may be at a price lower than if we held the property. Moreover, our Advisor has considerable discretion with respect to the terms and timing of acquisition, disposition and leasing transactions. In evaluating investments and other management strategies, the opportunity to earn these fees may lead our Advisor to place undue emphasis on criteria relating to its and its affiliates' compensation at the expense of other criteria, such as preservation of capital, in order to achieve higher short-term compensation. Considerations relating to compensation from us to our Advisor and its affiliates could result in decisions that are not in the best interests of our stockholders, which could hurt our ability to pay our stockholders distributions or result in a decline in the value of our stockholders' investment.

***Hines may face conflicts of interest in connection with the management of our day-to-day operations and in the enforcement of agreements between Hines and its affiliates.***

Hines and our Advisor manage our day-to-day operations and properties pursuant to property management agreements and an advisory agreement. These agreements were not negotiated at arm's-length and certain fees payable by us under such agreements are paid regardless of our performance. Hines and its affiliates may be in a conflict of interest position as to matters relating to these agreements. Examples include the computation of fees and reimbursements under such agreements, the enforcement and/or termination of the agreements and the priority of payments to third parties as opposed to amounts paid to affiliates of Hines. These fees may be higher than fees charged by third parties in an arm's-length transaction as a result of these conflicts.

***Certain of our officers and directors face conflicts of interest relating to the positions they hold with other entities.***

Certain of our officers and directors are also officers and directors of our Advisor and other entities controlled by Hines such as the managing general partner of the Core Fund, the advisor of Hines Global I, the advisor of Hines Global II or the advisor to HMS Income Fund, Inc. Some of these entities may compete with us for leasing opportunities. These personnel owe fiduciary duties to these other entities and their security holders and these duties may from time to time conflict with the

fiduciary duties such individuals owe to us and our stockholders. For example, conflicts of interest adversely affecting our investment decisions could arise in decisions or activities related to:

- the allocation of time and resources among us and other entities operated by Hines;
- the timing and terms of the investment in or sale of an asset;
- the compensation paid to our Advisor; and
- our relationship with Hines in the management of our properties.

These conflicts of interest may also be impacted by the fact that such individuals may have compensation structures tied to the performance of such other entities controlled by Hines and these compensation structures may potentially provide for greater remuneration in the event an investment opportunity is presented to a Hines affiliate rather than us.

***Our officers and directors have limited liability.***

Generally, we are obligated under our charter and the bylaws to indemnify our officers and directors against certain liabilities incurred in connection with their services. We have also executed indemnification agreements with each officer and director and agreed to indemnify them for any such liabilities that they incur. These indemnification agreements, as well as the indemnification provisions in our charter and bylaws, could limit our ability and the ability of our stockholders to effectively take action against our officers and directors arising from their service to us. In addition, there could be a potential reduction in distributions resulting from our payment of premiums associated with insurance or payments of a defense, settlement or claim.

***Our UPREIT structure may result in potential conflicts of interest.***

Persons holding OP Units have the right to vote on certain amendments to the Agreement of Limited Partnership of the Operating Partnership, as well as on certain other matters. Persons holding such voting rights may exercise them in a manner that conflicts with the interests of our stockholders. As general partner of the Operating Partnership, we will be obligated to act in a manner that is in the best interest of all partners of the Operating Partnership. Circumstances may arise in the future when the interests of limited partners in the Operating Partnership may conflict with the interests of our stockholders.

***There is no separate counsel for us and our affiliates, which could result in conflicts of interest.***

Greenberg Traurig, LLP acts as legal counsel to us and also represents our Advisor and some of its affiliates. There is a possibility in the future that the interests of the various parties may become adverse and, under the code of professional responsibility of the legal profession, Greenberg Traurig, LLP may be precluded from representing any one or all of such parties. If any situation arises in which our interests appear to be in conflict with those of our Advisor or its affiliates, additional counsel may be retained by one or more of the parties to assure that their interests are adequately protected, which may result in us incurring additional fees and expenses. Moreover, should a conflict of interest not be readily apparent, Greenberg Traurig, LLP may inadvertently act in derogation of the interest of the parties which could affect our ability to meet our investment objectives.

**Tax Risks**

***If we fail to qualify as a REIT, our operations and our ability to pay distributions to our stockholders would be adversely impacted.***

We believe that we qualify as a REIT under the Code. A REIT generally is not taxed at the corporate level on income that it currently distributes to its stockholders. Qualification as a REIT involves the application of highly technical and complex rules for which there are only limited judicial or administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect our ability to continue to qualify as a REIT. In addition, new legislation, regulations, administrative interpretations or court decisions could significantly change the tax laws with respect to qualification as a REIT or the federal income tax consequences of such qualification.

If we were to fail to qualify as a REIT in any taxable year:

- we would not be allowed to deduct our distributions to our stockholders when computing our taxable income;
- we would be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates;
- we would be disqualified from being taxed as a REIT for the four taxable years following the year during which qualification was lost, unless entitled to relief under certain statutory provisions;

- our cash available for distribution would be reduced and we would have less cash to distribute to our stockholders; and
- we might be required to borrow additional funds or sell some of our assets in order to pay corporate tax obligations we may incur as a result of our disqualification.

***If the Operating Partnership is classified as a “publicly traded partnership” under the Code, our operations and our ability to pay distributions to our stockholders could be adversely affected.***

We believe that the Operating Partnership will be treated as a partnership, and not as an association or a “publicly traded partnership” for federal income tax purposes. In this regard, the Code generally classifies “publicly traded partnerships” (as defined in Section 7704 of the Code) as associations taxable as corporations (rather than as partnerships), unless substantially all of their taxable income consists of specified types of passive income. In order to minimize the risk that the Code would classify the Operating Partnership as a “publicly traded partnership” for tax purposes, we placed certain restrictions on the transfer and/or redemption of partnership units in the Operating Partnership. However, if the Internal Revenue Service (the “IRS”) successfully determined that the Operating Partnership should be taxed as a corporation, the Operating Partnership would be required to pay U.S. federal income tax at corporate rates on its net income, its partners would be treated as stockholders of the Operating Partnership and distributions to partners would constitute non-deductible distributions in computing the Operating Partnership’s taxable income. In addition, we could fail to qualify as a REIT. Please see “— If we fail to qualify as a REIT, our operations and ability to pay distributions to our stockholders would be adversely impacted” above. In addition, the imposition of a corporate tax on the Operating Partnership would reduce our amount of cash available for distribution to our stockholders.

***Distributions to tax-exempt investors may be classified as unrelated business taxable income.***

Generally, neither ordinary and capital gain distributions with respect to our common shares, and gains from the sale of common shares should not constitute unrelated business taxable income to a tax-exempt investor. However, there are certain exceptions to this rule. In particular:

- part of the income and gain recognized by certain qualified employee pension trusts with respect to our common shares may be treated as unrelated business taxable income if our stock is predominately held by qualified employee pension trusts, we are required to rely on a special look-through rule for purposes of meeting one of the REIT stock ownership tests, and we are not operated in such a manner as to otherwise avoid treatment of such income or gain as unrelated business taxable income;
- part of the income and gain recognized by a tax-exempt investor with respect to our common shares would constitute unrelated business taxable income if such investor incurs debt in order to finance the acquisition of the common shares; and
- part or all of the income or gain recognized with respect to our common shares by social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts and qualified group legal services plans which are exempt from federal income taxation under Sections 501(c)(7), (9), (17), or (20) of the Code may be treated as unrelated business taxable income.

***Investors may realize taxable income without receiving cash distributions.***

If stockholders participate in the dividend reinvestment plan and such stockholders are subject to U.S. federal income taxation, they will be required to take into account, in computing their taxable income, ordinary and capital gain distributions allocable to shares they own, even though they receive no cash because such distributions are reinvested.

***Foreign investors may be subject to the Foreign Investment in Real Property Tax Act (“FIRPTA”) on sale of common shares if we are unable to qualify as a “domestically controlled” REIT.***

A foreign person other than certain “qualified foreign pension plans” disposing of a U.S. real property interest, including shares of a U.S. corporation whose assets consist principally of U.S. real property interests, is generally subject to a tax under FIRPTA on the gain recognized on the disposition. FIRPTA does not apply, however, to the disposition of stock in a REIT if the REIT is “domestically controlled.” A REIT is “domestically controlled” if less than 50% of the REIT’s capital stock, by value, has been owned, directly and indirectly, by persons who are not U.S. persons during a continuous five-year period ending on the date of disposition or, if shorter, during the entire period of the REIT’s existence.

We cannot assure our stockholders that we will qualify as a “domestically controlled” REIT. If we were to fail to so qualify, gains realized by foreign investors other than certain “qualified foreign pension plans” on a sale of our common shares would

be subject to tax under FIRPTA, unless our common shares were traded on an established securities market and the foreign investor did not at any time during a specified testing period directly or indirectly own more than 5% (the threshold increased to 10% after December 18, 2015) of the value of our outstanding common shares. Our common shares are not currently traded on an established securities market.

***In certain circumstances, we may be subject to federal, state, local or foreign income or other taxes as a REIT, which would reduce our cash available to pay distributions to our stockholders.***

Even if we qualify and maintain our status as a REIT, we may be subject to certain federal, state, local or foreign income or other taxes. For example, if we have net income from a “prohibited transaction,” such income will be subject to a 100% tax. We may not be able to make sufficient distributions to avoid paying federal income tax and/or the 4% excise tax that applies to certain income retained by a REIT. We may also decide to retain income that we earn from the sale or other disposition of our properties and pay income tax directly on such income. In that event, our stockholders would be treated as if they earned that income and paid the tax on it directly. However, stockholders that are tax-exempt, such as charities or qualified pension plans, would have no benefit from their deemed payment of such tax liability. We may also be subject to state and local taxes on our income or property, either directly or at the level of the Operating Partnership or of other entities through which we indirectly own our assets. Any taxes that we pay will reduce our cash available for distribution to our stockholders.

***We have entered, and may continue to enter into, certain hedging transactions which may have a potential impact on our REIT status.***

We have entered into hedging transactions with respect to certain of our activities and may continue to enter into similar transactions in the future. Our hedging activities may include entering into interest rate and/or foreign currency swaps, caps, and floors, options to purchase these items, and futures and forward contracts.

The gross income tests generally exclude any income or gain from a hedging or similar transaction entered into by the REIT primarily to manage the risk of interest rate, price changes or currency fluctuations with respect to borrowings made or to be made to acquire or carry real estate assets or to manage the risk of currency fluctuations with respect to an item of income or gain that would be qualifying income under the 75% or 95% gross income test (or any property which generates such income or gain), provided that we properly identify such hedges and other transactions in the manner required by the Code. To the extent that we do not properly identify such transactions as hedges or we hedge with other types of financial instruments, or hedge other types of indebtedness, the income from those transactions is likely to be treated as non-qualifying income for purposes of the gross income tests and may affect our ability to qualify as a REIT. In addition, to the extent that our position in a hedging transaction has positive value, the instrument may be treated as a non-qualifying asset for purposes of the gross asset tests to which REITs are subject.

***Dividends payable by REITs do not qualify for the reduced tax rates available for some dividends.***

The maximum tax rate applicable to income from “qualified dividends” payable to U.S. stockholders that are individuals, trusts or estates is currently 20%. Dividends payable by REITs, however, generally are not eligible for the reduced rates. The more favorable rates applicable to regular corporate qualified dividends could cause investors who are individuals, trusts or estates to perceive investments in our common shares to be relatively less attractive than investments in the stocks of non-REIT corporations that pay dividends, which could adversely affect the value of our common shares.

***Investments in other REITs and real estate partnerships could subject us to the tax risks associated with the tax status of such entities.***

We may hold interests in other REITs and in real estate partnerships. Such investments are subject to the risk that any such REIT or partnership may fail to satisfy the requirements to qualify as a REIT or a partnership, as the case may be, in any given taxable year. In the case of a REIT, such failure would subject such entity to taxation as a corporation. Failure to qualify as a REIT may require such REIT to incur indebtedness to pay its tax liabilities, may reduce its ability to make distributions to us, and may render it ineligible to elect REIT status prior to the fifth taxable year following the year in which it fails to so qualify. In the case of a partnership, such failure could subject such partnership to an entity level tax and reduce the entity’s ability to make distributions to us. In addition, such failures could, depending on the circumstances, jeopardize our ability to qualify as a REIT.

***Complying with the REIT requirements may cause us to forego otherwise attractive opportunities.***

To qualify as a REIT for U.S. federal income tax purposes, we must continually satisfy tests concerning, among other things, the sources of our income, the nature and diversification of our assets, the amounts that we distribute to our stockholders and the ownership of shares of our common stock. We may be required to forego otherwise attractive opportunities or make distributions to stockholders at disadvantageous times or when we do not have funds readily available for distribution. Thus, compliance with the REIT requirements may hinder our ability to operate solely on the basis of maximizing profits.

***Complying with the REIT requirements may force us to liquidate otherwise attractive investments.***

We must ensure that at the end of each calendar quarter, at least 75% of the value of our assets consists of cash, cash items, government securities and qualified REIT real estate assets in order to ensure our qualification as a REIT. The remainder of our investments (other than governmental securities and qualified real estate assets) generally cannot include more than 10% of the outstanding voting securities of any one issuer or more than 10% of the total value of the outstanding securities of any one issuer. In addition, in general, no more than 5% of the value of our assets (other than government securities and qualified real estate assets) can consist of the securities of any one issuer, and no more than 25% of the value of our total assets (20% after December 31, 2017) can be represented by securities of one or more taxable REIT subsidiaries. If we fail to comply with these requirements at the end of any calendar quarter, we must correct such failure within 30 days after the end of the calendar quarter in order to avoid losing our REIT status and suffering adverse tax consequences. As a result, we may be required to liquidate otherwise attractive investments.

***We may not be able to avoid paying corporate income tax on gains generated from the disposition of our assets by distributing such gains to our stockholders.***

We might sell or otherwise dispose of our properties and distribute gains from the dispositions to our stockholders in a manner intended to generate a dividends paid deduction in order to minimize or avoid corporate income tax that we would otherwise pay on such retained gains. Special rules apply with respect to the dividends paid deduction for amounts distributed in liquidation of a REIT. The IRS might assert that stockholder distributions associated with the dispositions of our assets are liquidating distributions even if we have not formally adopted a plan of liquidation. If the IRS were successful, or if we otherwise fail to satisfy the rules applicable to liquidating distributions from REITs, we might not be entitled to a dividends paid deduction for such stockholder distributions and we would be subject to corporate income tax on such gains even if such gains were distributed to our stockholders.

***Legislative or regulatory action could adversely affect us and/or our investors.***

In recent years, numerous legislative, judicial and administrative changes have been made to the U.S. federal income tax laws applicable to the qualification and taxation of REITs and to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future and may be given retroactive or prospective effect, and we cannot assure our stockholders that any such changes will not adversely affect how we are taxed or the taxation of our stockholders. Any such changes could have an adverse effect on us and on an investment in shares of our common stock. We urge our stockholders to consult with their own tax advisors with respect to the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in shares of our common stock.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

As of December 31, 2015, we owned direct and indirect investments in 29 properties. These properties consisted of 21 U.S. office properties and a portfolio of 8 grocery-anchored shopping centers located in four states primarily in the southeastern United States. We believe each property is suitable for its intended purpose. The following tables provide summary information regarding the properties in which we owned interests as of December 31, 2015.

Property	City	Date Acquired/ Acquisition Cost (in millions)	Leasable Square Feet	Percent Leased	Our Effective Ownership <sup>(1)</sup>
<b>Directly-owned Properties</b>					
<b>Office Properties</b>					
321 North Clark	Chicago, Illinois	4/2006; \$247.3	889,744	94%	100%
JPMorgan Chase Tower	Dallas, Texas	11/2007; \$289.6	1,254,218	76%	100%
345 Inverness Drive	Denver, Colorado	12/2008; \$25.7	175,287	95%	100%
Arapahoe Business Park	Denver, Colorado	12/2008; \$40.8	309,445	97%	100%
2100 Powell	Emeryville, California	12/2006; \$144.9	345,982	84%	100%
3 Huntington Quadrangle	Melville, New York	7/2007; \$87.0	407,912	85%	100%
3400 Data Drive	Rancho Cordova, California	11/2006; \$32.8	149,703	100%	100%
Daytona Buildings	Redmond, Washington	12/2006; \$99.0	251,313	100%	100%
Laguna Buildings	Redmond, Washington	1/2007; \$118.0	460,661	100%	100%
1515 S Street	Sacramento, California	11/2005; \$66.6	399,636	99%	100%
1900 and 2000 Alameda	San Mateo, California	6/2005; \$59.8	254,145	97%	100%
5th and Bell	Seattle, Washington	6/2007; \$72.2	197,135	100%	100%
Howard Hughes Center	Los Angeles, California	01/2014; \$510.7	1,334,586	82%	100%
Civica Office Commons	Bellevue, Washington	02/2015; \$205.5	309,311	90%	100%
2851 Junction Avenue	San Jose, California	05/2015; \$86.9	155,613	100%	100%
<b>Total for Office Properties</b>			6,894,691	89%	
<b>Grocery-Anchored Portfolio <sup>(2)</sup></b>					
Cherokee Plaza	Atlanta, Georgia	11/2008; <sup>(3)</sup>	102,864	100%	100%
Thompson Bridge Commons	Gainesville, Georgia	3/2009; \$15.3	92,587	97%	100%
Champions Village	Houston, Texas	11/2008; <sup>(3)</sup>	392,870	76%	100%
Sandy Plains Exchange	Marietta, Georgia	2/2009; \$12.4	72,784	93%	100%
University Palms Shopping Center	Oviedo, Florida	11/2008; <sup>(3)</sup>	99,172	100%	100%
Shoppes at Parkland	Parkland, Florida	3/2009; \$27.7	145,720	100%	100%
Oak Park Village	San Antonio, Texas	11/2008; <sup>(3)</sup>	64,287	100%	100%
Heritage Station	Wake Forest, North Carolina	1/2009; \$10.8	68,641	98%	100%
<b>Total for Grocery-Anchored Portfolio</b>			1,038,925	90%	
<b>Total for Directly-owned properties</b>			7,933,616	89%	

Property	City	Date Acquired/ Acquisition Cost (in millions)	Leasable Square Feet	Percent Leased	Our Effective Ownership <sup>(1)</sup>
<b>Indirectly-owned Properties</b>					
<b>Core Fund Properties</b>					
One Atlantic Center	Atlanta, Georgia	7/2006; \$305.0	1,100,312	78%	24%
The Carillon Building <sup>(4)</sup>	Charlotte, North Carolina	7/2007; \$140.0	474,904	93%	24%
Renaissance Square	Phoenix, Arizona	12/2007; \$270.9	965,508	70%	24%
Wells Fargo Center	Sacramento, California	5/2007; \$224.0	507,903	86%	20%
525 B Street <sup>(5)</sup>	San Diego, California	8/2005; \$116.3	449,180	91%	24%
Warner Center	Woodland Hills, California	10/2006; \$311.0	808,274	93%	20%
<b>Total for Core Fund Properties</b>			<b>4,306,081</b>	<b>83%</b>	
<b>Total for All Properties</b>			<b>12,239,697</b>	<b>87%</b> <sup>(6)</sup>	

- (1) This percentage shows the effective ownership of the Operating Partnership in the properties listed. On December 31, 2015, Hines REIT owned a 91.8% interest in the Operating Partnership as its sole general partner. Affiliates of Hines owned the remaining 8.2% interest in the Operating Partnership. In addition, we owned an approximate 28.8% non-managing general partner interest in the Core Fund as of December 31, 2015. The Core Fund does not own 100% of its properties; its ownership interest in its properties ranges from 67.8% to 84.9%.
- (2) In January 2014, we completed the Grocery-Anchored Portfolio Transaction. The four Grocery-Anchored Portfolio properties distributed to Weingarten were Bellaire Boulevard Center, King's Crossing, Commons at Dexter Lakes and Mendenhall Commons. See Note 1 — Organization — Investment Property for additional information regarding the Grocery-Anchored Portfolio Transaction.
- (3) These properties were originally purchased as part of a portfolio that included eight properties for a contract purchase price of \$205.1 million.
- (4) In January 2016, the Core Fund sold The Carillon Building for a contract sales price of \$147.0 million. The Core Fund acquired The Carillon Building in July 2007 for a contract purchase price of \$140.0 million.
- (5) In March 2016, the Core Fund sold 525 B Street for a contract sales price of \$122.0 million. The Core Fund acquired 525 B Street in August 2005 for a contract purchase price of \$116.3 million.
- (6) This amount represents the percentage leased assuming we own a 100% interest in each of these properties. The percentage leased based on our effective ownership interest in each property is 88%.



**Lease Expirations***Directly-Owned Properties*

The following table lists, on an aggregate basis, all of the scheduled lease expirations and related expiring base rents for each of the years ending December 31, 2016 through December 31, 2025 and thereafter for the 23 properties we owned directly as of December 31, 2015. The table shows the approximate leasable square feet represented by the applicable lease expirations:

Year	Number of Leases	Leasable Area		Annual Base Rental Income of Expiring Leases	Percent of Total Annual Base Rental Income
		Approximate Square Feet	Percent of Total Leasable Area		
Vacant	—	875,863	11.0%	\$ —	—%
2016	71	498,870	6.3%	\$ 7,772,764	5.1%
2017	53	697,321	8.8%	\$ 17,387,952	11.3%
2018	67	1,309,210	16.5%	\$ 28,691,190	18.7%
2019	48	514,700	6.5%	\$ 11,533,706	7.5%
2020	51	724,923	9.1%	\$ 18,487,113	12.0%
2021	34	848,894	10.7%	\$ 18,273,127	11.9%
2022	14	641,953	8.1%	\$ 12,038,646	7.8%
2023	12	140,061	1.8%	\$ 2,890,734	1.9%
2024	12	608,552	7.7%	\$ 13,730,535	8.9%
2025	9	123,181	1.6%	\$ 2,597,455	1.7%
Thereafter	15	950,088	11.9%	\$ 20,209,419	13.2%

*Indirectly-Owned Properties*

The following table lists all of the scheduled lease expirations and related expiring base rents for each of the years ending December 31, 2016 through December 31, 2025 and thereafter for the six properties in which we owned an indirect interest as of December 31, 2015. The table shows the approximate leasable square feet represented by the applicable lease expirations and assumes we own a 100% interest in each of the properties:

Year	Number of Leases	Leasable Area		Annual Base Rental Income of Expiring Leases	Percent of Total Annual Base Rental Income
		Approximate Square Feet	Percent of Total Leasable Area		
Vacant	—	744,151	17.3%	\$ —	—%
2016	37	246,344	5.7%	\$ 2,412,715	2.7%
2017	39	325,394	7.6%	\$ 8,967,904	9.9%
2018	27	250,403	5.8%	\$ 7,345,098	8.1%
2019	23	233,849	5.4%	\$ 6,407,866	7.1%
2020	23	293,339	6.8%	\$ 7,355,795	8.1%
2021	20	588,079	13.7%	\$ 19,120,254	21.0%
2022	13	421,875	9.8%	\$ 11,885,700	13.1%
2023	9	186,756	4.3%	\$ 4,849,144	5.3%
2024	5	149,924	3.5%	\$ 3,654,673	4.0%
2025	6	321,064	7.5%	\$ 9,398,271	10.3%
Thereafter	5	544,903	12.6%	\$ 9,436,034	10.4%

*All Properties*

The following table lists our pro-rata share of the scheduled lease expirations and related expiring base rents for each of the years ending December 31, 2016 through December 31, 2025 and thereafter for all of the properties in which we owned an interest as of December 31, 2015. The table shows the approximate leasable square feet represented by the applicable lease expirations:

Year	Number of Leases	Leasable Area		Annual Base Rental Income of Expiring Leases	Percent of Total Annual Base Rental Income
		Approximate Square Feet	Percent of Total Leasable Area		
Vacant	—	1,051,347	11.8%	\$ —	—%
2016	108	557,366	6.2%	\$ 8,339,823	4.8%
2017	92	771,573	8.6%	\$ 19,393,308	11.2%
2018	94	1,367,014	15.3%	\$ 30,344,827	17.5%
2019	71	570,779	6.4%	\$ 13,058,307	7.5%
2020	74	793,074	8.9%	\$ 20,153,692	11.6%
2021	54	970,907	10.9%	\$ 22,177,131	12.8%
2022	27	736,217	8.3%	\$ 14,662,376	8.4%
2023	21	182,059	2.0%	\$ 3,953,965	2.3%
2024	17	643,977	7.2%	\$ 14,583,199	8.4%
2025	15	194,219	2.2%	\$ 4,663,186	2.7%
Thereafter	20	1,083,379	12.2%	\$ 22,517,615	12.8%

**Market Concentration**

The following table provides a summary of the market concentration of our portfolio based on our pro-rate share (unless otherwise noted) of the estimated aggregate value of our real estate investments of each of the properties in which we owned interests as of December 31, 2015:

<b>Market</b>	<b>Market Concentration: Directly-Owned Properties</b>	<b>Market Concentration: Indirectly-Owned Properties <sup>(1)</sup></b>	<b>Market Concentration: All Properties</b>
Los Angeles, California	25%	20%	25%
Seattle, Washington	23%	—%	20%
Chicago, Illinois	12%	—%	11%
Dallas, Texas	12%	—%	10%
San Francisco, California	9%	—%	8%
Atlanta, Georgia	3%	27%	6%
Sacramento, California	4%	14%	5%
Denver, Colorado	4%	—%	3%
Houston, Texas	3%	—%	3%
New York, New York	2%	—%	2%
Phoenix, Arizona	—%	15%	2%
Charlotte, North Carolina	—%	13%	1%
Miami, Florida	1%	—%	1%
San Diego, California	—%	11%	1%
Orlando, Florida	*	—%	*
Raleigh, North Carolina	*	—%	*
San Antonio, Texas	*	—%	*

\* Represents less than 1%.

(1) These amounts represent the properties in which we owned an indirect interest through our investment in the Core Fund as of December 31, 2015. These amounts assume we own a 100% interest in each of the properties.

**Industry Concentration**

The following table provides a summary of the industry concentration of the tenants of the properties in which we owned interests based on our pro-rata share (unless otherwise noted) of their leased square footage as of December 31, 2015:

<b>Industry</b>	<b>Industry Concentration: Directly-Owned Properties</b>	<b>Industry Concentration: Indirectly-Owned Properties <sup>(1)</sup></b>	<b>Industry Concentration: All Properties</b>
Legal	12%	41%	13%
Finance and Insurance	13%	17%	13%
Grocery-Anchored Retail	13%	—%	12%
Information and Technology	11%	5%	10%
Manufacturing	10%	1%	9%
Government	7%	14%	8%
Professional Services	6%	6%	6%
Health Care	6%	*	6%
Retail	4%	1%	4%
Other Services	4%	1%	4%
Real Estate	3%	3%	3%
Accounting	2%	4%	3%
Education Services	3%	—%	2%
Arts, Entertainment and Recreation	2%	—%	2%
Wholesale Trade	2%	*	2%
Administrative and Support Services	1%	3%	2%
Other	1%	3%	1%

\* Represents less than 1%.

(1) These amounts represent the properties in which we owned an indirect interest through our investment in the Core Fund as of December 31, 2015. These amounts assume we own a 100% interest in each of the properties.

**Item 3. Legal Proceedings**

From time to time in the ordinary course of business, the Company or its subsidiaries may become subject to legal proceedings, claims or disputes. As of March 28, 2016, neither the Company nor any of its subsidiaries was a party to any material pending legal proceedings.

**Item 4. Mine Safety Disclosures**

Not applicable.

## PART II

**Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities****Market Information**

As of December 31, 2015, we had 222.5 million common shares that were outstanding, held by a total of approximately 53,000 stockholders. The number of stockholders is based on the records of our registrar and transfer agent. There currently is no established public trading market for our common shares and we do not expect one to develop. On September 16, 2015, our board of directors determined an estimated per share net asset value ("NAV") of our common stock of \$6.65, which reflects a reduction from the offering price of primary shares in our most recent public offering (which closed in December 2009) of \$10.08.

To assist Financial Industry Regulatory Authority ("FINRA") members and their associated persons with their compliance with National Association of Securities Dealers Rule 2340, we disclose in each annual report distributed to our stockholders a per share estimated value of the common shares, the method by which it was developed and the date of the data used to develop the estimated per share value. In addition, our Advisor has agreed to prepare annual statements of estimated share values to assist fiduciaries of retirement plans subject to the annual reporting requirements of ERISA in the preparation of their reports relating to an investment in our common shares. For these purposes, the estimated value of the shares is deemed to be \$6.65 per share as of December 31, 2015. Our estimated per share NAV was determined utilizing the guidelines established by the Investment Program Association Practice Guideline 2013-01 – "Valuation of Publicly Registered, Non-Listed REITs" issued April 29, 2013. Our deemed estimated per share value is provided to assist plan fiduciaries in fulfilling their annual valuation and reporting responsibilities, and should not be used for any other purpose. We cannot assure you that this deemed estimated value, or the method used to establish such value, complies with the ERISA or IRS requirements. Set forth below is a description of the methodology and assumptions used to determine the estimated per share NAV.

*Methodology*

We engaged Cushman Wakefield, Inc. ("Cushman") and CBRE Group, Inc. ("CBRE"), independent third-party real estate advisory and consulting services firms, to provide, or cause their subsidiaries to provide, appraised values of our real estate investments as of June 30, 2015. These appraisals were performed in accordance with the Appraisal Foundation's Uniform Standards of Professional Appraisal Practice. Cushman and CBRE have extensive experience in conducting appraisals and valuations on real properties and each of the appraisals was prepared by personnel who are members of the Appraisal Institute and have the MAI designation. Additionally, we engaged Jones Lang LaSalle ("JLL"), an independent third-party real estate advisory and consulting services firm, to provide values of our debt obligations as of June 30, 2015.

As shown in the table below, our board of directors determined the estimated per share NAV by (i) utilizing the appraised values of our real estate property investments, net of estimated costs associated with the potential execution of a liquidity event, and adding our other assets comprised of cash, restricted cash, tenant and other receivables, distribution receivable and other assets less other liabilities which includes accounts payable and accrued expenses, due to affiliates, other liabilities and distributions payable, (ii) subtracting the values of our debt obligations, as well as amounts related to noncontrolling interests, and (iii) dividing the total by 223 million common shares outstanding, resulting in an estimated per share NAV of \$6.65. As described above, the appraised values of our real estate property investments and the values of our debt obligations were determined as of June 30, 2015. The values of the other tangible assets and liabilities described above were determined based on their cost as of June 30, 2015 and included certain pro forma adjustments primarily related to: (i) the issuance of additional shares of our common stock through our dividend reinvestment plan on July 1, 2015, (ii) shares redeemed pursuant to our share redemption plan on July 1, 2015; and (iii) and debt prepayment penalties. Other than those adjustments described above, we did not make additional adjustments related to our actual or anticipated operations for the period from July 1, 2015 through September 30, 2015. Additionally, the calculation of the estimated per share NAV excluded certain items on our unaudited balance sheet that were determined to have no future value or economic impact on the valuation. Examples of such items include receivables related to straight-line rental revenue, deferred leasing costs and deferred financing costs. Other items were excluded because they were already considered elsewhere in the valuation. Examples of such items include intangible lease assets and liabilities related to our real estate property investments, costs incurred for capital expenditures that were considered in the appraised values of our real estate property investments and the fair values of interest rate swaps, as they were considered in the valuation of our debt.

As of June 30, 2015, the aggregate appraised value of our real estate property investments, including amounts attributable to unconsolidated subsidiaries, represented a 14% decrease compared to the net purchase price plus any capital expenditures of the real estate property investments incurred since their acquisition.

The table below sets forth the calculation of our estimated NAV and estimated per share NAV as of June 30, 2015 and September 30, 2014:

	June 30, 2015		September 30, 2014	
	Estimated Value (in thousands)	Per Share	Estimated Value (in thousands)	Per Share
Real estate investments, including unconsolidated subsidiaries	\$ 2,626,346	\$ 11.78	\$ 2,572,605	\$ 11.42
Cash and other assets, net of liabilities	19,907	0.09	115,842	0.51
Debt obligations	(1,039,040)	(4.66)	(1,112,700)	(4.94)
Noncontrolling interests	(124,720)	(0.56)	(110,959)	(0.49)
<b>Estimated value / value per share</b>	<b>\$ 1,482,493</b>	<b>\$ 6.65</b>	<b>\$ 1,464,788</b>	<b>\$ 6.50</b>

**Real estate investments, including unconsolidated subsidiaries** - The amount was determined using appraised values provided by Cushman and CBRE, or their subsidiaries, for all of our real estate assets net of estimated costs associated with the potential execution of a liquidity event. Although we are considering our strategic alternatives for the execution of a liquidity event, there can be no assurances of the time frame in which we would execute a liquidity event or that the costs related to the potential execution of a liquidity event would be incurred in the amount estimated by the Company. The appraised values were primarily determined using methodologies that are commonly used in the commercial real estate industry (including discounted cash flow analysis and reviews of current, historical and projected capitalization rates for properties comparable to those owned by us) and assume a 9-12 year holding period. Other key assumptions that were used in the discounted cash flow analysis are set forth in the following table:

	Range	Weighted Average
Exit capitalization rate	5.25% - 7.75%	6.5%
Discount rate/internal rate of return	5.25% - 9.5%	7.6%

**Cash and other assets, net of other liabilities** - Cash and other assets and liabilities were valued based on the amounts recorded for reporting purposes less estimated reserves for doubtful accounts.

**Debt obligations** - We engaged JLL to provide values of our debt obligations as of June 30, 2015. Such values were based on estimates of current interest rates and leverage levels for similar obligations and then marked to market.

**Noncontrolling interests** - The value of interests owned by affiliates of Hines was determined based on their interest in each of the items described above. As of June 30, 2015, Hines 2005 VS I LP, an affiliate of Hines, owned a 0.5% interest in Hines REIT Properties, L.P. (the "Operating Partnership"). Additionally, as of June 30, 2015, HALP Associates Limited Partnership, another affiliate of Hines, owned a 7.2% limited partnership interest in the Operating Partnership through a profits interest in the Operating Partnership (the "Participation Interest") and we owned the remaining 92.3% interest in the Operating Partnership as of June 30, 2015.

**Liquidity discount** - No liquidity discounts or discounts relating to the fact that we are externally managed were applied to the estimated per-share valuation and no attempt was made to value us as an enterprise.

The primary drivers of the change in the estimated per share value from \$6.50 in December 2014 to \$6.65 in September 2015 are as follows:

- \$0.39 per share net increase in the aggregate value of our real estate investments since our prior valuation in December 2014, which represents a 4.9% net increase in value; and
- \$0.27 per share reduction resulting from capital expenditures made since our prior valuation in December 2014 primarily related to leasing capital at our properties.

Based on the information above, and in consultation with our advisor, the Advisor, our board of directors unanimously agreed upon an estimated per share value of \$6.65, which is consistent with the Advisor's recommendation.

*Limitations of the Estimated Per Share NAV*

As with any valuation methodology, the methodology used to determine the estimated per share NAV was based upon a number of assumptions, estimates and judgments that may not be accurate or complete. Further, different parties using different property-specific and general real estate and capital market assumptions, estimates, judgments and standards could derive an estimated per share NAV that could be significantly different from the estimated per share NAV determined by our board of directors. For example, assuming all other factors remained unchanged, an increase in the average discount rate of 25 basis points would yield a decrease in the appraised values of our real estate investments of 2.0%, while a decrease in the average discount rate of 25 basis points would yield an increase in the appraised values of our real estate investments of 2.0%. Likewise, an increase in the average exit capitalization rate of 25 basis points would yield a decrease in the appraised values of our real estate investments of 2.4%, while a decrease in the average exit capitalization rate of 25 basis points would yield an increase in the appraised values of our real estate investments of 2.5%.

The estimated per share NAV determined by our board of directors does not represent the fair value of our assets less liabilities in accordance with U.S. generally accepted accounting principles (“GAAP”), and such estimated per share NAV is not a representation, warranty or guarantee that (i) a stockholder would be able to realize the estimated share value if such stockholder attempts to sell his or her shares; (ii) a stockholder would ultimately realize distributions per share equal to the estimated per share NAV upon our liquidation or sale; (iii) shares of our common stock would trade at the estimated per share NAV on a national securities exchange; (iv) a third party would offer the estimated per share NAV in an arm’s-length transaction to purchase all or substantially all of our shares of common stock; or (v) the methodologies used to estimate the value per share would be acceptable to FINRA. In addition, we can make no claim as to whether the estimated value will or will not satisfy the applicable annual valuation requirements under the Employee Retirement Income Security Act of 1974, as amended (“ERISA”) and the Internal Revenue Code of 1986, as amended (the “Code”) with respect to employee benefit plans subject to ERISA and other retirement plans or accounts subject to Section 4975 of the Code that are investing in our shares.

Further, the estimated per share NAV was calculated as of a moment in time, and, although the value of our common shares will fluctuate over time as a result of, among other things, developments related to individual assets, changes in the real estate and capital markets, sales of assets, the distribution of sales proceeds to our stockholders and changes in corporate policies such as our distribution level relative to earnings, we do not undertake to update the estimated per share NAV on a regular basis. As a result, stockholders should not rely on the estimated per share NAV as being an accurate measure of the then-current value of shares of our common stock in making a decision to buy or sell shares of our common stock, including whether to reinvest distributions by participating in the dividend reinvestment plan and whether to request redemption under our share redemption program.

Shares were offered pursuant to our dividend reinvestment plan at a fixed price of \$6.65 per share as of September 30, 2015. The offering price of our shares under our dividend reinvestment plan may not be indicative of the price our stockholders would receive if they sold our shares outside of our share redemption program, if our shares were actively traded or in the case of a liquidation. Because there is no public market for our shares, any sale of our shares would likely be at a substantial discount. Please see “Item 1A. Risk Factors — Investment Risks — *There is currently no public market for our common shares, and we do not presently intend to list our common shares on a stock exchange. Therefore, it will likely be difficult for stockholders to sell their shares and, if they are able to sell their shares, they will likely sell them at a substantial discount. The most recently determined estimated per share net asset value of our common shares is an amount that is less than the price stockholders paid for their shares in our prior public offerings and may be further adjusted in the future.*”

**Distributions**

In order to meet the requirements for being treated as a REIT under the Code and to pay regular cash distributions to our stockholders, which is one of our investment objectives, we have declared and expect to continue to declare distributions to stockholders (as authorized by our board of directors) as of daily record dates and aggregate and pay such distributions quarterly. We intend to continue this distribution policy for so long as our board of directors continues to deem this policy to be in our best interests. Beginning July 1, 2010, the distribution rate was decreased from \$0.00165699 to \$0.00138082 per share, per day.

With the authorization of our board of directors, we declared distributions in the amount of \$0.00138082 per share, per day through March 31, 2013. With respect to the \$0.00138082 per share, per day distributions declared for July 2011 through March 2013, \$0.00041425 of the per share, per day distributions were designated by us as special distributions which represented a return of a portion of the stockholders’ invested capital and, as such, reduced their remaining investment in us. The special distributions were funded with a portion of the proceeds from sales of investment property. The above designation

of a portion of the distributions as special distributions does not impact the tax treatment of the distributions to our stockholders.

On March 25, 2013, we declared a distribution of approximately \$198.0 million, resulting in a distribution to stockholders of \$0.80 per share that was paid during the three months ended June 30, 2013 to all stockholders of record as of April 2, 2013. This distribution was designated by us as a special distribution, which was a return of a portion of the stockholders' invested capital and, as such, reduced their remaining investment in us. This special distribution represented a portion of the proceeds from the sale of Williams Tower and other strategic asset sales and therefore was not subject to reinvestment pursuant to our dividend reinvestment plan and was paid in cash. In the aggregate, we have declared special distributions totaling \$1.01 per share.

Further, with the authorization of our board of directors, we declared distributions for April 2013 through March 2016. These distributions were or will be calculated based on stockholders of record each day during this period in an amount equal to \$0.00073973 per share, per day and will be paid on the first day of the month following the fiscal quarter to which they relate in cash, or reinvested in stock for those participating in our dividend reinvestment plan. This rate per share, per day, reflects a reduction from the \$0.00138082 per share, per day rate that was declared previously, as described above.

The table below outlines our total distributions declared to stockholders and noncontrolling interests for each of the quarters during the years ended December 31, 2015 and 2014, including the breakout between the distributions paid in cash and those reinvested pursuant to our dividend reinvestment plan (all amounts are in thousands).

Distributions for the Quarters Ended	Stockholders			Noncontrolling Interests
	Cash Distributions	Distributions Reinvested	Total Declared	Total Declared
<b>2015</b>				
December 31, 2015	\$ 9,717	\$ 5,426	\$ 15,143	\$ 75
September 30, 2015	9,731	5,445	15,176	76
June 30, 2015	9,645	5,416	15,061	74
March 31, 2015	9,507	5,424	14,931	74
Total	\$ 38,600	\$ 21,711	\$ 60,311	\$ 299
<b>2014</b>				
December 31, 2014	\$ 9,755	\$ 5,573	\$ 15,328	\$ 75
September 30, 2014	9,756	5,615	15,371	76
June 30, 2014	9,659	5,610	15,269	74
March 31, 2014	9,552	5,613	15,165	74
Total	\$ 38,722	\$ 22,411	\$ 61,133	\$ 299

For the years ended December 31, 2015 and 2014, we funded cash distributions with cash flows from operating activities (93% and 78%, respectively). For the year ended December 31, 2015, we funded 7% of the cash distributions with proceeds from the sales of our real estate investments. For the year ended December 31, 2014, we funded 22% of the cash distributions with distributions received from our unconsolidated investments.

Distributions to stockholders are characterized for federal income tax purposes as ordinary income, capital gains, non-taxable return of capital or a combination of the three. Distributions that exceed our current and accumulated earnings and profits (calculated for tax purposes) constitute a return of capital for tax purposes and reduce the stockholders' basis in our common shares. To the extent that a distribution exceeds both current and accumulated earnings and profits and the stockholders' basis in the common shares, it will generally be treated as a capital gain. We annually notify stockholders of the taxability of distributions paid during the preceding year.

For the year ended December 31, 2015, 44.1% of the distributions paid were taxable as capital gain dividends and approximately 55.9% were treated as a return of capital for federal income tax purposes. For the year ended December 31, 2014, 100% were treated as a return of capital for federal income tax purposes. The increase in the taxability of the dividend is



primarily due to large gains from asset sales in 2015. The amount of distributions paid and taxable portion in each period are not indicative or predictive of amounts anticipated in future periods.

### **Recent Sales of Unregistered Securities**

On September 16, 2015, 7,518.797 restricted common shares were granted to each of our independent directors, Messrs. Lee A. Lahourcade, Stanley D. Levy and Paul B. Murphy Jr. On September 17, 2014, 7,812.50 restricted common shares were granted to each of our independent directors, Messrs. Lee A. Lahourcade, Stanley D. Levy and Paul B. Murphy Jr. On September 18, 2013, 1,000 restricted common shares were granted to each of our independent directors, Messrs. Thomas A. Hassard (who resigned on December 9, 2013), Lee A. Lahourcade, Stanley D. Levy and Paul B. Murphy Jr. Such shares were granted, as part of their annual compensation for service on our board of directors, without registration under the Securities Act of 1933, as amended (the “Securities Act”), in reliance upon the exemption from registration contained in Section 4(a)(2) of the Securities Act for transactions not involving any public offering.

### **Share Redemption Program**

Our shares of common stock are currently not listed on a national securities exchange and we do not intend to list our shares. In order to provide our stockholders with some liquidity, we instituted a share redemption program at inception. However, on November 30, 2009, our board of directors determined that it was in our best interest to suspend our share redemption program until further notice, except with respect to redemption requests made in connection with the death or disability (as defined in the Code) of a stockholder. On March 25, 2013, our board of directors amended and restated our share redemption program and reinstated the program effective for share redemption requests received on or after April 1, 2013, subject to the conditions and limitations described in the amended and restated share redemption program. The complete text of the amended and restated share redemption program is as follows:

Prior to the time, if any, that our shares are listed on a national securities exchange and subject to the conditions and limitations described in this share redemption program, any shares that have been held by the stockholder for at least one year since the date of their acquisition, and were (i) purchased from us (ii) received through a non-cash transaction, not in the secondary market or (iii) purchased from another stockholder prior to January 11, 2009, may be presented in whole or in part to us for redemption. In connection with such requests, we may, in our discretion, waive the one-year holding period requirement as well as certain other limitations in the circumstances described below. We will not pay our Advisor or its affiliates any fees to complete any transactions under our share redemption program.

To the extent our board of directors determines that it has sufficient available cash flow for redemptions, we intend to accept redemption requests for cash on a quarterly basis; however, our board of directors may determine from time to time to adjust the timing of redemptions upon 30 days’ notice, which will be provided in the form of a Current Report on Form 8-K filed with the SEC and made available on our website ([www.hinessecurities.com](http://www.hinessecurities.com)). The funds available for redemption will generally be limited to the amount of proceeds received from our dividend reinvestment plan in the prior quarter. However, our board of directors may approve requests for redemptions in excess of this amount, as long as the total amount redeemed does not exceed the amount required to redeem 10% of our shares outstanding as of the same date in the prior calendar year. In the event of a redemption request in connection with the death or disability (as defined in the Code) of a stockholder, we may waive the one-year holding period requirement as well as the annual limitation on the number of shares that will be redeemed as summarized above. In addition, in the event a stockholder is having all his shares redeemed, the one-year holding requirement will be waived for shares purchased under our dividend reinvestment plan. The board of directors determined to waive the limitation on the share redemption program and fully honor all eligible requests received for the year ended December 31, 2015 totaling in the aggregate \$31.4 million, which was in excess of the \$21.9 million received from the dividend reinvestment plan in the prior quarters. As of December 31, 2015, we had redeemed all eligible redemption requests received since the plan reopened in 2013.

Our board of directors may terminate, suspend or amend our share redemption program and discontinue redemptions at any time without stockholder approval upon 30 days’ written notice if our board of directors believes such action is in our best interest, or if our board of directors determines that the funds otherwise available to fund our share redemption program are needed for other purposes. The written notice will take the form of a Current Report on Form 8-K filed with the SEC and made available on our website.

An estimated per share NAV of \$6.50 as of September 30, 2014 was determined by our board of directors in December 2014, and, as a result, with respect to eligible redemption requests made from the first quarter of 2015 through the third quarter of 2015, ordinary share redemption requests were redeemed at a price of \$5.45 per share. Any shares that were redeemed pursuant to eligible redemption requests received during that period in connection with the death or disability of a stockholder

were redeemed at the estimated per share NAV of \$6.50. On September 16, 2015, our board of directors determined a subsequent estimated per share NAV of our common stock as of June 30, 2015 of \$6.65. The ordinary share redemption price did not change as a result of the increase in the estimated per share NAV and continues to be \$5.45 per share. As of January 1, 2016, any shares that are redeemed pursuant to eligible redemption requests in connection with the death or disability of a stockholder have been or will be redeemed at the most recently determined estimated per share NAV of \$6.65. The redemption prices were determined by our board of directors in its sole discretion.

Our board of directors may adjust the per-share redemption price from time to time based on our then-current estimated per share value at the time of the adjustment and such other factors as it deems appropriate, including, but not limited to, the then-current offering price of our shares (if any), our then-current dividend reinvestment plan price and general market conditions. At any time during which we are engaged in an offering of shares, the per-share price for shares purchased under our redemption program will always be equal to or lower than the applicable per-share offering price. Real estate asset and notes payable values fluctuate, which in the future may result in an increase or decrease in our net asset value. Thus, future adjustments to our per share net asset value could result in a higher or lower redemption price. The members of our board of directors must, in accordance with their fiduciary duties, act in a manner they believe is in the best interests of our stockholders when making any decision to adjust the redemption price offered under our share redemption program. Our board of directors will announce any price adjustment and the time period of its effectiveness upon 30 days' notice, which will be provided in the form of a Current Report on Form 8-K filed with the SEC and made available on our website.

All redemption requests must be made in writing and received by us at least five business days prior to the end of the quarter. Stockholders may also withdraw their request to have their shares redeemed. Withdrawal requests must also be made in writing and received by us at least five business days prior to the end of the quarter. If the number of shares subject to redemption requests exceeds the limitations described above, or our board of directors determines that available cash flow is insufficient to meet such requests, we will first redeem in full the shares for which redemption was requested in connection with the death or disability of a stockholder and thereafter the remaining redemption requests will be reduced on a pro rata basis and the unfulfilled portion of any redemption request will be held and considered for redemption until the next quarter unless the redemption request is withdrawn by the stockholder. Such pending requests will generally be honored on a pro rata basis with any new redemption requests received in the applicable quarter, after all redemption requests in connection with the death or disability of a stockholder have been honored in their entirety. We cannot guarantee that we will accommodate all requests made in any quarter. If we cannot accommodate all requests in a given quarter, stockholders may withdraw their redemption request.

Commitments by us to repurchase shares will be communicated either telephonically or in writing to each stockholder who submitted a redemption request at or promptly (no more than five business days) after the fifth business day following the end of each quarter. We will redeem the shares subject to these commitments, and pay the redemption price associated therewith, within three business days following the delivery of such commitments. Stockholders will not relinquish their shares until we redeem them.

Cash used to fund redemptions reduces our liquidity available to fund its cash needs. Shares redeemed under our share redemption program will be canceled and will have the status of authorized but unissued shares. We will not resell such shares to the public unless such sales are first registered with the SEC under the Securities Act of 1933, as amended, and under appropriate state securities laws or are exempt under such laws. We will terminate our share redemption program in the event that our shares ever become listed on a national securities exchange or in the event a secondary market for our common shares develops.

**Issuer Redemptions of Equity Securities**

All eligible requests for redemptions were redeemed using proceeds from sales of our assets and our dividend reinvestment plan. The following table lists shares we redeemed under our share redemption program during the quarter ended December 31, 2015, including the average price paid per share.

<b>Period <sup>(1)</sup></b>	<b>Total Number of Shares Redeemed</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet be Redeemed Under the Plans or Programs <sup>(2)</sup></b>
October 1, 2015 to October 31, 2015	1,312,994	\$ 5.74	1,312,994	818,794
November 1, 2015 to November 30, 2015	—	N/A	—	818,794
December 1, 2015 to December 31, 2015	—	N/A	—	818,794
<b>Total</b>	<b>1,312,994</b>		<b>1,312,994</b>	

(1) All shares were redeemed on October 1, 2015.

(2) This amount represents the number of shares available for redemption on January 1, 2016. The funds available for redemption are generally limited to the amount of proceeds received from our dividend reinvestment plan. However, our board of directors may approve requests for redemptions in excess of this amount, as long as the total amount redeemed does not exceed the amount required to redeem 10% of our shares outstanding as of the same date in the prior calendar year. In the event of a redemption request in connection with the death or disability of a stockholder, we may waive the annual limitation on the number of shares that will be redeemed. See “— Share Redemption Program” above for a further description of our share redemption program.

**Item 6. Selected Financial Data**

The following selected consolidated financial data are qualified by reference to and should be read in conjunction with our Consolidated Financial Statements and Notes thereto and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” below:

	2015	2014	2013	2012	2011
	(In thousands, except per share amounts)				
Operating Data:					
Revenues	\$ 218,789	\$ 236,023	\$ 168,108	\$ 172,317	\$ 182,011
Depreciation and amortization	\$ 87,923	\$ 95,827	\$ 51,262	\$ 55,042	\$ 64,519
Asset management and acquisition fees	\$ 36,576	\$ 37,042	\$ 27,970	\$ 29,651	\$ 16,173
General and administrative	\$ 6,635	\$ 6,950	\$ 7,281	\$ 6,874	\$ 6,740
Equity in earnings (losses) of unconsolidated entities, net	\$ 43,267	\$ 56,936	\$ 82,468	\$ 9,460	\$ (5,138)
Income (loss) from continuing operations before benefit (provision) for income taxes	\$ 43,595	\$ 48,556	\$ 44,610	\$ (90,141)	\$ (73,533)
Benefit (provision) for income taxes	\$ (225)	\$ (310)	\$ (274)	\$ (257)	\$ (265)
Income (loss) from continuing operations attributable to common stockholders	\$ 43,058	\$ 47,924	\$ 60,227	\$ (90,238)	\$ (73,942)
Income (loss) from discontinued operations, net of taxes	\$ (174)	\$ (347)	\$ 304,978	\$ 14,650	\$ 117,712
Net (income) loss attributable to noncontrolling interests	\$ (299)	\$ (299)	\$ (1,248)	\$ (559)	\$ (5,014)
Net income (loss) attributable to common stockholders	\$ 42,897	\$ 47,600	\$ 348,066	\$ (76,307)	\$ 38,900
Basic and diluted income (loss) from continuing operations attributable to common stockholders per common share	\$ 0.19	\$ 0.21	\$ 0.26	\$ (0.39)	\$ (0.33)
Distributions declared per common share	\$ 0.27	\$ 0.27	\$ 1.13 <sup>(1)</sup>	\$ 0.51	\$ 0.50
Weighted average number of common shares outstanding	223,369	226,412	231,551	230,049	225,442
Balance Sheet Data:					
Investment property, net	\$ 1,698,456	\$ 1,634,658	\$ 1,256,579	\$ 1,863,434	\$ 1,950,126
Investment in unconsolidated entities	\$ 100,455	\$ 187,668	\$ 393,695	\$ 329,418	\$ 348,986
Total assets <sup>(2)</sup>	\$ 2,183,731	\$ 2,226,451	\$ 2,179,451	\$ 2,762,332	\$ 2,906,726
Long-term obligations <sup>(2)(3)</sup>	\$ 996,330	\$ 1,008,421	\$ 951,471	\$ 1,512,302	\$ 1,519,797

- (1) This amount includes the one-time \$0.80 per share special distribution that was declared on March 25, 2013. Please see “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities — Distributions” for more information.
- (2) Effective December 31, 2015, we adopted Accounting Standard Update (“ASU”) No. 2015-03, “Simplifying the Presentation of Debt Issuance Costs.” Amounts for each of the prior years were reclassified to conform to the presentation for the current year. See Note 2 — Summary of Significant Accounting Policies for additional information.
- (3) Long-term obligations include interest rate swap contracts, participation interest liability and notes payable.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*You should read the following discussion and analysis together with our consolidated financial statements and notes thereto included in this Annual Report on Form 10-K. The following information contains forward-looking statements, which are subject to risks and uncertainties. Should one or more of these risks or uncertainties materialize, actual results may differ materially from those expressed or implied by the forward-looking statements. Please see "Special Note Regarding Forward-Looking Statements" above for a description of these risks and uncertainties.*

### **Executive Summary**

Hines Real Estate Investment Trust, Inc. ("Hines REIT" and, together with its consolidated subsidiaries, "we", "us" or the "Company") and its subsidiary, Hines REIT Properties, L.P. (the "Operating Partnership") were formed in August 2003 for the purpose of investing in and owning interests in real estate. We have invested in real estate to satisfy our primary investment objectives including preserving invested capital, paying regular cash distributions and achieving modest capital appreciation of our assets over the long term. We have made investments directly through entities wholly owned by the Operating Partnership or indirectly through other entities such as through our investment in the Core Fund. As of December 31, 2015, we had direct and indirect interests in 29 properties. These properties consist of 21 office properties located throughout the United States and a portfolio of 8 grocery-anchored shopping centers located in four states primarily in the southeastern United States (the "Grocery-Anchored Portfolio"). In total, we acquired interests in 66 properties since our inception and have sold our interests in 39 of those properties as of March 28, 2016.

In order to provide capital for these investments, we raised approximately \$2.7 billion through public offerings of our common stock, including shares of our common stock offered pursuant to its dividend reinvestment plan, since we commenced our initial public offering in June 2004. In consideration of market conditions and other factors, our board of directors determined to cease sales of our shares to new investors pursuant to our third public offering as of January 1, 2010. However, we have continued to sell shares under our dividend reinvestment plan. Based on market conditions and other considerations, we do not currently expect to commence any future offerings other than those related to shares issued under our dividend reinvestment plan.

In January 2013, we sold our 50% interest in Distribution Park Rio, our indirectly-owned industrial property in Rio de Janeiro, Brazil, which we acquired in June 2007 for an initial investment of \$28.9 million, to an entity partially owned by an affiliate of Hines. We received net proceeds of \$43.3 million from this sale.

In March 2013, we sold Williams Tower for a contract sales price of \$412.0 million, which we acquired in May 2008 for a contract purchase price of \$271.5 million. Also, in July 2013, we sold the Raytheon/DIRECTV buildings and One Wilshire for a contract sales price of \$550.0 million. We originally acquired the Raytheon/DIRECTV buildings and One Wilshire in March 2008 and August 2007, respectively, for a contract purchase price of \$407.0 million. We received proceeds of \$919.5 million before retiring \$414.9 million in mortgage loans in relation to these asset sales and paying \$9.8 million in prepayment penalties on the settlement of the mortgage loans.

In May 2014, we completed the sale of the Minneapolis Office/Flex Portfolio for a contract sales price of \$75.5 million. We acquired the portfolio in September 2007 for a contract purchase price of \$87.0 million. Additionally, we sold Airport Corporate Center in October 2014. The contract sales price for Airport Corporate Center was \$132.3 million. We originally acquired Airport Corporate Center in January 2006 for a contract purchase price of \$156.8 million. Also, in December 2014, we sold Seattle Design Center for a contract sales price of \$25.0 million. We acquired Seattle Design Center in June 2007 for a contract purchase price of \$56.8 million.

In February 2015, we sold Citymark for a contract sales price of \$38.9 million. We originally acquired Citymark in August 2005 for a contract purchase price of \$27.8 million.

In April 2015, we sold 4050/4055 Corporate Drive for a contract sales price of \$44.3 million. We acquired 4050/4055 Corporate Drive in May 2008 for a contract purchase price of \$42.8 million.

In July 2015, we sold 2555 Grand for a contract sales price of \$153.5 million. We acquired 2555 Grand in February 2008 for a contract purchase price of \$155.8 million.

In September 2015, our board of directors determined an estimated per share net asset value ("NAV") of our common stock as of June 30, 2015 of \$6.65, which was an increase from the estimated per share NAV of \$6.50 determined by our board of directors in December 2014 and \$6.40 determined by our board of directors in November 2013. While we experienced a

4.9% net increase in values across our real estate investments between 2014 and 2015, it was partially offset by the increase in capital expenditures made since our prior valuation in December 2014 related to leasing capital at our properties and the increase in costs paid in relation to swap breakage on the prepayment of debt, financing fees and expenses incurred. Please see “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities” for additional information regarding the determination of our NAV.

Since the conclusion of our third public offering, we have concentrated our efforts on actively managing our assets and exploring a variety of strategic opportunities focused on enhancing the composition of our portfolio and its total return potential for our stockholders. In doing this, we have elected to make strategic dispositions, which have provided us with additional liquidity. We have used the proceeds from these dispositions to make additional strategic acquisitions focused on high-quality office assets located on the West Coast in order to best position our portfolio for a liquidity event, such as our purchase of 2851 Junction Avenue, which we acquired in May 2015, the Civica Office Commons, which we acquired in February 2015 and the Howard Hughes Center, which we acquired in January 2014. We may also choose to use these proceeds for future capital expenditure and leasing capital needs, reduce our leverage in the portfolio, make additional special distributions or other purposes. In addition to the actions we have taken such as our strategic acquisitions and dispositions, we are considering our strategic alternatives to execute a liquidity event (i.e., a sale of our assets, our sale or merger, a listing of our shares on a national securities exchange, or another similar transaction). However, there is no set timetable for the execution of such an event.

Our portfolio was 88% leased as of December 31, 2015. As a result of the strategic acquisitions and dispositions described above, our portfolio is now geographically located 64% in the West, 11% in the Midwest, 4% in the East and 21% in the South. This represents a significant improvement in the target geographic composition of our portfolio compared to 2014 when it was 54% in the West, 18% in the Midwest, 6% in the East and 22% in the South. Our management closely monitors the portfolio’s lease expirations for each of the years ended December 31, 2016 through December 31, 2020, which are expected to approximate 6%, 9%, 15%, 6% and 9%, respectively, of leasable square feet. We believe this level of expirations is manageable, and we will remain focused on filling tenant vacancies with high-quality tenants in each of the markets in which we operate. Although we continue to lease our properties to a diverse tenant base over a variety of industries, our portfolio is approximately 13% leased to approximately 80 companies in the legal industry, approximately 13% leased to approximately 57 companies in the finance and insurance industries, approximately 12% leased to approximately 116 companies in the grocery-anchored retail industry and approximately 10% leased to approximately 35 companies in the information and technology industries.

We pay distributions to our stockholders on a quarterly basis, with the authorization of our board of directors. We declared distributions per share of \$0.27, \$0.27 and \$1.13 for 2015, 2014 and 2013, respectively. Distributions declared during 2013 included special distributions of \$0.83 per share, which represented a return of a portion of the stockholders’ invested capital and, as such, reduced their remaining investment in the Company. The special distributions were funded with a portion of the proceeds from sales of investment property.

## **Critical Accounting Policies**

Our discussion and analysis of financial condition and results of operations is based on our consolidated financial statements, which have been prepared in accordance with GAAP. Each of our critical accounting policies involves the use of estimates that require management to make judgments that are subjective in nature. Management relies on its experience, collects historical and current market data, and analyzes these assumptions in order to arrive at what it believes to be reasonable estimates. Under different conditions or assumptions, materially different amounts could be reported related to the accounting policies described below. Additionally, application of our accounting policies involves exercising judgments regarding assumptions as to future uncertainties. Actual results may differ from these estimates under different assumptions or conditions.

### ***Basis of Presentation***

Our consolidated financial statements included in this annual report include the accounts of Hines REIT and the Operating Partnership (over which Hines REIT exercises financial and operating control) and the Operating Partnership’s wholly-owned subsidiaries as well as the related amounts of noncontrolling interests. All intercompany balances and transactions have been eliminated in consolidation.

We evaluate the need to consolidate investments based on standards set forth by GAAP. Our joint ventures are evaluated based upon GAAP to determine whether or not the investment qualifies as a variable interest entity (“VIE”). If the investment qualifies as a VIE, an analysis is then performed to determine if we are the primary beneficiary of the VIE by reviewing a

combination of qualitative and quantitative measures including analyzing the expected investment portfolio using various assumptions to estimate the net income from the underlying assets. The projected cash flows are then analyzed to determine whether or not we are the primary beneficiary by analyzing if we have both the power to direct the entity's significant economic activities and the obligation to absorb potentially significant losses or receive potentially significant benefits. In addition to this analysis, we also consider the rights and decision making abilities of each holder of variable interest entity. We will consolidate joint ventures that are determined to be variable interest entities for which we are the primary beneficiary. We will also consolidate joint ventures that are not determined to be variable interest entities, but for which we exercise significant control over major operating decisions, such as approval of budgets, selection of property managers, asset management, investment activity and changes in financing.

Our investments in partially owned real estate joint ventures and partnerships are reviewed for impairment periodically if events or circumstances change indicating that the carrying amount of its investments may not be recoverable. In such an instance, we will record an impairment charge if we determine that a decline in the value of an investment below its fair value is other than temporary. Our analysis will be dependent on a number of factors, including the performance of each investment, current market conditions, and our intent and ability to hold the investment to full recovery. Based on our analysis of the facts and circumstances at each reporting period, no impairment was recorded related to our equity method investment in the Core Fund for the years ended December 31, 2015, 2014, and 2013. Further, no impairment was recorded related to the Grocery-Anchored Portfolio for the year ended December 31, 2013. We dissolved the joint venture through which we originally owned our interest in the Grocery-Anchored Portfolio in January 2014. We sold our investment in Distribution Park Rio in January 2013. However, if market conditions deteriorate in the future and result in lower valuations or reduced cash flows of our investments, impairment charges may be recorded in future periods.

### ***Investment Property and Lease Intangibles***

When we acquire a property, we allocate the purchase price of the acquisition based upon our assessment of the fair value of various components, including to land and building, land, building and improvements, and intangible lease assets and liabilities. Fair value determinations are based on estimated cash flow projections that utilize discount and/or capitalization rates, as well as certain available market information. The fair value of land, building and improvements considers the value of the property as if it were vacant. The fair value of intangible lease assets is based on our evaluation of the specific characteristics of each lease. Factors considered include estimates of carrying costs during hypothetical expected lease-up periods, current market conditions and market rates, the customer's credit quality and costs to execute similar leases. The fair value of out-of-market leases is calculated as the present value (using a discount rate that reflects the risks associated with the leases) of the difference between the contractual amounts to be paid pursuant to each in-place lease and our estimate of fair market lease rates for each corresponding in-place lease. In estimating carrying costs, we include estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider customer improvements, leasing commissions and legal and other related expenses. Initial valuations are subject to change until such information is finalized, which will occur no later than 12 months after the acquisition date.

Real estate assets are reviewed for impairment each reporting period if events or changes in circumstances indicate that the carrying amount of the individual property may not be recoverable. In such an event, a comparison will be made of the current and projected operating cash flows and expected proceeds from the eventual disposition of each property on an undiscounted basis to the carrying amount of such property. If the carrying amount exceeds the undiscounted cash flows, it would be written down to the estimated fair value to reflect impairment in the value of the asset. The determination of whether investment property is impaired requires a significant amount of judgment by management and is based on the best information available to management at the time of the evaluation.

For the year ended December 31, 2015, we determined that two of our directly-owned investment properties located in Dallas, Texas and Melville, New York were impaired since the projected undiscounted cash flows for these properties were less than their carrying values. As a result, impairment losses were recorded related to those properties of \$19.7 million for the year ended December 31, 2015. For the year ended December 31, 2014, we determined that one of our directly-owned investment properties located in Seattle, Washington was impaired, since the contract sales price for this property was less than its carrying value. As a result, an impairment loss of \$0.3 million was recorded to write down its carrying value to its fair value for the year ended December 31, 2014. For the year ended December 31, 2013, we determined that four of our directly-owned investment properties located in El Segundo, California, Miami, Florida, Minneapolis, Minnesota and Dallas, Texas were impaired, since the projected undiscounted cash flows for these properties were less than their carrying values. As a result, an impairment loss of \$33.9 million (which excludes \$4.0 million that is recorded in discontinued operations) was recorded to write down their carrying values to their fair values for the year ended December 31, 2013. If market conditions deteriorate or if management's plans for certain properties change, additional impairment charges could be required in the future.

For the year ended December 31, 2015, impairment losses of \$44.2 million were recorded related to one of our indirectly-owned properties located in Richmond, Virginia. For the year ended December 31, 2014, impairment losses of \$97.7 million were recorded related to two of our indirectly-owned properties located in Richmond, Virginia and Phoenix, Arizona. During the year ended December 31, 2013, no impairment loss was recorded related to our indirectly-owned properties. See Note 6 — Investments in Unconsolidated Entities for additional information.

### ***Deferred Leasing Costs***

Direct leasing costs, primarily consisting of third-party leasing commissions and tenant inducements, are capitalized and amortized over the life of the related lease. Tenant inducement amortization is recorded as an offset to rental revenue and the amortization of other direct leasing costs is recorded in amortization expense.

We consider a number of different factors to evaluate whether we or the lessee is the owner of the tenant improvements for accounting purposes. These factors include: 1) whether the lease stipulates how and on what a tenant improvement allowance may be spent; 2) whether the tenant or landlord retains legal title to the improvements; 3) the uniqueness of the improvements; 4) the expected economic life of the tenant improvements relative to the term of the lease; and 5) who constructs or directs the construction of the improvements. The determination of who owns the tenant improvements for accounting purposes is subject to significant judgment. In making that determination, we consider all of the above factors. No one factor, however, necessarily establishes any determination.

### ***Revenue Recognition and Valuation of Receivables***

We are required to recognize minimum rent revenues on a straight-line basis over the terms of tenant leases, including rent holidays and bargain renewal options, if any. Revenues associated with tenant reimbursements are recognized in the period in which the expenses are incurred based upon the tenant's lease provision. Revenues relating to lease termination fees are recognized on a straight-line basis amortized from the time that a tenant's right to occupy the leased space is modified through the end of the revised lease term and are included in other revenue in the accompanying consolidated statements of operations. To the extent our leases provide for rental increases at specified intervals, we will record a receivable for rent not yet due under the lease terms. Accordingly, our management must determine, in its judgment, to what extent the unbilled rent receivable applicable to each specific tenant is collectible. We review unbilled rent receivables on a quarterly basis and take into consideration the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located.

In the event that the collectability of unbilled rent with respect to any given tenant is in doubt, we would be required to record an increase in our allowance for doubtful accounts or record a direct write-off of the specific rent receivable, which would have an adverse effect on our net income for the year in which the reserve is increased or the direct write-off is recorded and would decrease our total assets and stockholders' equity.

### ***Treatment of Management Compensation, Expense Reimbursements and Operating Partnership Participation Interest***

We outsource management of our operations to the Advisor and certain other affiliates of Hines. Fees related to these services are accounted for based on the nature of the service and the relevant accounting literature. Fees for services performed that represent period costs are expensed as incurred. Such fees include acquisition fees and asset management fees paid to the Advisor and property management fees paid to Hines. In addition to cash payments for acquisition fees and asset management fees paid to the Advisor, an affiliate of the Advisor has received a profits interest ("the Participation Interest") in the Operating Partnership related to these services. Pursuant to the Amended and Restated Agreement of Limited Partnership of the Operating Partnership (the "Partnership Agreement"), the holder of the Participation Interest has the right to request the repurchase of the Participation Interest from us at any time, subject to a one-year holding period. We determine if the Participation Interest will be converted into cash or common shares except in the event that the Advisor is terminated by us. In the event that we terminate the Advisor, the holder of the Participation Interest may determine to have the Participation Interest repurchased in cash or common shares. Currently, it is our expectation that the Participation Interest will ultimately be settled in cash. Accordingly, the Participation Interest obligation has been classified as a liability in the accompanying consolidated balance sheets based on the estimated settlement value of this ownership interest plus any unpaid distributions, instead of equity, since it is probable that its ultimate settlement will be in the form of cash. The determination of the adjustment for the Participation Interest is subject to significant judgment.

The conversion and redemption features of the Participation Interest are accounted for in accordance with GAAP. Redemptions of the Participation Interest for cash will be accounted for as a reduction to the liability discussed above to the extent of such liability. Conversions into common shares of the Company will be recorded as an increase to the outstanding



common shares and additional paid-in capital accounts and a corresponding reduction in the liability discussed above. Redemptions and conversions of the Participation Interest will result in a corresponding reduction in the ownership percentage of the Operating Partnership attributable to the Participation Interest and will have no impact on the calculation of subsequent increases in the Participation Interest.

### ***Recent Accounting Pronouncements***

See Note 2 — Summary of Significant Accounting Policies for a discussion regarding recent accounting pronouncements and the potential impact, if any, on our financial statements.

## **Financial Condition, Liquidity and Capital Resources**

### ***General***

Our principal cash requirements have been for the acquisition of real estate investments, property-level operating expenses, capital improvements and leasing costs, debt service, corporate-level general and administrative expenses, distributions and redemptions. We have four primary sources of capital for meeting our cash requirements:

- proceeds from our dividend reinvestment plan;
- debt financings, including secured or unsecured facilities;
- proceeds from the sale of our properties; and
- cash flow generated by our real estate investments and operations.

We are focused on maintaining a strong cash position and managing our capital needs. Our liquidity needs were primarily met through cash flow generated by our properties and distributions from unconsolidated entities. Additionally, due to our ability to execute on several strategic asset sales we had liquidity available to acquire several additional investment properties in order to reposition our portfolio for a liquidity event. If we continue to sell significant assets and do not reinvest the proceeds in additional investments, it will reduce the cash flow generated by our properties and may adversely impact our ability to pay regular distributions to our stockholders at the current distribution rate. Below is a list of properties acquired and sold by us and the Core Fund during 2015:

### ***Hines REIT Acquisitions and Asset Sales***

- Citymark - In February 2015, we sold Citymark, an office building located in Dallas, Texas, from which we received net proceeds of \$37.2 million.
- Civica Office Commons - In February 2015, we acquired Civica Office Commons, a portfolio of two Class A office buildings located in Bellevue, Washington, for a contract purchase price of \$205.5 million.
- 4050/4055 Corporate Drive - In April 2015, we sold 4050/4055 Corporate Drive, an industrial property located in Dallas, Texas, from which we received net proceeds of \$42.8 million.
- 2851 Junction Avenue - In May 2015, we acquired 2851 Junction Avenue, a Class A office building located in San Jose, California, for a contract purchase price of \$86.9 million.
- 2555 Grand - In July 2015, we sold 2555 Grand, an office building located in Kansas City, Missouri, from which we received net proceeds of \$151.5 million.

### *Core Fund Asset Sales*

- *One North Wacker* - In January 2015, a subsidiary of the Core Fund sold its remaining 51% interest in the entity that owns One North Wacker, an office building located in Chicago, Illinois. The Core Fund previously sold a 49% noncontrolling interest in One North Wacker in December 2011. At the date of disposition, we owned a 12% effective interest in One North Wacker. The Core Fund received net proceeds of \$238.6 million from this sale. We recognized a gain on sale of \$34.3 million.
- *Charlotte Plaza* - In April 2015, the Core Fund sold Charlotte Plaza, an office building located in Charlotte, North Carolina. The Core Fund received net proceeds of \$72.5 million from this sale. We recognized a gain on sale of \$6.7 million. At the date of disposition, we owned a 24% effective interest in Charlotte Plaza.
- *333 West Wacker* - In November 2015, the Core Fund sold 333 West Wacker, an office building located in Chicago, Illinois. The Core Fund received net proceeds of \$178.1 million from this sale. We recognized a gain on sale of \$20.0 million. At the date of disposition, we owned a 20% effective interest in 333 West Wacker.
- *Riverfront Plaza* - In December 2015, the Core Fund sold Riverfront Plaza, an office building located in Richmond, Virginia. The Core Fund received net proceeds of \$67.1 million from this sale. At the date of disposition, we owned a 24% effective interest in Riverfront Plaza.

### *Cash Flows from Operating Activities*

Our direct investments in real estate assets generate cash flow in the form of rental revenues, which is reduced by debt service, direct leasing costs and property-level operating expenses. Property-level operating expenses consist primarily of salaries and wages of property management personnel, utilities, cleaning, insurance, security and building maintenance costs, property management and leasing fees and property taxes. Additionally, we have incurred corporate-level debt service, general and administrative expenses, asset management and acquisition fees.

Cash flows from operating activities decreased by \$21.1 million in 2015 compared to 2014 primarily due to a decrease in equity in earnings from the Core Fund and an increase in deferred leasing costs paid during 2015.

Cash flows from operating activities increased by \$58.8 million in 2014 compared to 2013 primarily due to the acquisition of the Howard Hughes Center and the Grocery-Anchored Portfolio Transaction during 2014 and an increase in distributions received from the Core Fund.

### *Cash Flows from Investing Activities*

Cash flows from investing activities generally relate to the acquisition and disposition of real estate investments, return of capital distributions from the Core Fund and capital expenditures at our properties. Described below are certain significant transactions, which may be helpful in understanding changes in our investing cash flows during the years ended December 31, 2015, 2014 and 2013.

#### 2015

- We had cash outflows of \$270.3 million related to our acquisitions of Civica Office Commons in February 2015 and 2851 Junction Avenue in May 2015.
- We received aggregate proceeds of \$231.5 million from the sales of 2555 Grand, Citymark and 4050/4055 Corporate Drive in 2015.
- We received distributions from the Core Fund totaling \$135.9 million, of which \$92.7 million was included in cash flows from investing activities, as they exceeded our equity in earnings of our investment in the Core Fund.
- We funded capital expenditures of \$13.8 million, at our properties.

## 2014

- We had cash outflows of \$474.9 million related to our acquisition of the Howard Hughes Center in January 2014.
- We prepaid our outstanding debt balance with Deutsche Bank AG, New York Branch (“Deutsche Bank”) related to the Citymark, 3 Huntington Quadrangle and 5th and Bell properties in November 2014. As a result of the payment of the debt, we no longer required to maintain a letter of credit for \$116.9 million from the Bank of Montreal, thereby releasing the related restricted cash.
- We received aggregate proceeds of \$71.6 million from sale of the Minneapolis Office/Flex Portfolio, \$44.0 million from sale of Airport Corporate Center and \$24.0 million from sale of Seattle Design Center in 2014.
- We received distributions from the Core Fund totaling \$103.1 million, of which \$46.1 million was included in cash flows from investing activities, as they exceeded our equity in earnings of our investment in the Core Fund.
- We paid \$15.0 million related to a deposit on our acquisition of the Civica Office Commons, which closed in February 2015.
- We had cash outflows related to investments in property of \$10.4 million, primarily as a result of capital expenditures at our properties.

## 2013

- In July 2013, we received proceeds of \$526.1 million from the sale of One Wilshire and the Raytheon/DIRECTV buildings before retiring \$249.8 million in related mortgage loans and \$9.8 million in prepayment penalties on the settlement of the mortgage loans.
- In March 2013, we received proceeds of \$393.4 million from the sale of Williams Tower before retiring a related \$165.0 million mortgage loan.
- In January 2013, we received net proceeds of \$43.3 million from the sale of our 50% interest in Distribution Park Rio.
- We contributed \$104.1 million to our joint venture with Weingarten, which was used to repay a \$100.0 million note payable held by the joint venture pursuant to the terms of the agreement to dissolve our joint venture with Weingarten, to retire a loan on one of its properties without a prepayment penalty and to relieve a preferred equity position held by a third-party.
- We paid \$30.0 million related to a deposit on the acquisition of the Howard Hughes Center, which closed in January 2014.
- We received distributions from the Core Fund totaling \$94.1 million, of which \$50.9 million was included in cash flows from investing activities as they exceeded our equity in earnings of the joint venture.
- We had cash outflows related to investments in property of \$8.6 million, primarily as a result of capital expenditures at our properties.
- We experienced a decrease in restricted cash of \$1.1 million largely due to the reduction of the mortgage escrow balance that was previously required on the Raytheon/DIRECTV buildings, which we sold in 2013.

### ***Cash Flows from Financing Activities***

#### *Redemptions*

During the years ended December 31, 2015, 2014 and 2013, we funded redemptions of \$34.4 million, \$42.4 million and \$43.8 million, respectively, pursuant to the terms of our share redemption program. Generally, funds available for redemption are limited to the amount of proceeds received from our dividend reinvestment plan in the prior quarter. However, our board of directors has the discretion to redeem shares in excess of this amount if it determines there are sufficient available funds and it is appropriate to do so as long as the total amount redeemed does not exceed the amount required to redeem 10% of our shares outstanding as of the same date in the prior calendar year. Our board of directors determined to waive this limitation on the share redemption plan and fully honor all eligible requests received for all periods since our share redemption program reopened, which were in excess of the \$21.9 million received in the aggregate from the dividend reinvestment plan in the prior

quarters. Please see “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities — Share Redemption Program” for additional information regarding our share redemption program.

### *Distributions*

With the authorization of our board of directors, we declared distributions in the amount of \$0.00138082 per share, per day through March 2013. With respect to the \$0.00138082 per share, per day distributions declared for July 2010 through March 2013, \$0.00041425 of the per share, per day distributions were designated by us as special distributions which represented a return of a portion of the stockholders’ invested capital and, as such, reduced their remaining investment in us. The special distributions were funded with a portion of the proceeds from sales of investment property. The above designation of a portion of the distributions as special distributions does not impact the tax treatment of the distributions to our stockholders.

On March 25, 2013, we declared a distribution of approximately \$198.0 million, resulting in a distribution to stockholders of \$0.80 per share that was paid during the three months ended June 30, 2013 to all stockholders of record as of April 2, 2013, which is reflected in the table below. This distribution was designated by us as a special distribution, which was a return of a portion of the stockholders’ invested capital and, as such, reduced their remaining investment in Hines REIT. The special distribution represents a portion of the proceeds from the sale of Williams Tower and other strategic asset sales. The special distribution was not subject to reinvestment pursuant to our dividend reinvestment plan and was paid in cash. In the aggregate, we have declared special distributions totaling \$1.01 per share.

Further, with the authorization of our board of directors, we declared distributions for April 2013 through March 2016. These distributions were or will be calculated based on stockholders of record each day during this period in an amount equal to \$0.00073973 per share, per day and will be paid on the first day of the month following the fiscal quarter to which they relate in cash, or reinvested in stock for those participating in our dividend reinvestment plan. This rate per share, per day, reflects a reduction from the \$0.00138082 per share, per day rate that was declared previously, as described above.

The table below outlines our total distributions declared to stockholders and noncontrolling interests for each of the years ended December 31, 2015, 2014 and 2013, including the breakout between the distribution paid in cash and those reinvested pursuant to our dividend reinvestment plan (all amounts are in thousands).

Years Ended	Stockholders			Noncontrolling Interests
	Cash Distributions	Distributions Reinvested	Total Declared <sup>(1) (2)</sup>	Total Declared <sup>(1)</sup>
December 31, 2015	\$ 38,600	\$ 21,711	\$ 60,311	\$ 299
December 31, 2014	\$ 38,722	\$ 22,411	\$ 61,133	\$ 299
December 31, 2013	\$ 244,277	\$ 28,801	\$ 273,078	\$ 1,248

(1) As stated above, a portion of the total distributions declared were designated by us as special distributions and funded using proceeds from sales of investment properties, which represented a return of a portion of the stockholders, and noncontrolling interests’ invested capital. For the year ended December 31, 2013, \$206.7 million of our distributions declared were designated as special distributions, \$198.0 million of which related to the one-time \$0.80 per share special distribution described above.

(2) Excluded from this table are ordinary distributions declared with respect to the Participation Interest (as discussed further in Note 10 — Related Party Transactions). Included in the \$273.1 million amount declared above is the \$10.0 million special distribution declared in March 2013 to the Participation Interest.

For the years ended December 31, 2015, 2014 and 2013, we funded cash distributions with cash flows from operating activities (93%, 78% and 8%, respectively), distributions received from our unconsolidated investments (0%, 22% and 20%, respectively) and proceeds from the sales of our real estate investments (7%, 0% and 72%, respectively).

*Debt Financings*

During the years ended December 31, 2015, 2014 and 2013, we were proactive in managing our debt portfolio by repaying or refinancing our outstanding borrowings as they became due or when properties were sold. We use debt financing from time to time for acquisitions, property improvements, tenant improvements, leasing commissions and other working capital needs. Most of our debt is in the form of secured mortgage loans, which are entered into at the time each real estate property is acquired. As of December 31, 2015, our debt financing had a weighted average interest rate of 3.9% (including the effect of interest rate swaps) compared to a weighted average interest rate of 3.9% and 5.0% (including the effect of interest rate swaps) as of December 31, 2014 and 2013, respectively. Additionally, as of December 31, 2015 our portfolio was approximately 37% leveraged, with 53% of our debt in the form of fixed-rate mortgage loans (some of which are effectively fixed through the use of interest rate swaps), compared with 41% and 42% leveraged, at December 31, 2014 and 2013, respectively. This leverage percentage is calculated using the estimated aggregate value of our real estate investments (including our pro-rata share of real estate assets through our investments in other entities such as the Core Fund), cash and cash equivalents and restricted cash on hand as of that date.

The following list summarizes our debt financings for the years ended December 31, 2015, 2014 and 2013:

2015

- We received proceeds of \$30.0 million related to our Bridge Credit Agreement (the “Bridge Credit Agreement”) with JPMorgan Chase Bank, N.A. (“Chase”) to fund our acquisition of Civica Office Commons. We made a payment of \$30.0 million to fully pay down this financing in July 2015.
- We received proceeds of \$278.0 million under a revolving credit facility (the “Revolving Loan Commitment”) pursuant to a credit agreement with Chase and we made payments of \$268.6 million related to this agreement.
- We made payments of \$9.1 million to fully pay down the Arapahoe Business Park I secured mortgage loan in April 2015.
- We made payments of \$9.5 million to fully pay down the Arapahoe Business Park II secured mortgage loan in September 2015.
- We also made aggregate payments of \$5.4 million related to 1515 S. Street, JP Morgan Chase Tower, 345 Inverness Drive and Thompson Bridge Commons secured mortgage loans.
- We made payments of \$0.3 million for financing costs related to our loans.

2014

- We received proceeds of \$425.0 million related to our acquisition credit agreement (the “JPMorgan Acquisition Credit Agreement”) with Chase upon acquisition of the Howard Hughes Center and we made a payment of \$45.0 million related to this agreement in February 2014. We also made an additional payment of \$10.0 million in April 2014 on the JPMorgan Acquisition Credit Agreement such that the entire \$380.0 million amount of loans outstanding under the JPMorgan Acquisition Credit Agreement had been repaid as of March 31, 2014.
- We received proceeds of \$170.0 million under the Revolving Loan Commitment and \$200.0 million under a term loan (the “Term Loan Commitment”) pursuant to a credit agreement with Chase in order to repay \$370.0 million in loans outstanding under the JPMorgan Acquisition Credit Agreement. The \$370.0 million payment, along with the \$45.0 million and \$10.0 million payments, repaid the JPMorgan Acquisition Credit Agreement in full.
- We also made payments of \$64.0 million in May 2014, \$25.0 million in July 2014, \$10.0 million in September 2014, \$40.0 million in October 2014 and \$110.0 million in November 2014 under the Revolving Loan Commitment.
- We received proceeds of \$15.0 million and \$116.0 million under the Revolving Loan Commitment in September 2014 and November 2014, respectively.
- We prepaid our outstanding debt balance on the Deutsche Bank Credit Facility of \$102.3 million related to the Citymark, 3 Huntington Quadrangle and 5th and Bell properties in November 2014. In connection with the prepayment of the debt, we incurred a breakage fee of \$12.3 million to terminate the related swap agreements with Deutsche Bank.
- We repaid Heritage Station secured mortgage loan of \$5.4 million in October 2014.
- We made payments of \$3.6 million for financing costs related to our loans.

2013

- We made payments of \$436.5 million related to our loans secured by One Wilshire, JPMorgan Chase Tower, the Minneapolis Office/Flex Portfolio, 2555 Grand and the Seattle Design Center. As a result of the prepayment of debt at the Seattle Design Center, we paid a prepayment penalty of \$5.4 million.
- We received proceeds of \$360.0 million related to the refinancing of the One Wilshire and JPMorgan Chase Tower secured mortgages and the \$86.0 million bridge loan from Chase.
- We made payments of \$414.9 million related to our loans secured by Williams Tower, One Wilshire and the Raytheon/DIRECTV buildings upon the sale of those assets. As a result of the prepayment of debt on One Wilshire and the Raytheon/DIRECTV buildings, we paid prepayment penalties of \$9.8 million.
- We made payments of \$86.0 million related to borrowings under the \$86.0 million bridge loan from Chase. This bridge loan expired in October 2013 and we elected not to renew the facility.
- We made payments of \$32.0 million related to borrowings under our revolving credit facility with KeyBank. Our revolving credit facility with KeyBank expired in February 2013 and we elected not to renew or replace the facility.
- We made payments of \$3.9 million for financing costs related to our loans.

***Year ended December 31, 2015 compared to the year ended December 31, 2014***

**Results of Operations**

**Results for our Directly-Owned Properties**

We directly owned 20 same-store properties as of January 1, 2014 that were 90% leased as of each of December 31, 2015 and 2014. The average effective annual rent per square foot (defined as the gross rent amounts after the effect of tenant concessions including any free rent divided by the total number of square feet) for the same-store properties is approximately \$21.68 per square foot as of December 31, 2015 as compared to \$21.99 per square foot as of December 31, 2014.

The following table presents the same-store property revenues in excess of expenses for the year ended December 31, 2015, as compared to the same period in 2014. Recent acquisitions include the results of properties that were acquired during 2015 or 2014. Disposed properties include the results of operations of properties that were sold, but whose results were not classified as discontinued operations. See Note 5 — Discontinued Operations for additional information regarding our property dispositions that were classified as discontinued operations. All amounts are in thousands, except for percentages:

	Years Ended December 31,		Change	
	2015	2014	\$	%
<b>Property revenues in excess of expenses</b>				
Same-store properties	\$ 75,934	\$ 80,074	\$ (4,140)	(5.2)%
Recent acquisitions	39,333	27,343	11,990	43.9 %
Disposed properties	6,912	21,578	(14,666)	(68.0)%
<b>Total property revenues in excess of expenses</b>	<b>\$ 122,179</b>	<b>\$ 128,995</b>	<b>\$ (6,816)</b>	<b>(5.3)%</b>
<b>Other</b>				
Depreciation and amortization	\$ 87,923	\$ 95,827	\$ (7,904)	(8.2)%
Impairment losses	\$ 19,663	\$ 3,314	\$ 16,349	493.3 %
Gain (loss) on derivative instruments, net	\$ 16,945	\$ 33,258	\$ (16,313)	(49.0)%
Gain (loss) on settlement of derivative instruments	\$ —	\$ (12,334)	\$ 12,334	(100.0)%
Gain (loss) on sale or dissolution of unconsolidated joint venture	\$ —	\$ 13,381	\$ (13,381)	(100.0)%
Gain (loss) on sale of real estate investments	\$ 50,144	\$ 18,525	\$ 31,619	170.7 %
Interest expense	\$ 37,684	\$ 47,352	\$ (9,668)	(20.4)%
Interest and other income, net	\$ 46	\$ 655	\$ (609)	(93.0)%
Income tax expense	\$ 225	\$ 310	\$ (85)	(27.4)%

Same-store property revenues in excess of expenses decreased 5.2% for the year ended December 31, 2015 primarily due to:

- a non-recurring termination payment received at 3 Huntington Quadrangle in 2014;
- an increase in tenant improvement amortization (which reduces rental revenue) due to leasing at JPMorgan Chase Tower in 2014;
- an increase in rental revenue at 5th and Bell and 321 North Clark for new leases executed in 2014;
- a decrease in termination payments received at JPMorgan Chase Tower in 2015; and
- a decrease in rental rates at 3 Huntington Quadrangle in 2015.

Depreciation and amortization decreased during the year ended December 31, 2015, primarily due to the sale of several properties during 2014 and 2015.

During 2015, we determined that our directly-owned properties located in Dallas, Texas and Melville, New York were impaired since the projected undiscounted cash flows for these properties were less than their carrying values. Accordingly, we recorded an impairment charge of \$19.7 million to write these assets down to fair value for the year ended December 31, 2015.

During 2014, we determined that our directly-owned investment property located in Seattle, Washington was impaired because the contract sales price for this property was less than its carrying value. Accordingly, we recorded an impairment charge of \$0.3 million to write this asset down to fair value for the year ended December 31, 2014.

During 2014, we invested \$3.0 million in an unconsolidated entity. This investment was fully impaired as a result of anticipated cash flow of the entity. See Note 6 — Investments in Unconsolidated Entities for additional information regarding our investment in an unconsolidated entity that was fully impaired.

Gain on derivative instruments decreased during the year ended December 31, 2015, as a result of the termination of the swap agreements in 2014 in connection with the retirement of debt at the Citymark, 3 Huntington Quadrangle and 5th and Bell properties.

Loss on settlement of derivative instruments decreased during the year ended December 31, 2015, primarily due to a prepayment penalty paid in connection with the retirement of debt at the Citymark, 3 Huntington Quadrangle and 5th and Bell properties in November 2014.

In January 2014, we dissolved our joint venture with Weingarten. As a result of the Grocery-Anchored Portfolio Transaction, we recognized a gain on sale of \$13.2 million.

Gain on sale of real estate investments increased during the year ended December 31, 2015, as a result of the sale of several properties. See Note 3 — Real Estate Investments for additional information regarding dispositions in 2015 and 2014.

Interest expense decreased during the year ended December 31, 2015, as a result of a decrease in total debt outstanding and a lower weighted average interest rate on our debt.

Additionally, we are continually evaluating each of our investments to determine the ideal time to sell assets in order to achieve attractive total returns and provide additional liquidity to the Company. As a result of future potential disposals and other factors, our results of operations for the period ended December 31, 2015 could differ from our results of operations in future periods.

## **Results for our Indirectly-Owned Properties**

### ***Our Interest in the Core Fund***

As of December 31, 2015, we owned a 28.8% non-managing general partner interest in the Core Fund, which held interests in six properties that were 83% leased. As of December 31, 2014, we owned a 28.8% non-managing general partner interest in the Core Fund, which held interests in 10 properties that were 84% leased. Our equity in earnings related to our investment in the Core Fund for the year ended December 31, 2015 was \$43.3 million compared to equity in earnings of \$56.9 million for the year ended December 31, 2014. The change in our equity in earnings (losses) for the year ended December 31, 2015 primarily resulted from the following:

- In January 2015, a subsidiary of the Core Fund sold its remaining 51% interest in the entity that owns One North Wacker for \$240.0 million. The Core Fund previously sold a 49% noncontrolling interest in One North Wacker in December 2011. One North Wacker was acquired in March 2008 for a contract purchase price of \$540.0 million. As a result of the sale of the 51% interest in One North Wacker, the Core Fund recorded a gain on sale of \$140.2 million. As a result of the sale, we recognized a gain on sale of \$34.3 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.
- In April 2015, the Core Fund sold Charlotte Plaza for a contract sales price of \$160.0 million. Charlotte Plaza was acquired in June 2007 for a contract purchase price of \$175.5 million. As a result of the sale of Charlotte Plaza, the Core Fund recorded a gain on sale of \$27.3 million. As a result of the sale, we recognized a gain on sale of \$6.7 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.
- In November 2015, the Core Fund sold 333 West Wacker for a contract sales price of \$320.5 million. 333 West Wacker was acquired in April 2006 for a contract purchase price of \$223.0 million. As a result of the sale of 333 West Wacker, the Core Fund recorded a gain on sale of \$102.7 million. As a result of the sale, we recognized a gain on sale of \$20.0 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.
- During the year ended December 31, 2015, the Core Fund recorded impairment losses of \$44.2 million on Riverfront Plaza in Richmond, Virginia due to deterioration of market conditions. In December 2015, the Core Fund sold Riverfront Plaza for a contract sales price of \$147.5 million. Riverfront Plaza was acquired in November 2006 for a contract purchase price of \$277.5 million. These impairments resulted in a decrease in our equity in earnings (losses) of unconsolidated entities, net, attributable to our investment in the Core Fund of \$10.8 million, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.



## Corporate Level Activities

Corporate-level activities include results related to derivative instruments, asset management fees, general and administrative expenses as well as other expenses which are not directly related to our property operations.

### Derivative Instruments

We have several interest rate swap transactions with Deutsche Bank, who purchased the interest in the swaps from HSH Nordbank AG, New York Branch (“HSH Nordbank”) in December 2015. These swap transactions were entered into as economic hedges against the variability of future interest rates on our variable interest rate borrowings. We have not designated any of these contracts as cash flow or fair value hedges for accounting purposes. The interest rate swaps have been recorded at their estimated fair value in the accompanying consolidated balance sheets as of December 31, 2015 and 2014. The gains (losses) on derivative instruments recorded during the years ended December 31, 2015 and 2014 is the result of changes in the fair value of interest rate swaps during each period.

We recorded a gain on derivative instruments of \$16.9 million for the year ended December 31, 2015 compared to gain of \$33.3 million for the year ended December 31, 2014. The amount currently reflected is not necessarily indicative of the ultimate cash that will be paid out at the maturity date of our interest rate swaps. Additionally, we terminated a portion of the swap agreement as a result of the repayment of debt at Citymark, 3 Huntington Quadrangle and 5th and Bell and incurred a \$12.3 million breakage fee in 2014. These amounts are included in gain (loss) on settlement of derivative instruments in the consolidated statements of operations and comprehensive income (loss).

### Other Corporate-level Activities

The table below provides detail relating to our asset management and general and administrative expenses for the years ended December 31, 2015 and 2014. All amounts are in thousands, except percentages:

	Years Ended December 31,		Change	
	2015	2014	\$	%
Acquisition fee	\$ 580	\$ 1,012	\$ (432)	(42.7)%
Asset management fees	35,996	36,030	(34)	(0.1)%
Asset management and acquisition fees	\$ 36,576	\$ 37,042	\$ (466)	(1.3)%
Acquisition-related expenses	\$ 505	\$ 375	\$ 130	34.7 %
General and administrative expenses	\$ 6,635	\$ 6,950	\$ (315)	(4.5)%

We pay acquisition fees to our Advisor for services related to the due diligence, selection and acquisition of direct or indirect real estate investments. The acquisition fee is equal to 0.50% of (i) the purchase price of real estate investments acquired directly by us, including any debt attributable to such investments or (ii) when we make an investment indirectly through another entity, such investment’s pro rata share of the gross asset value of real estate investments held by that entity. However, our Advisor waived significant portions of the acquisition fees owed to it in relation to the acquisitions of Howard Hughes Center in 2014, Civica Office Commons and 2851 Junction Avenue in 2015. In total, we incurred \$0.6 million of acquisition fees payable to the Advisor during the year ended December 31, 2015, net of waivers of \$0.9 million. During the year ended December 31, 2014, we incurred \$1.0 million of acquisition fees payable to the Advisor during the year ended December 31, 2014, net of waivers of \$1.5 million.

We pay monthly asset management fees to our Advisor based on an annual fee equal to 1.5% of the amount of net equity capital invested in real estate investments. Excluding the effect on the adjustments for the Participation Interest liability at fair value (see below), our asset management fees decreased by \$1.6 million for the year ended December 31, 2015 compared to the prior year was due in part to our disposition of our real estate investments in 2015, which was more than the disposition of our real estate investments in 2014.

We record a liability related to the Participation Interest component of the asset management fee, which is based on the estimated settlement value in the accompanying consolidated balance sheets and remeasured at fair value at each balance sheet date plus any unpaid distributions. The fair value of the Operating Partnership interest underlying the Participation Interest liability is determined based on the estimated NAV per share most recently determined by our board of directors as of each

balance sheet date. Adjustments required to remeasure this liability at fair value are included in asset management fees in the accompanying consolidated statement of operations. We were required to revalue our Participation Interest liability as a result of the new estimated NAV per share determined by our board of directors in September 2015 which increased our asset management fee by \$2.7 million during the year ended December 31, 2015.

General and administrative expenses include legal and accounting fees, insurance costs, costs and expenses associated with our board of directors and other administrative expenses. General and administrative expenses decreased for the year ended December 31, 2015 due to the elimination of a fee related to a letter of credit that is no longer required.

***Year ended December 31, 2014 compared to the year ended December 31, 2013***

**Results for our Directly-Owned Properties**

We directly owned 15 same-store properties as of January 1, 2013 that were 91% leased as of December 31, 2014 as compared to 87% leased as of December 31, 2013. The average effective annual rent per square foot (defined as the gross rent amounts after the effect of tenant concessions including any free rent divided by the total number of square feet) for the same store properties is approximately \$21.74 per square foot as of December 31, 2014 as compared to \$19.81 per square foot as of December 31, 2013.

The following table presents the same-store property revenues in excess of expenses for the year ended December 31, 2014, as compared to the same period in 2013. Disposed properties include the results of operations of properties that were sold, but whose results were not classified as discontinued operations. See “Discontinued Operations” below for additional information regarding our property dispositions that were classified as discontinued operations. All amounts are in thousands, except for percentages:

	Years Ended December 31,		Change	
	2014	2013	\$	%
<b>Property revenues in excess of expenses</b>				
Same-store properties	\$ 83,379	\$ 74,877	\$ 8,502	11.4 %
Recent acquisitions	39,611	—	39,611	— %
Disposed properties	6,005	10,388	(4,383)	(42.2)%
<b>Total property revenues in excess of expenses</b>	<b>\$ 128,995</b>	<b>\$ 85,265</b>	<b>\$ 43,730</b>	<b>51.3 %</b>
<b>Other</b>				
Depreciation and amortization	\$ 95,827	\$ 51,262	\$ 44,565	86.9 %
Impairment losses	\$ 3,314	\$ 33,878	\$ (30,564)	(90.2)%
Gain (loss) on settlement of derivative instruments	\$ (12,334)	\$ (5,374)	\$ (6,960)	129.5 %
Gain (loss) on sale of real estate investments	\$ 18,525	\$ —	\$ 18,525	— %
Interest expense	\$ 47,352	\$ 47,453	\$ (101)	(0.2)%
Interest and other income, net	\$ 655	\$ 779	\$ (124)	(15.9)%
Income tax expense	\$ 310	\$ 274	\$ 36	13.1 %

The increase in property revenues in excess of expenses for the same-store properties for the year ended December 31, 2014 is primarily due to a new lease signed at 5th and Bell. Additionally, during the year ended December 31, 2014, the increase in property revenues in excess of expenses for the same-store properties is primarily due to early lease termination fees received at JPMorgan Chase Tower and 3 Huntington Quadrangle.

The increase in property revenues in excess of expenses for the recent acquisitions for the year ended December 31, 2014 is primarily due to our acquisition of the Howard Hughes Center and the Grocery-Anchored Portfolio Transaction in January 2014.

The decrease in property revenues in excess of expenses for the disposed properties for the year ended December 31, 2014 is primarily due to the sale of the Minneapolis Office/Flex Portfolio, Airport Corporate Center and Seattle Design Center.

Depreciation and amortization increased during the year ended December 31, 2014, as compared to 2013, primarily due to our acquisition of the Howard Hughes Center and the Grocery-Anchored Portfolio Transaction in January 2014.

Loss on settlement of derivative instruments increased during the year ended December 31, 2014, as compared to 2013, primarily due to a larger prepayment penalty paid in connection with the retirement of debt at the Citymark, 3 Huntington Quadrangle and 5th and Bell properties in November 2014 compared to the penalty paid related to the Seattle Design Center in August 2013.

Gain on sale of real estate investments increased during the year ended December 31, 2014, as compared to 2013, primarily due to the sale of the Minneapolis Office/Flex Portfolio and Airport Corporate Center.

During 2014, we determined that our directly-owned investment property located in Seattle, Washington was impaired because the contract sales price for this property was less than its carrying value. Accordingly, we recorded an impairment charge of \$0.3 million to write this asset down to fair value for the year ended December 31, 2014.

During 2014, we invested \$3.0 million in an unconsolidated entity. This investment was fully impaired as a result of anticipated cash flow of the entity. See Note 6 — Investments in Unconsolidated Entities for additional information regarding our investment in an unconsolidated entity that was fully impaired.

During 2013, we determined that four of our directly-owned investment properties located in El Segundo, California, Miami, Florida, Minneapolis, Minnesota and Dallas, Texas were impaired due to a shortened expected hold period, which reduced the projected undiscounted cash flows for these investments to less than their carrying values. Additionally, we determined that our directly-owned investment property located in Minneapolis, Minnesota was impaired due to a deterioration of market conditions. Accordingly, we recorded an impairment charge of \$33.9 million (which excludes \$4.0 million that is recorded in discontinued operations) to write these assets down to fair value for the year ended December 31, 2013.

Additionally, we are continually evaluating each of our investments to determine the ideal time to sell assets in order to achieve attractive total returns and provide additional liquidity to the Company. As a result of future potential disposals, possible reinvestments and other factors, our results of operations for the period ended December 31, 2014 could differ from our results of operations in future periods.

#### *Discontinued Operations*

In July 2013, we sold the Raytheon/DIRECTV buildings and One Wilshire, which we acquired in March 2008 and August 2007, respectively, for a contract purchase price of \$407.0 million. The Raytheon and DIRECTV buildings comprise a two-building office complex in the South Bay submarket in El Segundo, California, and One Wilshire is an office building with retail space and a subterranean parking garage located in Los Angeles, California. The contract sales price was \$550.0 million.

In March 2013, we sold Williams Tower, an office building with an adjacent parking garage located in the Galleria/West Loop submarket of Houston, Texas, which we acquired in May 2008 for a contract purchase price of \$271.5 million. The contract sales price was \$412.0 million.

In 2013, we sold Williams Tower, One Wilshire and the Raytheon/DIRECTV buildings. The operating results of these properties have been reclassified and reported as income (loss) from discontinued operations in the Consolidated Statements of Operations and Comprehensive Income (Loss) below. As described in Note 2 — Summary of Significant Accounting Policies — Recent Accounting Pronouncements, we adopted amendments to the Codification regarding discontinued operations effective January 1, 2014. As a result, none of our dispositions for the year ended December 31, 2014 were classified as discontinued operations.

	2014 <sup>(1)</sup>	2013
	(In thousands)	
<b>Revenues:</b>		
Rental revenue	\$ (271)	\$ 32,141
Other revenue	20	7,096
Total revenues	(251)	39,237
<b>Expenses:</b>		
Property operating expenses	111	9,689
Real property taxes	—	4,383
Property management fees	(1)	905
Depreciation and amortization	—	8,308
Impairment losses	—	4,006 <sup>(2)</sup>
Total expenses	110	27,291
Income (loss) from discontinued operations before interest income (expense), taxes, gain (loss) on settlement of debt and gain (loss) on sale of discontinued operations	(361)	11,946
Interest expense	—	(6,868)
Interest income	22	26
Benefit (provision) for income taxes	(8)	(673)
Gain (loss) on settlement of debt	—	(9,839)
Income (loss) from discontinued operations before gain (loss) on sale of discontinued operations	(347)	(5,408)
Gain (loss) on sale of discontinued operations	—	310,386
<b>Income (loss) from discontinued operations</b>	<b>\$ (347)</b>	<b>\$ 304,978</b>

(1) The additional income (loss) from discontinued operations recorded in 2014 is related to properties sold prior to the adoption of the amended discontinued operations guidance issued in April 2014.

(2) The contract sales price for the Raytheon/DIRECTV buildings was less than their carrying values and, as a result, an impairment loss was recorded for the year ended December 31, 2013 related to these discontinued operations.

## Results for our Indirectly-Owned Properties

### *Our Interest in the Core Fund*

As of December 31, 2014, we owned a 28.8% non-managing general partner interest in the Core Fund, which held interests in 10 properties that were 84% leased. As of December 31, 2013, we owned a 28.8% non-managing general partner interest in the Core Fund, which held interests in 13 properties that were 85% leased. Our equity in earnings related to our investment in the Core Fund for the year ended December 31, 2014 was \$56.9 million compared to equity in earnings of \$80.4 million for the year ended December 31, 2013. The change in our equity in earnings (losses) for the year ended December 31, 2014 primarily resulted from the following:

- In January 2014, the Core Fund sold 101 Second Street for a contract sales price of \$297.5 million. 101 Second Street was acquired in September 2004 for a contract purchase price of \$157.0 million. As a result of the sale of 101 Second Street, the Core Fund recorded a gain on sale of \$174.4 million. As a result of the sale, we recognized a gain of \$41.6 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

- In May 2014, the Core Fund sold The KPMG Building for a contract sales price of \$274.0 million. The KPMG Building was acquired in September 2004 for a contract purchase price of \$148.0 million. As a result of the sale of The KPMG Building, the Core Fund recorded a gain on sale of \$155.9 million. As a result of the sale, we recognized a gain of \$37.2 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.
- In June 2014, the Core Fund sold 720 Olive Way for a contract sales price of \$101.0 million. 720 Olive Way was acquired in January 2006 for a contract purchase price of \$83.7 million. As a result of the sale of 720 Olive Way, the Core Fund recorded a gain on sale of \$26.5 million. As a result of the sale, we recognized a gain of \$5.0 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

### ***Our Interest in the Grocery-Anchored Portfolio***

As of December 31, 2013, we owned a 70% non-managing interest in the Grocery-Anchored Portfolio, a portfolio of 12 grocery-anchored shopping centers located in five states primarily in the southeastern United States. Our equity in earnings related to our investment in the Grocery-Anchored Portfolio for the years ended December 31, 2013 was insignificant. In January 2014, we completed the Grocery-Anchored Portfolio Transaction. See Note 1 — Organization — Investment Property for additional information.

### ***Our Interest in Distribution Park Rio***

During the year ended December 31, 2013, we sold our 50% indirect interest in Distribution Park Rio and recognized a gain of \$16.1 million as a result of the sale. See “Executive Summary” for further information.

### **Corporate Level Activities**

Corporate-level activities include results related to derivative instruments, asset management fees, general and administrative expenses as well as other expenses which are not directly related to our property operations.

### ***Derivative Instruments***

We have several interest rate swap transactions with Deutsche Bank, who purchased the interest in the swaps from HSH Nordbank in December 2015. These swap transactions were entered into as economic hedges against the variability of future interest rates on our variable interest rate borrowings. We have not designated any of these contracts as cash flow or fair value hedges for accounting purposes. The interest rate swaps have been recorded at their estimated fair value in the accompanying consolidated balance sheets as of December 31, 2014 and 2013. The gains (losses) on derivative instruments recorded during the years ended December 31, 2014 and 2013 is the result of changes in the fair value of interest rate swaps during each period.

We recorded a gain on derivative instruments of \$33.3 million for the year ended December 31, 2014 compared to gain of \$33.6 million for the year ended December 31, 2013. We expect to hold the underlying investments to their maturities; therefore, the amount currently reflected is not necessarily indicative of the ultimate cash that will be paid out at the maturity date of our interest rate swaps. Additionally, we terminated a portion of the swap agreement as a result of the repayment of debt at Citymark, 3 Huntington Quadrangle and 5th and Bell and incurred a \$12.3 million breakage fee in 2014. We also incurred a \$5.4 million breakage fee in 2013, as a result of a termination of a swap agreement at Seattle Design Center. These amounts are included in gain (loss) on settlement of derivative instruments in the consolidated statements of operations and comprehensive income (loss).

**Other Corporate-level Activities**

The table below provides detail relating to our asset management and general and administrative expenses for the years ended December 31, 2014 and 2013. All amounts are in thousands, except percentages:

	Years Ended December 31,		Change	
	2014	2013	\$	%
Acquisition fee	\$ 1,012	\$ —	\$ 1,012	— %
Asset management fees	36,030	27,970	8,060	28.8 %
Asset management and acquisition fees	\$ 37,042	\$ 27,970	\$ 9,072	32.4 %
Acquisition-related expenses	\$ 375	\$ 330	\$ 45	13.6 %
General and administrative expenses	\$ 6,950	\$ 7,281	\$ (331)	(4.5)%

We pay acquisition fees to our Advisor for services related to the due diligence, selection and acquisition of direct or indirect real estate investments. The acquisition fee is equal to 0.50% of (i) the purchase price of real estate investments acquired directly by us, including any debt attributable to such investments or (ii) when we make an investment indirectly through another entity, such investment's pro rata share of the gross asset value of real estate investments held by that entity. Acquisition fees increased for the year ended December 31, 2014, as compared to the same period in 2013, due to our acquisition of the Howard Hughes Center in January 2014. In connection with the acquisition of the Howard Hughes Center, we were obligated to pay approximately \$5.0 million of acquisition fees to the Advisor, half of which was payable in cash and half of which was payable related to the Participation Interest. The Advisor and HALP Associates Limited Partnership, the holder of the Participation Interest, respectively, agreed to waive \$1.5 million of the cash acquisition fee and all of the \$2.5 million acquisition fee payable as an increase to the Participation Interest.

We also pay monthly asset management fees to our Advisor based on an annual fee equal to 1.5% of the amount of net equity capital invested in real estate investments. The increase in our asset management fees for the year ended December 31, 2014 compared to the prior year was due in part to our board of directors' determination of our estimated per share NAV in December 2014, which was higher than the estimated per share NAV determined in March 2013 and resulted in an increase of the asset management fee expense recorded during the year ended December 31, 2014 related to the Participation Interest.

General and administrative expenses include legal and accounting fees, insurance costs, costs and expenses associated with our board of directors and other administrative expenses.

**Funds from Operations and Modified Funds from Operations**

Funds from Operations ("FFO") is a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts ("NAREIT") and widely recognized by investors and analysts as one measure of operating performance of a real estate company. FFO excludes items such as real estate depreciation and amortization. Depreciation and amortization, as applied in accordance with GAAP, implicitly assumes that the value of real estate assets diminishes predictably over time and also assumes that such assets are adequately maintained and renovated as required in order to maintain their value. Since real estate values have historically risen or fallen with market conditions such as occupancy rates, rental rates, inflation, interest rates, the business cycle, unemployment and consumer spending, it is management's view, and we believe the view of many industry investors and analysts, that the presentation of operating results for real estate companies using historical cost accounting alone is insufficient. In addition, FFO excludes gains and losses from the sale of real estate and impairment charges related to depreciable real estate assets and in-substance real estate equity investments, which we believe provides management and investors with a helpful additional measure of the historical performance of our real estate portfolio, as it allows for comparisons, year to year, that reflect the impact on operations from trends in items such as occupancy rates, rental rates, operating costs, general and administrative expenses and interest costs. A property will be evaluated for impairment if events or circumstances indicate that the carrying amount may not be recoverable (i.e. the carrying amount exceeds the total estimated undiscounted future cash flows from the property). Undiscounted future cash flows are based on anticipated operating performance, including estimated future net rental and lease revenues, net proceeds on the sale of the property, and certain other ancillary cash flows. While impairment charges are excluded from the calculation of FFO as described above, stockholders are cautioned that due to the limited term of our operations, it could be difficult to recover any impairment charges.

In addition to FFO, management uses modified funds from operations (“MFFO”), as defined by the Investment Program Association (the “IPA”), as a non-GAAP supplemental financial performance measure to evaluate our operating performance. The IPA has recommended the use of MFFO as a supplemental measure for publicly registered, non-listed REITs to enhance the assessment of the operating performance of a non-listed REIT. MFFO is not equivalent to our net income or loss as determined under GAAP, and MFFO may not be useful as a measure of the long-term operating performance of our investments or as a comparative measure to other publicly registered, non-listed REITs if we do not continue to operate with a limited life and targeted exit strategy, as currently intended and described herein. MFFO includes funds generated by the operations of our real estate investments and funds used in our corporate-level operations. MFFO is based on FFO, but includes certain additional adjustments which we believe are appropriate. Such items include reversing the effects of straight-line rent revenue recognition, fair value adjustments to derivative instruments that do not qualify for hedge accounting treatment, gains or losses related to fair value adjustments for derivatives not qualifying for hedge accounting, and gains or losses related to early extinguishment of hedges or debt. Some of these adjustments are necessary to address changes in the accounting and reporting rules under GAAP for real estate subsequent to the establishment of NAREIT’s definition of FFO. These changes also have prompted a significant increase in the magnitude of non-cash and non-operating items included in FFO, as defined. Such items include amortization of out-of-market lease intangible assets and liabilities and certain tenant incentives.

The purchase of properties, and the corresponding expenses associated with that process, including acquisition fees and expenses, is a key operational feature of our business plan to generate operational income and cash flows in order to make distributions to our stockholders. MFFO excludes acquisition expenses. Under GAAP, acquisition expenses are characterized as operating expenses in determining operating net income. These expenses are paid in cash by us, and therefore such funds will not be available to distribute to our stockholders. All paid and accrued acquisition expenses with respect to the acquisition of a property negatively impact our operating performance during the period in which the property is acquired and will have negative effects on returns to our stockholders, the potential for future distributions, and future cash flows, unless earnings from operations or net sales proceeds from the disposition of other properties are generated to cover the purchase price of the property, the related acquisition expenses and other costs related to such property. In addition, if we acquire a property, there will not be any offering proceeds to pay the corresponding acquisition-related costs. Accordingly, unless our Advisor determines to waive the payment of any then-outstanding acquisition-related costs otherwise payable to the Advisor, such costs will be paid from additional debt, operational earnings or cash flow, net proceeds from the sale of properties, or ancillary cash flows. Therefore, MFFO may not be an accurate indicator of our operating performance, especially during periods in which properties are being acquired. Since MFFO excludes acquisition expenses, MFFO would only be comparable to the operations of non-listed REITs that have completed their acquisition activity and have other similar operating characteristics.

MFFO is useful in assisting management and investors in assessing the sustainability (that is, the capacity to continue to be maintained) of operating performance in future operating periods, and in particular, after the offering and acquisition stages are complete and net asset value is disclosed. MFFO is not a useful measure in evaluating net asset value because impairments are taken into account in determining net asset value but not in determining MFFO.

Management uses MFFO to evaluate the financial performance of our investment portfolio, including the impact of potential future investments. In addition, our board of directors uses MFFO to evaluate and establish our distribution policy and the sustainability thereof.

FFO and MFFO should not be construed to be more relevant or accurate than the current GAAP methodology in calculating net income or in its applicability in evaluating our operating performance. In addition, FFO and MFFO should not be considered as alternatives to net income (loss) or income (loss) from continuing operations as an indication of our performance or as alternatives to cash flows from operating activities as an indication of our liquidity, but rather should be reviewed in conjunction with these and other GAAP measurements. Further, FFO and MFFO are not intended to be used as liquidity measures indicative of cash flow available to fund our cash needs, including our ability to make distributions to our stockholders. Please see the limitations listed below associated with the use of MFFO:

- We use interest rate swap contracts as economic hedges against the variability of interest rates on variable rate loans. Although we expect to hold these instruments to maturity, if we were to settle these instruments currently, it would have an impact on our operating performance. Additionally, these derivative instruments are measured at fair value on a quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations and may reflect unrealized impacts on our operating performance.
- MFFO excludes acquisition expenses. Although these amounts reduce net income, we are currently funding such costs with sales proceeds and acquisition-related indebtedness and do not consider these fees and expenses in the evaluation of our operating performance and determining MFFO.



- MFFO excludes impairment charges related to long-lived assets that have been written down to current market valuations. Although these losses are included in the calculation of net income (loss), we have excluded them from MFFO because we believe doing so more appropriately presents the operating performance of our real estate investments on a comparative basis.
- Our business is subject to volatility in the real estate markets and general economic conditions, and adverse changes in those conditions could have a material adverse impact on our business, results of operations and MFFO. Accordingly, the predictive nature of MFFO is uncertain and past performance may not be indicative of future results.

Neither the Securities and Exchange Commission (the “SEC”), NAREIT nor any regulatory body has passed judgment on the acceptability of the adjustments that we use to calculate FFO or MFFO. In the future, the SEC, NAREIT or a regulatory body may decide to standardize the allowable adjustments across the non-listed REIT industry and we would have to adjust our calculation and characterization of FFO or MFFO.

The table below summarizes FFO and MFFO attributable to common stockholders for the years ended December 31, 2015, 2014 and 2013 and a reconciliation of such non-GAAP financial performance measures to our net income (loss) for the years then ended (in thousands).

	Years Ended December 31,		
	2015	2014	2013
Net income (loss)	\$ 43,196	\$ 47,899	\$ 349,314
Depreciation and amortization <sup>(1)</sup>	87,923	95,827	59,570
(Gain) loss on sale or dissolution of investment property and unconsolidated joint venture <sup>(2)</sup>	(50,144)	(31,906)	(316,634)
Impairment on real estate investments <sup>(3)</sup>	19,663	3,314	37,883
Adjustments to equity in earnings (losses) from unconsolidated entities, net <sup>(4)</sup>	(31,194)	(38,087)	(54,572)
Adjustments for noncontrolling interests <sup>(5)</sup>	(1,037)	(1,249)	(390)
Funds From Operations attributable to common stockholders	68,407	75,798	75,171
(Gain) loss on derivative instruments <sup>(6)</sup>	(16,945)	(33,258)	(33,559)
Other components of revenues and expenses <sup>(7)</sup>	8,725	19,675	16,388
Acquisition fees and expenses <sup>(8)</sup>	1,085	1,387	330
Adjustments to equity in earnings (losses) from unconsolidated entities, net <sup>(4)</sup>	(2,059)	(2,095)	(3,883)
Adjustments for noncontrolling interests <sup>(5)</sup>	732	943	1,170
Modified Funds From Operations attributable to common stockholders	\$ 59,945	\$ 62,450	\$ 55,617
Basic and diluted income (loss) per common share	\$ 0.19	\$ 0.21	\$ 1.50
Funds From Operations attributable to common stockholders per common share	\$ 0.31	\$ 0.33	\$ 0.32
Modified Funds From Operations attributable to common stockholders per common share	\$ 0.27	\$ 0.28	\$ 0.24
Weighted average shares outstanding	223,369	226,412	231,551

- (1) Represents the depreciation and amortization of various real estate assets. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, we believe that such depreciation and amortization may be of limited relevance in evaluating current operating performance and, as such, these items are excluded from our determination of FFO. This amount includes \$8.3 million of depreciation and amortization related to discontinued operations for the year ended December 31, 2013.



- (2) Represents the gain on disposition of certain real estate investments. Although this gain is included in the calculation of net income (loss), we have excluded it from FFO because we believe doing so more appropriately presents the operating performance of our real estate investments on a comparative basis. This adjustment includes amounts from the “Gain (loss) on sale or dissolution of unconsolidated joint venture” and “Gain (loss) on sale of real estate investments” included in the consolidated statements of operations and comprehensive income (loss).
- (3) Represents impairment charges recorded during 2015 in accordance with GAAP. Although such impairment charges on operating real estate investments and our investments in unconsolidated entities are included in the calculation of net income (loss), we have excluded them from FFO because we believe doing so more appropriately presents the operating performance of our real estate investments and our investments in unconsolidated entities on a comparative basis. See “Results of Operations — Results of Directly-Owned Properties” for additional information regarding our impairment charges.
- (4) Includes adjustments to equity in earnings (losses) of unconsolidated entities, net, similar to those described in Notes 1, 2, 3, 6 and 7 for our unconsolidated entities, which are necessary to convert our share of income (loss) from unconsolidated entities to FFO and MFFO.
- (5) Includes income attributable to noncontrolling interests and all adjustments to eliminate the noncontrolling interests’ share of the adjustments to convert our net income (loss) to FFO and MFFO.
- (6) Represents components of net income (loss) related to the estimated changes in the values of our interest rate swap derivatives. We have excluded these changes in value from our evaluation of our operating performance and MFFO because we expect to hold the underlying instruments to their maturity and accordingly the interim gains or losses will remain unrealized.
- (7) Includes the following components of revenues and expenses that we do not consider in evaluating our operating performance and determining MFFO for the years ended December 31, 2015, 2014 and 2013 (in thousands):

	Years Ended December 31,		
	2015	2014	2013
Straight-line rent adjustment (a)	\$ (6,097)	\$ (5,527)	\$ (3,873)
Amortization of lease incentives (b)	16,852	15,678	16,661
Amortization of out-of-market leases (b)	(2,471)	(3,252)	(2,524)
Settlement of derivative instrument (c)	—	12,334	5,374
Other	441	442	750
	<u>\$ 8,725</u>	<u>\$ 19,675</u>	<u>\$ 16,388</u>

- (a) Represents the adjustments to rental revenue as required by GAAP to recognize minimum lease payments on a straight-line basis over the respective lease terms. We have excluded these adjustments from our evaluation of the operating performance of the Company and in determining MFFO because we believe that the rent that is billable during the current period is a more relevant measure of the Company’s operating performance for such period.
- (b) Represents the amortization of lease incentives and out-of-market leases. As stated in Note 1 above, historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, we believe that such amortization may be of limited relevance in evaluating current operating performance and, as such, these items are excluded from our determination of MFFO.
- (c) Represents the breakage fee incurred at one of our real estate investments due to the termination of a swap agreement. Although this loss is included in the calculation of net income (loss), we have excluded it from MFFO because we believe doing so more appropriately presents the operating performance of our real estate investments on a comparative basis.

- (8) Represents acquisition expenses and acquisition fees paid to our Advisor that are expensed in our consolidated statements of operations. We fund such costs with sales proceeds and acquisition-related indebtedness, and therefore do not consider these expenses in evaluating our operating performance and determining MFFO.

### Related-Party Transactions and Agreements

We have entered into agreements with the Advisor and Hines or its affiliates, whereby we pay certain fees and reimbursements to these entities, including acquisition fees, asset and property management fees, leasing fees, construction management fees, debt financing fees, re-development construction management fees, reimbursement of organizational and offering expenses, and reimbursement of certain operating costs, as described previously. These arrangements are described in more detail in Note 10 — Related Party Transactions to our consolidated financial statements.

### Off-Balance Sheet Arrangements

As of December 31, 2015 and December 31, 2014, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

### Contractual Obligations

The following table lists our known contractual obligations as of December 31, 2015. Specifically included are our obligations under long-term debt agreements (in thousands):

Contractual Obligation	Payments due by Period				
	Less Than 1 Year	1-3 Years	3-5 Years	More Than 5 Years	Total
Notes payable <sup>(1)</sup>	\$ 396,000	\$ 491,832	\$ —	\$ —	\$ 887,832
Total contractual obligations <sup>(2)</sup>	\$ 396,000	\$ 491,832	\$ —	\$ —	\$ 887,832

- (1) Notes payable includes principal and interest payments on mortgage loans outstanding as of December 31, 2015. Interest payments due to Deutsche Bank were determined using effective interest rates which were fixed as a result of interest rate swaps. Under the terms of each swap transaction, we have agreed to make monthly payments at fixed rates of interest and will receive monthly payments from Deutsche Bank based on 1-month LIBOR.
- (2) Excluded from the table above is the settlement of the \$126.6 million liability related to the Participation Interest. Although we expect to settle this liability in the future, we are not currently able to estimate the date on which the settlement will occur. See Note 10 — Related Party Transactions to our consolidated financial statements for additional information.

### Recent Developments and Subsequent Events

#### 1515 S Street

In March 2016, we entered into a contract to sell 1515 S Street, an office building located in Sacramento, California. The contract sales price for 1515 S Street is expected to be approximately \$68.5 million, exclusive of transaction costs and closing prorations. We originally acquired 1515 S Street in November 2005 for a contract purchase price of \$66.6 million. We expect the closing of this sale to occur in April 2016, although there can be no assurances as to if or when this sale will be completed.

### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the exposure to loss resulting from changes in interest rates, foreign currency exchange rates and equity prices. Interest rate risk is the primary risk in pursuing our business plan.

As of December 31, 2015, we had \$410.9 million in variable rate debt that was not hedged with an interest rate swap. If interest rates were to increase by 1%, we would incur an additional \$4.1 million in interest expense.

**Item 8. Financial Statements and Supplementary Data**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of  
Hines Real Estate Investment Trust, Inc.  
Houston, Texas

We have audited the accompanying consolidated balance sheets of Hines Real Estate Investment Trust, Inc. and subsidiaries (the “Company”) as of December 31, 2015 and 2014, and the related consolidated statements of operations and comprehensive income (loss), equity, and cash flows for each of the three years in the period ended December 31, 2015. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company’s management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Hines Real Estate Investment Trust, Inc. and subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2015, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Notes 2 and 5 to the consolidated financial statements, the Company has changed its method of accounting for and disclosure of discontinued operations for the year ended December 31, 2014 due to the adoption of Accounting Standards Update 2014-08, “Reporting Discontinued Operations and Disclosure of Disposals of Components of an Entity.”

/s/ Deloitte & Touche LLP

Houston, Texas  
March 28, 2016

**HINES REAL ESTATE INVESTMENT TRUST, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**As of December 31, 2015 and 2014**

	<b>2015</b>	<b>2014</b>
	<b>(in thousands, except per share amounts)</b>	
<b>ASSETS</b>		
Investment property, net	\$ 1,698,456	\$ 1,634,658
Investments in unconsolidated entities	100,455	187,668
Cash and cash equivalents	69,743	56,821
Restricted cash	1,288	3,049
Distributions receivable	1,757	7,199
Tenant and other receivables, net	41,025	45,851
Intangible lease assets, net	124,265	145,688
Deferred leasing costs, net	143,656	126,772
Deferred financing costs, net	519	935
Other assets	2,567	17,810
<b>TOTAL ASSETS</b>	<b>\$ 2,183,731</b>	<b>\$ 2,226,451</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 58,828	\$ 64,534
Due to affiliates	4,501	4,694
Intangible lease liabilities, net	29,699	28,762
Other liabilities	16,603	14,799
Interest rate swap contracts	17,448	34,393
Participation interest liability	126,637	108,911
Distributions payable	15,219	15,403
Notes payable, net	852,245	865,117
Total liabilities	1,121,180	1,136,613
Commitments and contingencies (Note 13)	—	—
Equity:		
Stockholders' equity:		
Preferred shares, \$.001 par value; 500,000 preferred shares authorized, none issued or outstanding as of December 31, 2015 and 2014	—	—
Common shares, \$.001 par value; 1,500,000 common shares authorized, 222,510 and 225,207 common shares issued and outstanding as of December 31, 2015 and 2014, respectively	223	225
Additional paid-in capital	2,101,105	2,110,537
Accumulated distributions in excess of earnings	(1,037,548)	(1,020,134)
Accumulated other comprehensive income (loss)	(1,229)	(790)
Total stockholders' equity	1,062,551	1,089,838
Noncontrolling interests	—	—
Total equity	1,062,551	1,089,838
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 2,183,731</b>	<b>\$ 2,226,451</b>

See notes to the consolidated financial statements.

**HINES REAL ESTATE INVESTMENT TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
**For the Years Ended December 31, 2015, 2014 and 2013**

	<b>2015</b>	<b>2014</b>	<b>2013</b>
	<b>(In thousands, except per share amounts)</b>		
<b>Revenues:</b>			
Rental revenue	\$ 198,684	\$ 219,435	\$ 158,819
Other revenue	20,105	16,588	9,289
Total revenues	<u>218,789</u>	<u>236,023</u>	<u>168,108</u>
<b>Expenses:</b>			
Property operating expenses	59,996	69,372	54,429
Real property taxes	30,931	31,713	24,282
Property management fees	5,683	5,943	4,132
Depreciation and amortization	87,923	95,827	51,262
Acquisition related expenses	505	375	330
Asset management and acquisition fees	36,576	37,042	27,970
General and administrative	6,635	6,950	7,281
Impairment losses	19,663	3,314	33,878
Total expenses	<u>247,912</u>	<u>250,536</u>	<u>203,564</u>
<b>Operating income (loss)</b>	<u>(29,123)</u>	<u>(14,513)</u>	<u>(35,456)</u>
<b>Other income (expenses):</b>			
Gain (loss) on derivative instruments, net	16,945	33,258	33,559
Gain (loss) on settlement of derivative instruments	—	(12,334)	(5,374)
Gain (loss) on sale or dissolution of unconsolidated joint venture	—	13,381	16,087
Equity in earnings (losses) of unconsolidated entities, net	43,267	56,936	82,468
Gain (loss) on sale of real estate investments	50,144	18,525	—
Interest expense	(37,684)	(47,352)	(47,453)
Interest income	46	655	779
<b>Income (loss) from continuing operations before benefit (provision) for income taxes</b>	<u>43,595</u>	<u>48,556</u>	<u>44,610</u>
Benefit (provision) for income taxes	(225)	(310)	(274)
<b>Income (loss) from continuing operations</b>	<u>43,370</u>	<u>48,246</u>	<u>44,336</u>
Income (loss) from discontinued operations, net of taxes	(174)	(347)	304,978
<b>Net income (loss)</b>	<u>43,196</u>	<u>47,899</u>	<u>349,314</u>
Less: Net (income) loss attributable to noncontrolling interests	(299)	(299)	(1,248)
<b>Net income (loss) attributable to common stockholders</b>	<u>\$ 42,897</u>	<u>\$ 47,600</u>	<u>\$ 348,066</u>
Basic and diluted income (loss) per common share	<u>\$ 0.19</u>	<u>\$ 0.21</u>	<u>\$ 1.50</u>
Weighted average number of common shares outstanding	<u>223,369</u>	<u>226,412</u>	<u>231,551</u>
<b>Net comprehensive income (loss):</b>			
Net income (loss)	\$ 43,196	\$ 47,899	\$ 349,314
<b>Other comprehensive income (loss):</b>			
Foreign currency translation adjustment	(439)	(244)	1,415
<b>Net comprehensive income (loss)</b>	<u>42,757</u>	<u>47,655</u>	<u>350,729</u>
Net comprehensive (income) loss attributable to noncontrolling interests	(299)	(299)	(1,248)
<b>Net comprehensive income (loss) attributable to common stockholders</b>	<u>\$ 42,458</u>	<u>\$ 47,356</u>	<u>\$ 349,481</u>

See notes to the consolidated financial statements.

**HINES REAL ESTATE INVESTMENT TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Years Ended December 31, 2015, 2014 and 2013**  
**(In thousands)**

<b>Hines Real Estate Investment Trust, Inc.</b>							
	<b>Common Shares</b>	<b>Amount</b>	<b>Additional Paid-In Capital</b>	<b>Accumulated Distributions in Excess of Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Stockholders' Equity</b>	<b>Noncontrolling Interests</b>
<b>BALANCE January 1, 2013</b>	231,680	\$ 232	\$ 2,147,111	\$ (1,091,561)	\$ (1,961)	\$ 1,053,821	\$ —
Issuance of common shares	4,752	4	34,644	—	—	34,648	—
Redemption of common shares	(7,258)	(7)	(54,152)	—	—	(54,159)	—
Distributions declared	—	—	—	(263,106)	—	(263,106)	(1,248)
Other offering costs, net	—	—	(44)	—	—	(44)	—
Net income (loss)	—	—	—	348,066	—	348,066	1,248
Foreign currency translation adjustment	—	—	—	—	469	469	—
Reclassification of foreign currency translation adjustment to earnings	—	—	—	—	946	946	—
<b>BALANCE December 31, 2013</b>	229,174	\$ 229	\$ 2,127,559	\$ (1,006,601)	\$ (546)	\$ 1,120,641	\$ —
Issuance of common shares	3,562	4	22,683	—	—	22,687	—
Redemption of common shares	(7,529)	(8)	(39,682)	—	—	(39,690)	—
Distributions declared	—	—	—	(61,133)	—	(61,133)	(299)
Other offering costs, net	—	—	(23)	—	—	(23)	—
Net income (loss)	—	—	—	47,600	—	47,600	299
Foreign currency translation adjustment	—	—	—	—	(244)	(244)	—
<b>BALANCE, December 31, 2014</b>	225,207	\$ 225	\$ 2,110,537	\$ (1,020,134)	\$ (790)	\$ 1,089,838	\$ —
Issuance of common shares	3,366	4	22,004	—	—	22,008	—
Redemption of common shares	(6,063)	(6)	(31,401)	—	—	(31,407)	—
Distributions declared	—	—	—	(60,311)	—	(60,311)	(299)
Other offering costs, net	—	—	(35)	—	—	(35)	—
Net income (loss)	—	—	—	42,897	—	42,897	299
Foreign currency translation adjustment	—	—	—	—	(439)	(439)	—
<b>BALANCE, December 31, 2015</b>	222,510	\$ 223	\$ 2,101,105	\$ (1,037,548)	\$ (1,229)	\$ 1,062,551	\$ —

See notes to the consolidated financial statements.

**HINES REAL ESTATE INVESTMENT TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Years Ended December 31, 2015, 2014 and 2013**

	2015	2014	2013
	(In thousands)		
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>			
Net income (loss)	\$ 43,196	\$ 47,899	\$ 349,314
Adjustments to reconcile net income (loss) to cash from operating activities:			
Depreciation and amortization	104,725	109,245	76,222
(Gain) loss on sale of real estate investments and discontinued operations	(50,144)	(18,525)	(310,386)
(Gain) loss on settlement of debt on sale of discontinued operations	—	—	9,839
Impairment losses	19,663	3,314	37,884
(Gain) loss on sale or dissolution of unconsolidated joint venture	—	(13,381)	(16,087)
Equity in (earnings) losses of unconsolidated entities, net	(43,267)	(56,936)	(82,468)
Distributions received from unconsolidated entities	43,267	56,936	45,281
Other losses, net	150	38	27
(Gain) loss on derivative instruments, net	(16,945)	(33,258)	(33,559)
(Gain) loss on settlement of derivative instruments	—	12,334	5,374
Net change in operating accounts	(41,530)	(27,420)	(60,034)
Net cash provided by operating activities	59,115	80,246	21,407
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Investments in unconsolidated entities	—	(3,000)	(104,059)
Distributions received from unconsolidated entities in excess of equity in earnings	92,656	46,390	53,711
Investments in acquired properties and lease intangible	(270,333)	(474,912)	—
Capital expenditures at operating properties	(13,820)	(10,448)	(8,647)
Proceeds from sale of real estate investments and unconsolidated joint venture	231,468	142,105	962,885
Change in restricted cash	1,761	116,737	1,100
Deposits on investment property	—	(15,000)	(30,000)
Net cash provided by (used in) investing activities	41,732	(198,128)	874,990
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Change in security deposits	716	969	572
Redemption of common shares	(34,433)	(42,442)	(43,820)
Payments of offering costs	(36)	(27)	(36)
Distributions paid to stockholders and noncontrolling interests	(38,937)	(39,050)	(243,634)
Proceeds from notes payable	308,000	926,000	446,000
Payments on notes payable	(322,558)	(788,066)	(974,936)
Payments on settlement of debt and derivative instruments	—	(12,334)	(15,213)
Additions to deferred financing costs	(257)	(3,563)	(3,896)
Net cash provided by (used in) financing activities	(87,505)	41,487	(834,963)
Effect of exchange rate changes on cash	(420)	(256)	(192)
Net change in cash and cash equivalents	12,922	(76,651)	61,242
Cash and cash equivalents, beginning of year	56,821	133,472	72,230
Cash and cash equivalents, end of year	\$ 69,743	\$ 56,821	\$ 133,472

See notes to the consolidated financial statements.

# HINES REAL ESTATE INVESTMENT TRUST, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Organization

Hines Real Estate Investment Trust, Inc., (“Hines REIT” and, together with its consolidated subsidiaries, the “Company”), was formed on August 5, 2003 under the General Corporation Law of the state of Maryland for the purpose of engaging in the business of investing in and owning interests in real estate. Beginning with its taxable year ended December 31, 2004, the Company operated and intends to continue to operate in a manner to qualify as a real estate investment trust (“REIT”) for federal income tax purposes. The Company is structured as an umbrella partnership REIT under which substantially all of the Company’s current and future business is and will be conducted through its majority-owned subsidiary, Hines REIT Properties, L.P. (the “Operating Partnership”). Hines REIT is the sole general partner of the Operating Partnership. The business of the Company is managed by Hines Advisors Limited Partnership (the “Advisor”), an affiliate of Hines Interests Limited Partnership (“Hines”), pursuant to the advisory agreement between the Company and the Advisor.

#### *Public Offerings*

Hines REIT commenced its initial public offering in June 2004 and has raised approximately \$2.7 billion through three public offerings, including shares of its common stock offered pursuant to its dividend reinvestment plan. The Company commenced a \$150.0 million offering of shares of its common stock under its dividend reinvestment plan on July 1, 2010, which closed on June 30, 2012, immediately prior to the commencement of the Company’s new \$300.0 million offering of shares of its common stock under its dividend reinvestment plan on July 1, 2012. The Company refers to both offerings of shares under its dividend reinvestment plan collectively as the “DRP Offering.” From inception of the DRP Offering through December 31, 2015, Hines REIT received gross offering proceeds of \$205.5 million from the sale of 26.6 million shares through the DRP Offering. Based on market conditions and other considerations, the Company does not currently expect to commence any future offerings other than those related to shares issued under its dividend reinvestment plan.

Hines REIT contributes all net proceeds from its public offerings to the Operating Partnership in exchange for partnership units in the Operating Partnership. As of December 31, 2015 and December 31, 2014, Hines REIT owned a 91.8% and 92.7% general partner interest, respectively, in the Operating Partnership. Hines 2005 VS I LP, an affiliate of Hines, owned a 0.5% limited partnership interest in the Operating Partnership as of both December 31, 2015 and December 31, 2014. In addition, another affiliate of Hines, HALP Associates Limited Partnership (“HALP”) owned a 7.7% and 6.8% profits interest (the “Participation Interest”) in the Operating Partnership as of December 31, 2015 and December 31, 2014, respectively. See Note 10 — Related Party Transactions for additional information regarding the Participation Interest.

#### *Investment Property*

As of December 31, 2015, the Company owned direct and indirect investments in 29 properties. These properties consisted of 21 U.S. office properties and a portfolio of 8 grocery-anchored shopping centers located in four states primarily in the southeastern United States (the “Grocery-Anchored Portfolio”).

The Company makes investments directly through entities wholly-owned by the Operating Partnership, or indirectly through other entities, such as through its investment in Hines US Core Office Fund LP (the “Core Fund”) in which it owned a 28.8% non-managing general partner interest as of both December 31, 2015 and December 31, 2014. The Company accounts for its investment in the Core Fund using the equity method of accounting.

In 2008, the Company formed a joint venture with Weingarten Realty Investors (“Weingarten”), through which the Company owned a 70% interest in a portfolio of 12 grocery-anchored shopping centers. The Company accounted for this joint venture as an equity method investment. In January 2014, the Company dissolved this joint venture and, as a result, eight of the shopping centers were distributed to the Company along with \$0.4 million in cash (“Grocery-Anchored Portfolio Transaction”). As of January 2014, the Company has consolidated the eight properties that it received as a result of the Grocery-Anchored Portfolio Transaction. The remaining shopping centers were distributed to Weingarten. See Note 4 — Recent Acquisitions of Real Estate for additional information regarding the Grocery-Anchored Portfolio Transaction.

In January 2013, the Company sold its 50% interest in Distribution Park Rio, an industrial property in Rio de Janeiro, Brazil to an affiliate of Hines. The Company accounted for this joint venture as an equity method investment prior to its sale in 2013. See Note 6 — Investments in Unconsolidated Entities for additional information regarding the Company’s investments in unconsolidated entities.



## 2. Summary of Significant Accounting Policies

### *Use of Estimates*

Our consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). The preparation of the consolidated financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. The Company evaluates its assumptions and estimates on an ongoing basis. The Company bases its estimates on historical experience and on various other assumptions that the Company believes to be reasonable under the circumstances. Additionally, application of the Company’s accounting policies involves exercising judgments regarding assumptions as to future uncertainties. Actual results may differ from these estimates under different assumptions or conditions.

### *Basis of Presentation*

The consolidated financial statements of the Company included in this annual report include the accounts of Hines REIT, the Operating Partnership and the Operating Partnership’s wholly-owned subsidiaries as well as the related amounts of noncontrolling interest. All intercompany balances and transactions have been eliminated in consolidation. The Company has retroactively changed, for all periods presented, its classification of distributions in the consolidated balance sheet and statement of equity by reflecting such distributions as charges against “accumulated distributions in excess of earnings.” This presentation change had no impact on the balances in total equity in any of the periods presented.

The Company evaluates the need to consolidate joint ventures in accordance with GAAP. In accordance with GAAP, the Company will consolidate joint ventures that are determined to be variable interest entities for which it is the primary beneficiary. Partially owned real estate joint ventures and partnerships over which the Company has a controlling financial interest are consolidated in its financial statements. In determining if the Company has a controlling financial interest, it considers factors such as ownership interest, authority to make decisions, kick-out rights and substantive participating rights. Management continually analyzes and assesses reconsideration events, including changes in these factors, to determine if the consolidation treatment remains appropriate. Partially owned real estate joint ventures and partnerships where it does not have a controlling financial interest, but has the ability to exercise significant influence, are accounted for using the equity method.

The Company’s investments in partially-owned real estate joint ventures and partnerships are reviewed for impairment periodically. The Company will record an impairment charge if it determines that a decline in the fair value of an investment below its carrying value is other than temporary. The Company’s analysis will be dependent on a number of factors, including the performance of each investment, current market conditions, and its intent and ability to hold the investment to full recovery. Based on the Company’s analysis of the facts and circumstances at each reporting period, no impairment was recorded related to its investments in any of its partially-owned real estate joint ventures for the years ended December 31, 2015, 2014, and 2013. The Company dissolved its joint venture with Weingarten in January 2014 and recognized a gain of \$13.2 million as a result of the dissolution of the joint venture. The Company sold its investment in Distribution Park Rio in January 2013 and recognized a gain of \$16.1 million as a result of the sale. However, if market conditions deteriorate in the future and result in lower valuations or reduced cash flows of the Company’s investments, impairment charges may be recorded in future periods.

### *International Operations*

In addition to its properties in the United States, the Company has owned investments in Canada and Brazil. The Company’s foreign subsidiaries translated their financial statements into U.S. dollars for reporting purposes. Assets and liabilities were translated at the exchange rate in effect as of the balance sheet date. Income statement amounts were translated using the average exchange rate for the period and significant nonrecurring transactions using the rate on the transaction date. Gains and losses resulting from translation were included in accumulated other comprehensive income as a separate component of stockholders’ equity. The Company disposed of its investment in Distribution Park Rio in January 2013 as well as its investment in Atrium on Bay in June 2011. Upon disposal of these properties, the Company realized a gain or loss related to the currency translation adjustment which was included in the gain on disposal in its consolidated statement of operations. During the year ended December 31, 2013, the Company realized a loss of \$0.9 million related to a currency translation adjustment as a result of the disposal of its indirectly-owned property in Brazil. Accumulated other comprehensive income as of December 31, 2015 and 2014 is related to remaining non-operating net assets of the disposed directly-owned properties in Brazil and Canada.

### ***Investment Property and Lease Intangibles***

Real estate assets that the Company owns directly are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method. The estimated useful lives for computing depreciation are generally 10 years for furniture and fixtures, 15-20 years for electrical and mechanical installations and 40 years for buildings. Major replacements that extend the useful life of the assets are capitalized and maintenance and repair costs are expensed as incurred.

Acquisitions of properties are accounted for utilizing the acquisition method and, accordingly, are recorded at the estimated fair values of the assets acquired and liabilities assumed. The results of operations of acquired properties are included in the Company's results of operations from their respective dates of acquisition. Estimates of fair values are based upon estimates of future cash flows and other valuation techniques that the Company believes are similar to those used by market participants and are used to record the purchase of identifiable assets acquired, such as land, buildings and improvements, equipment and identifiable intangible assets related to in-place leases and liabilities assumed, such as amounts related to acquired out-of-market leases, asset retirement obligations, mortgage notes payable. Values of buildings and improvements are determined on an as if vacant basis. Initial valuations are subject to change until such information is finalized, no later than 12 months from the acquisition date. Acquisition-related costs such as transaction costs and acquisition fees paid to the Advisor are expensed as incurred.

The estimated fair value of acquired in-place leases are the costs the Company would have incurred to lease the properties to the occupancy level of the properties at the date of acquisition. Such estimates include the fair value of leasing commissions, legal costs and other direct costs that would be incurred to lease the properties to such occupancy levels. Additionally, the Company evaluates the time period over which such occupancy levels would be achieved. Such evaluation will include an estimate of the net market-based rental revenues and net operating costs (primarily consisting of real estate taxes, insurance and utilities) that would be incurred during the lease-up period. Acquired in-place leases as of the date of acquisition are amortized over the remaining lease terms. Should a tenant terminate its lease, the unamortized portion of the in-place lease value is charged to amortization expense.

Acquired out-of-market lease values (including ground leases) are recorded based on the present value (using a discount rate that reflects the risks associated with the lease acquired) of the difference between the contractual amounts paid pursuant to the in-place leases and management's estimate of fair market value lease rates for the corresponding in-place leases. The capitalized out-of-market lease values are amortized as adjustments to rental revenue (or ground lease expense, as applicable) over the remaining terms of the respective leases, which include periods covered by bargain renewal options. Should a tenant terminate its lease, the unamortized portion of the out-of-market lease value is charged to rental revenue.

Management estimated the fair value of assumed mortgage notes payable based upon indications of then-current market pricing for similar types of debt with similar maturities. Assumed mortgage notes payable were initially recorded at their estimated fair value as of the assumption date, and the difference between such estimated fair value and the note's outstanding principal balance is amortized to interest expense over the life of the mortgage note payable.

### ***Impairment of Investment Property***

Real estate assets are reviewed for impairment each reporting period if events or changes in circumstances indicate that the carrying amount of the individual property may not be recoverable. In such an event, a comparison will be made of the current and projected cash flows of each property on an undiscounted basis to the carrying amount of such property. If undiscounted cash flows are less than the carrying amount, such carrying amount would be adjusted, if necessary, to estimated fair value to reflect impairment in the value of the asset. See Note 14 — Fair Value Disclosures for additional information regarding our policy for determining fair values of our investment property.

For the year ended December 31, 2015, the Company determined that two of its directly-owned investment properties located in Dallas, Texas and Melville, New York were impaired, since the projected undiscounted cash flows for these properties were less than their carrying values. As a result, impairment losses were recorded related to those properties of \$19.7 million for the year ended December 31, 2015. For the year ended December 31, 2014, the Company determined that one of its directly-owned investment properties located in Seattle, Washington was impaired, since the contract sales price for this property was less than its carrying value. As a result, an impairment loss of \$0.3 million was recorded to write down its carrying value to its fair value for the year ended December 31, 2014. For the year ended December 31, 2013, the Company determined that four of its directly-owned investment properties located in El Segundo, California, Miami, Florida, Minneapolis, Minnesota and Dallas, Texas were impaired, since the projected undiscounted cash flows for these properties were less than their carrying values. As a result, an impairment loss of \$33.9 million (which excludes \$4.0 million that is recorded in discontinued operations) was recorded to write down their carrying values to their fair value for the year ended

December 31, 2013. If market conditions deteriorate or if management's plans for certain properties change, additional impairment charges could be required in the future. See Note 14 — Fair Value Disclosures — Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis — Impairment of Investment Property for additional information.

For the year ended December 31, 2015, impairment losses of \$44.2 million were recorded related to one of the Company's indirectly-owned properties located in Richmond, Virginia. For the year ended December 31, 2014, impairment losses of \$97.7 million were recorded related to two of the Company's indirectly-owned properties located in Richmond, Virginia and Phoenix, Arizona. For the year ended December 31, 2013, no impairment loss was recorded related to the Company's indirectly-owned properties. See Note 6 — Investments in Unconsolidated Entities for additional information.

### ***Cash and Cash Equivalents***

The Company considers all short-term, highly liquid investments that are readily convertible to cash with an original maturity of three months or less at the time of purchase to be cash equivalents.

### ***Restricted Cash***

As of December 31, 2015 and 2014, the Company had restricted cash of \$1.3 million and \$3.0 million, respectively. The Company previously entered into a variable-rate pooled mortgage facility (the "Deutsche Bank Credit Facility," formerly known as "HSH Credit Facility") with HSH Nordbank AG, New York Branch ("HSH Nordbank"). In December 2015, HSH Nordbank sold its interest in the Deutsche Bank Credit Facility and its related swap agreements to Deutsche Bank AG, New York Branch ("Deutsche Bank"). In November 2014, the Company repaid the outstanding debt balance it owed under the Deutsche Bank Credit Facility of \$102.3 million related to the Citymark, 3 Huntington Quadrangle and 5th and Bell properties prior to their specified maturity dates. In connection with the repayment of the debt, the Company incurred breakage fees of \$12.3 million to terminate the related swap agreements. As a result of the repayment of the debt, the Company is no longer required to maintain a letter of credit with the Bank of Montreal and thereby released the restricted cash of \$116.9 million.

The remaining balance in restricted cash for each period is related to escrow accounts required by certain of the Company's mortgage agreements.

### ***Concentration of Credit Risk***

As of December 31, 2015 and 2014, the Company had cash and cash equivalents and restricted cash deposited in certain financial institutions in excess of federally insured levels. Management regularly monitors the financial stability of these financial institutions in an effort to manage the Company's exposure to any significant credit risk in cash and cash equivalents or restricted cash. The Federal Deposit Insurance Corporation generally only insures limited amounts per depositor per insured bank.

### ***Tenant and Other Receivables***

Receivable balances outstanding consist primarily of base rents, tenant reimbursements and receivables attributable to straight-line rent. An allowance for the uncollectible portion of tenant and other receivables is determined based upon an analysis of the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located. Tenant and other receivables are shown at cost in the consolidated balance sheets, net of allowance for doubtful accounts of \$4.1 million and \$4.5 million at December 31, 2015 and December 31, 2014, respectively.

### ***Deferred Leasing Costs***

Deferred leasing costs primarily consist of direct leasing costs such as third-party leasing commissions and tenant inducements. Deferred leasing costs are capitalized and amortized over the life of the related lease. Tenant inducement amortization is recorded as a reduction to rental revenue and the amortization of other direct leasing costs is recorded as a component of amortization expense.

Tenant inducement amortization was \$16.9 million, \$15.7 million and \$16.7 million for the years ended December 31, 2015, 2014 and 2013, respectively, and was recorded as an offset to rental revenue. In addition, the Company recorded \$5.2 million, \$5.5 million and \$6.2 million as amortization expense related to other direct leasing costs for the years ended December 31, 2015, 2014 and 2013, respectively.

### ***Deferred Financing Costs***

Deferred financing costs consist of direct costs incurred in obtaining debt financing. These fees are presented as a direct reduction to the related debt liability for permanent mortgages and presented as an asset for revolving credit arrangements. In total, deferred financing costs were \$1.7 million and \$3.5 million as of the years ended December 31, 2015 and 2014. These costs are amortized into interest expense on a straight-line basis, which approximates the effective interest method, over the terms of the obligations. For the years ended December 31, 2015, 2014 and 2013, \$2.0 million, \$2.7 million and \$3.5 million, respectively, of deferred financing costs were amortized into interest expense in the accompanying consolidated statements of operations. See — Recent Accounting Pronouncements for additional information regarding the presentation of debt issuance costs in the financial statements.

### ***Other Assets***

Other assets included the following (in thousands):

	<b>December 31, 2015</b>	<b>December 31, 2014</b>
Deposit on investment property	\$ —	\$ 15,000 <sup>(1)</sup>
Prepaid insurance	663	724
Prepaid taxes	547	537
Other	1,357	1,549
<b>Total</b>	<b>\$ 2,567</b>	<b>\$ 17,810</b>

- (1) In December 2014, the Company funded a \$15.0 million deposit related to its acquisition of the Civica Office Commons, which the Company acquired in February 2015.

### ***Revenue Recognition***

Rental payments are generally paid by the tenants prior to the beginning of each month. As of December 31, 2015 and December 31, 2014, respectively, the Company recorded liabilities of \$8.5 million and \$7.2 million related to prepaid rental payments which were included in other liabilities in the accompanying consolidated balance sheets. The Company recognizes rental revenue on a straight-line basis over the life of the lease including rent holidays, if any. Straight-line rent receivable was \$36.9 million and \$40.5 million as of December 31, 2015 and December 31, 2014, respectively. Straight-line rent receivable consisted of the difference between the tenants' rents calculated on a straight-line basis from the date of acquisition or lease commencement over the remaining terms of the related leases and the tenants' actual rents due under the lease agreements and is included in tenant and other receivables in the accompanying consolidated balance sheets. Revenues associated with operating expense recoveries are recognized in the period in which the expenses are incurred based upon the tenant lease provisions. Revenues relating to lease termination fees are recognized on a straight-line basis amortized from the time that a tenant's right to occupy the leased space is modified through the end of the revised lease term.

Other revenues consist primarily of parking revenue and tenant reimbursements. Parking revenue represents amounts generated from contractual and transient parking and is recognized in accordance with contractual terms or as services are rendered. Other revenues relating to tenant reimbursements are recognized in the period that the expense is incurred.

### ***Income Taxes***

Hines REIT has elected to be treated as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). In addition, as of December 31, 2015 and 2014 the Company owned an investment in the Core Fund, which has invested in properties through other entities that have elected to be taxed as REITs.

Hines REIT's management believes that the Company and the applicable entities in the Core Fund are organized and operate in such a manner as to qualify for treatment as REITs and intend to operate in the foreseeable future in such a manner so that they will remain qualified as REITs for federal income tax purposes. Accordingly, no provision has been made for U.S. federal income taxes in the accompanying consolidated financial statements. In 2015, 2014 and 2013, income tax expense recorded by the Company was primarily comprised of a provision for the Texas margin tax. The Company does not believe it has any uncertain tax positions or unrecognized tax benefits requiring disclosure.

### ***Redemption of Common Stock***

In March 2013, the Company's board of directors amended and restated the Company's share redemption program to reinstate the program effective for share redemption requests received on or after April 1, 2013, subject to the conditions and limitations described in the amended and restated share redemption program. Prior to its reinstatement, the share redemption program had been suspended by the board of directors since November 30, 2009, except with respect to redemption requests made in connection with the death or disability (as defined in the Code) of a stockholder. Generally, funds available for redemption are limited to the amount of proceeds received from the Company's dividend reinvestment plan in the prior quarter. However, the board of directors has the discretion to redeem shares in excess of this amount if it determines there are sufficient available funds and it is appropriate to do so as long as the total amount redeemed does not exceed the amount required to redeem 10% of the Company's shares outstanding as of the same date in the prior calendar year. The board of directors determined to waive the limitation on the share redemption program and fully honor all eligible requests received for the year ended December 31, 2015 totaling \$31.4 million, which was in excess of the \$21.9 million received from the dividend reinvestment plan in the prior quarters. The Company has recorded liabilities of \$7.1 million and \$10.2 million in accounts payable and accrued expenses in the accompanying consolidated balance sheets as of December 31, 2015 and December 31, 2014, respectively, related to shares that had been tendered for redemption and approved for redemption by the board of directors as of those dates, but which were not redeemed until the subsequent month. Such amounts have been included in redemption of common shares in the accompanying consolidated statements of equity based on a redemption price of \$5.45 per share for ordinary share redemption requests and \$6.40 per share for redemption requests in connection with the death or disability of a stockholder made in 2014, \$6.50 per share for redemption requests in connection with the death or disability of a stockholder made during the first three quarters of 2015 and \$6.65 per share for redemption requests in connection with the death or disability of a stockholder made during the fourth quarter of 2015. The estimated per share net asset value of the Company's common stock as of September 30, 2014 was \$6.50 and was determined by the Company's board of directors in December 2014. The estimated per share net asset value of the Company's common stock as of June 30, 2015 is \$6.65 and was determined by the Company's board of directors in September 2015.

### ***Per Share Data***

Net income (loss) per common share is calculated by dividing the net income (loss) attributable to common stockholders for each period by the weighted average number of common shares outstanding during such period. Net income (loss) per common share on a basic and diluted basis is the same because the Company has no potentially dilutive common shares outstanding.

### ***Reclassifications***

In connection with recent amendments to the Accounting Standards Codification ("ASC" or the "Codification") issued by the Financial Accounting Standards Board ("FASB") regarding the presentation of debt issuance costs in financial statements, the Company reclassified deferred financing costs, excluding costs related to the Company's revolving credit arrangements, of \$2.5 million as of December 31, 2014, to notes payable on the consolidated balance sheet.

### ***Recent Accounting Pronouncements***

In April 2014, the FASB issued amendments to the Codification to provide guidance on reporting discontinued operations. These amendments raise the threshold for a disposal to qualify as a discontinued operation and require new disclosures of both discontinued operations and certain other disposals that do not meet the definition of a discontinued operation. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 31, 2014 and early adoption was permitted. The Company elected to adopt these amendments, effective January 1, 2014. As a result, the Company did not report any sales of real estate investment property in discontinued operations for the years ended December 31, 2015 and 2014 since the Company concluded that these sales do not represent a "strategic shift" in the Company's operations. See Note 3 — Real Estate Investments for additional information regarding the sales of Citymark, 4050/4055 Corporate Drive and 2555 Grand that did not qualify as discontinued operations as of December 31, 2015.

In May 2014, FASB issued amendments to the Codification to provide guidance on recognizing revenue from contracts with customers. The amendments also replace prior guidance regarding the recognition of revenue from sales of real estate, except for revenue from sales that are part of a sale-leaseback transaction. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. The Company is currently assessing the impact, if any, that the adoption of these amendments will have on its financial statements.

In February 2015, the FASB issued amendments to the Codification to provide guidance on consolidation evaluation for reporting organizations that are required to evaluate whether they should consolidate certain legal entities. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2015 and early adoption is permitted. The Company has evaluated the impact of the adoption of these amendments on our consolidated financial statements and has determined that the Company's operating partnership is considered a variable interest entity ("VIE"). However, the Company meets the disclosure exemption criteria as the Company is the primary beneficiary of the VIE and the Company's partnership interest is considered a majority voting interest. The Company has also determined that the Core Fund will be considered to be a VIE as a result of this new guidance. However, the Company will not consolidate the Core Fund since the Company is not the primary beneficiary.

In April 2015 and August 2015, the FASB issued amendments to change the prior guidance concerning the presentation of debt issuance costs in the financial statements. Under this revised guidance, an entity will present such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset, except for costs related to lines of credit which will remain an asset in the financial statements. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2015 and early adoption is permitted. The Company elected to adopt these amendments early, effective for the year ended December 31, 2015 and retroactively reclassified the prior periods presented. See — Reclassifications above for the impact on the Company's consolidated balance sheet.

In September 2015, the FASB issued new guidance that eliminates the requirement that an acquirer in a business combination account for measurement-period adjustments retrospectively. Instead, an acquirer will recognize a measurement-period adjustment during the period in which it determines the amount of the adjustment. This new guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2015 and early adoption is permitted. The Company does not expect this new guidance to have a material impact on its financial statements upon adoption.

In January 2016, the FASB issued new guidance intended to improve the recognition and the measurement of financial instruments. The Accounting Standards Update ("ASU") will require equity investments, excluding those investments accounted for under the equity method of accounting or those that result in consolidation of the investee, to be measured at fair value with the changes in fair value recognized in net income; will simplify the impairment assessment of those investments; will eliminate the disclosure of the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost and change the fair value calculation for those investments; will change the disclosure in other comprehensive income for financial liabilities that are measured at fair value in accordance with the fair value options for financial instruments; and will clarify that a deferred asset related to available-for-sale securities should be included in an entity's evaluation for a valuation allowance. This new guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. The Company is currently assessing the impact the adoption of this guidance will have on its financial statements.

In February 2016, the FASB issued an ASU intended to improve financial reporting about leasing transactions. The ASU will require companies that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. The accounting by companies that own the assets leased by the lessee (the lessor) will remain largely unchanged from current GAAP. The standard is effective for fiscal years beginning after December 15, 2018 and early adoption is permitted. The Company is currently assessing the impact the adoption of this guidance and does not believe it will have a material impact on the financial statements.

### 3. Real Estate Investments

Investment property consisted of the following (in thousands):

	December 31, 2015	December 31, 2014
Buildings and improvements	\$ 1,427,955	\$ 1,452,900
Less: accumulated depreciation	(167,200)	(206,460)
Buildings and improvements, net	1,260,755	1,246,440
Land	437,701	388,218
Investment property, net	\$ 1,698,456	\$ 1,634,658

### ***Property Sales***

In February 2015, the Company sold Citymark, an office building located in Dallas, Texas. The contract sales price for Citymark was \$38.9 million. The Company acquired Citymark in August 2005 for a contract purchase price of \$27.8 million. The Company recognized a gain on sale of this asset of \$21.1 million, which was recorded in gain (loss) on sale of real estate investments on the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

In April 2015, the Company sold 4050/4055 Corporate Drive, an industrial property located in Dallas, Texas. The contract sales price for 4050/4055 Corporate Drive was \$44.3 million. The Company acquired 4050/4055 Corporate Drive in May 2008 for a contract purchase price of \$42.8 million. The Company recognized a gain on sale of this asset of \$8.3 million, which was recorded in gain (loss) on sale of real estate investments on the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

In July 2015, the Company sold 2555 Grand, an office building located in Kansas City, Missouri. The contract sales price for 2555 Grand was \$153.5 million. The Company acquired 2555 Grand in February 2008 for a contract purchase price of \$155.8 million. The Company recognized a gain on sale of this asset of \$20.7 million, which was recorded in gain (loss) on sale of real estate investments on the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

In May 2014, the Company completed the sale of the Minneapolis Office/Flex Portfolio for a contract sales price of \$75.5 million. The Company acquired the portfolio in September 2007 for a contract purchase price of \$87.0 million. The Company recognized a gain on sale of this asset of \$9.5 million, which was recorded in gain (loss) on sale of real estate investments on the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

In October 2014, the Company sold Airport Corporate Center, a portfolio of properties located in the Miami Airport submarket of Miami, Florida. Airport Corporate Center consists of 11 buildings and a 5.46-acre land development site. The contract sales price for Airport Corporate Center was \$132.3 million. The Company originally acquired Airport Corporate Center in January 2006 for a contract purchase price of \$156.8 million. The Company recognized a gain on sale of this asset of \$9.0 million, which was recorded in gain (loss) on sale of real estate investments on the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

In December 2014, the Company sold the Seattle Design Center for a contract sales price of \$25.0 million which included a \$3.0 million investment in an entity affiliated with the buyer. The Seattle Design Center is a mixed-use office and retail complex located near the central business district of Seattle, Washington. The Company acquired Seattle Design Center in June 2007 for a contract purchase price of \$56.8 million. See Note 2 — Summary of Significant Accounting Policies — Impairment of Investment Property for information regarding impairment losses recorded upon the sale of Seattle Design Center.

For the years ended December 31, 2015 and 2014, the Company acquired the assets and assumed certain liabilities of two and nine real estate operating properties located in the United States, for an aggregate net purchase price of \$292.4 million and \$688.9 million, respectively. See Note 4 — Recent Acquisitions of Real Estate for additional information regarding the real estate operating properties acquired.

### ***Lease Intangibles***

As of December 31, 2015, the cost basis and accumulated amortization related to lease intangibles was as follows (in thousands):

	<b>Lease Intangibles</b>		
	<b>In-Place Leases</b>	<b>Out-of-Market Lease Assets</b>	<b>Out-of-Market Lease Liabilities</b>
Cost	\$ 238,176	\$ 35,158	\$ 50,798
Less: accumulated amortization	(124,891)	(24,178)	(21,099)
Net	\$ 113,285	\$ 10,980	\$ 29,699

As of December 31, 2014, the cost basis and accumulated amortization related to lease intangibles was as follows (in thousands):

	Lease Intangibles		
	In-Place Leases	Out-of-Market Lease Assets	Out-of-Market Lease Liabilities
Cost	\$ 254,029	\$ 43,834	\$ 56,267
Less: accumulated amortization	(127,055)	(25,120)	(27,505)
Net	\$ 126,974	\$ 18,714	\$ 28,762

Amortization expense was \$42.9 million, \$50.6 million and \$15.0 million for in-place leases for the years ended December 31, 2015, 2014 and 2013, respectively. Amortization of out-of-market leases, net, was an increase to rental revenue of \$2.5 million, \$3.3 million and \$2.5 million, respectively, for the years ended December 31, 2015, 2014 and 2013.

As of December 31, 2015, anticipated amortization of in-place leases and out-of-market leases, net, including out-of-market ground leases, for each of the years ended December 31, 2016 through December 31, 2020 were as follows (in thousands):

	In-Place Leases	Out-of-Market Leases, Net
2016	\$ 30,633	\$ (1,212)
2017	22,744	(285)
2018	17,589	(858)
2019	10,319	(1,470)
2020	7,608	(1,045)

### ***Leases***

In connection with its directly-owned properties, the Company has entered into non-cancelable lease agreements with tenants for space. As of December 31, 2015, the approximate fixed future minimum rentals for each of the years ending December 31, 2016 through December 31, 2020 and thereafter were as follows (in thousands):

	Fixed Future Minimum Rentals
2016	\$ 155,147
2017	144,900
2018	126,991
2019	108,127
2020	92,609
Thereafter	439,963
Total	\$ 1,067,737

During the years ended December 31, 2015, 2014 and 2013, the Company did not earn more than 10% of its revenue from any individual tenant.



#### 4. Recent Acquisitions of Real Estate

For the year ended December 31, 2015, the Company acquired the assets and assumed certain liabilities of two real estate operating properties located in the United States, for an aggregate net purchase price of \$292.4 million.

The amounts recognized for major assets acquired as of the acquisition date were determined by allocating the purchase price of each property acquired in 2015 as follows (in thousands):

Property Name	Acquisition Date	Building and Improvements	Land	In-place Lease Intangibles	Out-of-Market Lease Intangibles, Net	Discount Related to Assumed Mortgage Loan	Total Purchase Price
<b>2015</b>							
Civica Office Commons	02/11/2015	\$ 141,037	\$ 41,240	\$ 26,190	\$ (2,960)	\$ —	\$ 205,507
2851 Junction Avenue	05/14/2015	\$ 50,024	\$ 24,500	\$ 16,020	\$ (3,680)	\$ —	\$ 86,864
<b>2014</b>							
Grocery-Anchored Portfolio <sup>(1)</sup>	01/01/2014	\$ 102,506	\$ 63,900	\$ 24,980	\$ (12,670)	\$ (500)	\$ 178,216
Howard Hughes Center	01/15/2014	\$ 278,378	\$ 138,820	\$ 101,840	\$ (8,290)	\$ —	\$ 510,748

- (1) The Grocery-Anchored Portfolio Transaction, which was a step acquisition, was accounted for as a business combination resulting in the assets acquired and liabilities assumed being recorded at fair value as a result of the step acquisition. Prior to the acquisition, the joint venture with Weingarten was considered a variable interest entity and was accounted for under the equity method of accounting, since the Company did not have the ability to direct the significant activities that affected the economic performance of the joint venture. The Company received \$0.4 million in cash as a result of the step acquisition and determined that the fair value of the Company's previously held interest was \$167.2 million. The fair value of the Company's equity interest was estimated using market-based measurements, including cash flow and other valuation techniques. The fair value measurement is based on both significant inputs for similar assets and liabilities in comparable markets and significant inputs that are not observable in the markets in accordance with the Company's fair value measurements accounting policy. Key assumptions include: third-party broker valuation estimates; discount rates ranging from 6.5% to 9.0%; a terminal capitalization rate for similar properties; and factors that the Company believes market participants would consider in estimating fair value. In addition, the Company recognized a \$13.2 million gain, which represented the difference between the book value and the fair value of the Company's previously held equity method investment in the joint venture with Weingarten and has been included in the line item, "Gain (loss) on sale or dissolution of unconsolidated joint venture" in the consolidated statements of operations and comprehensive income (loss).

The weighted average amortization periods for the intangible assets and liabilities acquired in connection with the 2015 and 2014 acquisitions, as of the date of the acquisition, were as follows (in years):

	In-Place Leases	Above-Market Lease Assets	Below-Market Lease Liabilities
<b>2015 Acquisitions:</b>			
Civica Office Commons	3.9	4.0	3.9
2851 Junction Avenue	14.4	—	14.4
<b>2014 Acquisitions:</b>			
Grocery-Anchored Portfolio	15.4	7.1	39.3
Howard Hughes Center	4.4	4.7	6.1

The table below includes the amounts of revenue and net income (loss) of the acquisitions completed during the year ended December 31, 2015, which are included in the Company's consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015 (in thousands):

<b>2015 Acquisitions</b>		<b>For the Year Ended December 31, 2015</b>	
Civica Office Commons	Revenue	\$	14,113
	Net income (loss)	\$	(906)
2851 Junction Avenue	Revenue	\$	4,231
	Net income (loss)	\$	1,668

The following unaudited consolidated information is presented to give effect to the 2015 acquisitions through December 31, 2015 as if the acquisitions occurred on January 1, 2014. This information excludes activity that is non-recurring and not representative of the Company's future activity, primarily acquisition fees and expenses of \$1.1 million for the year ended December 31, 2015. The information below is not necessarily indicative of what the actual results of operations would have been had the Company completed these transactions on January 1, 2014, nor does it purport to represent the Company's future operations (amounts in thousands, except per share amounts):

	<b>For the Year Ended December 31,</b>	
	<b>Pro Forma 2015</b>	<b>Pro Forma 2014</b>
Revenue	\$ 223,001	\$ 258,579
Net income (loss) from continuing operations	\$ 44,372	\$ 46,412
Basic and diluted income (loss) from continuing operations per common share	\$ 0.20	\$ 0.20

The table below includes the amounts of revenue and net income (loss) of the acquisitions completed during the year ended December 31, 2014, which are included in the Company's consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014 (in thousands):

<b>2014 Acquisitions</b>		<b>For the Year Ended December 31, 2014</b>	
Grocery-Anchored Portfolio	Revenue	\$	17,808
	Net income (loss)	\$	3,099
Howard Hughes Center	Revenue	\$	47,378
	Net income (loss)	\$	(11,900)

The following unaudited consolidated information is presented to give effect to the 2014 acquisitions through December 31, 2014 as if the acquisitions occurred on January 1, 2013. This information excludes activity that is non-recurring and not representative of the Company's future activity, primarily acquisition fees and expenses of \$1.4 million for the year ended December 31, 2014, as well as the gain on the dissolution of the Company's joint venture as a result of the Grocery Anchored Portfolio Transaction equal to \$13.2 million for the year ended December 31, 2014 and the gain on the sale of the Company's investment in Distribution Park Rio equal to \$16.1 million for the year ended December 31, 2013. The information below is not necessarily indicative of what the actual results of operations would have been had the Company completed these transactions on January 1, 2013, nor does it purport to represent the Company's future operations (amounts in thousands, except per share amounts):

	<b>For the Year Ended December 31,</b>	
	<b>Pro Forma 2014</b>	<b>Pro Forma 2013</b>
Revenue	\$ 238,053	\$ 235,325
Net income (loss) from continuing operations	\$ 35,440	\$ 8,641
Basic and diluted income (loss) from continuing operations per common share	\$ 0.16	\$ 0.04

## 5. Discontinued Operations

In July 2013, the Company sold the Raytheon/DIRECTV buildings and One Wilshire, which the Company acquired in March 2008 and August 2007, respectively, for a contract purchase price of \$407.0 million. The Raytheon and DIRECTV buildings comprise a two-building office complex in the South Bay submarket in El Segundo, California, and One Wilshire is an office building with retail space and a subterranean parking garage located in Los Angeles, California. The contract sales price was \$550.0 million.

In March 2013, the Company sold Williams Tower, an office building with an adjacent parking garage located in the Galleria/West Loop submarket of Houston, Texas, which it acquired in May 2008 for a contract purchase price of \$271.5 million. The contract sales price was \$412.0 million.

The operating results of these three properties have been reclassified and reported as income (loss) from discontinued operations in the Consolidated Statements of Operations and Comprehensive Income (Loss) below. As described in Note 2 — Summary of Significant Accounting Policies — Recent Accounting Pronouncements, the Company adopted amendments to the Codification regarding discontinued operations effective January 1, 2014. As a result, none of the Company's dispositions for the years ended December 31, 2015 and 2014 were classified as discontinued operations. The additional income (loss) from discontinued operations recorded in 2015 and 2014 is related to properties sold prior to the adoption of the amended discontinued operations guidance issued in April 2014.

	<u>2015</u>	<u>2014</u>	<u>2013</u>
	(In thousands)		
<b>Revenues:</b>			
Rental revenue	\$ 28	\$ (271)	\$ 32,141
Other revenue	(105)	20	7,096
Total revenues	(77)	(251)	39,237
<b>Expenses:</b>			
Property operating expenses	111	111	9,689
Real property taxes	—	—	4,383
Property management fees	—	(1)	905
Depreciation and amortization	—	—	8,308
Impairment losses	—	—	4,006 <sup>(1)</sup>
Total expenses	111	110	27,291
Income (loss) from discontinued operations before interest income (expense), benefit (provision) for income taxes, gain (loss) on settlement of debt and gain (loss) on sale of discontinued operations	(188)	(361)	11,946
Interest expense	—	—	(6,868)
Interest income	14	22	26
Benefit (provision) for income taxes	—	(8)	(673)
Gain (loss) on settlement of debt	—	—	(9,839)
Income (loss) from discontinued operations before gain (loss) on sale of discontinued operations	(174)	(347)	(5,408)
Gain (loss) on sale of discontinued operations	—	—	310,386
<b>Income (loss) from discontinued operations</b>	<u>\$ (174)</u>	<u>\$ (347)</u>	<u>\$ 304,978</u>

- (1) The contract sales price for the Raytheon/DIRECTV buildings was less than their carrying values and, as a result, an impairment loss was recorded for the year ended December 31, 2013 related to these discontinued operations.

The tables below show income (loss) and earnings (loss) per share attributable to common stockholders allocated between continuing operations and discontinued operations:

	<b>2015</b>	<b>2014</b>	<b>2013</b>
	<b>(In thousands, except per share amounts)</b>		
Income (loss) from continuing operations attributable to common stockholders	\$ 43,058	\$ 47,924	\$ 60,227
Income (loss) from discontinued operations attributable to common stockholders	(161)	(324)	287,839
Net income (loss) attributable to common stockholders	<u>\$ 42,897</u>	<u>\$ 47,600</u>	<u>\$ 348,066</u>

**Basic and diluted earnings (loss) per share attributable to common stockholders**

Income (loss) from continuing operations	\$ 0.19	\$ 0.21	\$ 0.26
Income (loss) from discontinued operations	\$ —	\$ —	\$ 1.24

**6. Investments in Unconsolidated Entities**

As discussed in Note 1 — Organization, the Company owns indirect investments in six properties through its interests in the Core Fund. During January 2013, the Company sold its 50% interest in Distribution Park Rio through the buy/sell provision in the joint venture agreement to an entity partially owned by an affiliate of Hines. Net proceeds to the Company from this transaction were \$43.3 million.

As of December 31, 2013, the Company also owned a 70% interest in the Grocery-Anchored Portfolio, which was accounted for as an equity method investment. In January 2014, the Company completed the Grocery-Anchored Portfolio Transaction. See Note 4 — Recent Acquisitions of Real Estate for additional information regarding the Grocery-Anchored Portfolio Transaction.

In 2014, the Company invested \$3.0 million in an unconsolidated entity as described in Note 3 — Real Estate Investments. This investment was fully impaired as a result of anticipated cash flow of the entity.

The table below presents the activity of the Company's unconsolidated entities as of and for the periods presented (in thousands):

	<b>For the Years Ended December 31,</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
Beginning balance	\$ 187,668	\$ 393,695	\$ 329,418
Contributions	—	3,000	104,059
Distributions declared	(130,480)	(106,637)	(96,713)
Impairment losses of unconsolidated entities	—	(3,000)	—
Equity in earnings (losses)	43,267	56,936	82,468
Effect of sale of unconsolidated joint venture	—	(156,326)	(25,537)
Ending balance	<u>\$ 100,455</u>	<u>\$ 187,668</u>	<u>\$ 393,695</u>

Condensed financial information for the Core Fund is summarized as follows (in thousands):

**Condensed Consolidated Balance Sheets for the Core Fund**

	<b>December 31, 2015</b>	<b>December 31, 2014</b>
<b>ASSETS</b>		
Cash	\$ 45,471	\$ 87,154
Investment property, net	905,229	1,743,681
Other assets <sup>(1)</sup>	214,238	451,306
Total Assets	<u>\$ 1,164,938</u>	<u>\$ 2,282,141</u>
<b>LIABILITIES AND EQUITY</b>		
Debt <sup>(1)</sup>	\$ 636,239	\$ 1,196,503
Other liabilities	73,401	176,821
Redeemable noncontrolling interests	124,413	192,172
Equity	330,885	716,645
Total Liabilities and Equity	<u>\$ 1,164,938</u>	<u>\$ 2,282,141</u>

- (1) The Core Fund elected to early adopt ASU No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs." as of December 31, 2015 and prior period amounts have been reclassified to conform to the current period presentation. The Core Fund reclassified deferred financing costs, excluding costs related to the Core Fund's revolving credit arrangements, of \$2.1 million as of December 31, 2014, to debt on the condensed consolidated balance sheet for the Core Fund.

The Core Fund sold four and three properties during the years ended December 31, 2015 and 2014, respectively. In 2013, the Core Fund sold three properties. The Core Fund has elected to adopt the amendments to the Codification that provide guidance on reporting discontinued operations early, effective January 1, 2014, and as a result, did not report the sale of The KPMG Building, 720 Olive Way, Charlotte Plaza, 333 West Wacker, Riverfront Plaza and its remaining ownership interest in the entity that owns One North Wacker in discontinued operations for the periods presented. In January 2014, the Core Fund sold 101 Second Street, which had been deemed held for sale as of December 31, 2013 and was reclassified into assets and liabilities held for sale, which are included in other assets and other liabilities and income from discontinued operations for all periods presented. The results of operations for the remainder of the properties sold have been reclassified into discontinued operations for all periods presented, which are reflected in the table below (in thousands).

**Condensed Consolidated Statements of Operations for the Core Fund**

	<b>For the Years Ended December 31,</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
Total revenues	\$ 157,848	\$ 238,361	\$ 258,212
Total expenses	217,487	344,316	273,749
Gain (loss) on sale of real estate investments	271,187	182,407	—
Income (loss) from continuing operations	211,548	76,452	(15,537)
Income (loss) from discontinued operations	—	173,990	751,220
Net income (loss)	211,548	250,442	735,683
Less (income) loss allocated to noncontrolling interests	(49,289)	(49,334)	(436,783)
Net income (loss) attributable to parent	<u>\$ 162,259</u>	<u>\$ 201,108</u>	<u>\$ 298,900</u>

The following discusses items of significance for the periods presented for our equity method investments:

In January 2015, a subsidiary of the Core Fund sold its remaining 51% interest in the entity that owns One North Wacker for \$240.0 million. The Core Fund previously sold a 49% noncontrolling interest in One North Wacker in December 2011. One North Wacker was acquired in March 2008 for a contract purchase price of \$540.0 million. As a result of the sale of the 51% interest in One North Wacker, the Core Fund recorded a gain on sale of \$140.2 million. As a result of the sale, the Company recognized a gain on sale of \$34.3 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

In April 2015, the Core Fund sold Charlotte Plaza for a contract sales price of \$160.0 million. Charlotte Plaza was acquired in June 2007 for a contract purchase price of \$175.5 million. As a result of the sale of Charlotte Plaza, the Core Fund recorded a gain on sale of \$27.3 million. As a result of the sale, the Company recognized a gain on sale of \$6.7 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

In November 2015, the Core Fund sold 333 West Wacker for a contract sales price of \$320.5 million. 333 West Wacker was acquired in April 2006 for a contract purchase price of \$223.0 million. As a result of the sale of 333 West Wacker, the Core Fund recorded a gain on sale of \$102.7 million. As a result of the sale, the Company recognized a gain on sale of \$20.0 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

For the year ended December 31, 2015, the Core Fund recorded impairment losses of \$44.2 million on Riverfront Plaza in Richmond, Virginia due to deterioration of market conditions. In December 2015, the Core Fund sold Riverfront Plaza for a contract sales price of \$147.5 million. Riverfront Plaza was acquired in November 2006 for a contract purchase price of \$277.5 million. These impairments resulted in a decrease in our equity in earnings (losses) of unconsolidated entities, net, attributable to our investment in the Core Fund of \$10.8 million, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2015.

In January 2014, the Core Fund sold 101 Second Street for a contract sales price of \$297.5 million. 101 Second Street was acquired in September 2004 for a contract purchase price of \$157.0 million. As a result of the sale of 101 Second Street, the Core Fund recorded a gain on sale of \$174.4 million. The results of operations for 101 Second Street were reclassified into discontinued operations for the periods presented in the table above as a result of this transaction. As a result of the sale, the Company recognized a gain of \$41.6 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

In May 2014, the Core Fund sold The KPMG Building for a contract sales price of \$274.0 million. The KPMG Building was acquired in September 2004 for a contract purchase price of \$148.0 million. As a result of the sale of The KPMG Building, the Core Fund recorded a gain on sale of \$155.9 million. As a result of the sale, the Company recognized a gain of \$37.2 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

In June 2014, the Core Fund sold 720 Olive Way for a contract sales price of \$101.0 million. 720 Olive Way was acquired in January 2006 for a contract purchase price of \$83.7 million. As a result of the sale of 720 Olive Way, the Core Fund recorded a gain on sale of \$26.5 million. As a result of the sale, the Company recognized a gain of \$5.0 million, which is included in equity in earnings (losses) of unconsolidated entities, net, in the consolidated statements of operations and comprehensive income (loss) for the year ended December 31, 2014.

During the year ended December 31, 2014, the Core Fund recorded impairment losses of \$97.7 million on Riverfront Plaza in Richmond, Virginia and Renaissance Square in Phoenix, Arizona due to deterioration of market conditions.

In June 2013, the Core Fund sold 425 Lexington Avenue, 499 Park Avenue and 1200 19th Street (collectively, the “New York Trust Assets”). Both 425 Lexington and 499 Park Avenue are located in midtown Manhattan, New York and 1200 19th Street is located in the Golden Triangle in Washington D.C.’s central business district. The Core Fund acquired the New York Trust Assets in August 2003 for a contract purchase price \$581.1 million. The contract sales price was \$1.3 billion. As a result of the sale of the New York Trust Assets, the Core Fund recognized a gain on sale of \$291.6 million. The results of operations for the New York Trust Assets were reclassified into discontinued operations for the periods presented in the table above as a result of this transaction. The Core Fund paid a distribution to the Company in the amount of \$81.3 million in August 2013, a majority of which was related to the sale of the New York Trust Assets.

## 7. Debt Financing

As of December 31, 2015 and 2014, the Company had \$853.4 million and \$868.0 million of debt outstanding, respectively, with a weighted average years to maturity of 1.1 years and 2.1 years, respectively, and a weighted average interest rate of 3.9% and 3.9%, respectively. The following table includes all of the Company's outstanding notes payable balances as of December 31, 2015 and December 31, 2014 (in thousands, except interest rates):

Description	Maturity Date	Interest Rate Description	Interest Rate	Principal Outstanding at December 31, 2015	Principal Outstanding at December 31, 2014
<b>SECURED MORTGAGE DEBT</b>					
Arapahoe Business Park I <sup>(1)</sup>	6/11/2015	N/A	N/A	\$ —	\$ 9,117
Arapahoe Business Park II <sup>(2)</sup>	11/11/2015	N/A	N/A	—	9,568
1515 S. Street	9/1/2016	Fixed	4.25%	36,618	37,702
345 Inverness Drive	12/11/2016	Fixed	5.85%	14,224	14,470
JPMorgan Chase Tower <sup>(3)</sup>	2/1/2016	Variable	2.75%	149,542	153,219
Thompson Bridge Commons	3/1/2018	Fixed	6.02%	4,959	5,225
<b>DEUTSCHE BANK POOLED MORTGAGE FACILITY <sup>(4)</sup></b>					
321 North Clark, 1900 and 2000 Alameda	8/1/2016	Fixed via swap	5.86%	169,697	169,697
3400 Data Drive, 2100 Powell	1/23/2017	Fixed via swap	5.25%	98,000	98,000
Daytona and Laguna Buildings	5/2/2017	Fixed via swap	5.36%	119,000	119,000
<b>OTHER NOTES PAYABLE</b>					
JP Morgan Chase Revolving Credit Facility - Revolving Loan <sup>(5)</sup>	4/1/2017	Variable	1.95%	61,400	52,000
JP Morgan Chase Revolving Credit Facility - Term Loan <sup>(5)</sup>	4/1/2018	Variable	1.85%	200,000	200,000
JPMorgan Chase - Bridge Credit Agreement <sup>(6)</sup>	9/11/2015	N/A	N/A	—	—
<b>TOTAL PRINCIPAL OUTSTANDING</b>				<b>853,440</b>	<b>867,998</b>
Unamortized Discount <sup>(7)</sup>				(6)	(340)
Unamortized Deferred Financing Fees <sup>(8)</sup>				(1,189)	(2,541)
<b>NOTES PAYABLE</b>				<b>\$ 852,245</b>	<b>\$ 865,117</b>

- (1) In April 2015, the Company paid in full the Arapahoe Business Park I secured mortgage loan.
- (2) In September 2015, the Company paid in full the Arapahoe Business Park II secured mortgage loan.
- (3) In January 2016, the Company made a payment of \$100.0 million to pay down the JPMorgan Chase Tower secured mortgage debt. In January 2016, the maturity date of the remaining loan balance was extended for an additional year to February 1, 2017.
- (4) In December 2015, HSH Nordbank sold its interest in the HSH Credit Facility and its related swap agreements to Deutsche Bank. No other terms or conditions of the credit facility were changed.
- (5) See the discussion following the heading "JPMorgan Revolving Credit Facility" below for additional information regarding the Company's acquisition credit facility.
- (6) See the discussion following the heading "Bridge Credit Agreement" below for additional information regarding the Company's loan facility.

- (7) The Company assumed notes payable in connection with various acquisitions, which were recorded at their estimated fair value as of the date of acquisition. The difference between the fair value at acquisition and the principal outstanding is amortized over the term of the related note.
- (8) The Company reclassified the deferred financing costs, excluding costs related to lines of credit, to notes payable, net on the consolidated balance sheets. See Note 2 — Summary of Significant Accounting Policies for additional information.

### ***Bridge Credit Agreement***

In February 2015, the Operating Partnership entered into a Bridge Credit Agreement (the “Bridge Credit Agreement”) with Chase to establish a \$30.0 million secured term loan facility (the “Bridge Facility”) to provide temporary financing related to the Company’s acquisition of Civica Office Commons in February 2015. The Company repaid all amounts outstanding under this facility in July 2015. No additional credit was available under this facility after that date.

### ***JPMorgan Revolving Credit Facility***

In January 2014, the Operating Partnership entered into the JPMorgan Acquisition Credit Agreement with Chase to establish a \$425.0 million unsecured term loan facility (the “Acquisition Credit Facility”). In connection with the acquisition of the Howard Hughes Center in January 2014, the Company borrowed the full capacity under the Acquisition Credit Facility. The Acquisition Credit Facility had a maturity date of May 15, 2014 with two 30-day extension options. The Company made a payment of \$45.0 million related to this financing in February 2014.

In April 2014, the Operating Partnership entered into a credit agreement (the “Credit Agreement”) with Chase, as Administrative Agent for itself and various lenders named in the Credit Agreement. The Credit Agreement provides for borrowings up to \$225.0 million under a revolving credit facility (the “Revolving Loan Commitment”) and up to \$200.0 million under a term loan (the “Term Loan Commitment”), which the Company refers to collectively as the “Revolving Credit Facility”. Upon entry into the Credit Agreement in April 2014, the Company borrowed \$170.0 million under the Revolving Loan Commitment and \$200.0 million under the Term Loan Commitment to repay \$370.0 million in loans outstanding under the JPMorgan Acquisition Credit Agreement. The Company also made an additional payment of \$10.0 million in April 2014 on the JPMorgan Acquisition Credit Agreement so that the entire \$380.0 million in loans outstanding under the agreement as of March 31, 2014 was repaid. The Revolving Loan Commitment has a maturity date of April 1, 2017, subject to a one-year extension at the option of the Company. The Term Loan Commitment has a maturity date of April 1, 2018. The Revolving Loan Commitment had an all-in interest rate of 1.86% on the date of the borrowing and the Term Loan Commitment had an all-in interest rate of 1.76% on the date of the borrowing. In connection with this financing, the Company’s Advisor agreed to waive the entire \$4.3 million debt financing fee otherwise payable to the Advisor pursuant to the Advisory Agreement.

During the year ended December 31, 2015, the Company borrowed \$278.0 million and made payments of \$268.6 million under the Revolving Loan Commitment.

### ***Deutsche Bank Pooled Mortgage Facility (Formerly HSH Pooled Mortgage Facility)***

In August 2006 (as amended in January 2007), certain of the Company’s subsidiaries entered into a secured credit facility in the maximum principal amount of \$520.0 million (the “Deutsche Bank Credit Facility”), subject to certain borrowing limitations. The total borrowing capacity under the Deutsche Bank Credit Facility was based upon a percentage of the appraised values of the properties that the Company selected to serve as collateral under this facility, subject to certain debt service coverage limitations. Amounts drawn under the Deutsche Bank Credit Facility bear interest at variable interest rates based on one-month LIBOR plus an applicable margin. In December 2015, HSH Nordbank sold its interest in the Deutsche Bank Credit Facility and its related swap agreements to Deutsche Bank.

The Company purchased interest rate protection in the form of interest rate swap agreements prior to borrowing any amounts under the Deutsche Bank Credit Facility to secure it against fluctuations of LIBOR. Loans under the Deutsche Bank Credit Facility may be prepaid in whole or in part, subject to the payment of certain prepayment fees and breakage costs. As of December 31, 2015, the Company had \$386.7 million outstanding under the Deutsche Bank Credit Facility following the repayment of \$102.3 million of principal related to the Citymark, 3 Huntington Quadrangle and 5th and Bell properties in November 2014. The Company has no remaining borrowing capacity under this facility.

The Operating Partnership provides customary non-recourse carve-out guarantees under the Deutsche Bank Credit Facility and limited guarantees with respect to the payment and performance of (i) certain tenant improvement and leasing commission



obligations in the event the properties securing the loan fail to meet a combined occupancy requirement of at or above 85% and (ii) certain major capital repairs with respect to the properties securing the loans.

The Deutsche Bank Credit Facility provides that an event of default will exist if a change in majority ownership or control occurs for the Advisor or Hines, or if the Advisor no longer provides advisory services or manages the day-to-day operations of Hines REIT. The Deutsche Bank Credit Facility also contains other customary events of default, some with corresponding cure periods, including, without limitation, payment defaults, cross-defaults to other agreements evidencing indebtedness and bankruptcy-related defaults, and customary covenants, including limitations on the incurrence of debt and granting of liens and the maintenance of certain financial ratios.

### ***Additional Debt Secured by Investment Property***

From time to time, the Company obtains mortgage financing for its properties outside of the credit facilities described above. Other than the exceptions described in the notes to the table above, these mortgages contain fixed rates of interest and are secured by the property to which they relate. These mortgage agreements contain customary events of default, with corresponding grace periods, including payment defaults, cross-defaults to other agreements and bankruptcy-related defaults, and customary covenants, including limitations on liens and indebtedness and maintenance of certain financial ratios. In addition, the Company has executed customary recourse carve-out guarantees of certain obligations under its mortgage agreements and the other loan documents.

The following table summarizes, as of December 31, 2015, the required principal payments on the Company's outstanding notes payable for each of the years ended December 31, 2016 through December 31, 2020 and for the period thereafter (in thousands):

	Principal Payments due by Year					
	2016	2017	2018	2019	2020	Thereafter
Notes Payable	\$ 370,363	\$ 278,700	\$ 204,377	\$ —	\$ —	\$ —

The Company is not aware of any instances of noncompliance with financial covenants as of December 31, 2015.

## **8. Derivative Instruments**

The Company has several interest rate swap transactions with Deutsche Bank, who purchased the interest in the swaps from HSH Nordbank in December 2015. These swap transactions were entered into as economic hedges against the variability of future interest rates on the Company's variable interest rate borrowings under the Deutsche Bank Credit Facility. The Company has not designated any of its derivative instruments as hedging instruments for accounting purposes. The interest rate swaps have been recorded at their estimated fair value in the accompanying balance sheets and changes in the fair value were recorded in gain (loss) on derivative instruments, net in the Company's consolidated statements of operations. See Note 14 — Fair Value Disclosures for additional information.

The tables below provide additional information regarding each of the Company's outstanding interest rate swaps (all amounts are in thousands except for interest rates):

Effective Date	Expiration Date	Notional Amount	Interest Rate Received	Interest Rate Paid
August 1, 2006	August 1, 2016	\$ 169,697	LIBOR	5.4575%
January 12, 2007	January 12, 2017	\$ 98,000	LIBOR	4.8505%
May 1, 2007	May 1, 2017	\$ 119,000	LIBOR	4.9550%

The Company has not entered into any master netting arrangements with its third-party counterparties and does not offset on its consolidated balance sheets the fair value amounts recorded for derivative instruments. The table below presents the fair value of the Company's derivative instruments included in "Liabilities — Interest Rate Swap Contracts" on the Company's consolidated balance sheets, as of December 31, 2015 and December 31, 2014:

<b>Derivatives not designated as hedging instruments for accounting purposes:</b>	<b>Liability Derivatives Fair value as of December 31,</b>	
	<b>2015</b>	<b>2014</b>
Interest rate swap contracts	\$ 17,448	\$ 34,393
Total derivatives	\$ 17,448	\$ 34,393

The table below presents the effects of the changes in fair value of the Company's derivative instruments in the Company's consolidated statements of operations and comprehensive income (loss) for the years ended December 31, 2015, 2014 and 2013:

	<b>For the Years Ended December 31,</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
Gain (loss) on interest rate swaps	\$ 16,945	\$ 33,258	\$ 33,559
Total	\$ 16,945	\$ 33,258	\$ 33,559

## 9. Distributions

With the authorization of its board of directors, the Company declared distributions in the amount of \$0.00138082 per share, per day for the period from July 2010 through March 2013, and \$0.00041425 of such per share, per day distributions for the period from July 2011 through March 2013 were designated by the Company as special distributions, which represent a return of a portion of the stockholders' invested capital and, as such, reduced their remaining investment in the Company. The special distributions were funded with a portion of the proceeds from sales of investment property. The above designation of a portion of the distributions as special distributions does not impact the tax treatment of the distributions to the Company's stockholders.

On March 25, 2013, the Company declared a distribution of approximately \$198.0 million, resulting in a distribution to stockholders of \$0.80 per share that was paid during the three months ended June 30, 2013 to all stockholders of record as of April 2, 2013, which is reflected in the table below. This distribution was designated by the Company as a special distribution, which was a return of a portion of the stockholders' invested capital and, as such, reduced their remaining investment in the Company. The special distribution represents a portion of the proceeds from the sale of Williams Tower and other strategic asset sales. The special distribution was not subject to reinvestment pursuant to the Company's dividend reinvestment plan and was paid in cash. In the aggregate, the Company has declared special distributions in total of \$1.01 per share.

Further, with the authorization of its board of directors, the Company declared distributions for April 2013 through March 2016. These distributions were or will be calculated based on stockholders of record each day during this period in an amount equal to \$0.00073973 per share, per day and will be paid on the first day of the month following the fiscal quarter to which they relate in cash, or reinvested in stock for those participating in the Company's dividend reinvestment plan. This rate per share, per day, reflects a reduction from the \$0.00138082 per share, per day rate that was declared previously, as described above.

The table below outlines the Company's total distributions declared to stockholders and noncontrolling interests for the years ended December 31, 2015, 2014 and 2013, respectively, including the breakout between the distributions paid in cash and those reinvested pursuant to the Company's dividend reinvestment plan (all amounts are in thousands).

Years Ended	Stockholders			Noncontrolling Interests
	Cash Distributions	Distributions Reinvested	Total Declared <sup>(1) (2)</sup>	Total Declared <sup>(1)</sup>
December 31, 2015	\$ 38,600	\$ 21,711	\$ 60,311	\$ 299
December 31, 2014	\$ 38,722	\$ 22,411	\$ 61,133	\$ 299
December 31, 2013	\$ 244,277	\$ 28,801	\$ 273,078	\$ 1,248

- (1) As stated above, a portion of the total distributions declared were designated by the Company as special distributions and funded using proceeds from sales of investment properties, which represented a return of a portion of the stockholders, and noncontrolling interests' invested capital. For the year ended December 31, 2013, \$206.7 million of the Company's distributions declared were designated as special distributions, \$198.0 million of which related to the one-time \$0.80 per share special distribution described above.
- (2) Excluded from this table are ordinary distributions declared with respect to the Participation Interest (as discussed further in Note 10 — Related Party Transactions). Included in the \$273.1 million amount declared above is the \$10.0 million special distribution declared in March 2013 to the Participation Interest.

## 10. Related Party Transactions

The table below outlines fees incurred and expense reimbursements payable to Hines, the Advisor and Hines Securities, Inc. for each of the years ended December 31, 2015, 2014 and 2013 and amounts outstanding as of December 31, 2015 and 2014. A description of each of the fees included in the table follows (all amounts are in thousands):

Type and Recipient	Incurred for the Years Ended December 31,			Unpaid as of December 31,	
	2015	2014	2013	2015	2014
Participation Interest in the Operating Partnership – HALP Associates Limited Partnership	\$ 22,332	\$ 21,493	\$ 13,674	\$ 126,637	\$ 108,911
<b>Due to Affiliates</b>					
Acquisition Fee - the Advisor	\$ 580	\$ 1,012	\$ —	—	—
Asset Management Fee – the Advisor	\$ 13,664	\$ 14,537	\$ 14,296	1,131	1,135
Debt Financing Fee – the Advisor	\$ —	\$ —	\$ 3,600	—	—
Other - The Advisor	\$ 4,295	\$ 4,483	\$ 4,260	633	656
Property Management Fee – Hines	\$ 5,115	\$ 5,391	\$ 5,037	99	34
Leasing Fee – Hines	\$ 3,091	\$ 2,421	\$ 1,740	2,240	2,252
Tenant Construction Management Fees – Hines	\$ 268	\$ 116	\$ 190	—	5
Expense Reimbursements – Hines (with respect to management and operation of the Company's properties)	\$ 11,521	\$ 13,470	\$ 14,012	398	612
Due to Affiliates				\$ 4,501	\$ 4,694

### ***Advisory Agreement***

Pursuant to the Advisory Agreement, which, if not renewed, expires on December 31, 2016, the Company is required to pay the following fees and expense reimbursements:

*Acquisition Fee* — The Company pays acquisitions fees to the Advisor equal to 1.0% of the purchase price of each real estate investment the Company acquires or originates, including any debt attributable to such investments, half of which is payable in cash and half of which is payable as an increase to the Participation Interest.

In connection with the acquisition of 2851 Junction Avenue in May 2015, the Company was obligated to pay approximately \$0.9 million of acquisition fees to the Advisor, half of which was payable in cash and half of which was payable as an increase to the Participation Interest. The Advisor and HALP, the holder of the Participation Interest, respectively, agreed to waive \$0.3 million of the cash acquisition fee and all of the \$0.4 million acquisition fee payable as an increase to the Participation Interest. In connection with the acquisition of Civica Office Commons in February 2015, the Company was obligated to pay approximately \$2.1 million of acquisition fees to the Advisor, half of which was payable in cash and half of which was payable as an increase to the Participation Interest. The Advisor and HALP, respectively, agreed to waive \$0.6 million of the cash acquisition fee and all of the \$1.0 million acquisition fee payable as an increase to the Participation Interest. In connection with the acquisition of the Howard Hughes Center, the Company was obligated to pay approximately \$5.0 million of acquisition fees to the Advisor, half of which was payable in cash and half of which was payable as an increase to the Participation Interest. The Advisor and HALP, respectively, agreed to waive \$1.5 million of the cash acquisition fee and the entire \$2.5 million acquisition fee payable related to the Participation Interest.

*Asset Management Fees* — The Company pays asset management fees to the Advisor for services related to managing, operating, directing and supervising the operations and administration of the Company and its assets. Asset management fees were earned by the Advisor monthly in an amount equal to 0.0625% of the net equity capital the Company has invested in real estate investments as of the end of each month. Asset management fees are expensed in the consolidated statements of operations and unpaid amounts are included in due to affiliates in the consolidated balance sheets.

*Debt Financing Fee* — The Company pays financing fees to the Advisor for services related to identifying and evaluating potential financing and refinancing sources, negotiating and executing financing agreements and monitoring the debt facilities. These fees are equal to 1.0% of the amount (i) obtained under any property loan or (ii) made available to the Company under any other debt financing. As the Company incurs the financing fees payable to the Advisor, these fees will be deferred and amortized into interest expense using a straight-line method, which approximates the effective interest method, over the life of the related debt. In the case of a debt modification, the Company will expense the financing fees payable to the Advisor as incurred.

In connection with the financing pursuant to the Bridge Credit Agreement in February 2015, the Advisor agreed to waive the entire \$0.3 million debt financing fee that otherwise would be payable to the Advisor. In connection with the financing pursuant to the JPMorgan Acquisition Credit Agreement in January 2014, the Advisor agreed to waive the entire \$4.3 million debt financing fee that otherwise would be payable to the Advisor. Additionally, in connection with the financing pursuant to the Credit Agreement in April 2014, the Advisor agreed to waive the entire \$4.3 million debt financing fee otherwise payable to the Advisor pursuant to the Advisory Agreement. See Note 7 — Debt Financing for additional information on the debt financing fee waived.

*Reimbursement by the Advisor to the Company* — The Advisor must reimburse the Company quarterly for any amounts by which operating expenses exceed, in any four consecutive fiscal quarters, the greater of (i) 2.0% of the Company's average invested assets, which consists of the average book value of its real estate properties, both equity interests in and loans secured by real estate, before reserves for depreciation or bad debts or other similar non-cash reserves, or (ii) 25.0% of its net income (as defined by the Company's Amended and Restated Articles of Incorporation), excluding the gain on sale of any of the Company's assets, unless Hines REIT's independent directors determine that such excess was justified. Operating expenses generally include all expenses paid or incurred by the Company as determined by generally accepted accounting principles, except certain expenses identified in Hines REIT's Amended and Restated Articles of Incorporation. For the years ended December 31, 2015, 2014 and 2013, the Company did not exceed this limitation.

### ***Property Management and Leasing Agreements***

The Company has entered into property management and leasing agreements with Hines to manage the leasing and operations of properties in which it directly invests. As compensation for its services, Hines receives the following:

- A property management fee equal to the lesser of 2.5% of the annual gross revenues received from the properties or the amount of property management fees recoverable from tenants of the property under the leases. Property management fees are expensed in the consolidated statements of operations and unpaid amounts are included in due to affiliates in the consolidated balance sheets.
- A leasing fee of 1.5% of gross revenues payable over the term of each executed lease including any lease renewal, extension, expansion or similar event and certain construction management and re-development construction management fees, in the event Hines renders such services. Leasing fees are recorded in deferred lease costs and are amortized over the life of the lease to which they relate. Unpaid amounts are included in due to affiliates in the consolidated balance sheets.
- The Company is generally required to reimburse Hines for certain operating costs incurred in providing property management and leasing services pursuant to the property management and leasing agreements. Included in this reimbursement of operating costs are the cost of personnel and overhead expenses related to such personnel who are located at the property as well as off-site personnel located in Hines' headquarters and regional offices, to the extent the same relate to or support the performance of Hines's duties under the agreement. However, the reimbursable cost of these off-site personnel and overhead expenses will be limited to the lesser of the amount that is recovered from the tenants under their leases and/or a limit calculated based on the rentable square feet covered by the agreement. These costs, net of payments, resulted in liabilities which have been included in due to affiliates in the consolidated balance sheets.

### ***The Participation Interest***

Pursuant to the Amended and Restated Agreement of Limited Partnership of the Operating Partnership (the "Partnership Agreement"), HALP owns a profits interest in the Operating Partnership. The number of units underlying the Participation Interest increases on a monthly basis in relation to the portion of any asset management fees or acquisition fees that is paid through equity units rather than cash. The profits interest in the Operating Partnership attributable to the Participation Interest was 7.7% and 6.8% as of December 31, 2015 and December 31, 2014, respectively. The Participation Interest entitles HALP to receive distributions from the Operating Partnership based upon its percentage interest in the Operating Partnership at the time of distribution. The holder of the Participation Interest has the right to request the repurchase of the Participation Interest from the Company at any time, subject to a one-year holding period. The Company determines if the Participation Interest will be converted into cash or common shares except in the event that the Advisor is terminated by the Company. In the event that the Company terminates the Advisor, the holder of the Participation Interest may determine to have the Participation Interest repurchased in cash or common shares. Currently, it is the Company's expectation that the Participation Interest will ultimately be settled in cash. Accordingly, the Participation Interest obligation has been classified as a liability in the accompanying consolidated balance sheets based on the estimated settlement value of this ownership interest plus any unpaid distributions, instead of equity, since it is probable that its ultimate settlement will be in the form of cash. This liability is remeasured at fair value based on the related estimated per share net asset value ("NAV") in place as of each balance sheet date plus any unpaid distributions.

The conversion and redemption features of the Participation Interest are accounted for in accordance with GAAP. Redemptions of the Participation Interest for cash will be accounted for as a reduction to the liability discussed above to the extent of such liability. Conversions into common shares of the Company will be recorded as an increase to the outstanding common shares and additional paid-in capital accounts and a corresponding reduction in the liability discussed above. Redemptions and conversions of the Participation Interest will result in a corresponding reduction in the ownership percentage of the Operating Partnership attributable to the Participation Interest and will have no impact on the calculation of subsequent increases in the Participation Interest.

## 11. Changes in Assets and Liabilities

The effect of the changes in asset and liability accounts on cash flows from operating activities for the years ended December 31, 2015, 2014 and 2013 is as follows (in thousands):

	2015	2014	2013
Change in other assets	\$ 553	\$ (941)	\$ 1,097
Change in tenant and other receivables, net	(5,154)	(6,797)	(1,510)
Change in deferred leasing costs, net	(59,504)	(46,394)	(39,980)
Change in accounts payable and accrued expenses	4,811	7,611	(14,144)
Change in participation interest liability	17,726	17,535	(1,028)
Change in other liabilities	241	553	(990)
Change in due to affiliates	(203)	1,013	(3,479)
Changes in assets and liabilities	<u>\$ (41,530)</u>	<u>\$ (27,420)</u>	<u>\$ (60,034)</u>

## 12. Supplemental Cash Flow Disclosures

Supplemental cash flow disclosures for the years ended December 31, 2015, 2014 and 2013 are as follows (in thousands):

	2015	2014	2013
<b><i>Supplemental Disclosure of Cash Flow Information</i></b>			
Cash paid for interest	\$ 31,602	\$ 45,870	\$ 50,609
Cash paid for income taxes	\$ 327	\$ 279	\$ 553
<b><i>Supplemental Schedule of Non-Cash Activities</i></b>			
Distributions declared and unpaid	\$ 15,219	\$ 15,403	\$ 15,672
Distributions reinvested	\$ 21,858	\$ 22,649	\$ 34,621
Shares tendered for redemption	\$ 7,149	\$ 10,175	\$ 12,927
Assumption of mortgages upon dissolution of joint venture	\$ —	\$ 10,947	\$ —
Noncash net assets (liabilities) acquired upon acquisition of property	\$ (7,066)	\$ 172,244	\$ —

## 13. Commitments and Contingencies

In September 2014, Locke Lord LLP signed a lease renewal for its space in the JPMorgan Chase Tower located in Dallas, Texas. In connection with this renewal, the Company committed to fund \$15.9 million of tenant improvements and leasing commissions related to its space, to be paid in future periods. As of December 31, 2015, \$2.6 million of this commitment remained unfunded and is recorded in accounts payable and accrued expenses in the accompanying consolidated balance sheets.

The Company is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on the Company's consolidated financial statements.

## 14. Fair Value Disclosures

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access. Fair values determined by Level 2 inputs utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. In instances in which the inputs used to measure fair value may fall into different levels of the fair value hierarchy, the level in the fair value hierarchy within which the fair value measurement in its entirety has been determined is based on the lowest level input significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

### *Assets and Liabilities Measured at Fair Value on a Recurring Basis*

The Company records liabilities related to the fair values of its interest rate swap contracts. The valuation of these instruments is determined based on assumptions that management believes market participants would use in pricing, using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of the Company's interest rate contracts have been determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

Although the Company has determined the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparty, Deutsche Bank. In adjusting the fair values of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees. However, as of December 31, 2015, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuations of its derivatives. As a result, the Company has determined its derivative valuations are classified in Level 2 of the fair value hierarchy.

The following fair value hierarchy table sets forth the Company's interest rate swaps which are measured at fair value on a recurring basis, which equals book value, by level within the fair value hierarchy as of December 31, 2015 and December 31, 2014 (in thousands). The Company's derivative financial instruments are recorded in interest rate swap contracts in the accompanying consolidated balance sheets. The Company has not designated any of its derivative instruments as hedging instruments for accounting purposes.

Description	Fair Value	Basis of Fair Value Measurements		
		Quoted Prices In Active Markets for Identical Items (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2015	\$ 17,448	\$ —	\$ 17,448	\$ —
December 31, 2014	\$ 34,393	\$ —	\$ 34,393	\$ —

### *Financial Instruments Fair Value Disclosures*

As of December 31, 2015, management estimated that the fair value of notes payable, which had a carrying value (excluding any unamortized discount or premium and unamortized deferred financing fees) of \$853.4 million, was \$866.3 million. As of December 31, 2014, management estimated that the fair value of notes payable, which had a carrying value (excluding any unamortized discount or premium and unamortized deferred financing fees) of \$868.0 million, was \$889.2 million. The discount rates used approximate current lending rates for loans or groups of loans with similar maturities and credit quality, assumes the debt is outstanding through maturity and considers the debt's collateral (if applicable). Management has utilized available market information, such as interest rate and spread assumptions of notes payable with similar terms and remaining maturities to estimate the amounts required to be disclosed. The Company has determined the majority of the inputs used to value its notes payable fall within Level 2 of the fair value hierarchy, the credit quality adjustments associated with its fair



value of notes payable utilize Level 3 inputs. However, as of December 31, 2015, the Company has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of notes payable and has determined that they are not significant. As a result, the Company has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, restricted cash, distributions receivable, tenant and other receivables, accounts payable and accrued expenses, other liabilities, due to affiliates and distributions payable. The carrying value of these items reasonably approximates their fair value based on their highly-liquid nature and/or short-term maturities. Due to the short-term nature of these instruments, Level 1 and Level 2 inputs are utilized to estimate the fair value of these financial instruments.

### ***Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis***

Certain long-lived assets are measured at fair value on a non-recurring basis. These assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments (i.e., impairments) in certain circumstances. The fair value methodologies used to measure long-lived assets are described in Note 2 — Summary of Significant Accounting Policies — Impairment of Investment Property. The inputs associated with the valuation of long-lived assets are generally included in Level 2 or Level 3 of the fair value hierarchy, as discussed below.

#### ***Impairment of Investment Property***

Investment properties are reviewed for impairment at each reporting period if events or changes in circumstances indicate that the carrying amount may not be recoverable. For the year ended December 31, 2015, the Company determined that two of its directly-owned investments, JPMorgan Chase Tower and 3 Huntington Quadrangle, were impaired since the projected undiscounted cash flows for these properties were less than their carrying values.

Additionally, for the year ended December 31, 2014, the Company determined that its directly-owned investment, Seattle Design Center, was impaired since the contract sales price for this property was less than its carrying value. The Company sold Seattle Design Center in December 2014. See Note 3 — Real Estate Investments for additional information regarding the sale of Seattle Design Center.

For the year ended December 31, 2013, the Company determined that its directly-owned investments, Raytheon/DIRECTV buildings, Airport Corporate Center and 4050/4055 Corporate Drive, were impaired due to a shortened expected hold period. Further, the Company determined that its directly-owned investment, the Minneapolis Office/Flex Portfolio was impaired due to a shortened expected hold period and a reduction in market conditions. As a result of these changes in assumptions, the projected undiscounted cash flows were reduced for these investments.

These changes in assumptions resulted in the net book value of the assets exceeding the projected undiscounted cash flows for these investments. As a result, these assets were written down to fair value. The following table summarizes activity for the Company's assets measured at fair value, on a non-recurring basis, for the years ended December 31, 2015, 2014 and 2013 (in thousands).

<b>Basis of Fair Value Measurements</b>						
<b>During the year ended</b>	<b>Description</b>	<b>Fair Value of Assets</b>	<b>Quoted Prices In Active Markets for Identical Items (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Impairment Loss <sup>(1)</sup></b>
December 31, 2015	Investment property	\$306,900	\$—	\$—	\$306,900	\$19,663
December 31, 2014	Investment property	\$—	\$—	\$—	\$—	\$—
December 31, 2013	Investment property	\$170,466	\$—	\$—	\$170,466	\$33,878

(1) Excludes impairment losses on disposed assets and investments in unconsolidated entities during the year that those investments were sold. See Note 6 — Investments in Unconsolidated Entities.



The Company's estimated fair value of investment properties in Dallas, Texas and Melville, New York was based on a comparison of recent market activity and discounted cash flow models, which include estimates of property-specific inflows and outflows over a specific holding period. Significant unobservable quantitative inputs used in determining the fair value of each investment property for the period ended December 31, 2015 include: a discount rate ranging from 7.0% to 8.3%; a capitalization rate ranging from 4.7% to 9.7%; stabilized occupancy rates ranging from 93% to 94%; and current market rental rates ranging from \$21.50 per square foot to \$30.00 per square foot. These inputs are based on the location, type and nature of each property, current and anticipated market conditions, and management's knowledge and expertise in real estate.

The Company's estimated fair value of the investment properties in El Segundo, California, Miami, Florida, Minneapolis, Minnesota and Dallas, Texas as of December 31, 2013 was based on a comparison of recent market activity and discounted cash flow models, which include estimates of property specific inflows and outflows over a specific holding period. Significant unobservable quantitative inputs used in determining the fair value of each investment include: a discount rate ranging from 5% to 9%; a capitalization rate ranging from 6.5% to 9.5%; stabilized occupancy rates ranging from 82% to 95%; and current market rental rates ranging from \$3.40 per square foot to \$12.50 per square foot. These inputs are based on the location, type and nature of each property, current and anticipated market conditions, and management's knowledge and expertise in real estate.

## **15. Reportable Segments**

The Company's investments in real estate are geographically diversified and management evaluates the operating performance of each at an individual property level. The Company has determined it has three reportable segments: 1) office properties, 2) an industrial property and 3) retail properties. The office properties segment consists of 15 office properties that the Company owns directly as well as six office properties that are owned indirectly through the Company's investment in the Core Fund. The retail segment consists of eight grocery-anchored shopping centers that were acquired in January 2014 as part of the Grocery-Anchored Portfolio Transaction. See Note 1 — Organization — Investment Property for additional information. The industrial property segment consists of one industrial property located in Dallas, Texas, which was sold in April 2015. Additionally, the Company considered its investment in Distribution Park Rio as a separate international industrial property segment prior to its sale in January 2013.

The Company's indirect investments are accounted for using the equity method of accounting. As such, the activities of these investments are reflected in investments in unconsolidated entities in the consolidated balance sheets and equity in earnings (losses) of unconsolidated entities, net in the consolidated statements of operations.

The tables below provide additional information related to each of the Company's segments (in thousands) and a reconciliation to the Company's net income or loss, as applicable. "Corporate-Level Accounts" includes amounts incurred by the corporate-level entities which are not allocated to any of the reportable segments.

	Years Ended December 31,		
	2015	2014	2013
<b>Total revenue</b>			
Office properties	\$ 199,701	\$ 215,051	\$ 164,995
Industrial property	906	3,164	3,113
Retail properties	18,182	17,808	—
<b>Total segment revenue</b>	<u>\$ 218,789</u>	<u>\$ 236,023</u>	<u>\$ 168,108</u>
<b>Net property revenues in excess of expenses <sup>(1)</sup></b>			
Office properties	\$ 108,922	\$ 114,778	\$ 83,184
Industrial property	482	1,950	2,081
Retail properties	12,775	12,267	—
<b>Total segment net property revenues in excess of expenses</b>	<u>\$ 122,179</u>	<u>\$ 128,995</u>	<u>\$ 85,265</u>
<b>Equity in earnings (losses) of unconsolidated entities</b>			
Equity in earnings (losses) of office properties	\$ 43,267	\$ 56,936	\$ 80,375
Equity in earnings of retail properties	—	—	48
Equity in earnings of international industrial properties	—	—	2,045
<b>Total equity in earnings (losses) of unconsolidated entities</b>	<u>\$ 43,267</u>	<u>\$ 56,936</u>	<u>\$ 82,468</u>
<b>Total assets</b>		<b>December 31, 2015</b>	<b>December 31, 2014</b>
Office properties		\$ 1,853,435	\$ 1,759,890
Industrial property		—	36,475
Retail properties		185,850	190,296
Investment in unconsolidated entities -			
Office properties		100,455	187,668
Corporate-level accounts <sup>(2)</sup>		43,991	52,122
<b>Total assets</b>		<u>\$ 2,183,731</u>	<u>\$ 2,226,451</u>

(1) Revenues less property operating expenses, real property taxes and property management fees.

(2) This amount primarily consists of cash and cash equivalents at the corporate level, including proceeds from the sale of the Company's directly and indirectly-owned investments and distributions receivable from the Company's investments in unconsolidated entities. Additionally, in 2014, this amount includes the \$15.0 million deposit recorded in other assets on the consolidated balance sheet related to the acquisition of the Civica Office Commons in February 2015.

	Years Ended December 31,		
	2015	2014	2013
<b>Reconciliation to net income (loss)</b>			
Total segment property revenues in excess of expenses	\$ 122,179	\$ 128,995	\$ 85,265
Depreciation and amortization	(87,923)	(95,827)	(51,262)
Acquisition related expenses	(505)	(375)	(330)
Asset management and acquisition fees	(36,576)	(37,042)	(27,970)
General and administrative	(6,635)	(6,950)	(7,281)
Impairment losses	(19,663)	(3,314)	(33,878)
Gain (loss) on derivative instruments, net	16,945	33,258	33,559
Gain (loss) on settlement of derivative instruments	—	(12,334)	(5,374)
Gain (loss) on sale or dissolution of unconsolidated joint venture	—	13,381	16,087
Equity in earnings (losses) of unconsolidated entities, net	43,267	56,936	82,468
Gain (loss) on sale of real estate investments	50,144	18,525	—
Interest expense	(37,684)	(47,352)	(47,453)
Interest income	46	655	779
Benefit (provision) for income taxes	(225)	(310)	(274)
Income (loss) from discontinued operations, net of taxes	(174)	(347)	304,978
Net income (loss)	<u>\$ 43,196</u>	<u>\$ 47,899</u>	<u>\$ 349,314</u>

#### 16. Quarterly Financial Data (unaudited)

The following table presents selected unaudited quarterly financial data for each quarter during the year ended December 31, 2015 (in thousands, except per share information):

	For the Quarters Ended			
	March 31, 2015	June 30, 2015	September 30, 2015	December 31, 2015
Revenues	\$ 55,990	\$ 53,550	\$ 55,205	\$ 54,044
Equity in earnings (losses) of unconsolidated entities, net	\$ 33,199	\$ (199)	\$ (5,297)	\$ 15,564
Income (loss) from discontinued operations, net of taxes	\$ (2)	\$ (158)	\$ (4)	\$ (10)
Net income (loss)	\$ 47,361	\$ (2,546)	\$ (9,164)	\$ 7,545
Net income (loss) attributable to common stockholders	\$ 47,287	\$ (2,621)	\$ (9,239)	\$ 7,470
Basic and diluted income (loss) per common share	\$ 0.21	\$ (0.01)	\$ (0.04)	\$ 0.03

The following table presents selected unaudited quarterly financial data for each quarter during the year ended December 31, 2014 (in thousands, except per share information):

	For the Quarters Ended			
	March 31, 2014	June 30, 2014	September 30, 2014	December 31, 2014
Revenues	\$ 60,056	\$ 58,837	\$ 60,075	\$ 57,055
Equity in earnings (losses) of unconsolidated entities, net	\$ 40,945	\$ 41,297	\$ (8,005)	\$ (17,301)
Income (loss) from discontinued operations, net of taxes	\$ (183)	\$ (23)	\$ (139)	\$ (2)
Net income (loss)	\$ 42,325	\$ 40,256	\$ (14,331)	\$ (20,351)
Net income (loss) attributable to common stockholders	\$ 42,251	\$ 40,181	\$ (14,406)	\$ (20,426)
Basic and diluted income (loss) per common share	\$ 0.19	\$ 0.18	\$ (0.06)	\$ (0.09)

## **17. Subsequent Events**

### *1515 S Street*

In March 2016, the Company entered into a contract to sell 1515 S Street, an office building located in Sacramento, California. The contract sales price for 1515 S Street is expected to be approximately \$68.5 million, exclusive of transaction costs and closing prations. The Company originally acquired 1515 S Street in November 2005 for a contract purchase price of \$66.6 million. The Company expects the closing of this sale to occur in April 2016, although there can be no assurances as to if or when this sale will be completed.

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**Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

**Item 9A. *Controls and Procedures***

**Disclosure Controls and Procedures**

In accordance with Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2015, to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Management's Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our system of internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. Our internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management's assessment of the effectiveness of our internal control system as of December 31, 2015 was based on the framework for effective internal control over financial reporting described in the 2013 Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on our assessment, as of December 31, 2015, our system of internal control over financial reporting was effective at the reasonable assurance level.

This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding control over financial reporting. Management's report was not subject to attestation by the company's independent registered public accounting firm pursuant to Section 989G of the Dodd-Frank Wall Street and Consumer Protection Act, which exempts non-accelerated filers from the auditor attestation requirement of Section 404(b) of the Sarbanes-Oxley Act.

March 28, 2016

**Change in Internal Controls**

No changes have occurred in our internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended December 31, 2015 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

**Item 9B. *Other Information***

None.

## PART III

**Item 10. Directors, Executive Officers and Corporate Governance**

As of the date of this report, our directors, their ages, their year first elected, their business experience and principal occupation, their directorships in public corporations and investment companies are as follows:

<b>Name</b>	<b>Age</b>	<b>Year First Elected</b>	<b>Business Experience and Principal Occupation; Directorships in Public Corporations and Investment Companies</b>
<b>Jeffrey C. Hines</b>	60	2004	Mr. Hines joined Hines in 1982. He has served as the Chairman of our board of directors, as Chairman of the managers of the general partner of our Advisor, and as a member of the management board of the Hines US Core Office Fund LP (the “Core Fund”) since August 2003. Mr. Hines has also been the Chairman of the board of directors of Hines Global REIT, Inc. (“Hines Global I”), and Chairman of the managers of the general partner of Hines Global REIT Advisors LP (“HGRALP”), the advisor to Hines Global, since December 2008. Additionally, since July 2013, Mr. Hines has served as Chairman of the board of directors of Hines Global REIT II, Inc. (“Hines Global II”), and Chairman of the managers of the general partner of Hines Global REIT II Advisors LP (“HGRIIALP”), the advisor to Hines Global II. He is also the co-owner and President and Chief Executive Officer of the general partner of Hines and is a member of Hines’ Executive Committee. Mr. Hines is responsible for overseeing all firm policies and procedures as well as day-to-day operations of Hines. He became President of the general partner of Hines in 1990 and Chief Executive Officer of the general partner of Hines in January 2008 and has overseen a major expansion of the firm’s personnel, financial resources, domestic and foreign market penetration, products and services. He has been a major participant in the development of the Hines domestic and international acquisition program and currently oversees a portfolio of \$87.0 billion in assets under management. Mr. Hines graduated from Williams College with a B.A. in Economics and received his M.B.A. from Harvard Business School.

We believe that Mr. Hines’ career, spanning more than 34 years in the commercial real estate industry, including his leadership of Hines and the depth of his knowledge of Hines and its affiliates, qualifies him to serve on our board of directors.

<b>Name</b>	<b>Age</b>	<b>Year First Elected</b>	<b>Business Experience and Principal Occupation; Directorships in Public Corporations and Investment Companies</b>
<b>Charles M. Baughn</b>	61	2008	<p>Mr. Baughn joined Hines in 1984. Mr. Baughn has served as a member of our board of directors since April 2008 and as a manager of the general partner of our Advisor since August 2003. He served as Chief Executive Officer for us and the general partner of our Advisor from August 2003 through April 1, 2008. In addition, Mr. Baughn has been a member of the board of directors of Hines Global I and as a manager of the general partner of HGRALP since December 2008. Additionally, since July 2013, Mr. Baughn has been a member of the board of directors of Hines Global II and a manager of the general partner of HGRIIALP. He has served as the Senior Managing Director and Chief Financial Officer of the general partner of Hines since 2012. In this role, he is responsible for overseeing Hines' operating business including central services, balance sheet related activities and bank and other debt financing. Previously, he also has served as an Executive Vice President and CEO - Capital Markets Group of the general partner of Hines from April 2001 through 2012 and, as such, was responsible for overseeing Hines' capital markets group, which raises, places and manages equity and debt for Hines projects in the U.S. and internationally, Mr. Baughn is also a member of Hines' Executive Committee and a director of Hines Securities, Inc. Until May 2015, Mr. Baughn also served as the Chief Executive Officer of our Dealer Manager. Mr. Baughn has also been a member of the management board of the Core Fund since 2003. During his tenure at Hines, he also has contributed to the development or redevelopment of over 9 million square feet of office and special use facilities in the southwestern United States. He graduated from the New York State College of Ceramics at Alfred University with a B.A. and received his M.B.A. from the University of Colorado. Mr. Baughn holds Series 7, 24 and 63 securities licenses.</p> <p>We believe that Mr. Baughn's experience in the commercial real estate industry during his more than 30-year career with Hines, including his familiarity with Hines' financial and investment policies, qualifies him to serve on our board of directors.</p>

<b>Name</b>	<b>Age</b>	<b>Year First Elected</b>	<b>Business Experience and Principal Occupation; Directorships in Public Corporations and Investment Companies</b>
<b>Lee A. Lahourcade</b>	58	2010	<p>Mr. Lahourcade, an independent director since August 2010, has been a Managing Director of JPMorgan Chase Bank, N.A. since September 2015. He served as the CEO of Houston Trust Company, a Houston-based trust and investment firm, from March 2013 through December 2014. Previously, he was the President and CEO of Nations Reliable Lending, LLC from July 2012 through March 2013. Nations Reliable Lending, LLC is a mortgage bank based in Houston. Prior to this position, Mr. Lahourcade was the Founder and President of Lahourcade Interests, LLC, an investment consulting firm of which he has been a member since January 2012. He was formerly the President, Chief Executive Officer and a Director of Vaughan Nelson Investment Management, an investment management firm of which he was a member from 1992 through 2011. His responsibilities included overseeing the investment strategies of the firm, developing and implementing strategic initiatives, including new product development, and directing the marketing and client service functions. Mr. Lahourcade is on the board of directors of the YMCA of Greater Houston, the Children's Museum of Houston, the Family Services Foundation, Houston Wilderness and the Junior League of Houston Endowment. Mr. Lahourcade graduated from Vanderbilt University with a B.A. in Economics and received his M.B.A. from Harvard Business School. Mr. Lahourcade is a Chartered Financial Analyst.</p> <p>We believe that Mr. Lahourcade's extensive investment management and research experience, together with his experience in the distribution of financial service products, qualifies him to serve on our board of directors.</p>



<b>Name</b>	<b>Age</b>	<b>Year First Elected</b>	<b>Business Experience and Principal Occupation; Directorships in Public Corporations and Investment Companies</b>
<b>Stanley D. Levy</b>	52	2004	<p>Mr. Levy, an independent director since June 2004, has served as Chief Operating Officer of The Morgan Group, Inc. (“Morgan”), a national multi-family development and management firm based in Houston, from 2001 to 2010 and since October 2012. In this role, his responsibilities include arranging debt and equity financing, managing the property acquisition and disposition process, and asset management oversight for all of Morgan’s assets. Mr. Levy has closed over \$1.5 billion of transactions for Morgan. From 2010 through 2012, Mr. Levy was Chief Risk Officer of Cadence Bancorp LLC (“Cadence”), a venture formed in 2010 to acquire banks. Mr. Levy’s responsibilities included oversight of risk management and credit. Prior to joining Morgan, Mr. Levy spent 15 years with JPMorgan Chase Bank, N.A., as Managing Director of Real Estate and Lodging Investment Banking for the Southern Region. In this capacity, he managed client activities in a variety of investment banking and financing transactions. Mr. Levy graduated with honors from the University of Texas with a B.B.A. in Finance. He also serves as an Advisory Director of Cadence and is on the Board of Directors of the Emery/Weiner School.</p> <p>We believe that Mr. Levy’s experience as Chief Risk Officer of Cadence with responsibilities including credit approval and oversight of risk management, as well as his role at Morgan, which included oversight of all financial operations and capital markets as well as his involvement in the financing, acquisitions and sales of all real estate, qualify him to serve on our board of directors.</p>
<b>Paul B. Murphy Jr.</b>	56	2008	<p>Mr. Murphy, an independent director since April 2008, currently serves as Chief Executive Officer and President of Cadence Bancorp, LLC. In 2010, Cadence raised \$1.0 billion to invest in the banking industry. To date, Cadence has made three acquisitions bringing the combined company to \$8.0 billion in assets with more than 80 branches across six states. Cadence is privately held by major pension plans and institutional investors. Mr. Murphy joined Cadence in December 2009. Previously, Mr. Murphy spent 20 years at Amegy Bank of Texas (“Amegy”), departing in December 2009, as the Chief Executive Officer and a Director.</p> <p>Mr. Murphy is an advocate of the community. He is a board member of the Houston Endowment, Inc., the largest endowment in Texas with over \$1.5 billion in assets. In addition, he is a board member of Oceaneering International, Inc., the Federal Reserve Bank of Dallas - Houston Branch and the Children’s Museum of Houston. He is active in the World Presidents' Organization.</p> <p>Prior to joining Amegy, Mr. Murphy spent nine years at Allied Bank of Texas/First Interstate Bank. A 1981 graduate of Mississippi State University with a Bachelor’s degree in finance, he earned his MBA from the University of Texas at Austin.</p> <p>We believe that Mr. Murphy’s extensive financial background, including his leadership of Cadence and Amegy, qualifies him to serve on our board of directors.</p>

As of the date of this report, our executive officers, their ages and their experiences are as follows:

<b>Name and Title</b>	<b>Age</b>	<b>Experience</b>
<b>Sherri W. Schugart, President and Chief Executive Officer</b>	50	<p>Ms. Schugart joined Hines in 1995. In February 2016, Ms. Schugart was appointed as a member of Hines' Executive Committee. Ms. Schugart has served as President and Chief Executive Officer for us and for the general partner of our Advisor since March 2013. Ms. Schugart has also served as President and Chief Executive Officer for Hines Global I, the general partner of HGRALP and the Core Fund since March 2013. Ms. Schugart also has served as the President and Chief Executive Officer for Hines Global II and the general partner of HGRIIALP since August 2013. In these roles, Ms. Schugart is responsible for the overall management of each funds' business strategy and operations in the U.S. and internationally. Also since March 2013, Ms. Schugart has served as the President and Chief Executive Officer of HMS Income Fund, Inc. ("HMS") and HMS Adviser GP LLC, the general partner of the adviser to HMS. Additionally, in February 2014, Ms. Schugart was appointed as the Chairperson of the board of directors of HMS. HMS is a public specialty finance company sponsored by Hines, which was formed in 2011 and intends to make debt and equity investments in companies with revenues generally between \$10 million and \$3 billion that operate in diverse industries. Prior to March 2013, Ms. Schugart had served as the Chief Operating Officer for us and the general partner of our Advisor and as the Chief Operating Officer of Hines Global I, the general partner of HGRALP and the Core Fund since November 2011. In these roles, Ms. Schugart was responsible for the execution of each entity's business plan and oversight of day-to-day business operations, including issues related to portfolio strategy, asset management and all other operational and financial matters of each entity. Ms. Schugart also served as Chief Financial Officer for us and the general partner of our Advisor from August 2003 through October 2011. Ms. Schugart also served as the Chief Financial Officer for Hines Global I and the general partner of HGRALP from their inception in December 2008 through October 2011 and as the Chief Financial Officer of the Core Fund from July 2004 through October 2011. In these roles, her responsibilities included oversight of financial and portfolio management, equity and debt financing activities, investor relations, accounting, financial reporting, compliance and administrative functions in the U.S. and internationally. She has also been a Senior Managing Director of the general partner of Hines since October 2007 and has served as a director of the Dealer Manager since August 2003. Prior to holding these positions, she was a Vice President in Hines Capital Markets Group raising equity and debt financing for various Hines investment vehicles in the U.S. and internationally. Ms. Schugart has been responsible for arranging and managing more than \$10 billion in equity and debt for Hines' public and private investment funds. Prior to joining Hines, Ms. Schugart spent eight years with Arthur Andersen LLP, where she served both public and private clients in the real estate, construction, finance and banking industries. She holds a Bachelor of Business Administration degree in Accounting from Southwest Texas State University.</p>

Name and Title	Age	Experience
<b>Ryan T. Sims, Chief Financial Officer and Secretary</b>	44	<p>Mr. Sims joined Hines in August 2003. Since November 2011, Mr. Sims has served as the Chief Financial Officer and Secretary for us and the general partner of our Advisor. Since November 2011, Mr. Sims has also served as the Chief Financial Officer and Secretary of Hines Global I, the general partner of HGRALP and the Core Fund. Also since 2011, Mr. Sims has served as the Chief Financial Officer and Secretary of HMS and of the general partner of the adviser to HMS. Since August 2013, Mr. Sims has also served as the Chief Financial Officer and Secretary of Hines Global II and the general partner of HGRIIALP. In these roles, Mr. Sims is responsible for the oversight of financial operations, equity and debt financing activities, investor relations, accounting, financial reporting, tax, legal, compliance and administrative functions in the U.S. and internationally. From April 2008 until November 2011, Mr. Sims served as the Chief Accounting Officer for us, the general partner of our Advisor and the Core Fund. From December 2008 until November 2011, Mr. Sims also served as the Chief Accounting Officer of Hines Global I and the general partner of HGRALP. In these roles, he was responsible for the oversight of the accounting, financial reporting and SEC reporting functions, as well as the Sarbanes-Oxley compliance program in the U.S. and internationally. He was also responsible for establishing the companies' accounting policies and ensuring compliance with those policies in the U.S. and internationally. He has also previously served as a Senior Controller for us and the general partner of our Advisor from August 2003 to April 2008 and the Core Fund from July 2004 to April 2008. Prior to joining Hines, Mr. Sims was a manager in the audit practice of Arthur Andersen LLP and Deloitte &amp; Touche LLP, serving clients primarily in the real estate industry. He holds a Bachelor of Business Administration degree in Accounting from Baylor University and is a certified public accountant.</p>
<b>Kevin L. McMeans, Asset Management Officer</b>	51	<p>Mr. McMeans joined Hines in 1992. Since April 2008, he has served as the Asset Management Officer for us and the general partner of our Advisor. Mr. McMeans has also served as the Asset Management Officer for Hines Global I and the general partner of HGRALP since December 2008. Mr. McMeans has also served as the Asset Management Officer for Hines Global II and the general partner of HGRIIALP since August 2013. He also has served as the Asset Management Officer of the Core Fund since January 2005. Since February 2015, he has served as the Senior Managing Director of Investment Management of the general partner of Hines. Prior to February 2015, he also has served as a Managing Director of Investment Management of the general partner of Hines. In these roles, he is responsible for overseeing the management of the various investment properties owned by each of the funds in the U.S. and internationally. He previously served as the Chief Financial Officer of Hines Corporate Properties, an investment venture established by Hines with a major U.S. pension fund, from 2001 through June 2004. In this role, Mr. McMeans was responsible for negotiating and closing debt financings, underwriting and evaluating new investments, negotiating and closing sale transactions and overseeing the administrative and financial reporting requirements of the venture and its investors. Before joining Hines, Mr. McMeans spent four and a half years at Deloitte &amp; Touche LLP in the audit department. He graduated from Texas A&amp;M University with a B.S. in Computer Science.</p>

Name and Title	Age	Experience
<b>J. Shea Morgenroth, Chief Accounting Officer and Treasurer</b>	40	Mr. Morgenroth joined Hines in October 2003. Since November 2011, Mr. Morgenroth has served as the Chief Accounting Officer and Treasurer for us and the general partner of our Advisor. Mr. Morgenroth has also served as Chief Accounting Officer and Treasurer of Hines Global I and the general partner of HGRALP since November 2011. Mr. Morgenroth has also served as the Chief Accounting Officer and Treasurer for Hines Global II and the general partner of HGRIIALP since August 2013. In these roles, Mr. Morgenroth is responsible for the oversight of the treasury, accounting, financial reporting and SEC reporting functions, as well as the Sarbanes-Oxley compliance program in the U.S. and internationally. Prior to his appointment, Mr. Morgenroth served as a Senior Controller for us and the general partner of our Advisor from January 2008 until November 2011 and Hines Global I and the general partner of HGRALP from December 2008 until November 2011 and as a Controller for us and the general partner of our Advisor from October 2003 to January 2008. In these roles, he was responsible for the management of the accounting, financial reporting and SEC reporting functions. Prior to joining Hines, Mr. Morgenroth was a manager in the audit practice of Arthur Andersen LLP and Deloitte & Touche LLP, serving clients primarily in the real estate industry. He holds a Bachelor of Business Administration degree in Accounting from Texas A&M University and is a certified public accountant.

### Audit Committee

Our board of directors has determined that each member of our Audit Committee is independent within the meaning of the applicable requirements set forth in or promulgated under the Exchange Act, as well as in the NYSE rules. In addition, our board of directors has determined that Stanley D. Levy is an “audit committee financial expert” within the meaning of the applicable rules promulgated by the SEC. Unless otherwise determined by the board of directors, no member of the committee may serve as a member of the Audit Committee of more than two other public companies.

### Code of Business Conduct and Ethics

Our board of directors has adopted a Code of Business Conduct and Ethics, which is applicable to our directors and officers, including our principal executive officer, principal financial officer, principal accounting officer or controller and other persons performing similar functions, whether acting in their capacities as our officers or in their capacities as officers of our Advisor or its general partner. The Code of Business Conduct and Ethics covers topics including conflicts of interest, confidentiality of information, full and fair disclosure, reporting of violations and compliance with laws and regulations. Our Code of Business Conduct and Ethics is available, free of charge, on the Corporate Governance section of our website, [www.hinessecurities.com/reits/hines-reit/corporate-governance/](http://www.hinessecurities.com/reits/hines-reit/corporate-governance/). You may also obtain a copy of this code by writing to: Hines REIT Investor Relations, 2800 Post Oak Boulevard, Suite 5000, Houston, Texas 77056-6118. Waivers from our Code of Business Conduct and Ethics are discouraged, but any waivers from the Code of Business Conduct and Ethics that relate to any executive officer or director must be approved by our Nominating and Corporate Governance Committee and will be posted on our website at [www.hinessecurities.com/reits/hines-reit/corporate-governance/](http://www.hinessecurities.com/reits/hines-reit/corporate-governance/) within four business days of any such waiver.

### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires our directors and executive officers to file initial reports of ownership, reports of changes in ownership and annual reports of ownership with the SEC. These persons are required by SEC regulations to furnish us with copies of all Section 16 forms that they file with the SEC. To our knowledge, there are no persons who beneficially own more than 10% of a registered class of our equity securities.

Based solely on our review of the copies of such forms received by us or written representations from certain reporting persons, we believe that in 2015 our directors and executive officers complied with all filing requirements under Section 16(a).

**Item 11. Executive Compensation****Director Compensation**

Our Compensation Committee designs our director compensation with the goals of attracting and retaining highly qualified individuals to serve as independent directors and to fairly compensate them for their time and efforts. Because of our unique attributes as an externally-managed REIT, service as an independent director on our board requires a substantial time commitment, as well as broad expertise in the fields of real estate and real estate investment. The Compensation Committee balances these considerations with the principles that our independent director compensation program should be transparent and, in part, should align directors' interests with those of our stockholders.

The following table sets forth information regarding compensation of our directors during 2015.

**2015 Director Compensation**

Name	Fees Earned or Paid in Cash	Aggregate Stock Awards <sup>(1) (2)</sup>	Option Awards	Non-Equity Incentive Plan Compensation	Change in Pension Value and Non-Qualified Deferred Compensation Earnings	All Other Compensation	Total Compensation
Lee A. Lahourcade	\$72,125	\$50,000	\$—	\$—	\$—	\$—	\$122,125
Stanley D. Levy	\$74,000	\$50,000	\$—	\$—	\$—	\$—	\$124,000
Paul B. Murphy, Jr.	\$73,375	\$50,000	\$—	\$—	\$—	\$—	\$123,375
Jeffrey C. Hines, C. Hastings Johnson and Charles M. Baughn <sup>(3)</sup>	\$—	\$—	\$—	\$—	\$—	\$—	\$—

- (1) Each of Messrs. Lahourcade, Levy and Murphy received 7518.797 restricted shares upon his election to our board of directors following our 2015 annual meeting. The shares were issued without registration under the Securities Act of 1933, as amended (the "Securities Act"), in reliance upon the exemption from registration contained in Section 4(a)(2) of the Securities Act for transactions not involving any public offering.
- (2) Common stock awards were valued at the estimated per share net asset value of \$6.65 determined by our board of directors on September 16, 2015, which was the grant date.
- (3) Messrs. Hines, Johnson and Baughn, who are employees of Hines, receive no compensation for serving as members of our board of directors.

We paid our independent directors an annual fee of \$40,000. We also paid our independent directors a fee of \$2,000 for each meeting of the board (or any committee thereof) attended in person. In lieu of receiving his or her annual fee in cash, an independent director is entitled to receive the annual fee in the form of our common shares or a combination of common shares and cash. If a committee meeting was held on the same day as a meeting of our board of directors, each independent director received \$1,500 for each committee meeting attended in person on such day. We also paid each of our independent directors a fee of \$750 for each board or committee meeting attended via teleconference, regardless of its length.

We pay annual retainers to the Chairpersons of our board committees in four equal quarterly payments each year. For the three quarters ended September 30, 2015, we paid the retainers at the following annual rates:

- \$7,500 to the Chairperson of the Conflicts Committee of the board;
- \$10,000 to the Chairperson of the Audit Committee of the board;
- \$5,000 to the Chairperson of the Compensation Committee of the board; and
- \$5,000 to the Chairperson of the Nominating and Corporate Governance Committee of the board.

On September 16, 2015, the members of our Compensation Committee unanimously approved an increase in the annual retainer to be paid to the Chairperson of the Conflicts Committee of the board, a decrease in the annual retainer to be paid to the Chairperson of the Compensation Committee of the board, and a decrease in the annual retainer to be paid to the Chairperson of the Nominating and Corporate Governance Committee of the board. Effective as of the quarter ended December 31, 2015, we paid the retainers to the Chairpersons of our board committees at the following annual rates:

- \$8,750 to the Chairperson of the Conflicts Committee of the board;
- \$10,000 to the Chairperson of the Audit Committee of the board;
- \$4,375 to the Chairperson of the Compensation Committee of the board; and
- \$4,375 to the Chairperson of the Nominating and Corporate Governance Committee of the board.

Each independent director elected or reelected to the board (whether through a stockholder meeting or by directors to fill a vacancy on the board) is granted \$50,000 of restricted shares on or about the date of election or reelection. These restricted shares will fully vest on the earlier to occur of: (i) the first anniversary of the applicable grant date, subject to the independent director serving continuously as an independent director through and until the first anniversary of the applicable grant date; (ii) the termination of service as an independent director due to the independent director's death or disability; or (iii) a change in control of the Company, subject to the independent director serving continuously through and until the date of the change in control of the Company. Messrs. Lahourcade, Levy and Murphy each received 7518.797 restricted shares upon his election to our board of directors following our 2015 annual meeting.

All directors are reimbursed by us for reasonable out-of-pocket expenses incurred in connection with attendance at board or committee meetings.

### **Executive Compensation**

We have no employees. Our day-to-day management functions are performed by our Advisor and its affiliates. All of our executive officers are employed by and receive compensation from our Advisor or its affiliates for all of their services to the Hines organization, including their service as our executive officers. The compensation received by our executive officers is not paid or determined by us, but rather by our Advisor or affiliates of our Advisor based on all the services provided by these individuals to the Hines organization, including us. As a result, we do not have, and our compensation committee has not considered, a compensation policy or program for our executive officers and have not included a "Compensation Discussion and Analysis," or "Compensation Committee Report" in this Annual Report on Form 10-K. Please see "Item 13. Certain Relationships and Related Transactions, and Director Independence" for a discussion of fees and expenses payable to our Advisor and its affiliates.

### **Compensation Committee Interlocks and Insider Participation**

During 2015, our Compensation Committee consisted of Messrs. Lahourcade, Levy and Murphy, all of whom were independent directors. None of our executive officers served as a director or member of the compensation committee of an entity whose executive officers included a member of our board of directors or Compensation Committee.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters****Ownership**

The following table shows, as of March 1, 2016, the amount of our common stock beneficially owned (unless otherwise indicated) by (1) any person who is known by us to be the beneficial owner of more than 5% of our outstanding common shares, (2) our directors, (3) our executive officers, and (4) all of our directors and executive officers as a group. Except as otherwise indicated, all shares are owned directly, and the owner of such shares has the sole voting and investment power with respect thereto.

<b>Name of Beneficial Owner <sup>(1)</sup></b>	<b>Position</b>	<b>Number of Shares Beneficially Owned</b>	<b>Percentage of Total Common Stock <sup>(2)</sup></b>
Jeffrey C. Hines	Chairman of the Board of Directors	1,000.000 <sup>(3)</sup>	*
Charles M. Baughn	Director	20,410.508	*
Lee A. Lahourcade	Independent Director	19,331.297	*
Stanley D. Levy	Independent Director	30,777.921	*
Paul B. Murphy Jr.	Independent Director	22,332.962	*
Sherri W. Schugart	President and Chief Executive Officer	3,812.637	*
Ryan T. Sims	Chief Financial Officer and Secretary	—	—
Kevin L. McMeans	Asset Management Officer	—	—
J. Shea Morgenroth	Chief Accounting Officer and Treasurer	—	—
All directors and executive officers as a group		97,665.325	*

\* Less than 1%

(1) The address of each person listed is c/o Hines REIT, 2800 Post Oak Boulevard, Suite 5000, Houston, Texas 77056-6618.

(2) For purposes of this table, “beneficial ownership” is determined in accordance with Rule 13d-3 under the Exchange Act, pursuant to which a person is deemed to have “beneficial ownership” of shares of our stock that the person has the right to acquire within 60 days. For purposes of computing the percentage of outstanding shares of our common stock held by each person or group of persons named in the table, any shares that such person or persons have the right to acquire within 60 days of March 1, 2016 are deemed to be outstanding, but are not deemed to be outstanding for the purpose of computing the percentage ownership of any other persons.

(3) Includes 1,000.000 common shares owned directly by Hines REIT Investor, L.P., which is indirectly owned and controlled by Jeffrey C. Hines. This amount does not include 1,106,957.000 units (“OP Units”) in Hines REIT Properties, L.P. (the “Operating Partnership”) held by Hines 2005 VS I LP, which is indirectly owned and controlled by Jeffrey C. Hines and 19,228,653.598 OP Units, which is the number of OP Units that would represent the percentage interest in the Operating Partnership evidenced by the participation interest in such entity held by HALP Associates Limited Partnership as of March 1, 2016. HALP Associates Limited Partnership is indirectly owned and controlled by Jeffrey C. Hines and Gerald D. Hines. Limited partners in the Operating Partnership may request repurchase of their OP Units for cash or, at our option, common shares on a one-for-one basis, beginning one year after such OP Units were issued. The holder of the participation interest has the right, subject to certain limitations, to demand the repurchase of the participation interest for cash or, at our option, OP Units.

### **Item 13. *Certain Relationships and Related Transactions, and Director Independence***

#### **Our Advisor**

We do not have employees. Subject to the supervision of our board of directors, our day-to-day operations are conducted by our Advisor in accordance with the advisory agreement between us, the Operating Partnership and our Advisor (the “Advisory Agreement”). Our Advisor is an affiliate of Hines and is wholly-owned, indirectly, by, or for the benefit of, the Chairman of our board of directors, Jeffrey C. Hines and his father, Gerald D. Hines. All of our executive officers are employed by, and all of our executive officers actively participate in, the management of our Advisor and its affiliates. Jeffrey C. Hines serves as the Chairman of the Managers of the general partner of our Advisor and C. Hastings Johnson serves as a Manager of the general partner of our Advisor.

Our executive officers have control and primary responsibility for the management decisions of our Advisor, including the selection of investment properties to be recommended to our board of directors, the negotiations for these investments, and the property management and leasing of properties we acquire directly.

Our current Advisory Agreement commenced on July 1, 2010 and had a one year term that may be renewed for an unlimited number of successive periods (up to one year at a time) upon the mutual consent of the parties. On December 9, 2015, the current term of the Advisory Agreement was extended through December 31, 2016.

Renewals of the agreement must be approved by the Conflicts Committee. The Advisory Agreement may be terminated:

- immediately by us (i) in the event our Advisor commits fraud, criminal conduct, willful misconduct or negligent breach of fiduciary duty, (ii) upon the bankruptcy of our Advisor or its involvement in similar insolvency proceedings or (iii) in the event of a material breach of the Advisory Agreement by our Advisor that remains uncured after 10 days’ written notice;
- without cause or penalty by us or by our Advisor upon 60 days’ written notice; or
- immediately by our Advisor upon our bankruptcy or involvement in similar insolvency proceedings or any material breach of the Advisory Agreement by us that remains uncured after 10 days’ written notice.

Our Advisor and its affiliates receive compensation and are reimbursed for certain expenses in connection with services provided to us. These payments are summarized below. In the event the Advisory Agreement is terminated, Our Advisor will be paid all earned, accrued and unpaid compensation and expense reimbursements within 30 days. Upon termination, we may also be obligated to purchase certain ownership interests owned by Our Advisor or other affiliates of Hines under certain circumstances.

The following summarizes fees our Advisor earned under the Advisory Agreement during 2015:

- Our Advisor earned approximately \$13.7 million in asset management fees during the year ended December 31, 2015.
- Under the Advisory Agreement, we pay our Advisor an acquisition fee in connection with investments we make equal to 0.50% of (i) the purchase price of real estate investments we acquire directly, including any debt attributable to such investments, or (ii) when we invest indirectly through another entity, our pro rata share of the gross asset value of real estate investments held by the entity through which we invested. In connection with our acquisitions of the Civica Office Commons in February 2015 and 2851 Junction Avenue in May 2015, we were obligated to pay approximately \$2.9 million of acquisition fees to our Advisor, half of which was payable in cash and half of which was payable as an increase to the Participation Interest (defined below). The Advisor and HALP, the holder of the Participation Interest, agreed to waive \$0.9 million of the cash acquisition fee and the entire \$1.5 million acquisition fee payable related to the Participation Interest, respectively. Accordingly, the Advisor was paid approximately \$580,000 in acquisition fees during the year ended December 31, 2015.
- Under the Advisory Agreement, we pay our Advisor a debt financing fee equal to 1.0% of the amount obtained under any property loan or made available to us under any debt financing. We did not pay our Advisor a debt financing fee during the year ended December 31, 2015.
- Under the Advisory Agreement, we reimburse our Advisor for any issuer costs that it pays on our behalf, which consist of, among other costs, actual legal, accounting, bona fide out-of-pocket itemized and detailed due diligence costs,



printing, filing fees, transfer agent costs, postage, escrow fees, data processing fees, advertising and sales literature and other offering-related costs. Our Advisor incurred approximately \$35,000 of offering-related issuer costs on our behalf in connection with the offering of shares pursuant to our dividend reinvestment plan during the year ended December 31, 2015.

- Likewise, under the Advisory Agreement, we reimburse our Advisor and its affiliates for certain expenses they incur in connection with administrative and operating services they provide to us. Under our Charter, we may not make reimbursements for administrative and operating expenses during any four consecutive fiscal quarters in excess of the greater of (i) 2.0% of our average invested assets or (ii) 25.0% of our net income. If our reimbursements to our Advisor for administrative and operating expenses exceed this limit, our Advisor will be required to send a written disclosure of such fact to stockholders and may be required to refund such excess. In 2015, these limits were not exceeded. In 2015, our Advisor incurred \$4.3 million in expenses, such as general and administrative expenses, on our behalf. See “Hines - Property Management Agreements” below for additional information concerning expense reimbursements to Hines.

In addition, our board of directors may determine that we should pay our Advisor a fee equal to 1.0% of the sales price of certain property dispositions. For the year ended December 31, 2015, we did not pay our Advisor a disposition fee. We also agreed to indemnify our Advisor against losses it incurs in connection with its performance of its obligations under the Advisory Agreement, subject to terms and conditions in the Advisory Agreement.

An affiliate of our Advisor owns a profits interest in the Operating Partnership (the “Participation Interest”). The Participation Interest increases with each investment we make; such increases are calculated under a formula intended to approximate (i) an additional 0.50% cash acquisition fee calculated as set forth above, (ii) an additional 0.0625% per month cash asset management fee calculated as set forth above and (iii) the automatic reinvestment of such cash back into the Operating Partnership. Our Advisor earned approximately \$22.3 million in fees related to the Participation Interest during the year ended December 31, 2015.

## **Hines**

### ***Property Management Agreements***

Hines or its affiliates manage most of our properties. Accordingly, we pay Hines property management fees, leasing fees, tenant construction fees and other fees customarily paid to a property manager. Hines is wholly-owned by Jeffrey C. Hines and his father, Gerald D. Hines. During the year ended December 31, 2015, Hines earned the following approximate amounts pursuant to property management agreements under which Hines manages our directly-owned properties:

- \$5.1 million in management fees;
- \$3.4 million in leasing commissions and construction management; and
- \$11.5 million in reimbursements for on-site salaries and wages and other direct services performed off-site, as well as other fees, primarily related to accounting support fees.

We also own an interest in the Core Fund. Hines manages all of the properties in which the Core Fund owns interests. During the year ended December 31, 2015, Hines earned the following approximate amounts pursuant to property management agreements under which Hines manages the buildings in which the Core Fund owns an interest:

- \$4.2 million in management fees;
- \$1.5 million in leasing commissions and construction management; and
- \$11.5 million in reimbursements for on-site salaries and wages and other direct services performed off-site, as well as other fees, primarily related to legal fees and tax department support.

Certain subsidiaries of the Core Fund entered into lease agreements with an affiliate of Hines, for the operation of their respective parking garages. Under the terms of the lease agreements, the Core Fund received rental fees of \$4.9 million, during the year ended December 31, 2015.

## Ownership Interests

### *The Operating Partnership*

We are the sole general partner of the Operating Partnership and owned a 91.8% interest in the Operating Partnership at December 31, 2015. Hines 2005 VS I LP, an affiliate of Jeffrey C. Hines, owned a 0.5% interest in the Operating Partnership at December 31, 2015. HALP Associates Limited Partnership, an affiliate of Jeffrey C. Hines, owns the Participation Interest, which, at December 31, 2015, represented a 7.7% interest in the Operating Partnership. An affiliate of Jeffrey C. Hines also owns 1,000 shares of our common stock.

### *The Core Fund*

The Core Fund is a partnership organized in August 2003 by Hines to invest in existing office properties in the United States that Hines believes are desirable long-term holdings. At December 31, 2015, the Core Fund owned interests in six properties across the United States. As of December 31, 2015, we owned an approximate 28.8% non-managing general partner interest in the Core Fund.

## Policies and Procedures for Review of Related Party Transactions

Potential conflicts of interest exist among us, Hines, our Advisor and other affiliates of Hines in relation to our existing agreements and how we will operate. Currently, three of our five directors are independent directors, and each of our independent directors serves on the Conflicts Committee of our board of directors. The Conflicts Committee reviews and approves all matters that our board of directors believes may involve conflicts of interest to determine whether the resolution of the conflict of interest is fair and reasonable to us and our stockholders. The Conflicts Committee is responsible for reviewing and approving the terms of all transactions between us and Hines or its affiliates or any member of our board of directors, including (when applicable) the economic, structural and other terms of all acquisitions and dispositions and the annual renewal of the Advisory Agreement. The Conflicts Committee is also responsible for reviewing and approving each purchase or lease by us of property from an affiliate or purchase or lease by an affiliate from us. The Conflicts Committee is responsible for reviewing our Advisor's performance and the fees and expenses paid by us to our Advisor and any of its affiliates. The review of such fees and expenses is required to be performed with sufficient frequency, but at least annually, to determine that the expenses incurred are in the best interest of our stockholders. The Conflicts Committee is also responsible for reviewing Hines' performance as property manager of our directly owned properties.

During 2015, the Conflicts Committee held three meetings. All of the members of this committee attended the meetings. The Conflicts Committee has reviewed our policies and reports that they are being followed by us and are in the best interests of our stockholders. The Conflicts Committee reviewed each of the material transactions between Hines and its affiliates and the Company, which occurred during 2015. The Conflicts Committee has determined that all of our transactions and relationships with Hines and its affiliates during 2015 were fair and were approved in accordance with the policies described below.

To reduce the effect on us of potential conflicts of interest described above, the Advisory Agreement and our Charter include a number of restrictions relating to transactions we enter into with Hines and its affiliates. These restrictions include, among others, the following:

- We will not accept goods or services from Hines or its affiliates unless a majority of our independent directors approves the transaction related thereto as fair and reasonable to us and on terms and conditions not less favorable than terms that would be available from unaffiliated third parties.
- We will not purchase or lease a property in which Hines or its affiliates has an interest without a determination by a majority of our independent directors that the transaction is competitive and commercially reasonable to us and at a price no greater than the cost to Hines for the property, unless:
  - there is substantial justification for any amount in excess of the cost to Hines;
  - our disinterested directors determine the excess to be reasonable; and
  - appropriate disclosure is made to the disinterested directors with respect to the transaction.

- The fair market value of any asset we acquire from Hines or one of its affiliates will be determined by an independent expert selected by our independent directors. We generally will not acquire property from Hines or its affiliates at a price that exceeds the appraised value of the property. The only exception will be in the case of a development, redevelopment or refurbishment project that we agree to acquire prior to completion of the project, when the appraised value will be based upon the completed value of the project. We will not sell or lease a property to Hines or its affiliates or to our directors unless a majority of our directors not otherwise interested in the transaction determines the transaction to be fair and reasonable to us.
- We will not enter into joint ventures with affiliates of Hines, such as acquiring interests in the Core Fund, unless a majority of our independent directors approves the transaction as being fair and reasonable to us and determines that our investment is on terms substantially similar to the terms of third parties making comparable investments.
- We will not make any loan to Hines, its affiliates or to our directors, except in the case of loans to our subsidiaries and mortgage loans for property appraised by an independent expert. Any such loans must be approved by a majority of our independent directors as fair, competitive and commercially reasonable, and on terms no less favorable to us than comparable loans between unaffiliated parties.
- Hines and its affiliates will be entitled to reimbursement, at cost, for actual expenses incurred by them on behalf of us or joint ventures in which we are a joint venture partner, subject to the limitation on reimbursement of operating expenses to the extent that they exceed the greater of 2% of our average invested assets or 25% of our net income.

The Conflicts Committee also must review and approve any transaction between us and our affiliates, on the one hand, and any director (including any independent director) or the director's affiliates or related persons on the other hand. All related party transactions must be approved by a majority of the disinterested members of the board of directors.

### **Director Independence**

Our board of directors has determined that each of our independent directors is independent within the meaning of the applicable (i) provisions set forth in our Charter, and (ii) requirements set forth in the Exchange Act and the applicable SEC rules, and (iii) although our shares are not listed on the New York Stock Exchange (the "NYSE"), under the independence rules set forth in the NYSE Listed Company Manual. Our board of directors follows the NYSE rules governing independence as part of its policy of maintaining strong corporate governance practices. To be considered independent under the NYSE rules, the board of directors must determine that a director does not have a material relationship with us and/or our consolidated subsidiaries (either directly or as a partner, stockholder or officer of an organization that has a relationship with any of those entities, including Hines and its affiliates). Under the NYSE rules, a director will not be independent if:

- the director is, or has been within the last three years, employed by us;
- an immediate family member of the director is, or has been within the last three years, employed by us as an executive officer;
- the director, or an immediate family member of the director, received more than \$120,000 during any 12-month period within the last three years in direct compensation from us, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such compensation is not contingent in any way on continued service);
- the director is a current partner or employee of a firm that is our internal or external auditor, the director has an immediate family member who is a current partner of such a firm, the director has an immediate family member who is a current employee of such a firm and personally works on our audit, or the director or an immediate family member was within the last three years a partner or employee of such a firm and personally worked on our audit within that time;
- the director or an immediate family member is, or has been within the last three years, employed as an executive officer of another company where any of our present executive officers at the same time serves or served on that company's compensation committee; or
- the director was an executive officer or an employee (or an immediate family member of the director was an executive officer) of a company that has made or makes payments to, or has received or receives payments from, us for property

or services in an amount which, in any of the last three fiscal years, exceeded the greater of \$1,000,000 or 2% of such other company's consolidated gross revenues.

#### **Item 14. *Principal Accountant Fees and Services***

Deloitte & Touche LLP, the member firms of Deloitte Touche Tohmatsu, and their respective affiliates (collectively "Deloitte & Touche") serve as our principal accounting firm. Deloitte & Touche audited our financial statements for the years ended December 31, 2015 and 2014. Deloitte & Touche reports directly to our Audit Committee.

##### **Fees**

Deloitte & Touche's aggregate fees billed to us for the fiscal years ended December 31, 2015 and 2014 are as follows:

<b>Audit Fees:</b>	\$805,000 for 2015 and \$947,355 for 2014
<b>Audit-Related Fees:</b>	\$0 for 2015 and \$33,285 for 2014 - These fees primarily relate to internal control attestation consultations, accounting consultations and other attestation services
<b>Tax Fees:</b>	\$0 for 2015 and 2014
<b>All Other Fees:</b>	\$0 for 2015 and 2014
<b>Total Fees:</b>	\$805,000 for 2015 and \$980,640 for 2014

Deloitte & Touche also audits the financial statements of the Core Fund and its properties and provides other services to the Core Fund. Deloitte & Touche billed the Core Fund approximately \$455,000 and \$556,745 related to the audits for the years ended December 31, 2015 and 2014, respectively.

##### **Pre-approval Policies and Procedures**

Our Audit Committee has adopted a pre-approval policy requiring the Audit Committee to pre-approve all audit and permissible non-audit services to be performed by Deloitte & Touche. In determining whether or not to pre-approve services, the Audit Committee will consider whether the service is a permissible service under the rules and regulations promulgated by the SEC, and, if permissible, the potential effect of such services on the independence of Deloitte & Touche. All services performed for us in 2015 were pre-approved or ratified by our Audit Committee.

## PART IV

Item 15. *Exhibits, Financial Statement Schedules*(a)(1) *Financial Statements***Hines Real Estate Investment Trust, Inc.****Consolidated Financial Statements — as of December 31, 2015 and 2014 and for Each of the Three Years in the Year Ended December 31, 2015**

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**Hines US Core Office Fund LP****Consolidated Financial Statements — as of December 31, 2015 and 2014 and for Each of the Three Years in the Period Ended December 31, 2015**

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(2) *Financial Statement Schedules*

Schedule II — Valuation and Qualifying Accounts is set forth beginning on page 139 hereof.

Schedule III — Real Estate Assets and Accumulated Depreciation is set forth beginning on page 140 hereof.

All other schedules for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions or are not applicable and therefore have been omitted.

(b) *Exhibits*

Reference is made to the Index beginning on page 143 for a list of all exhibits filed as a part of this report.

\* \* \* \* \*

# ***Hines US Core Office Fund LP***

**Consolidated Financial Statements  
as of December 31, 2015 and 2014, and  
for Each of the Three Years in the  
Period Ended December 31, 2015, and  
Independent Auditors' Report**

## **INDEPENDENT AUDITORS' REPORT**

To Hines US Core Office Fund LP  
Houston, Texas

We have audited the accompanying consolidated financial statements of Hines US Core Office Fund LP and its subsidiaries (the "Partnership"), which comprise the consolidated balance sheets as of December 31, 2015 and 2014, and the related consolidated statements of operations, equity, and cash flows for each of the three years in the period ended December 31, 2015, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Partnership's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hines US Core Office Fund LP and its subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2015, in accordance with accounting principles generally accepted in the United States of America.

### **Emphasis of Matter**

As discussed in Note 2 to the consolidated financial statements, the Company has changed its method of accounting for and disclosure of discontinued operations for the year ended December 31, 2014 due to the adoption of Accounting Standards Update 2014-08, "Reporting Discontinued Operations and Disclosure of Disposals of Components of an Entity."

/s/ Deloitte & Touche LLP

Houston, Texas  
March 24, 2016

## HINES US CORE OFFICE FUND LP

### CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2015 AND 2014 (In thousands)

	<b>2015</b>	<b>2014</b>
<b>ASSETS</b>		
Investment property - net	\$ 905,229	\$ 1,743,681
Cash and cash equivalents	45,471	87,154
Restricted cash	3,955	32,098
Tenant and other receivables - net	45,939	74,956
Deferred financing costs - net	26	185
Deferred leasing costs - net	144,458	289,788
Intangible lease assets - net	17,521	50,975
Prepaid expenses and other assets	2,339	3,304
<b>TOTAL ASSETS</b>	<b>\$ 1,164,938</b>	<b>\$ 2,282,141</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 27,860	\$ 93,321
Due to affiliates	4,183	9,386
Intangible lease liabilities - net	8,188	11,505
Other liabilities	25,742	33,486
Distributions payable	6,100	24,154
Dividends and distributions payable to redeemable noncontrolling interests	1,328	4,969
Notes payable - net	636,239	1,196,503
<b>Total liabilities</b>	<b>709,640</b>	<b>1,373,324</b>
Commitments and contingencies (See note 13)	—	—
Redeemable noncontrolling interests	124,413	192,172
Partners' equity	330,885	621,726
Noncontrolling interest	—	94,919
<b>Total equity</b>	<b>330,885</b>	<b>716,645</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 1,164,938</b>	<b>\$ 2,282,141</b>

See notes to consolidated financial statements.



# HINES US CORE OFFICE FUND LP

## CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013 (In thousands)

	<b>2015</b>	<b>2014</b>	<b>2013</b>
Revenues:			
Rental revenues	\$ 138,346	\$ 213,101	\$ 226,748
Other revenues	<u>19,331</u>	<u>24,925</u>	<u>31,362</u>
Total revenues	157,677	238,026	258,110
Expenses:			
Depreciation and amortization	46,228	71,828	83,962
Property operating expenses	51,138	68,466	70,636
Real property taxes	24,017	35,560	41,685
Property management fees	4,183	6,286	6,444
General and administrative	7,078	7,093	7,682
Impairment loss	<u>44,172</u>	<u>97,656</u>	<u>—</u>
Total expenses	<u>176,816</u>	<u>286,889</u>	<u>210,409</u>
(Loss) income from continuing operations before interest income, interest expense, gain on sale of real estate investments and income tax expense	(19,139)	(48,863)	47,701
Interest income	171	335	102
Interest expense	(40,671)	(57,400)	(63,312)
Gain on sale of real estate investments	<u>271,187</u>	<u>182,407</u>	<u>—</u>
Income (loss) from continuing operations before income tax expense	211,548	76,479	(15,509)
Income tax expense	<u>—</u>	<u>(27)</u>	<u>(28)</u>
Income (loss) from continuing operations	211,548	76,452	(15,537)
(Loss) income from discontinued operations	—	(482)	29,185
Gain on sale of discontinued operations	<u>—</u>	<u>174,472</u>	<u>722,035</u>
Net income	211,548	250,442	735,683
Less income allocated to redeemable noncontrolling interests	(49,173)	(46,305)	(435,845)
Less income allocated to noncontrolling interests	<u>(116)</u>	<u>(3,029)</u>	<u>(938)</u>
Net income attributable to partners	<u>\$ 162,259</u>	<u>\$ 201,108</u>	<u>298,900</u>

See notes to consolidated financial statements.

**HINES US CORE OFFICE FUND LP**
**CONSOLIDATED STATEMENTS OF EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013**  
**(In thousands)**

	<b>Partners' Equity</b>	<b>Noncontrolling Interests</b>	<b>Total Equity</b>	<b>Redeemable Noncontrolling Interests</b>
BALANCE - January 1, 2013	\$ 904,995	\$ 103,312	\$ 1,008,307	\$ 378,419
Contributions	—	—	—	1,212
Distributions	(344,000)	(5,463)	(349,463)	(546,605)
Net income	298,900	938	299,838	435,845
Redemption of partners' interests	(69,877)	—	(69,877)	—
BALANCE - December 31, 2013	790,018	98,787	888,805	268,871
Contributions	—	—	—	2,020
Distributions	(369,400)	(6,897)	(376,297)	(99,280)
Net income	201,108	3,029	204,137	46,305
Redemption of partners' interests	—	—	—	(25,744)
BALANCE - December 31, 2014	621,726	94,919	716,645	192,172
Contributions	—	—	—	1,212
Distributions	(453,100)	—	(453,100)	(118,144)
Net income	162,259	116	162,375	49,173
Deconsolidation of noncontrolling limited partner's interest in subsidiary (see Note 3)	—	(95,035)	(95,035)	—
BALANCE - December 31, 2015	<u>\$ 330,885</u>	<u>\$ —</u>	<u>\$ 330,885</u>	<u>\$ 124,413</u>

See notes to consolidated financial statements.

**HINES US CORE OFFICE FUND LP**
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013**  
**(In thousands)**

	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$ 211,548	\$ 250,442	\$ 735,683
Adjustments to reconcile net income to net cash from operating activities:			
Depreciation and amortization	68,754	103,148	124,261
Impairment loss	44,172	97,656	—
Gain on sale of real estate investments and discontinued operations	(271,187)	(356,879)	(722,035)
Gain on extinguishment of debt	—	—	(12,563)
Gain on derivative instruments	—	—	(445)
Changes in assets and liabilities:			
Tenant and other receivables	(9,754)	(9,296)	(15,363)
Deferred leasing costs	(39,618)	(43,456)	(53,047)
Prepaid expenses and other assets	578	7,831	(3,571)
Accounts payable and accrued expenses	(5,705)	(9,244)	(48,306)
Due to affiliates	(3,799)	(202)	(1,621)
Other liabilities	2,377	2,229	(347)
Net cash from operating activities	<u>(2,634)</u>	<u>42,229</u>	<u>2,646</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Investments in investment property	(6,636)	(6,776)	(9,595)
Proceeds from sale of investment property, net	817,890	637,255	1,267,723
Decrease (increase) in restricted cash	28,143	(8,337)	12,281
Net cash from investing activities	<u>839,397</u>	<u>622,142</u>	<u>1,270,409</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Contributions from redeemable noncontrolling interests	1,212	2,020	1,212
Distributions to partners	(471,154)	(358,835)	(347,411)
Dividends and distributions to redeemable noncontrolling interests	(121,785)	(97,060)	(554,520)
Distributions to noncontrolling interests	—	(6,897)	(5,463)
Redemption of partners' interest	—	—	(69,877)
Redemption of redeemable noncontrolling interest	—	(25,744)	—
Proceeds from notes payable	—	—	123,500
Repayments of notes payable	(286,619)	(203,066)	(494,183)
Increase in security deposit liabilities	124	443	272
Additions to deferred financing costs	(224)	(229)	(1,820)
Net cash from financing activities	<u>(878,446)</u>	<u>(689,368)</u>	<u>(1,348,290)</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(41,683)</b>	<b>(24,997)</b>	<b>(75,235)</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of year</b>	<b>87,154</b>	<b>112,151</b>	<b>187,386</b>
<b>CASH AND CASH EQUIVALENTS - End of year</b>	<b><u>\$ 45,471</u></b>	<b><u>\$ 87,154</u></b>	<b><u>\$ 112,151</u></b>

See notes to consolidated financial statements.

# HINES US CORE OFFICE FUND LP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013

### 1. ORGANIZATION

Hines US Core Office Fund LP (the “Partnership”) was organized in August 2003 as a Delaware limited partnership by affiliates of Hines Interests Limited Partnership (“Hines”) for the purpose of investing in existing office properties (“Properties”) in the United States. The Partnership conducts substantially all of its operations through Hines US Core Office Properties LP (“Core Office Properties”). The Partnership and its subsidiaries are collectively referred to herein as the “Fund.” The managing general partner is Hines US Core Office Capital LLC (“Capital”), an affiliate of Hines. The non-managing general partner is Hines REIT Properties, L.P. (“Non-Managing General Partner”), an affiliate of Hines. The remaining investors are primarily U.S. and foreign institutional investors.

On November 14, 2013, with the consent of the Non-Managing General Partner and the limited partners, by majority vote (“Majority LP Vote”), the Partnership’s limited partnership agreement was amended to: (1) establish December 31, 2015 as the end date for the Partnership, subject to two one-year extension options (the first extension option at the discretion of Capital, which has been exercised, and the second extension option requiring the consent of the Non-Managing General Partner and the limited partners, by Majority LP Vote); and (2) terminate the Partnership’s redemption program, subject to existing redemption requests and redemption rights. See Note 8 - Governing Agreements and Investor Rights.

As of December 31, 2015, the Partnership owned indirect interests in office properties as follows:

Property	Location	Acquisition Date	Square Feet	% Leased	Effective Ownership by the Partnership as of December 31, 2015 <sup>(1)</sup>
			(Unaudited)	(Unaudited)	
One Atlantic Center	Atlanta, Georgia	July 2006	1,100,312	78%	84.9%
525 B Street	San Diego, California	August 2005	449,180	91	84.9
Warner Center	Woodland Hills, California	October 2006	808,274	93	67.8
Wells Fargo Center	Sacramento, California	May 2007	507,903	86	67.8
Carillon	Charlotte, North Carolina	July 2007	474,904	93	84.9
Renaissance Square	Phoenix, Arizona	December 2007	965,508	70	84.9
			<u>4,306,081</u>	83	

- (1) This percentage shows the Partnership’s effective ownership interest in the applicable operating companies (“Companies”) that own the Properties. The Partnership holds an indirect ownership interest in the Companies through its investments in Hines US Core Office Trust (“Core Office Trust”) (99.9% at December 31, 2015).

On January 15, 2016, the Fund sold Carillon located in Charlotte, North Carolina. Also, on March 16, 2016, the Fund sold 525 B Street located in San Diego, California. See Note 14 - Subsequent Events.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**Basis of Presentation** - The consolidated financial statements include the accounts of the Partnership, as well as the accounts of entities over which the Partnership exercises financial and operating control. All intercompany balances and transactions have been eliminated in consolidation.

The Partnership evaluates the need to consolidate joint ventures in accordance with GAAP. Joint ventures are evaluated to determine whether or not the investment qualifies as a variable interest entity ("VIE"). If the investment qualifies as a VIE, an analysis is then performed to determine if the Partnership is the primary beneficiary of the VIE by analyzing if the Partnership has both the power to direct the entity's significant economic activities and the obligation to absorb potentially significant losses or receive potentially significant benefits. The Partnership also considers the rights and decision making abilities of each holder of variable interests. The Partnership will consolidate joint ventures that are determined to be variable interest entities for which it is the primary beneficiary. The Partnership will also consolidate joint ventures that are not determined to be variable interest entities, but for which it exercises control over major operating decisions, such as approval of budgets, selection of property managers, asset management, investment activity and changes in financing. As of December 31, 2015 and 2014, the Partnership has no interests in VIEs or unconsolidated interests in joint ventures.

Management has evaluated subsequent events through March 24, 2016, which is the date the consolidated financial statements were issued.

**Investment Property** - Real estate assets are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method. The estimated useful lives for computing depreciation are generally 10 years for furniture and fixtures, generally 15 to 20 years for electrical and mechanical installations, and 40 years for buildings. Major replacements where the betterment extends the useful life of the assets are capitalized. Maintenance and repair items are expensed as incurred.

Real estate assets are reviewed each reporting period for impairment if events or changes in circumstances indicate that the carrying amount of the individual property may not be recoverable. In such an event, a comparison is made of the current and projected operating cash flows of each property on an undiscounted basis to the carrying amount of such property. Such carrying amount would be adjusted, if necessary, to estimated fair values to reflect impairment in the value of the asset. Estimates of fair values are based upon estimates of future cash flows and other valuation techniques that the Fund believes are similar to those used by market participants. No impairment losses were recorded for the year ended December 31, 2013. Impairment losses related to a property located in Richmond, Virginia and a property located in Phoenix, Arizona totaling \$97.7 million were recognized for the year ended December 31, 2014. Impairment losses related to a property located in Richmond, Virginia totaling \$44.2 million were recognized for the year ended December 31, 2015. The determination of whether a property investment is impaired requires a significant amount of judgment by management at the time of the evaluation. If market conditions deteriorate or if management's plans for certain properties change, additional impairments could be required in the future. (See Note 11 - Fair Value Disclosures - Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis - Impairment of Investment Property)

**Cash and Cash Equivalents** - The Fund defines cash and cash equivalents as cash on hand and investment instruments with original maturities of three months or less.

**Restricted Cash** - Restricted cash primarily consists of tenant security deposits and escrow deposits held by lenders for property taxes, tenant improvements and leasing commissions. Substantially all restricted cash is invested in demand or short-term instruments. Restricted cash included the following:

	2015	2014
Tenant improvement and leasing commissions	\$ 3,626	\$ 29,316
Property taxes	135	1,188
Other	194	1,594
Total	<u>\$ 3,955</u>	<u>\$ 32,098</u>

***Tenant and Other Receivables*** - Receivable balances outstanding consist primarily of base rents, tenant reimbursements and receivables attributable to straight-line rent. An allowance for the uncollectible portion of tenant and other receivables is determined based upon an analysis of the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located. Tenant and other receivables are shown at cost in the consolidated balance sheets, net of an allowance for doubtful accounts of approximately \$131,000 and \$1.0 million at December 31, 2015 and 2014, respectively.

***Deferred Financing Costs*** - Deferred financing costs consist of direct costs incurred in obtaining the notes payable (see Note 5 - Notes Payable). These costs are being amortized into interest expense on a straight-line basis, which approximates the effective interest method, over the term of the notes. For the years ended December 31, 2015, 2014, and 2013, approximately \$937,000, \$1.3 million, and \$2.1 million, respectively, was amortized into interest expense. Deferred financing costs related to permanent debt are shown net of accumulated amortization of \$1.7 million and \$2.1 million at December 31, 2015 and 2014, respectively, and are presented as a direct reduction from notes payable, net, in the consolidated balance sheets. Deferred financing costs related to revolving credit arrangements are shown at cost in the consolidated balance sheets, net of accumulated amortization of approximately \$450,000 and \$291,000 at December 31, 2015 and 2014, respectively.

***Deferred Leasing Costs*** - Direct leasing costs, primarily third-party leasing commissions and tenant incentives, are capitalized and amortized over the life of the related lease. Tenant incentive amortization was \$22.9 million, \$31.5 million, and \$31.8 million for the years ended December 31, 2015, 2014, and 2013, respectively, and was recorded as a reduction of rental revenue. Amortization expense related to other direct leasing costs for the years ended December 31, 2015, 2014, and 2013, was \$6.1 million, \$8.8 million, and \$9.6 million, respectively. Deferred leasing costs are shown at cost in the consolidated balance sheets, net of accumulated amortization of \$81.0 million and \$123.7 million at December 31, 2015 and 2014, respectively.

***Prepaid Expenses and Other Assets*** - Prepaid expenses and other assets as of December 31, 2013 included a \$7.5 million deposit held in escrow pursuant to the terms of the Agreement of Sale and Purchase of 425 Lexington Avenue (the "Sale Agreement"). The deposit could be claimed by the purchaser of the asset to reimburse the purchaser for damages incurred as a result of any untruth, inaccuracy or breach of any of Hines NY Core Office Trust's ("NY Trust") representations and warranties set forth in the Sale Agreement. The entire escrow deposit was refunded to NY Trust during 2014 in accordance with the terms of the Sale Agreement.

***Revenue Recognition*** - The Fund recognizes rental revenue on a straight-line basis over the life of the lease, including the effect of rent holidays, if any. Straight-line rent receivable in the amount of \$41.5 million and \$68.3 million as of December 31, 2015 and 2014, respectively, consists of the difference between the tenants' rents calculated on a straight-line basis from the date of acquisition or lease commencement date over the remaining term of the related leases and the tenants' actual rents due under the leases and is included in tenant and other receivables, net, in the consolidated balance sheets. Revenues relating to lease termination fees are recognized at the time a tenant's right to occupy the space is terminated and when the Fund has satisfied all obligations under the lease agreement.

Other revenues consist primarily of parking revenue and tenant reimbursements. Parking revenue generally represents amounts generated from contractual and transient parking and is recognized in accordance with contractual terms or as services are rendered. Other revenues relating to tenant reimbursements are recognized in the period that the expense is incurred.

***Income Taxes*** - The Fund is subject to the State of Texas "margin tax," which covers legal entities, including limited partnerships, doing business in Texas. As of December 31, 2015 and 2014, the Fund had no significant temporary differences, tax credits or net operating loss carry-forwards.

No provision for income taxes, other than described above, is made in the accounts of the Fund since such taxes are liabilities of the partners and depend upon their respective tax situations. The Fund does not believe it has any uncertain tax positions or unrecognized tax benefits requiring disclosure.

***Redeemable Noncontrolling Interests*** - Redeemable noncontrolling interests are comprised of future obligations of the Fund, which allow the holders of the noncontrolling interest to require the Fund to purchase their interest. The Fund classifies the redeemable noncontrolling interests as temporary equity that is measured at initial fair value and adjusted for the noncontrolling interests' share of net income or loss and distributions. If the redemption value becomes fixed, redeemable noncontrolling interests are then classified as liabilities and measured at redemption value. See Note 8 - Governing Agreements and Investor Rights.

***Concentration of Credit Risk*** - At December 31, 2015 and 2014, the Fund had cash and cash equivalents and restricted cash deposited in certain financial institutions in excess of federally insured levels. Management regularly monitors the financial stability of these financial institutions and believes that the Fund is not exposed to any significant credit risk in cash and cash equivalents or restricted cash.

***Reclassifications*** - In connection with recent amendments to the Accounting Standards Codification (the "Codification") issued by the Financial Accounting Standards Board (the "FASB") regarding the presentation of debt issuance costs in the financial statements, the Fund reclassified deferred financing costs, excluding costs related to the Fund's revolving credit arrangements, of approximately \$2.2 million as of December 31, 2014 to offset notes payable on the consolidated balance sheet.

***Recent Accounting Pronouncements*** - In April 2014, the FASB issued amendments to the Codification to provide guidance on reporting discontinued operations. These amendments raise the threshold for a disposal to qualify as a discontinued operation and require new disclosures of both discontinued operations and certain other disposals that do not meet the definition of a discontinued operation. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 31, 2014 and early adoption is permitted. The Fund elected to adopt these amendments, effective January 1, 2014. Since the Fund classified and reported 101 Second Street as held for sale for the year ended December 31, 2013, the Fund reported the sale of the property in discontinued operations for the year ended December 31, 2014. The Fund concluded that all other real estate sales during 2015 and 2014 do not represent a "strategic shift" in the Fund's operations and, therefore, do not qualify as discontinued operations. See Note 3 - Real Estate Investments for additional information regarding the sale of the Properties that did not qualify as discontinued operations.

In May 2014, the FASB issued amendments to the Codification to provide guidance on recognizing revenue from contracts with customers. The amendments also replace prior guidance regarding the recognition of revenue from sales of real estate, except for revenue from sales that are part of a sale-leaseback transaction. These amendments are effective for fiscal years beginning after December 31, 2018. The Fund is currently assessing the impact, if any, that the adoption of these amendments will have on its financial statements.

In August 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-15, "Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern." The core objective of this guidance is that management should evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued or are available to be issued. The provisions of ASU No. 2014-15 are effective as of December 31, 2016 and early adoption is permitted. The Fund did not early adopt this provision and does not expect the adoption of this update to have a material impact on its financial statements.

In February 2015, the FASB issued ASU No. 2015-02, "Amendments to the Consolidation Analysis." This ASU amends the consolidation analysis required under GAAP and requires management to reevaluate all previous consolidation conclusions. ASU No. 2015-02 considers limited partnerships as VIEs, unless the limited partners have either substantive kick-out or participating rights. The presumption that a general partner should consolidate a limited partnership has also been eliminated. The ASU amends the effect that fees paid to a decision maker or

service provider have on the consolidation analysis, as well as amends how variable interests held by a reporting entity's related parties affect the consolidation conclusion. The ASU also clarifies how to determine whether equity holders as a group have power over an entity. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, and early adoption is permitted. The Fund is currently assessing the impact, if any, that the adoption of this ASU will have on its consolidated financial statements.

In April 2015 and August 2015, the FASB issued ASU No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs" to change the prior guidance concerning the presentation of debt issuance costs in the financial statements. Under ASU No. 2015-03, an entity will present such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset, except for costs related to lines of credit which will remain an asset in the financial statements. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2015 and early adoption is permitted. The Fund elected to adopt these amendments early, effective for the year ended December 31, 2015 and retroactively restated the prior period presented. See Reclassifications above for the impact on the Fund's consolidated balance sheets. See Note 5 - Notes Payable for additional information regarding the Fund's outstanding debt.

In January 2016, the FASB issued new guidance intended to improve the recognition and the measurement of financial instruments. The ASU will require equity investments, excluding those investments accounted for under the equity method of accounting or those that result in consolidation of the investee, to be measured at fair value with the changes in fair value recognized in net income; will simplify the impairment assessment of those investments; will eliminate the disclosure of the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost and change the fair value calculation of those investments; will change the disclosure in other comprehensive income for financial liabilities that are measured at fair value in accordance with the fair value options for financial instruments; and will clarify that a deferred asset related to available-for-sale securities should be included in an entity's evaluation for a valuation allowance. This new guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. The Fund is currently assessing the impact the adoption of this guidance will have on its financial statements.

In February 2016, the FASB issued an ASU intended to improve financial reporting about leasing transactions. The ASU will require companies that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. The accounting by companies that own the assets leased by the lessee (the lessor) will remain largely unchanged from current GAAP. The standard is effective for fiscal years beginning after December 31, 2018 and early adoption is permitted. The Fund is currently assessing the impact the adoption of this guidance will have on its financial statements.

### 3. REAL ESTATE INVESTMENTS

Investment property consisted of the following as of December 31, 2015 and 2014 (in thousands):

	<b>2015</b>	<b>2014</b>
Buildings and improvements	\$ 940,905	\$ 1,738,998
Less accumulated depreciation	<u>(183,309)</u>	<u>(266,446)</u>
Buildings and improvements, net	757,596	1,472,552
Land	147,633	271,129
Investment property, net	<u><u>\$ 905,229</u></u>	<u><u>\$ 1,743,681</u></u>

On January 30, 2015, the Fund sold its remaining 51% interest in the entity that owns One North Wacker for \$240.0 million, resulting in the deconsolidation of the noncontrolling interest in the amount of \$95.0 million on the statement of equity. The Fund previously sold a 49% noncontrolling interest in One North Wacker in December 2011. On April 20, 2015, the Fund sold Charlotte Plaza for a contract sales price of \$160.0 million and the net book value was \$131.1 million on the date of the sale. On August 18, 2015, the Fund sold an undeveloped parcel of land adjacent to Carillon in Charlotte, North Carolina for a contract sales price of \$3.1 million and the net book value of the land was \$2.2 million on the date of the sale. On November 4, 2015, the Fund also sold 333 West



Wacker for a contract sales price of \$320.5 million and the net book value was \$216.6 million on the date of the sale. Additionally, on December 17, 2015, the Fund sold its interest in the entity that owns Riverfront Plaza for a contract sales price of \$147.5 million and recognized impairment losses of \$44.2 million for the year ended December 31, 2015. With the exception of the sale of Riverfront Plaza, the Fund recognized a combined gain on sale of these assets of \$271.2 million, which was recorded in gain on sale of real estate investments on the consolidated statement of operations.

On May 23, 2014, the Fund sold 55 Second Street for a contract sales price of \$274.0 million and the net book value was \$109.2 million on the date of the sale. Additionally, on June 30, 2014, the Fund sold 720 Olive Way for a contract sales price of \$101.0 million and the net book value was \$68.2 million on the date of the sale. The Fund recognized a combined gain on sale of these assets of \$182.4 million, which was recorded in gain on sale of real estate investments in the consolidated statement of operations.

As of December 31, 2015, cost and accumulated amortization related to lease intangibles were as follows (in thousands):

	<b>Lease Intangibles</b>		
	<b>In-Place Leases</b>	<b>Out-of-Market Lease Assets</b>	<b>Out-of-Market Lease Liabilities</b>
Cost	\$ 94,211	\$ 8,634	\$ 22,366
Less accumulated amortization	(77,954)	(7,370)	(14,178)
Net	<u>\$ 16,257</u>	<u>\$ 1,264</u>	<u>\$ 8,188</u>

As of December 31, 2014, cost and accumulated amortization related to lease intangibles were as follows (in thousands):

	<b>Lease Intangibles</b>		
	<b>In-Place Leases</b>	<b>Out-of-Market Lease Assets</b>	<b>Out-of-Market Lease Liabilities</b>
Cost	\$ 201,528	\$ 16,370	\$ 34,398
Less accumulated amortization	(154,201)	(12,722)	(22,893)
Net	<u>\$ 47,327</u>	<u>\$ 3,648</u>	<u>\$ 11,505</u>

In-place leases are amortized to amortization expense over the remaining lease terms. Amortization expense was \$6.5 million, \$12.2 million, and \$24.2 million for in-place leases for the years ended December 31, 2015, 2014, and 2013, respectively. Out-of-market leases are amortized as adjustments to rental revenue over the remaining lease terms. Amortization of out-of-market leases, net, was an increase to rental revenue of \$1.3 million, \$1.4 million and \$1.3 million for the years ended December 31, 2015, 2014 and 2013, respectively.

Anticipated amortization of in-place leases and out-of-market leases for the next five years is as follows (in thousands):

<b>Years Ending December 31,</b>	<b>In-Place Leases</b>	<b>Out-of-Market Lease Assets</b>	<b>Out-of-Market Lease Liabilities</b>
2016	\$ 2,962	\$ 179	\$ (948)
2017	2,199	124	(687)
2018	1,790	116	(576)
2019	1,712	116	(563)
2020	1,645	115	(553)

#### 4. DISCONTINUED OPERATIONS

On August 9, 2012, the Fund sold Shell Plaza, office properties located in Houston, Texas, which it acquired in May 2004. The contract sales price was \$550.0 million and the net book value was \$274.4 million on the date of the sale. The Fund recognized a gain on the sale of these assets of \$3.8 million in 2013.

On January 2, 2013, pursuant to foreclosure, the Fund transferred ownership of Douglas Corporate Center, an office property located in suburban Sacramento, California, to the lender associated with this property in full settlement of the mortgage debt. The Fund acquired the property in May 2007. The net book value of Douglas Corporate Center, excluding the principal balance, was \$23.4 million as of the date of foreclosure. The Fund recognized a \$12.6 million gain on extinguishment of debt resulting from the foreclosure.

On June 28, 2013, the Fund sold 425 Lexington Avenue and 499 Park Avenue, office properties located in New York City, and 1200 19th Street, an office property located in Washington, D.C. The Fund acquired these properties in August 2003. The combined contract sales price was \$1.3 billion and the net book value was \$619.1 million on the date of the sale. The Fund recognized gains on the sale of these assets totaling approximately \$119,000 and \$718.1 million in 2014 and 2013, respectively.

On January 7, 2014, the Fund sold 101 Second Street, an office property located in San Francisco, California, which it acquired in September 2004. The contract sales price was \$297.5 million and the net book value was \$113.8 million on the date of the sale. The Fund recognized a gain totaling \$174.4 million on the sale of this asset.

The combined results of operations of Shell Plaza, Douglas Corporate Center, 425 Lexington Avenue, 499 Park Avenue, 1200 19th Street and 101 Second Street for the years ended December 31, 2014 and 2013 are as follows (in thousands):

	<b>2014</b>	<b>2013</b>
Revenues:		
Rental revenue	\$ 185	\$ 61,051
Other revenue	49	2,052
Total revenue	<u>234</u>	<u>63,103</u>
Expenses:		
Depreciation and amortization	—	7,637
Property operating expenses	170	12,628
Real property taxes	37	11,518
Property management fees	7	1,587
General and administrative	466	1,293
Total expenses	<u>680</u>	<u>34,663</u>
(Loss) income from discontinued operations before interest income, interest expense, gain on extinguishment of debt and gain on derivative instruments	(446)	28,440
Interest income	18	26
Interest expense	(54)	(12,289)
Gain on extinguishment of debt	—	12,563
Gain on derivative instruments	—	445
(Loss) income from discontinued operations	<u><u>\$ (482)</u></u>	<u><u>\$ 29,185</u></u>

## 5. NOTES PAYABLE

The Fund's notes payable at December 31, 2015 and 2014, consist of the following (in thousands):

Description	Interest Rate as of December 31, 2015	Maturity Date	2015	2014
<b>MORTGAGE NOTES</b>				
<i>Secured Nonrecourse Fixed Rate Mortgage Notes:</i>				
The Northwestern Mutual Life Insurance Company — 525 B Street	4.1300%	9/1/2018	\$ 59,117	\$ 60,387
Prudential Insurance Company of America — 333 West Wacker	5.6600	5/1/2016	— <sup>(1)</sup>	124,000
Prudential Insurance Company of America — One Atlantic Center	6.1000	8/1/2016	141,000	141,000
Bank of America, N.A. — Warner Center	5.6280	10/1/2016	174,000	174,000
Massachusetts Mutual Life Insurance Company - One North Wacker	4.2000	5/10/2022	— <sup>(2)</sup>	275,000
Subtotal Fixed Rate Mortgage Notes			<u>374,117</u>	<u>774,387</u>
<i>Secured Nonrecourse Variable Rate Mortgage Notes:</i>				
JP Morgan Chase Bank, N.A. — One Renaissance Square and Two Renaissance Square	2.9300 (LIBOR + 2.5%)	7/10/2016	86,950 <sup>(1)</sup>	89,581
Metropolitan Life Insurance Company — Charlotte Plaza	3.2000 (LIBOR + 3.0%)	9/1/2015	—	80,465
Metropolitan Life Insurance Company — Carillon	3.2000 (LIBOR + 3.0%)	9/1/2016	56,337 <sup>(1)</sup>	57,544
Metropolitan Life Insurance Company — Riverfront Plaza	2.6600 (LIBOR + 2.5%)	10/8/2016	—	75,000
Bank of America, N.A. — Wells Fargo Center	2.2438 (LIBOR + 2.0%)	12/30/2016	90,987	93,034
Subtotal Variable Rate Mortgage Notes			<u>234,274</u>	<u>395,624</u>
Total Mortgage Notes			<u>608,391</u>	<u>1,170,011</u>
<b>MEZZANINE LOAN</b>				
SBAF Mortgage Fund I, LLC — Wells Fargo Center	9.2438 (LIBOR + 9.0%)	12/30/2016	28,673	28,673
<b>REVOLVING CREDIT FACILITIES</b>				
KeyBank National Association — US Core Office Properties	2.6635	2/27/2016	—	—
Total principal outstanding			637,064	1,198,684
Unamortized deferred financing costs			(825)	(2,181)
Total notes payable - net			<u>\$ 636,239</u>	<u>\$ 1,196,503</u>

Footnote:

(1) These outstanding principal balances were paid off with proceeds from the sale of the buildings. See Note 3 - Real Estate Investments.

(2) The outstanding principal balance was assumed by the buyer of this property on January 30, 2015. See Note 3 - Real Estate Investments.

The mortgage notes described above require monthly interest-only payments, except the mortgage notes at 525 B Street, One Renaissance Square and Two Renaissance Square, Carillon and Wells Fargo Center, each requiring monthly payments of principal and interest based on various amortization schedules. Prepayment of the mortgage notes principal balance is permitted with payment of a premium if required under the respective loan agreements. Each mortgage note is secured by a mortgage on the related property, the leases on the related property, and the security interest in personal property located on the related property.

On July 10, 2014, the Fund executed a loan renewal, extension and modification agreement of the mortgage note at One Renaissance Square and Two Renaissance Square with JP Morgan Chase. Under the terms of the agreement, the Fund extended the maturity date for one year and amended certain provisions of the loan documents. Payments of principal and interest are due monthly for the term of the loan. On July 10, 2015, the Fund paid approximately \$1.6 million on the principal balance and extended the maturity date for one additional year.

### ***Revolving Credit Facilities***

*KeyBank National Association - US Core Office Properties* - On February 27, 2013, Core Office Properties executed a second amended and restated credit agreement (“Amended Credit Agreement II”) with KeyBank, as an administrative agent for itself and certain other lenders. Amended Credit Agreement II provides for borrowing capacity of up to \$50.0 million with an option to increase the capacity up to \$100.0 million prior to February 27,

2016, subject to certain terms and conditions. Loans under this facility bear interest, at the borrower's option, at a variable rate plus a spread ranging from 125 to 175 basis points or a LIBOR-based rate plus a spread ranging from 225 to 275 basis points, each of which are based on a prescribed leverage ratio calculated for Core Office Properties. Payments of interest were due monthly until its maturity on February 27, 2016, which the Core Office Properties elected not to renew. As of December 31, 2014, outstanding letters of credit totaled \$2.4 million. There were no outstanding letters of credit as of December 31, 2015 due to the sale of 333 West Wacker and subsequent return of the outstanding letters of credit to the lender.

As of December 31, 2015, the scheduled principal payments on notes payable are as follows (in thousands):

<b><u>Years Ending December 31,</u></b>	
2016	\$ 579,269
2017	1,378
2018	<u>56,417</u>
	<u><u>\$ 637,064</u></u>

All of the notes described above contain both affirmative and negative covenants as well as certain note containing financial covenants. The Fund believes it is in compliance with all such covenants at December 31, 2015.

## **6. DERIVATIVE INSTRUMENTS**

On August 9, 2011, the Fund entered into interest rate swaps with Westdeutsche Immobilienbank AG and Aareal Bank AG. These swap transactions were entered into as economic hedges against the variability of future interest rates on the Fund's secured variable interest rate mortgage loan at 101 Second Street with Westdeutsche Immobilienbank AG. The Fund has not designated any of its derivative instruments as hedging instruments for accounting purposes. The interest rate swaps were recorded at estimated fair value and changes in the fair value were recorded in income/(loss) from discontinued operations in the Fund's consolidated statement of operations for the year ended December 31, 2013. There were no changes in fair value recorded for the years ended December 31, 2015 and 2014 due to the sale of 101 Second Street. (see Note 11 - Fair Value Disclosures - Assets and Liabilities Measured at Fair Value on a Recurring Basis - Derivative Instruments).

Gain on derivative instruments represents the gain on interest rate swaps due to changes in fair value and are recorded in income/(loss) from discontinued operations in the consolidated statement of operations for the year ended December 31, 2013 (in thousands):

	<b><u>2013</u></b>
Gain on interest rate swaps	<u><u>\$ 445</u></u>

Upon the sale of 101 Second Street, the Fund paid a breakage fee in the amount of \$444,000, which is included in gain on sale of discontinued operations, and terminated the interest rate swap agreements on January 7, 2014. See Note 4 - Discontinued Operations for additional information.

## 7. RENTAL REVENUES

The Fund has entered into noncancelable lease agreements, subject to various escalation clauses, with tenants for office and retail space. As of December 31, 2015, the approximate fixed future minimum rentals are as follows (in thousands):

<b>Years Ending December 31</b>	<b>Fixed Future Minimum Rentals</b>
2016	\$ 81,293
2017	77,494
2018	74,770
2019	70,850
2020	65,771
Thereafter	204,941
Total	<u>\$ 575,119</u>

Of the total rental revenue for the years ended December 31, 2015, 2014 and 2013, no tenant leased space representing 10% or more of total rental revenue.

The tenant leases generally provide for annual rentals that include the tenants' proportionate share of real estate taxes and certain building operating expenses. The Funds' tenant leases have remaining terms of up to 13 years and generally include tenant renewal options that can extend the lease terms.

## 8. GOVERNING AGREEMENTS AND INVESTOR RIGHTS

**Governance of the Partnership** - The Partnership is governed by the Partnership Agreement, as last amended on November 14, 2013. The Partnership shall continue until the Partnership is dissolved pursuant to the provisions of the Partnership Agreement. On November 14, 2013, with the consent of the Non-Managing General Partner and the limited partners, by majority vote ("Majority LP Vote"), the Partnership's limited partnership agreement was amended to: (1) establish December 31, 2015 as the end date for the Partnership, subject to two one-year extension options (the first extension option at the discretion of Capital, which has been exercised, and the second extension option requiring the consent of the Non-Managing General Partner and the limited partners, by Majority LP Vote).

**Management** - Capital, as managing general partner, manages the day-to-day affairs of the Partnership. The managing general partner has the power to direct the management, operation, and policies of the Partnership subject to oversight of a management board. The Partnership is required to obtain approval from the limited partners and/or the Non-Managing General Partner for certain significant actions specified in the Partnership Agreement. Hines provides advisory services to the Partnership pursuant to an advisory agreement.

**Governance** - The managing general partner is subject to the oversight of a seven-member management board and certain approval rights of the Non-Managing General Partner, the Advisory Committee, and the Limited Partners. The approval of the management board is required for acquiring and disposing of investments, incurring indebtedness, undertaking offerings of equity interests in the Fund, approving annual budgets, and other major decisions as outlined in the Partnership Agreement.

**Contributions** - A new investor entering the Fund generally acquires units of limited partnership interest pursuant to a subscription agreement under which the investor agrees to contribute a specified amount of capital to the Partnership in exchange for units ("Capital Commitment"). A Capital Commitment may be funded and units may be issued in installments; however, the new investor is admitted to the Partnership as a limited partner upon payment

for the first units issued to the investor. Additional cash contributions for any unfunded commitments are required upon request from the managing general partner.

**Distributions** - Cash distributions will be made to the partners of record as of the applicable record dates, not less frequently than quarterly, in proportion to their ownership interests.

**Allocation of Profits/Losses** - All profits and losses for any fiscal year shall be allocated pro rata among the partners in proportion to their ownership interests. All profit and loss allocations are subject to the special and curative allocations as provided in the Partnership Agreement.

**Fees** - Unaffiliated limited partners, as defined in the Partnership Agreement, of the Partnership pay acquisition and asset management fees to the managing general partner or its designees. These fees are deducted from distributions otherwise payable to a partner and are in addition to, rather than a reduction of, the Capital Commitment of the partner. During the Partnership's initial investment period, which ended on February 2, 2007, these fees were paid 100% in cash. Thereafter, they have been paid 50% in cash and 50% in the form of a profits interest intended to approximate the managing general partner or its designees having reinvested such 50% of the fees in Partnership units at current unit value.

**Rights of General Motors Investment Management Corporation** - The Second Amended and Restated Investor Rights Agreement among Hines, the Partnership, Core Office Properties, Hines Warner Center Partners LP ("Warner Center Partners"), Hines CF Sacramento Partners LP ("CF Sacramento Partners"), General Motors Investment Management Corporation ("GMIMC") and a number of institutional investors advised by GMIMC (each an "Institutional Co-Investor" and collectively, the "Institutional Co-Investors"), dated October 12, 2005, provides GMIMC with certain co-investment rights with respect to the Fund's investments. As of December 31, 2015, the Institutional Co-Investors co-invest with the Fund in three of the Fund's Properties, owning effective interests in the Properties as follows:

<b>Property</b>	<b>Institutional Co-Investors' Effective Interest</b>
Warner Center	20.0%
Wells Fargo Center	20.0

**GMIMC Co-Investment Rights** - GMIMC, on behalf of one or more funds it advises, has the right to co-invest with the Fund in connection with each investment made by the Fund in an amount equal to at least 20% of the total equity capital to be invested in such investment.

GMIMC also has the right, but not the obligation, on behalf of one or more funds it advises, to co-invest with third-party investors in an amount equal to at least 50% of any co-investment capital sought by the Fund from third-party investors for a prospective investment. In order to exercise such third-party co-investment right, GMIMC must invest at least 50% of the equity to be invested from sources other than the Fund.

If the owner of an investment desires to contribute the investment to the Fund and receive interests in the Partnership or a subsidiary of the Partnership on a tax-deferred basis, GMIMC has no co-investment rights with respect to the portion of such investment being made through the issuance of such tax-deferred consideration.

**GMIMC Buy/Sell Rights** - GMIMC, on behalf of the Institutional Co-Investors having an interest in Warner Center Partners, CF Sacramento Partners and any other entity through which a co-investment is made (each, a "Co-Investment Entity"), on the one hand, and the Fund, on the other hand, have the right to initiate at any time the purchase and sale of any property in which any Institutional Co-Investor has an interest (the "Buy/Sell"). A Buy/Sell is triggered by either party delivering a written notice to the other party that identifies the property and states the value the tendering party assigns to such property (the "Stated Value"). The recipient may elect by written notice to be the buyer or seller with respect to such property or, in the absence of a written response, will be deemed to have elected to be a seller. If the property that is the subject of the Buy/Sell is owned by a Co-Investment Entity

that owns more than one property, then such Co-Investment Entity will sell the property to the party determined to be the buyer pursuant to the Buy/Sell notice procedure for the Stated Value, and the proceeds of the sale will be distributed in accordance with the applicable provisions of the constituent documents of the Co-Investment Entity. If the property in question is the only property owned by a Co-Investment Entity, then the party determined to be the buyer pursuant to the Buy/Sell notice procedure will acquire the interest of the selling party in the Co-Investment Entity for an amount equal to the amount that would be distributed to the selling party if the property were sold for the Stated Value and the proceeds distributed in accordance with the applicable provisions of the constituent documents of the Co-Investment Entity. For this purpose, Warner Center is considered to be a single property.

***GMIMC Redemption Rights*** - For each asset in which the Institutional Co-Investors acquire interests pursuant to GMIMC's co-investment rights, the Fund must establish a three-year period ending no later than the 12th anniversary of the date such asset is acquired, unless GMIMC elects to extend it, during which the entity through which the Institutional Co-Investors make their investments will redeem or acquire such Institutional Co-Investors' interest in such entity at a price based on the net asset value of such entity at the time of redemption date, unless GMIMC elects to extend this period. The scheduled redemption periods of the existing Co-Investment entities are as follows:

<u>Co-Investment Entity</u>	<u>Redemption Period</u>
Warner Center Partners	October 2, 2015 - October 2, 2018
CF Sacramento Partners	May 1, 2016 - May 1, 2019

***IK Funds Redemption Rights*** - As of December 31, 2015, IK US Portfolio Invest GmbH & Co. KG ("IK Fund I"), IK US Portfolio Invest Zwei GmbH & Co. KG ("IK Fund II") and IK US Portfolio Invest Drei GmbH & Co. KG ("IK Fund III"), each a limited partnership established under the laws of Germany (collectively the "IK Funds"), owned 63,019, 93,323 and 64,832 units, respectively, of limited partnership interest in Core Office Properties, representing a total of 13.9% ownership in Core Office Properties. The IK Funds have the right to require Core Office Properties to redeem, at a price based on the net asset value of Core Office Properties as of the date of redemption, all or any portion of its interest, subject to a maximum redemption amount of \$150.0 million for IK Fund II and IK Fund III, as of the following dates:

<u>IK Fund</u>	<u>Redemption Date</u>
IK Fund II	December 31, 2016
IK Fund III	December 31, 2017

Any remaining interest not redeemed due to the maximum limitation will be redeemed in the subsequent year or years according to the Partnership Agreement's redemption policy as described above. The Partnership is obligated to provide Core Office Properties with sufficient funds to fulfill this priority redemption right, to the extent sufficient funds are otherwise not available to Core Office Properties. An IK Fund is not entitled to participate in the redemption rights available to Core Office Properties investors prior to such IK Funds' redemption date.

In September 2013, IK Fund I requested a redemption of 39.21% of its interest in the Partnership. On December 31, 2014, the Partnership redeemed approximately 41,000 units from the investor for \$25.7 million. The redemption was funded with cash on-hand.

In September 2015, IK Fund II requested a redemption of 15.26% of its interest in the Partnership. As of December 31, 2015, the limited partner had 93,323 units, representing a total of 5.9% ownership in the Partnership. The exact amount of this redemption, which will be paid on December 31, 2016, is not yet determinable because the units will be redeemed at the unit interest's value based on the net asset value of the Partnership at the time of the redemption.

In November 2015, IK Fund I requested a redemption of 3.18% of its interest in the Partnership. As of December 31, 2015, the limited partner had 63,019 units, representing a total of 4.0% ownership in the Partnership. The exact amount of this redemption, which will be paid on December 31, 2016, is not yet determinable because the units

will be redeemed at the unit interest's value based on the net asset value of the Partnership at the time of the redemption.

**Other Redemptions** - Prior to November 14, 2013, a partner could request redemption of all or a portion of its interest in the Partnership beginning in the calendar year ending after the first anniversary of acquiring an interest in the Partnership. Such redemption was to be made prior to the end of the calendar year following the year in which the redemption request is made at a price equal to the interest's value based on the net asset value of the Partnership at the time of redemption. The Partnership was required to attempt to redeem up to 10%, in the aggregate, of the outstanding interests in the Partnership, Core Office Trust, and Core Office Properties during any calendar year, provided that the Partnership would not redeem any interests if the managing general partner determined that such redemption would result in any real estate investment trust ("REIT") in which the Partnership has an interest ceasing to qualify as a domestically controlled REIT for U.S. income tax purposes.

On November 14, 2013, with consent of the Non-Managing General Partner and the limited partners, by Majority LP Vote, the Partnership amended its limited partnership agreement. Per the terms of the amendment, no partner is entitled to request a redemption and the Partnership shall not make any redemptions other than in respect of the notices of redemption that were pending as of the date of the amendment. The redemption rights of GMIMC and the IK Funds discussed above remain in effect.

**Debt** - The Partnership, through its subsidiaries, may incur debt with respect to any of its investments or future investments in real estate properties, subject to the following limitations at the time the debt is incurred: (1) 65% debt-to-value limitation for each property and (2) 50% aggregate debt-to-value limitation for all Fund assets, excluding in both cases assets held by NY Trust. However, the Partnership may exceed the limitations in (1) and (2) above if the managing general partner determines it is advisable to do so as long as the managing general partner makes a reasonable determination that the excess indebtedness will be repaid within one year of its incurrence. NY Trust has a 55% debt-to-value limitation at the time any such indebtedness is incurred. In addition, the Partnership, through its subsidiaries, may obtain a credit facility secured by unfunded capital commitments from its partners. Such credit facility will not be counted for purposes of the leverage limitations above, as long as no assets of the Fund are pledged to secure such indebtedness.

## 9. RELATED-PARTY TRANSACTIONS

The Companies have entered into management agreements with Hines, a related party, to manage the operations of the Properties. As compensation for its services, Hines received the following:

- A property management fee equal to the lesser of the amount of the management fee that is allowable under tenant leases or a specific percentage of the gross revenues of the specific Property. The Fund incurred management fees of \$4.2 million, \$6.3 million and \$8.0 million for the years ended December 31, 2015, 2014 and 2013, respectively.
- Salary and wage reimbursements of its on-site property personnel incurred by the Fund for the years ended December 31, 2015, 2014 and 2013, which were \$9.3 million, \$12.6 million and \$15.3 million, respectively, and are included in property operating expenses and income/(loss) from discontinued operations in the consolidated statements of operations.
- Reimbursement for various direct services performed off site are limited to the amount that is recovered from tenants under their leases and usually will not exceed, in any calendar year, a per-rentable-square-foot limitation. In certain instances, the per-rentable-square-foot limitation may be exceeded with the excess offset against property management fees received. For each of the years ended December 31, 2015, 2014 and 2013, reimbursable services to Hines from the Fund were \$1.9 million, \$2.2 million and \$2.6 million, respectively, and are included in property operating expenses and income/(loss) from discontinued operations in the consolidated statements of operations.



- Leasing commissions equal to 1.5% of gross revenues payable over the term of each executed lease, including any lease amendment, renewal, expansion, or similar event. Leasing commissions of \$1.2 million, \$2.4 million and \$15.6 million were incurred by the Fund during the years ended December 31, 2015, 2014 and 2013, respectively, and are included in deferred leasing costs, net, in the consolidated balance sheets.

The Fund has related party payables owed to Hines and its affiliated entities at December 31, 2015 and 2014 of \$4.2 million and \$9.4 million, respectively, for these services.

Certain subsidiaries of the Fund have entered into lease agreements with Hines Core Fund Services, LLC (“Services”), an affiliate of Hines, for the operation of their respective parking garages. Under the terms of the lease agreements, the Fund received rental fees of \$4.9 million, \$5.2 million and \$5.7 million during the years ended December 31, 2015, 2014, and 2013, respectively, which are included in other revenue and income/(loss) from discontinued operations in the consolidated statements of operations. Receivables due to the Fund from Services were approximately \$408,000 and \$403,000 at December 31, 2015 and 2014, respectively, and are included in tenant and other receivables, net, in the consolidated balance sheets.

## 10. LEASE OBLIGATIONS

One Atlantic Center is subject to a ground lease that initially expires in 2033. The ground lease contains renewal options at 10-year term increments, up to a total term of 99 years.

As of December 31, 2015, required payments under the terms of the One Atlantic Center ground lease are as follows (in thousands):

<b>Years Ending December 31,</b>	<b>Fixed Future Minimum Rent Payments</b>
2016	\$ 1,676
2017	1,743
2018	1,813
2019	1,885
2020	1,961
Thereafter	132,576
<b>Total</b>	<b>\$ 141,654</b>

Ground lease expense for each of the years ended December 31, 2015, 2014 and 2013, was \$3.3 million, and is included in general and administrative expenses in the accompanying consolidated statements of operations.

## 11. FAIR VALUE DISCLOSURES

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities the Fund has the ability to access. Fair values determined by Level 2 inputs utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability, such as actual sales contract prices and interest rates and yield curves observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. In instances in which the inputs used to measure fair value may fall into different levels of the fair value hierarchy, the level in the fair value hierarchy within which the fair value measurement in its entirety has been determined is based on the lowest level input significant to the fair value measurement in its entirety. The Fund's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

**Derivative Instruments** - As indicated in Note 6 - Derivative Instruments, the Fund had interest rate swaps. The fair value of these interest rate swaps was determined based on assumptions that management believed market participants would use in pricing, using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflected the contractual terms of the derivatives, including the period to maturity, and used observable market-based inputs, including interest rate curves. The fair values of the interest rate swaps were determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) were based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

Although the Fund determined the majority of the inputs used to value its derivatives fell within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilized Level 3 inputs, such as estimates of current credit spreads related to evaluate the likelihood of default by the Fund or its counterparties. In adjusting the fair values of its derivative contracts for the effect of nonperformance risk, the Fund considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees.

The Fund had no derivative instruments recorded in 2015 and 2014.

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

**Impairment of Investment Property** - In connection with management's ongoing evaluation of its asset portfolio, management considers various scenarios regarding a number of factors, including market rents, economic conditions, capitalization rates and estimated hold periods.

Assets measured at fair value on a nonrecurring basis at December 31, 2015, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

	Fair Value	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Impairment Loss For the Year Ended December 31, 2015
Riverfront Plaza	\$ 147,500	\$ —	\$ 147,500	\$ —	\$ (44,172)

Assets measured at fair value on a nonrecurring basis at December 31, 2014, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

	Fair Value	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Impairment Loss For the Year Ended December 31, 2014
Riverfront Plaza	\$ 185,000	\$ —	\$ —	\$ 185,000	\$ (43,398)
Renaissance Square	163,000	—	—	163,000	(54,258)
	<u>\$ 348,000</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 348,000</u>	<u>\$ (97,656)</u>

The quantitative information about the significant unobservable inputs (Level 3) for assets measured at fair value during 2014 are as follows (in thousands):

	<b>Fair Value at December 31, 2014</b>	<b>Valuation Technique</b>	<b>Significant Observable Input</b>	<b>Range</b>
Riverfront Plaza	\$ 185,000	Discounted Cash Flow	Discount rate	8.75%
			Capitalization rate	7.50%
			Market rent growth rate	3.0%
			Expense growth rate	3.0%
Renaissance Square	\$ 163,000	Discounted Cash Flow	Discount rate	8.75% - 9.25%
			Capitalization rate	7.00%
			Market rent growth rate	3.0% - 7.0%
			Expense growth rate	3.0%

There were no assets measured at fair value on a nonrecurring basis at December 31, 2013.

**Other Financial Instruments** - As of December 31, 2015, management estimated that the fair value of notes payable, which had a principal balance of \$637.1 million, was \$645.7 million. As of December 31, 2014, management estimated that the fair value of notes payable, which had a principal balance of \$1,198.7 million, was \$1,231.6 million. The discount rates used approximate current lending rates for loans or groups of loans with similar maturities and credit quality, assumes the debt is outstanding through maturity and considers the debt's collateral (if applicable). Management has utilized market information as available or present value techniques to estimate the amounts required to be disclosed. The Fund has determined the majority of the inputs used to value its notes payable fall within Level 2 of the fair value hierarchy, while the credit quality adjustments associated with its fair value of notes payable utilize Level 3 inputs. However, as of December 31, 2015 and 2014, the Fund has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of notes payable and has determined that they are not significant. As a result, the Fund has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, restricted cash, tenant and other receivables, accounts payable and accrued expenses, other liabilities, due to affiliates and distributions payable. The carrying value of these items reasonably approximates their fair value based on their highly-liquid nature and/or short-term maturities.

**12. SUPPLEMENTAL CASH FLOW DISCLOSURES**

Supplemental cash flow disclosures were as follows (in thousands):

	<b>2015</b>	<b>2014</b>	<b>2013</b>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:			
Cash paid during the period for interest	\$ 40,664	\$ 55,351	\$ 77,226
Cash paid for income taxes	\$ —	\$ 23	\$ 1,374
SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING AND FINANCING ACTIVITIES:			
Accrued additions to investment property	\$ 93	\$ 185	\$ 1,663
Distributions declared and unpaid	\$ 6,100	\$ 24,154	\$ 13,589
Dividends and distributions declared and unpaid to redeemable noncontrolling interests	\$ 1,328	\$ 4,969	\$ 2,749
Mortgage assumed by buyer upon disposition of property	\$ 275,000	\$ —	\$ —
Security deposits assumed by buyer upon disposition of property	\$ 5,124	\$ 1,303	\$ 999
Security deposits assumed by bank upon foreclosure of property	\$ —	\$ —	\$ 177
Deed in lieu of foreclosure - real estate and lease intangibles	\$ —	\$ —	\$ (26,886)
Deed in lieu of foreclosure - note payable	\$ —	\$ —	\$ 36,000
Deed in lieu of foreclosure - other assets and liabilities, net	\$ —	\$ —	\$ 3,449

**13. COMMITMENTS AND CONTINGENCIES**

The Fund is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on the Fund's consolidated financial statements.

**14. SUBSEQUENT EVENTS**

**Carillon** - On January 15, 2016, the Fund sold Carillon, an office property located in Charlotte, North Carolina, which it acquired in July 2007. The contract sales price was \$147.0 million.

**525 B Street** - On March 16, 2016, the Fund sold 525 B Street, an office property located in San Diego, California, which it acquired in August 2005. The contract sales price was \$122.0 million.

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**Hines Real Estate Investment Trust, Inc.**  
**Schedule II — Valuation and Qualifying Accounts**

Description	Balance at the Beginning of the Period	Charged to Costs and Expenses	Deductions (a)	Balance at the End of the Period
	(amounts in thousands)			
Allowance for Doubtful Accounts as of December 31, 2015	\$ 4,499	\$ (183)	\$ (220)	\$ 4,096
Allowance for Doubtful Accounts as of December 31, 2014	\$ 4,636	1,193	(1,330)	\$ 4,499
Allowance for Doubtful Accounts as of December 31, 2013	\$ 6,091	1,128	(2,583)	\$ 4,636

(a) Write-offs of accounts receivable previously reserved.

**Schedule III — Real Estate Assets and Accumulated Depreciation**  
**December 31, 2015**

Description (a)	Location	Encumbrances	Initial Cost			Costs Capitalized Subsequent to Acquisition	Gross Amount at Which Carried at 12/31/2015			Accumulated Depreciation (d)	Date of Construction	Date Acquired
			Land	Buildings and Improve-ments	Total		Land	Buildings and Improve-ments	Total (c)			
1900 and 2000 Alameda	San Mateo, California	\$ 33,065	\$ 18,522	\$ 22,495	\$ 41,017	\$ 5,159	\$ 18,522	\$ 27,654	\$ 46,176	\$ (7,324)	1971, 1983	June-05
1515 S Street	Sacramento, California	36,618	13,099	54,017	67,116	2,782	13,099	56,799	69,898	(14,177)	1987	November-05
321 North Clark	Chicago, Illinois	136,632	27,896	159,763	187,659	3,784	27,896	163,547	191,443	(39,720)	1987	April-06
3400 Data Drive	Rancho Cordova, California	18,079	4,514	21,083	25,597	737	4,514	21,820	26,334	(5,119)	1990	November-06
2100 Powell	Emeryville, California	79,921	31,258	93,316	124,574	1,171	31,258	94,487	125,745	(21,312)	2001	December-06
Daytona Buildings	Redmond, Washington	53,458	19,197	63,613	82,810	610	19,197	64,223	83,420	(14,429)	2002	December-06
Laguna Buildings	Redmond, Washington	65,542	28,619	76,180	104,799	837	28,619	77,017	105,636	(17,401)	1987	January-07
5th and Bell	Seattle, Washington	—	3,533	58,628	62,161	220	3,533	58,848	62,381	(12,558)	2002	June-07
3 Huntington Quadrangle	Melville, New York	—	8,387 <sup>(d)</sup>	23,937 <sup>(d)</sup>	32,324	4,546	8,387	28,483	36,870	(608)	1971	July-07
JPMorgan Chase Tower	Dallas, Texas	149,542	8,768 <sup>(d)</sup>	192,021 <sup>(d)</sup>	200,789	17,792	8,768	209,813	218,581	(2,764)	1987	November-07
345 Inverness Drive	Denver, Colorado	14,224	1,985	17,798	19,783	898	1,985	18,696	20,681	(3,370)	2002	December-08
Arapahoe Business Park	Denver, Colorado	—	3,463	29,350	32,813	213	3,463	29,563	33,026	(5,224)	1997-2001	December-08
Cherokee Plaza	Atlanta, Georgia	—	14,000	21,284	35,284	153	14,000	21,437	35,437	(1,094)	1997	January-14
Thompson Bridge Commons	Gainesville, Georgia	4,959	5,100	11,521	16,621	—	5,100	11,521	16,621	(576)	2001	January-14
Champions Village	Houston, Texas	—	18,550	32,292	50,842	74	18,550	32,366	50,916	(1,627)	1974	January-14
Sandy Plains Exchange	Marietta, Georgia	—	3,880	6,634	10,514	93	3,880	6,727	10,607	(336)	1997	January-14
University Palms Shopping Center	Oviedo, Florida	—	5,840	8,694	14,534	—	5,840	8,694	14,534	(435)	1994	January-14
Shoppes at Parkland	Parkland, Florida	—	7,430	11,067	18,497	88	7,430	11,155	18,585	(572)	2000	January-14
Oak Park Village	San Antonio, Texas	—	5,100	4,637	9,737	—	5,100	4,637	9,737	(237)	1970, 1996	January-14
Heritage Station	Wake Forest, North Carolina	—	4,000	6,377	10,377	11	4,000	6,388	10,388	(320)	2004	January-14
Howard Hughes Center	Los Angeles, California	—	138,820	278,378	417,198	4,614	138,820	282,992	421,812	(14,088)	1987-2002	January-14
Civica Office Commons	Bellevue, Washington	—	41,240	141,037	182,277	27	41,240	141,064	182,304	(3,119)	2001	February-15
2851 Junction Avenue	San Jose, California	—	24,500	50,024	74,524	—	24,500	50,024	74,524	(790)	2002	May-15
Total		\$ 592,040	\$ 437,701	\$ 1,384,146	\$ 1,821,847	\$ 43,809	\$ 437,701	\$ 1,427,955	\$ 1,865,656	\$ (167,200)		

- (a) Assets consist of office properties, industrial/distribution facilities and grocery-anchored shopping centers.
- (b) The aggregate cost for federal income tax purposes is \$1.9 billion as of December 31, 2015.
- (c) Real estate assets are depreciated or amortized using the straight-lined method over the useful lives of the assets by class. The estimated useful lives for computing depreciation are generally 10 years for furniture and fixtures, 15-20 years for electrical and mechanical installations and 40 years for buildings. Major replacements that extend the useful life of the assets are capitalized and maintenance and repair costs are expensed as incurred.
- (d) These amounts decreased between 2014 and 2015 as a result of an impairment charge recorded in 2015.

**The changes in total real estate assets for the years ended December 31 (in thousands):**

	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Gross real estate assets</b>			
<b>Balance, beginning of period</b>	\$ 1,841,118	\$ 1,435,299	\$ 2,097,342
Additions during the period:			
Acquisitions	256,828	583,604	—
Other	13,883	10,981	7,377
Deductions during the period:			
Cost of real estate sold	(173,076)	(188,620)	(598,113)
Fully-depreciated assets	(231)	(146)	(377)
Impairment losses	(72,866)	—	(70,930)
<b>Balance, end of period</b>	<u><u>\$ 1,865,656</u></u>	<u><u>\$ 1,841,118</u></u>	<u><u>\$ 1,435,299</u></u>
<b>Accumulated Depreciation</b>			
<b>Balance, beginning of period</b>	\$ (206,460)	\$ (178,720)	\$ (233,908)
Depreciation	(39,845)	(39,740)	(38,440)
Impairment losses	53,203	—	34,648
Retirements or sales of assets	25,902	12,000	58,980
<b>Balance, end of period</b>	<u><u>\$ (167,200)</u></u>	<u><u>\$ (206,460)</u></u>	<u><u>\$ (178,720)</u></u>

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized representative.

HINES REAL ESTATE INVESTMENT TRUST, INC.  
(registrant)

March 28, 2016 By: /s/ Sherri W. Schugart  
Sherri W. Schugart  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on March 28, 2016.

Signature	Title	Date
/s/ Jeffrey C. Hines Jeffrey C. Hines	Chairman of the Board of Directors	March 28, 2016
/s/ Sherri W. Schugart Sherri W. Schugart	President and Chief Executive Officer (Principal Executive Officer)	March 28, 2016
/s/ Ryan T. Sims Ryan T. Sims	Chief Financial Officer and Secretary (Principal Financial Officer and Secretary)	March 28, 2016
/s/ J. Shea Morgenroth J. Shea Morgenroth	Chief Accounting Officer and Treasurer (Principal Accounting Officer and Treasurer)	March 28, 2016
/s/ Charles M. Baughn Charles M. Baughn	Director	March 28, 2016
/s/ Lee A. Lahourcade Lee A. Lahourcade	Director	March 28, 2016
/s/ Stanley D. Levy Stanley D. Levy	Director	March 28, 2016
/s/ Paul B. Murphy Jr. Paul B. Murphy Jr.	Director	March 28, 2016



## INDEX TO EXHIBITS

Exhibit No.	Description
3.1	Second Amended and Restated Articles of Incorporation of Hines Real Estate Investment Trust, Inc. (filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K filed July 13, 2007 and incorporated herein by reference).
3.2	Second Amended and Restated Bylaws of Hines Real Estate Investment Trust, Inc. (filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K filed August 3, 2006 and incorporated herein by reference).
3.3	Amendment No. 1 to Second Amended and Restated Bylaws of Hines Real Estate Investment Trust, Inc. (filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K on September 21, 2015 and incorporated by reference herein).
4.1	Hines Real Estate Investment Trust, Inc. Dividend Reinvestment Plan (included as Appendix A to the prospectus contained in the registrant's Registration Statement on Form S-3 (file No. 333-182401) filed on June 28, 2012 and incorporated by reference herein).
10.1	Advisory Agreement among Hines REIT Properties, L.P., Hines Advisors Limited Partnership and Hines Real Estate Investment Trust, Inc., dated July 1, 2010 as renewed for additional one-year terms effective through December 31, 2015 (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K on July 8, 2010 and incorporated by reference herein).
10.2	Agreement of Sale and Purchase, dated as of June 10, 2015, by and between Hines REIT 2555 Grand LLC and Grand Boulevard Acquisition LLC (filed as Exhibit 10.1 to the registrant's Quarterly Report on Form 10-Q on August 12, 2015 and incorporated by reference herein).
21.1*	List of Subsidiaries of Hines Real Estate Investment Trust, Inc.
23.1*	Consent of Independent Registered Public Accounting Firm of Hines Real Estate Investment Trust, Inc. and subsidiaries, Deloitte & Touche LLP.
23.2*	Consent of Independent Auditors of Hines US Core Office Fund LP and subsidiaries, Deloitte & Touche LLP.
31.1*	Certification.
31.2*	Certification.
32.1*	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Pursuant to SEC Release 34-47551 this Exhibit is furnished to the SEC and shall not be deemed to be "filed."
99.1*	Consent of Independent Valuer, Cushman & Wakefield, Inc.
99.2*	Consent of Independent Valuer, CBRE Group, Inc.
99.3*	Consent of Independent Valuer, Jones Lang LaSalle.
101*	The following materials from Hines REIT, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2015, filed on March 28, 2016, are formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations and Comprehensive Income (Loss), (iii) Consolidated Statements of Equity, (iv) Consolidated Statements of Cash Flows, and (v) Notes to the Consolidated Financial Statements.

\* Filed or furnished herewith

## LIST OF SUBSIDIARIES

Name	Jurisdiction of Organization
Araucaria Brazil LLC	Delaware
Araucaria LLC	Delaware
Araucaria do Brasil Projetos Imob. Ltda.	Brazil
Hines REIT 1515 S Street GP LLC	Delaware
Hines REIT 1515 S Street LP	Delaware
Hines REIT 1900 / 2000 Alameda de las Pulgas LLC	Delaware
Hines REIT 2007 Facility Holdings LLC	Delaware
Hines REIT 2200 Ross Ave GP LLC	Delaware
Hines REIT 2200 Ross Ave LLC	Delaware
Hines REIT 2555 Grand LLC	Delaware
Hines REIT 2800 Post Oak Services Inc.	Texas
Hines REIT 3100 McKinnon Street LP	Delaware
Hines REIT 3100 McKinnon Street GP LLC	Delaware
Hines REIT 321 N Clark LLC	Delaware
Hines REIT 3400 Data Drive GP LLC	Delaware
Hines REIT 3400 Data Drive LP	Delaware
Hines REIT 345 Inverness Drive LLC	Delaware
Hines REIT 5th and Bell LLC	Delaware
Hines REIT 595 Bay GP LLC	Delaware
Hines REIT 595 Bay L.P.	Delaware
Hines REIT 595 Bay Trust	Delaware
Hines REIT 595 Bay (Trustee) LLC	Delaware
Hines REIT 595 Bay Opco ULC	Canada
Hines REIT 595 Bay ULC	Canada
Hines REIT 595 Bay Beneficiary Trust	Delaware
Hines REIT ACC II LLC	Delaware
Hines REIT Airport Corporate Center LLC	Delaware
Hines REIT Arapahoe I LLC	Delaware
Hines REIT Arapahoe II LLC	Delaware
Hines REIT Daytona Campus LLC	Delaware
Hines REIT DFW Corporate Drive GP LLC	Delaware
Hines REIT DFW Corporate Drive LP	Delaware
Hines REIT El Segundo GP LLC	Delaware
Hines REIT El Segundo LP	Delaware
Hines REIT Laguna Campus LLC	Delaware
Hines REIT Minneapolis Industrial LLC	Delaware
Hines REIT One Wilshire GP LLC	Delaware
Hines REIT One Wilshire LP	Delaware
Hines REIT Properties, L.P.	Delaware
Hines REIT Retail Holdings LLC	Delaware
Hines REIT Seattle Design Center LLC	Delaware
Hines REIT Services Holding Inc.	Delaware

<b>Name</b>	<b>Jurisdiction of Organization</b>
Hines REIT Three Huntington Quadrangle LLC	Delaware
Hines REIT Watergate GP LLC	Delaware
Hines REIT Watergate LP	Delaware
Hines US Core Office Fund LP	Delaware
WRI HR Retail Venture I LLC	Delaware
HR Heritage Station LLC	Delaware
HR Parkland LLC	Delaware
HR Thompson Bridge LLC	Delaware
HR Venture Properties I LLC	Delaware
Hines REIT West LA Portfolio GP LLC	Delaware
Hines REIT West LA Portfolio LP	Delaware
Hines REIT Civica Commons LLC	Delaware
GB SDC LLC	Delaware
Hines REIT Junction GP LLC	Delaware
Hines REIT Junction LP	Delaware

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement No. 333-182401 on Form S-3 of our report dated March 28, 2016, relating to the consolidated financial statements and financial statement schedules of Hines Real Estate Investment Trust, Inc. and subsidiaries, which report expresses an unqualified opinion and includes an explanatory paragraph relating to the adoption of ASU 2014-08, appearing in this Annual Report on Form 10-K of Hines Real Estate Investment Trust, Inc. for the year ended December 31, 2015.

/s/ Deloitte & Touche LLP

Houston, Texas  
March 28, 2016

**CONSENT OF INDEPENDENT AUDITORS**

We consent to the incorporation by reference in Registration Statement No. 333-182401 on Form S-3 of Hines Real Estate Investment Trust, Inc. of our report dated March 24, 2016, relating to the consolidated financial statements of Hines US Core Office Fund LP and subsidiaries, which report expresses an unqualified opinion and includes an explanatory paragraph relating to the adoption of ASU 2014-08, appearing in this Annual Report on Form 10-K of Hines Real Estate Investment Trust, Inc. for the year ended December 31, 2015.

/s/ Deloitte & Touche LLP

Houston, Texas  
March 28, 2016

**CERTIFICATION  
PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Sherri W. Schugart, certify that:

1. I have reviewed this Annual Report on Form 10-K of Hines Real Estate Investment Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 28, 2016      /s/ Sherri W. Schugart  
Sherri W. Schugart  
President and Chief Executive Officer

**CERTIFICATION  
PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Ryan T. Sims, certify that:

1. I have reviewed this Annual Report on Form 10-K of Hines Real Estate Investment Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 28, 2016      /s/ Ryan T. Sims  
Ryan T. Sims  
Chief Financial Officer and Secretary

- (a) the Annual Report on Form 10-K of the Company for the year ended December 31, 2015 filed on the date hereof with the Securities and Exchange Commission (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (b) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 28, 2016 /s/ Ryan T. Sims  
 Ryan T. Sims  
 Chief Financial Officer and Secretary



**CONSENT OF INDEPENDENT VALUER**

We hereby consent to the reference to our name and description of our role in the valuation process of properties owned by Hines Real Estate Investment Trust, Inc. and its subsidiaries in the text under the caption, “Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities - Market Information,” included in Part II, Item 5 of the Annual Report on Form 10-K for the year ended December 31, 2015 of Hines Real Estate Investment Trust, Inc., being incorporated by reference in the Registration Statement on Form S-3 (SEC File No. 333-182401) of Hines Real Estate Investment Trust, Inc., and the related prospectus.

In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933.

/s/ Cushman & Wakefield, Inc.

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Cushman & Wakefield, Inc.

March 28, 2016

**CONSENT OF INDEPENDENT VALUER**

We hereby consent to the reference to our name and description of our role in the valuation process of properties owned by Hines Real Estate Investment Trust, Inc. and its subsidiaries in the text under the caption, “Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities - Market Information,” included in Part II, Item 5 of the Annual Report on Form 10-K for the year ended December 31, 2015 of Hines Real Estate Investment Trust, Inc., being incorporated by reference in the Registration Statement on Form S-3 (SEC File No. 333-182401) of Hines Real Estate Investment Trust, Inc., and the related prospectus.

In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933.

/s/ CBRE Group, Inc.

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CBRE Group, Inc.

March 28, 2016

**CONSENT OF INDEPENDENT VALUER**

We hereby consent to the reference to our name and description of our role in the valuation process of the debt obligations of Hines Real Estate Investment Trust, Inc. and its subsidiaries in the text under the caption, "Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities - Market Information," included in Part II, Item 5 of the Annual Report on Form 10-K for the year ended December 31, 2015 of Hines Real Estate Investment Trust, Inc., being incorporated by reference in the Registration Statement on Form S-3 (No. 333-182401) of Hines Real Estate Investment Trust, Inc., and the related prospectus.

In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933.

/s/ Jones Lang LaSalle

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Jones Lang LaSalle

March 28, 2016